

PRESS RELEASE

2017-114

Schmitz Cargobull (UK) Ltd

20 February 2017

SCHMITZ CARGOBULL INVESTS IN RIGID BODY SECTOR GROWTH WITH NEW APPOINTMENT

Schmitz Cargobull has invested in its future growth in the rigid market, with the appointment of a new National Sales Representative - Truck Bodies, to further develop the company's presence in the rapidly growing sector.

Tom Stott, 23, brings more than six years of experience from Cartwright, with a strong emphasis on customer service. In his new role, Stott will help customers of all sizes save money, with rigid truck bodies offering a low total cost of ownership.

Stott says: "With urban delivery now a booming market in the UK and Ireland, the rigid body market has huge potential for expansion, and we're committed to supporting operators in this competitive sector."

He adds: "Schmitz Cargobull's trailers lead the market thanks to cost-effective features developed in-house, backed by outstanding customer service. Our rigid bodies also offer those advantages, which will benefit customers requiring world-class, high-tech assets combined with the functionality of a rigid. Supported by our range of value-added services, hauliers can get everything they need to maximise the cost-effectiveness of their operations from a single source."

Ideally designed for urban deliveries, Schmitz Cargobull's rigid bodies incorporate a variety of advanced technologies, including a double-decker pallet stacking system that doubles carrying capacity for non-stackable goods, and flooring that is lighter, more slip-resistant and easier to clean than conventional flooring, as well as being PIEK-certified for low-noise operations.



The Trailer Company.

Schmitz Cargobull also offers a range of services designed to reduce the total cost of ownership of each rigid body, including telematics for optimal route planning and temperature control, and full-service contracts for repair and maintenance Europe-wide. The rigid bodies also maintain a higher residual value than comparable products in the market.

Stott will be based at Schmitz Cargobull UK and Ireland's head office in Warrington, reporting to Managing Director Alan Hunt.

ends

Editor's notes:

Schmitz Cargobull UK and Ireland is a subsidiary company of the German-owned Schmitz Cargobull Group. With an annual production of some 50,000 vehicles and around 5,100 employees, Schmitz Cargobull AG is Europe's leading manufacturer of semi-trailers, truck bodies and trailers for temperature-controlled freight, general cargo and bulk goods. A turnover of € 1.779 billion was reported in the 2015/2016 business year. As a pioneer in the industry, Schmitz Cargobull AG developed a comprehensive brand strategy early on and has consistently established quality standards spanning every level: from research and development, to production, to specialist services such as trailer telematics, financing, spare parts and used trailers.

Visit Schmitz Cargobull UK's dedicated online press room at <http://news.cision.com/schmitz-cargobull>



<https://twitter.com/cargobullag>



<https://www.linkedin.com/company/5183400>



<http://www.youtube.com/user/SchmitzCargobullUK>

Press Contact UK:

James Boley
Garnett Keeler PR
Tel: 020 8647 4467
Email: james.boleyn@garnettkeeler.com

Company Contact Europe:

Gerd Rohrsen, Corporate Public Relations
Silke Hesener, Manager Public Relations
Tel: +49 02558 811501
Email: silke.hesener@cargobull.com