## Interim report January-March 2013

|  |  | Quarter |  | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 3}$ | $4-12$ | $1-12$ | 2012 |
| Net turnover | $\mathbf{4 1 5 8}$ | 4276 | 4778 | 17852 |
| Operating profit excl. items affecting comp.* | $\mathbf{2 3 8}$ | 271 | 560 | 1713 |
| Operating profit | $\mathbf{9 8}$ | 78 | 560 | 1520 |
| Profit after tax | $\mathbf{4 2}$ | 902 | 389 | 1853 |
| Earnings per share, SEK | $\mathbf{0 . 5}$ | 10.7 | 4.6 | 22.1 |
| Return on equity, \% | $\mathbf{0 . 8}$ | 17.7 | 7.9 | 9.3 |

*Items affecting comparability relate to impairment losses and restructuring costs at Holmen Paper
of SEK -140 million in the first quarter of 2013 and SEK -193 million in the fourth quarter of 2012.

- Profit after tax for January-March 2013 was SEK 42 (January-March 2012: 389) million.
- Earnings per share amounted to SEK 0.5 (4.6).
- Return on equity was 0.8 per cent (7.9).
- Operating profit excluding items affecting comparability totalled SEK 238 (560) million. The decline was mainly attributable to lower selling prices for printing paper and a stronger Swedish krona.
- Compared to the fourth quarter, operating profit excluding items affecting comparability decreased by SEK 33 million as a result of lower profit in printing paper.
- The market situation for paperboard was stable, while demand for printing paper and sawn timber remained weak.
- During the quarter it was decided to close a paper machine with a capacity of 200000 tonnes at Braviken Paper Mill.

Holmen

| SEKm Excl. items affecting comparability | $\%$ |
| :---: | :---: |
| 6000 | 15 |



Holmen


| Holmen Paper | Quarter |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 3}$ | $4-12$ | $1-12$ | Full year |
| Net sales | $\mathbf{1 7 7 8}$ | 1960 | 2012 |  |
| Operating costs | $\mathbf{- 1} 708$ | -1831 | -1866 | 8144 |
| EBITDA | $\mathbf{7 0}$ | 128 | 227 | -7282 |
| Depreciation and amortisation according to plan | $\mathbf{- 1 8 4}$ | -192 | -193 | -768 |
| Operating profit excl. items affecting comp. | $\mathbf{- 1 1 4}$ | -63 | 34 | 94 |
| ltems affecting comparability* | $\mathbf{- 1 4 0}$ | -193 | - | -193 |
| Operating profit | $\mathbf{- 2 5 4}$ | -257 | 34 | -99 |
| Investments | $\mathbf{2 1}$ | 60 | 28 | 174 |
| Operating capital | $\mathbf{5 3 2 3}$ | 5608 | 6433 | 5608 |
| EBITDA margin, \%** | $\mathbf{4}$ | 7 | 11 | 11 |
| Operating margin, \%** | $\mathbf{- 6}$ | -3 | 2 | 1 |
| Return on operating capital, \%** | $\mathbf{- 8}$ | -4 | 2 | 2 |
| Production, 'O00 tonnes | $\mathbf{4 0 3}$ | 404 | 422 | 1658 |
| Deliveries, '000 tonnes | $\mathbf{3 8 8}$ | 411 | 406 | 1651 |

* Items affecting comparability refers to impairment losses (Q1SEKm-100, Q4 SEKm -153) and restructuring costs (Q1SEKm-40, Q4 SEKm -40).
** Excluding items affecting comparability

Demand for printing paper in Europe continued to be weak, and deliveries declined by 4 per cent compared to the same period last year. Capacity utilisation was low, and prices fell.

Holmen Paper's deliveries were 5 per cent lower than the previous year as a result of lower sales outside Europe. Deliveries of the strategic products MF Magazine and book paper rose, however, by almost 10 per cent.

Holmen Paper's operating loss for January-March was SEK -114 million (+34), excluding items affecting comparability. The decline is due to lower prices and a stronger Swedish krona, which to some extent was offset by efficiency measures performed and low maintenance costs.

Compared with the fourth quarter, earnings fell by SEK 51 million, excluding items affecting comparability. Sales prices fell, and energy costs were seasonally high. Profit for the fourth quarter included an impairment loss of SEK -40 million on finished goods.


The Board of Holmen has decided to close a paper machine with a capacity of 200000 tonnes at Braviken Paper Mill and cut staff by 168. The closure will take place in the third quarter. Impairment losses and provisions for restructuring costs had an adverse effect of SEK 100 million and SEK 40 million, respectively, on the results for the first quarter. Along with the restructuring currently taking place at Hallsta Paper Mill, the closure means that the Swedish operation will be concentrated towards speciality paper. When the changes have been completed, the Swedish units will be able to produce some 1150000 tonnes of printing paper, of which 75 per cent will be speciality paper, a portion that is expected to grow further. At the mill in Madrid, over 300000 tonnes of newsprint are produced. After the changes the workforce in the business area is estimated to be around 1000 people, exclusive of staff in the recovered paper business.


| Iggesund Paperboard | Quarter |  |  | Full year |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 3}$ | $4-12$ | $1-12$ | 2012 |
| Net sales | $\mathbf{1 1 4 6}$ | 1163 | 1332 | 4967 |
| Operating costs | $\mathbf{- 9 8 6}$ | -993 | -1037 | -4009 |
| EBITDA | $\mathbf{1 6 0}$ | 170 | 295 | 959 |
| Depreciation and amortisation according to plan | $\mathbf{- 1 0 1}$ | -100 | -80 | -363 |
| Operating profit | $\mathbf{6 0}$ | 70 | 214 | 596 |
| Investments | $\mathbf{1 9 7}$ | 248 | 468 | 1523 |
| Operating capital | $\mathbf{6 3 4 1}$ | 6177 | 5476 | 6177 |
| EBITDA margin, \% | $\mathbf{1 4}$ | 15 | 22 | 19 |
| Operating margin, \% | $\mathbf{5}$ | 6 | 16 | 12 |
| Return on operating capital, \% | $\mathbf{4}$ | 5 | 16 | 10 |
| Production, paperboard, '000 tonnes | $\mathbf{1 1 9}$ | 117 | 127 | 492 |
| Deliveries, paperboard, '000 tonnes | $\mathbf{1 1 9}$ | 117 | 123 | 485 |

The market for SBB and FBB was stable. Deliveries to Europe rose by 5 per cent compared to the same period last year.

Iggesund Paperboard's deliveries amounted to 119000 tonnes during the quarter, 4000 tonnes lower than the same period last year.

Iggesund Paperboard's operating profit for JanuaryMarch was SEK 60 million (214). The decrease is due to a stronger Swedish krona, lower production and high production costs. Depreciation increased as a result of the new recovery boiler at Iggesund Mill entering service.

Iggesund Paperboard


Compared to the result for the fourth quarter, profit was down by SEK 10 million. Costs continued to be high as a result of disruptions to production at the Iggesund Mill. During the second quarter, measures will be taken to resolve the problems in connection with the major annual maintenance shutdown. Towards the end of the quarter, the biofuel boiler in Workington was commissioned and depreciation will take place as of April.

Iggesund Paperboard


| Holmen Timber | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
| SEKm | 1-13 | 4-12 | 1-12 | 2012 |
| Net sales | 271 | 256 | 298 | 1129 |
| Operating costs | -274 | -278 | -300 | -1139 |
| EBITDA | -3 | -22 | -3 | -10 |
| Depreciation and amortisation according to plan | -31 | -28 | -31 | -120 |
| Operating profit | -35 | -50 | -34 | -130 |
| Investments | 2 | 3 | 1 | 9 |
| Operating capital | 1431 | 1416 | 1548 | 1416 |
| EBITDA margin, \% | -1 | -9 | -1 | -1 |
| Operating margin, \% | -13 | -20 | -11 | -12 |
| Production, '000 m ${ }^{3}$ | 171 | 168 | 173 | 651 |
| Deliveries, '000 m ${ }^{3}$ | 163 | 155 | 173 | 660 |

The market for sawn timber remained weak. Selling prices were more or less unchanged.

Deliveries by Holmen Timber totalled 163000 cubic metres during the quarter, which is 10000 cubic metres lower than the corresponding period last year.

\%
50
$-25$
 Net sales $\quad$ Operating margin

Holmen Timber reported an operating loss of SEK -35 million (-34) for January-March. Lower wood prices have reduced production costs, but the effect has been counterbalanced by the strong Swedish krona. The difference between selling price and raw material costs is still at a historically low level.

Compared to the fourth quarter the operating loss was reduced by SEK 15 million to SEK -35 million, mainly as a result of lower wood prices and better production.


| Holmen Skog | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-13 | 4-12 | 1-12 | 2012 |
| Net sales | 1594 | 1479 | 1695 | 6061 |
| of which from own forests | 329 | 422 | 282 | 1383 |
| Operating costs | -1 389 | -1 249 | -1526 | -5 448 |
| Depreciation and amortisation according to plan | -8 | -12 | -7 | -33 |
| Earnings from operations | 196 | 218 | 162 | 581 |
| Change in value of forests | 36 | 31 | 88 | 350 |
| Operating profit | 232 | 249 | 250 | 931 |
| Investments | 5 | 18 | 25 | 169 |
| Operating capital | 16578 | 16663 | 16261 | 16663 |
| Return on operating capital, \% | 6 | 6 | 6 | 6 |
| Harvesting company forests, $000 \mathrm{~m}^{3}$ | 826 | 1016 | 645 | 3211 |

The demand for timber and pulpwood in Sweden was normal. Market prices decreased somewhat in the north of Sweden while they continued to be high in southern Sweden.

Holmen Skog's earnings from operations for January-March amounted to SEK 196 million (162). Harvesting was high for the season, 826000 (645 000) cubic metres, while selling prices were around 10 per cent lower. Operating profit, including a change in value of SEK 36 million (88), amounted to SEK 232 million (250).

Compared to the fourth quarter, earnings from operations decreased by SEK 22 million as a result of seasonally lower harvesting and of price decreases during the autumn making an impact on the results. Forest management costs decreased seasonally.

| Holmen Energi |  | Quarter |  | Full year |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 3}$ | $4-12$ | $1-12$ | 2012 |
| Net sales | $\mathbf{4 9 7}$ | 460 | 497 | 1728 |
| $\quad$ of which from own hydro power | $\mathbf{1 6 9}$ | 151 | 169 | 522 |
| Operating costs | $\mathbf{- 3 6 5}$ | -352 | -363 | -1354 |
| Depreciation and amortisation according to plan | $\mathbf{- 5}$ | -5 | -5 | -19 |
| Operating profit | $\mathbf{1 2 7}$ | 103 | 130 | 355 |
| Investments | $\mathbf{0}$ | 11 | 2 | 26 |
| Operating capital | $\mathbf{3 2 2 7}$ | 3261 | 3216 | 3261 |
| Return on operating capital, \% | $\mathbf{1 6}$ | 13 | 16 | 11 |
| Production of company hydro power, GWh | $\mathbf{3 6 3}$ | 351 | 378 | 1343 |

Holmen Energi's operating profit for January-March was SEK 127 million (130). Lower production and higher property tax gave a poorer result, while selling prices increased.

Compared with the fourth quarter, profit rose by SEK 24 million as a result of higher market prices for electricity and seasonally higher hydro power production.

The levels in Holmen's water storage reservoirs were slightly below normal at the end of the period.


## Net financial items and financing

Net financial items for January-March totalled SEK -45 million (-56). During the quarter, interest costs of SEK 8 million (16) were capitalised in connection with the construction of a new biofuel boiler in Workington, which was commissioned at the end of the quarter. Recognised interest costs have decreased to an equivalent extent. The average cost of borrowing decreased to 3.2 (4.4) per cent.

Cash flow from operating activites totalled SEK 352 million. Cash flow from investing activites was SEK -233 million.

During January-March, the Group's net financial debt decreased by SEK 236 million to SEK 6354 million. The debt/equity ratio was 0.31 and the equity/assets ratio was 56 per cent. Financial liabilities including pension provisions totalled SEK 6558 million, SEK 3583 million of which was represented by current liabilities. Cash, cash equivalents and financial receivables totalled SEK 204 million. During the quarter the Group has raised new longterm loans totalling SEK 1000 million. After this, the Group has long-term financial liabilities of SEK 2975 million. The Group additionally has unused long-term contractually agreed credit facilities of SEK 5206 million, maturing in 2016-2017.

## Equity

In January-March, the Group's equity decreased by SEK 34 million to SEK 20779 million. Profit for the period totalled SEK 42 million. In addition, other comprehensive income totalled SEK -76 million.

## Tax

Recognised tax for January-March was SEK - 11 (-116) million. In relation to profit before tax, recognised tax amounted to 20 (23) per cent.

## Hedging exchange rates and electricity prices

The Group hedges parts of future estimated net flows in foreign currencies. Operating profit for January-March includes currency hedges of SEK 68 (126) million. At the end of the quarter, the Group had hedged its anticipated currency flows for the next four months. Longer-term hedges have been made for certain transactions. The fair value of currency hedges not yet recognized as income amounted to SEK 23 million at the end of the quarter.

100 per cent of the price of the Group's estimated net consumption of electricity in Sweden has been hedged for the remainder of 2013 and for 2014-2015, while 60 per cent has been hedged for the 2016-2018 period and 40 per cent for 2019-2021.

## Investments

Cash flow from investing activities in the January-March period was SEK -233 (-533) million. Scheduled depreciation and amortisation totalled SEK 333 (317) million. The majority of the investments were in the new recovery boiler and turbine at Iggesund Mill and the new biofuel boiler in Workington.

## Personnel

The average number of employees (full-time equivalents) in the Group was 3903 (3940). The reduction is mainly attributable to cutbacks in Holmen Paper.

## Dividend

The 2013 AGM made the decision to increase the dividend to 9 (8) kronor per share. The dividend of in total SEK 756 million was paid on 18 April.

## Share buy-backs

At the 2013 AGM, the Board received renewed authorisation to purchase up to 10 per cent of the company's shares. No buy-backs took place during the period. The company already owns the 0.9 per cent of the shares outstanding, in order to secure the company's commitments pursuant to the call option scheme for employees.

## Material risks and uncertainties

The Group's and the parent company's material risks and uncertainties relate primarily to changes in demand and the prices of its products, the cost of key input goods, and changes in exchange rates. For a more detailed description of material risks and uncertainties see Holmen's annual report for 2012 (pages 28-31 and Note 26).

## Transactions with related parties

There were no transactions between Holmen and related parties that had a significant effect on the company's financial position and performance.

## Accounting policies

The report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. For the parent company the report has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which complies with Recommendation RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board. The accounting policies of the Parent Company and the Group remain unchanged compared to the most recently published annual report, with the exception of the following amended standards, which are applicable as of 1 January 2013. The amended standards are applied retroactively unless otherwise stated below. The structure of the statement of comprehensive income has been altered so that it follows the changes in IAS 1 Presentation of Financial Statements. Further information is submitted in accordance with the expanded disclosure requirements in IFRS 7. The amended IFRS 13, IAS 19 and UFR 9 standards apply but have not resulted in any effect on amounts or information in this interim report. IFRS 13 is being applied prospectively. The amended RFR 2 and its alternative rule apply to the Parent Company, which means that Group contributions are recognised as balance sheet appropriations. The figures in tables are rounded off.

Stockholm 24 April 2013
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## The Group

| Income statement, SEKm | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-13 | 4-12 | 1-12 |  |
| Net sales | 4158 | 4276 | 4778 | 17852 |
| Other operating income | 149 | 153 | 144 | 621 |
| Change in inventories | 114 | -1 | 11 | -34 |
| Raw materials and consumables | -2 494 | -2 340 | -2 682 | -9 802 |
| Staff costs | -599 | -671 | -622 | -2 499 |
| Other operating costs | -841 | -898 | -846 | -3 550 |
| Depreciation and amortisation according to plan | -333 | -339 | -317 | -1313 |
| Impairment losses | -100 | -153 | - | -153 |
| Change in value of biological assets | 36 | 31 | 88 | 350 |
| Interest in earnings of associates | 9 | 20 | 6 | 47 |
| Operating profit | 98 | 78 | 560 | 1520 |
| Finance income | 3 | 2 | 2 | 7 |
| Finance costs | -49 | -56 | -58 | -234 |
| Profit before tax | 53 | 24 | 504 | 1294 |
| Tax | -11 | 878 | -116 | 559 |
| Profit for the period | 42 | 902 | 389 | 1853 |
| Earnings per share, basic, SEK | 0.5 | 10.7 | 4.6 | 22.1 |
| Earnings per share, diluted, SEK | 0.5 | 10.7 | 4.6 | 22.1 |
| Operating margin, \% * | 5.7 | 6.3 | 11.7 | 9.6 |
| Return on capital employed, \% * | 3.5 | 4.0 | 8.7 | 6.5 |
| Return on equity, \% | 0.8 | 17.7 | 7.9 | 9.3 |
| Statement of comprehensive income, SEKm |  | Quarter |  | Full year |
|  | 1-13 | 4-12 | 1-12 | 2012 |
| Profit for the period | 42 | 902 | 389 | 1853 |
| Other comprehensive income |  |  |  |  |
| Actuarial gains and losses in respect of pensions, incl. special employer's contribution | 77 | -85 | 38 | -16 |
| Tax attributable to items that w ill not be reclassifed to profit for the period | -18 | 15 | -10 | -2 |
| Items that will not be reclassifed to profit for the period | 60 | - 70 | 29 | -18 |
| Cash flow hedging | -17 | - 3 | - 71 | - 77 |
| Translation difference on foreign operation | -155 | 36 | -28 | -129 |
| Hedging of currency risk in foreign operation | 42 | -21 | 14 | 88 |
| Tax attributable to items that will be reclassifed to profit for the period | -6 | 4 | 15 | -5 |
| Items that will be reclassifed to profit for the period | -136 | 17 | - 70 | -123 |
| Total other comprehensive income after tax | -76 | -53 | - 42 | -141 |
| Total comprehensive income | -34 | 850 | 347 | 1711 |

*Excl. items affecting comparability.

| Change in equity, SEKm |  |  |  | Jan-March |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2013 | 2012 |
| Opening equity |  |  |  | 20813 | 19773 |
| Profit for the period |  |  |  | 42 | 389 |
| Other comprehensive income |  |  |  | -76 | -42 |
| Total comprehensive income |  |  |  | -34 | 347 |
| Dividends paid |  |  |  | 0 | -672 |
| Closing equity |  |  |  | 20779 | 19448 |
|  |  |  |  |  |  |
| Share structure |  | No. of shares | No. | Quotaval |  |
| A-share | 10 | 22623234 | 226232340 | Qu |  |
| B-share | 1 | 62132928 | 62132928 | 50 | 3106.6 |
| Total number of shares |  | 84756162 | 288365268 |  | 4237.8 |
| Holding of ow n B shares bought back |  | -760 000 | -760 000 |  |  |
| Total number of shares in issue |  | 83996162 | 287605268 |  |  |
| Issued call options, B shares* |  | 758300 |  |  |  |

[^0]
## The Group

| Balance sheet, SEKm | $\begin{array}{r} 2013 \\ 31 \text { March } \\ \hline \end{array}$ | $2012$ <br> 31 December |
| :---: | :---: | :---: |
| Non-current assets |  |  |
| Intangible non-current assets | 55 | 57 |
| Property, plant and equipment | 12182 | 12543 |
| Biological assets | 16258 | 16227 |
| Interests in associates | 1826 | 1821 |
| Other shares and participating interests | 13 | 13 |
| Non-current financial receivables | 37 | 39 |
| Deferred tax assets | 2 | 2 |
| Total non-current assets | 30372 | 30702 |
| Current assets |  |  |
| Inventories | 3173 | 3221 |
| Trade receivables | 2259 | 2290 |
| Current tax receivable | 534 | 75 |
| Other operating receivables | 527 | 419 |
| Current financial receivables | 40 | 31 |
| Cash and cash equivalents | 127 | 308 |
| Total current assets | 6660 | 6343 |
| Total assets | 37033 | 37046 |
| Equity | 20779 | 20813 |
| Non-current liabilities |  |  |
| Non-current financial liabilities | 2717 | 1746 |
| Pension provisions | 258 | 355 |
| Other provisions | 554 | 497 |
| Deferred tax liabilities | 5811 | 5504 |
| Total non-current liabilities | 9340 | 8102 |
| Current liabilities |  |  |
| Current financial liabilities | 3583 | 4866 |
| Trade payables | 2112 | 2245 |
| Current tax liability | 10 | 3 |
| Provisions | 106 | 68 |
| Other operating liabilities | 1103 | 950 |
| Total current liabilities | 6914 | 8131 |
| Total liabilities | 16254 | 16233 |
| Total equity and liabilities | 37033 | 37046 |
| Debt/equity ratio, times | 0.31 | 0.32 |
| Equity/assets ratio, \% | 56.1 | 56.2 |
| Operating capital | 32942 | 32905 |
| Capital employed | 27133 | 27403 |
| Net financial debt | 6354 | 6590 |
| Pledged collateral | 6 | 6 |
| Contingent liabilities | 109 | 100 |


|  | Recognised value |  | Fair value |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | 2012 |
|  | $\mathbf{3 1}$ March | 31 December | $\mathbf{3 1}$ March | 31 December |
| Assets at fair value | $\mathbf{7 2}$ | 71 | $\mathbf{7 2}$ | 71 |
| Assets at acquisition cost | $\mathbf{2 4 7 6}$ | 2670 | $\mathbf{2 4 6 3}$ | 2657 |
| Liabilities at fair value | $\mathbf{- 1 0 0}$ | -106 | $\mathbf{- 1 0 0}$ | -106 |
| Liabilities at acquisition cost | $\mathbf{- 8 ~ 3 4 8}$ | -8772 | $\mathbf{- 8 4 2 5}$ | -8849 |

Holmen measures financial instruments at fair value or acquisition cost in the balance sheet depending on classification. In addition to items in net financial debt, with the exception of the pension liability, financial instruments cover trade receivables and trade payables. Financial instruments measured at fair value in the balance sheet belong to measurement level 2 pursuant to IFRS 7.
All of the Group's derivatives are covered by ISDA or FEM A agreements, which entails a right to offset assets and liabilities in relation to the same counterparty. Assets and liabilities are not offset in the report. Recognised derivatives totalled SEK 72
million on the asset side and SEK 115 millio n on the liabilities side.

## The Group

| Cash flow analysis, SEKm | Quarter |  |  | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2012 |  |  |  |  |


| Financing activities |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Change in financial liabilities and current financial receivables | $\mathbf{- 2 9 7}$ | -50 | -18 | 537 |
| Dividends paid to the shareholders of the parent company | - | - | - | -672 |
| Cash flow from financing activities | $\mathbf{- 2 9 7}$ | -50 | -18 | -135 |
|  |  |  |  |  |
| Cash flow for the period | $\mathbf{- 1 7 8}$ | 118 | -10 | 199 |
| Opening cash and cash equivalents | $\mathbf{3 0 8}$ | 189 | 112 | 112 |
| Exchange difference in cash and cash equivalents | $\mathbf{- 2}$ | 0 | -1 | -3 |
| Closing cash and cash equivalents | $\mathbf{1 2 7}$ | 308 | 101 | 308 |


| Change in net financial debt, SEKm | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-13 | 4-12 | 1-12 | 2012 |
| Opening net financial debt | -6 590 | -6684 | -6 259 | -6 259 |
| Cash flow fromoperating activities | 352 | 505 | 541 | 2254 |
| Cash flow from investing activities (excl financial receivables) | -233 | -354 | -540 | -1956 |
| Dividends paid | - | - | - | -672 |
| Actuarial revaluation of pension liability | 77 | -84 | 38 | -16 |
| Foreign exchange effects and changes in fair value | 40 | 27 | 13 | 59 |
| Closing net financial debt | -6 354 | -6 590 | -6 207 | -6 590 |

* The adjustments consist primarily of depreciation according to plan, impairment losses, change in value of biological assets,
change in provisions, interests in earnings of associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.


## The Parent company

| Income statement, SEKm |  | Quarter | Full year |
| :--- | ---: | ---: | ---: | ---: |
| 2012 |  |  |  |


| Balance sheet, SEKm | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| :--- | ---: | ---: |
|  | $\mathbf{3 1}$ March | 31 |
|  | $\mathbf{D e c e m b e r}$ |  |
| Non-current assets | $\mathbf{1 8 1 4 1}$ | $\mathbf{1 8} 029$ |
| Current assets | $\mathbf{2 3 6 7}$ | $\mathbf{5 6 2 4}$ |
| Total assets | $\mathbf{5 9 6}$ | 23653 |
|  | $\mathbf{5 9 1 5}$ | 5915 |
| Restricted equity | $\mathbf{3 6 0 6}$ | 3514 |
| Non-restricted equity | $\mathbf{1 9 3 4}$ | 2064 |
|  | $\mathbf{1 3 3 2}$ | 1262 |
| Untaxed reserves | $\mathbf{1 0 8 8 1}$ | 10898 |
| Provisions | $\mathbf{2 3 6 6 8}$ | 23653 |
| Liabilities |  |  |
| Total equity and liabilities | $\mathbf{6}$ | 6 |
|  | $\mathbf{9 1}$ | $\mathbf{7 7}$ |
| Pledged collateral |  |  |
| Contingent liabilities |  |  |

Sales to Group companies accounted for SEK 22 million (25) of operating income for January-March.

Net financial items include the result from hedging equity in foreign subsidiaries totalling SEK 42 (14) million.

The parent company's investments in property, plant and equipment and intangible non-current assets totalled SEK 0 (9) million.

## The Group

| Quarterly figures, SEKm | 2013 | 2012 |  |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 | Q3 | Q2 | Q1 |  |
| Income statement |  |  |  |  |  |  |
| Net sales | 4158 | 4276 | 4230 | 4569 | 4778 | 17852 |
| Operating costs | -3632 | -3 717 | -3 623 | -3888 | -3 996 | -15 224 |
| Interest in earnings of associates | 9 | 20 | 8 | 13 | 6 | 47 |
| Depreciation and amortisation according to plan | -333 | -339 | -340 | -317 | -317 | -1313 |
| Change in value of forests | 36 | 31 | 120 | 111 | 88 | 350 |
| Items affecting comparability* | -140 | -193 | - | - | - | -193 |
| Operating profit | 98 | 78 | 394 | 488 | 560 | 1520 |
| Net financial items | -45 | -54 | -64 | -52 | -56 | -227 |
| Profit before tax | 53 | 24 | 330 | 436 | 504 | 1294 |
| Tax | -11 | 878 | -81 | -123 | -116 | 559 |
| Profit for the period | 42 | 902 | 249 | 313 | 389 | 1853 |
| Diluted earnings per share, SEK | 0.5 | 10.7 | 3.0 | 3.7 | 4.6 | 22.1 |
| Net sales |  |  |  |  |  |  |
| Holmen Paper | 1778 | 1960 | 2001 | 2090 | 2093 | 8144 |
| Iggesund Paperboard | 1146 | 1163 | 1261 | 1212 | 1332 | 4967 |
| Holmen Timber | 271 | 256 | 264 | 313 | 298 | 1129 |
| Holmen Skog | 1594 | 1479 | 1310 | 1578 | 1695 | 6061 |
| Holmen Energi | 497 | 460 | 358 | 413 | 497 | 1728 |
| Elimination of intra-group net sales | -1127 | -1 042 | -964 | -1036 | -1136 | -4178 |
| Group | 4158 | 4276 | 4230 | 4569 | 4778 | 17852 |
| Operating profit/loss by business area** |  |  |  |  |  |  |
| Holmen Paper | -114 | -63 | 46 | 77 | 34 | 94 |
| Iggesund Paperboard | 60 | 70 | 177 | 134 | 214 | 596 |
| Holmen Timber | -35 | -50 | -23 | -24 | -34 | -130 |
| Holmen Skog | 232 | 249 | 170 | 261 | 250 | 931 |
| Holmen Energi | 127 | 103 | 50 | 72 | 130 | 355 |
| Group-w ide | -33 | -38 | -27 | -33 | -35 | -132 |
| Group | 238 | 271 | 394 | 488 | 560 | 1713 |
| Operating margin, \% ** |  |  |  |  |  |  |
| Holmen Paper | -6.4 | -3.2 | 2.3 | 3.7 | 1.6 | 1.2 |
| lggesund Paperboard | 5.2 | 6.0 | 14.1 | 11.0 | 16.1 | 12.0 |
| Holmen Timber | -12.8 | -19.6 | -8.6 | -7.5 | -11.3 | -11.5 |
| Group | 5.7 | 6.3 | 9.3 | 10.7 | 11.7 | 9.6 |
| EBITDA by business area** |  |  |  |  |  |  |
| Holmen Paper | 70 | 128 | 237 | 270 | 227 | 862 |
| lggesund Paperboard | 160 | 170 | 281 | 213 | 295 | 959 |
| Holmen Timber | -3 | -22 | 8 | 7 | -3 | -10 |
| Holmen Skog | 204 | 230 | 58 | 157 | 169 | 614 |
| Holmen Energi | 132 | 108 | 55 | 77 | 134 | 374 |
| Group-w ide | -29 | -35 | -25 | -30 | -33 | -123 |
| Group | 535 | 579 | 615 | 694 | 789 | 2676 |
| Return on operating capital, \% ** |  |  |  |  |  |  |
| Holmen Paper | -8.3 | -4.3 | 3.0 | 4.9 | 2.1 | 1.5 |
| lggesund Paperboard | 3.8 | 4.6 | 11.9 | 9.5 | 16.3 | 10.4 |
| Holmen Timber | -9.7 | -14.1 | -6.2 | -6.2 | -8.8 | -8.7 |
| Holmen Skog | 5.6 | 6.0 | 4.1 | 6.4 | 6.2 | 5.7 |
| Holmen Energi | 15.7 | 12.8 | 6.3 | 9.0 | 16.0 | 11.0 |
| Group | 2.9 | 3.3 | 4.8 | 6.0 | 6.9 | 5.2 |
| Key indicators |  |  |  |  |  |  |
| Return on capital employed, \% ** | 3.5 | 4.0 | 5.9 | 7.5 | 8.7 | 6.5 |
| Return on equity, \% | 0.8 | 17.7 | 5.0 | 6.4 | 7.9 | 9.3 |
| Deliveries |  |  |  |  |  |  |
| Printing paper, '000 tonnes | 388 | 411 | 414 | 419 | 406 | 1651 |
| Paperboard, '000 tonnes | 119 | 117 | 126 | 118 | 123 | 485 |
| Saw n timber, '000 m³ | 163 | 155 | 151 | 181 | 173 | 660 |
| Harvesting company forests, '000 m³ | 826 | 1016 | 760 | 790 | 645 | 3211 |
| Production of company hydro pow er, GWh | 363 | 351 | 282 | 332 | 378 | 1343 |

[^1]
## The Group

| Full year review, SEKm | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 17852 | 18656 | 17581 | 18071 | 19334 | 19159 | 18592 | 16319 | 15653 | 15816 |
| Operating costs | -15 224 | -15 501 | -15 077 | -15 191 | -16 614 | -15 637 | -15069 | -13 287 | -12631 | -12306 |
| Interest in earnings of associates | 47 | 84 | 28 | 45 | 50 | 12 | 11 | 20 | 25 | -6 |
| Depreciation and amortisation according to plan | -1313 | -1 260 | -1 251 | -1320 | -1343 | -1 337 | -1 346 | -1 167 | -1 156 | -1 166 |
| Change in value of forests | 350 | - | 52 | 16 | -16 | 89 | 115 | 82 | 61 | - |
| Items affecting comparability* | -193 | 3593 | 264 | - | -361 | 557 | - | - | - | - |
| Operating profit | 1520 | 5573 | 1596 | 1620 | 1051 | 2843 | 2303 | 1967 | 1952 | 2338 |
| Net financial items | -227 | -244 | -208 | -255 | -311 | -261 | -247 | -233 | -206 | -212 |
| Profit before tax | 1294 | 5328 | 1388 | 1366 | 740 | 2582 | 2056 | 1734 | 1746 | 2126 |
| Tax | 559 | -1 374 | -684 | -360 | -98 | -1 077 | -597 | -478 | -471 | -675 |
| Profit for the year | 1853 | 3955 | 704 | 1006 | 642 | 1505 | 1459 | 1256 | 1275 | 1451 |
| Diluted earnings per share, SEK | 22.1 | 8.4 | 12.0 | 7.6 | 17.8 | 17.2 | 14.8 | 15.1 | 17.5 | 26.4 |
| Operating profit by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 94 | 228 | -618 | 340 | 280 | 623 | 754 | 631 | 487 | 747 |
| lggesund Paperboard | 596 | 863 | 817 | 419 | 320 | 599 | 752 | 626 | 809 | 1001 |
| Holmen Timber | -130 | -136 | 20 | 21 | 13 | 146 | 80 | 13 | 5 | 18 |
| Holmen Skog | 931 | 739 | 818 | 605 | 632 | 702 | 643 | 537 | 586 | 516 |
| Holmen Energi | 355 | 406 | 495 | 414 | 327 | 272 | 197 | 301 | 178 | 193 |
| Group-w ide | -132 | -120 | -200 | -178 | -159 | -56 | -123 | -141 | -113 | -137 |
| Group | 1713 | 1980 | 1332 | 1620 | 1412 | 2286 | 2303 | 1967 | 1952 | 2338 |
| EBITDA by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 862 | 1002 | 229 | 1218 | 1176 | 1537 | 1667 | 1358 | 1214 | 1497 |
| lggesund Paperboard | 959 | 1186 | 1141 | 780 | 688 | 954 | 1108 | 976 | 1152 | 1335 |
| Holmen Timber | -10 | -26 | 49 | 52 | 47 | 169 | 104 | 38 | 28 | 40 |
| Holmen Skog | 614 | 769 | 794 | 616 | 674 | 639 | 556 | 483 | 553 | 545 |
| Holmen Energi | 374 | 425 | 516 | 435 | 346 | 289 | 214 | 319 | 196 | 210 |
| Group-w ide | -123 | -116 | -198 | -176 | -160 | -54 | -115 | -122 | -96 | -123 |
| Group | 2676 | 3240 | 2531 | 2925 | 2771 | 3534 | 3534 | 3052 | 3047 | 3504 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Printing paper, '000 tonnes | 1651 | 1668 | 1732 | 1745 | 2044 | 2025 | 2021 | 1764 | 1731 | 1655 |
| Paperboard, '000 tonnes | 485 | 474 | 464 | 477 | 494 | 516 | 536 | 492 | 501 | 481 |
| Saw n timber, '000 m³ | 660 | 487 | 285 | 313 | 266 | 262 | 248 | 229 | 195 | 189 |
| Harvesting company forests, million $\mathrm{m}^{3}$ | 3.2 | 3.0 | 2.9 | 2.6 | 2.6 | 2.6 | 2.3 | 2.6 | 2.7 | 3 |
| Production of company hydro pow er, GWh | 1343 | 1230 | 1145 | 1090 | 1128 | 1193 | 934 | 1236 | 1054 | 867 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 30664 | 30334 | 26028 | 25694 | 26506 | 26153 | 25354 | 25793 | 23381 | 20940 |
| Current assets | 6005 | 6642 | 6950 | 6075 | 7268 | 6549 | 6138 | 5709 | 5149 | 4743 |
| Financial receivables | 377 | 240 | 454 | 407 | 828 | 541 | 649 | 712 | 459 | 675 |
| Total assets | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 | 26358 |
| Equity | 20813 | 19773 | 16913 | 16504 | 15641 | 16932 | 16636 | 16007 | 15635 | 15366 |
| Deferred tax liability | 5504 | 6630 | 5910 | 5045 | 4819 | 5482 | 5030 | 5143 | 5177 | 4557 |
| Financial liabilities and interest-bearing provisions | 6967 | 6499 | 6227 | 6091 | 8332 | 6518 | 6634 | 7351 | 5335 | 4044 |
| Operating liabilities | 3762 | 4313 | 4382 | 4536 | 5809 | 4310 | 3841 | 3713 | 2842 | 2391 |
| Total equity and liabilities | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 | 26358 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 2254 | 2101 | 1523 | 2873 | 1660 | 2476 | 2358 | 2471 | 2331 | 2443 |
| Investing activities | -1920 | -1733 | -1597 | -818 | -1124 | -1315 | -947 | -3 029 | -1 195 | -726 |
| Cash flow after investments | 334 | 368 | -74 | 2054 | 536 | 1161 | 1411 | -558 | 1136 | 1717 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \% ** | 7 | 9 | 6 | 7 | 6 | 10 | 10 | 9 | 10 | 12 |
| Return on equity, \% | 9 | 23 | 4 | 6 | 4 | 9 | 9 | 8 | 8 | 10 |
| Debt/equity ratio | 0.32 | 0.34 | 0.34 | 0.48 | 0.35 | 0.36 | 0.41 | 0.31 | 0.22 | 0.22 |
| Dividend |  |  |  |  |  |  |  |  |  |  |
| Ordinary dividend, SEK | 9 | 8 | 7 | 7 | 9 | 12 | 12 | 11 | 10 | 10 |
| Extra dividend, SEK | - | - | - | - | - | - | - | - | - | 30 |

* Items affecting comparability in 2012 refers to an impairment loss on non-current assets (SEK - 153 million) and restructuring costs (SEK -40 million). 2011 refers to revaluation of forest. 2010 refers to $w$ rite-dow $n$ of fixed assets (SEK - 555 million), provisions for restructuring (SEK -231 million) and revaluation of forest (SEK +1050 million). 2008 refers to provisions and costs due to restructure and closure of mills and result effects from fire (SEK - 361 million). 2007 relate to a w rite-dow $n$ of goodw ill and tangible fixed assets of SEK -1 603 million w ithin Holmen Paper, a reversed w rite-dow $n$ of SEK 60 million w ithin Holmen Timber, and a positive revaluation of forests by SEK 2100 million w ithin Holmen Skog.
** Excl. items affecting comparability.
Stated in accordance w ith IFRS from 2004. As far as Holmen is concerned, the principal difference betw een IFRS and previous accounting principles is that forest assets are valued and stated in the accounts at fair value, that goodw ill is no longer depreciated according to plan, and that the fair value of financial assets and liabilities that are hedged are taken into the balance sheet.


## Holmen in brief

Holmen's business concept is to develop and run profitable business within three product-oriented business areas for printing paper, paperboard and sawn timber as well as two raw material-oriented business areas for forest and energy. Europe is the key market.

The business area Holmen Paper manufactures printing paper for magazines, directories, advertising material, books and daily newspapers at two Swedish mills and one Spanish mill. Iggesund Paperboard produces paperboard for consumer packaging and graphics printing at one Swedish and one English mill. Holmen Timber produces sawn timber at two Swedish sawmills. Annual production capacity is 1750000 tonnes of printing paper, 540000 tonnes of paperboard and 880000 cubic metres of sawn timber.

Holmen Skog manages the Group's forests covering just over one million hectares. The annual volume harvested in company forests is some 3.2 million cubic metres. Holmen Energi is responsible for the Group's hydro and wind power assets and for developing the Group's business within the energy sector. Normal yearly production amounts to some 1100 GWh of electric power at wholly and partly owned hydro power stations in Sweden. Holmen Skog and Holmen Energi are also responsible for the Group's wood and electricity supply in Sweden.

## Press and analyst conference

On the publication of the interim report, a press and analyst conference will be held at 14.30 CET on Wednesday, April 24. Venue: Jernkontoret, Kungsträdgårdsgatan 10, Stockholm. Holmen President and CEO Magnus Hall will present and comment on the report. The presentation will be held in English.

The conference is also directly available as a webcast on Holmen's website, www.holmen.com.
You may also participate in the conference by telephone, by calling +46 (0)8 50556474 (within Sweden), +44 (0)203 3645374 (from the rest of Europe) or +18557532230 (from the US) no later than 14.25 CET.

## Financial reports

14 August 2013 Interim report January-June 2013
24 October 2013 Interim report January-September 2013
13 February $2014 \quad$ Year-end report 2013

[^2][^3]
[^0]:    *Exercise period M ay-June 2013. The exercise price is SEK 224.50 per share.

[^1]:    * Items affecting comparability in Q1 2013 and Q4 2012 refers to an impairment loss on non-current assets and restructuring costs.
    **Excl. items affecting comparability.

[^2]:    In its capacity as issuer, Holmen AB is releasing the information in this interim report for January-March 2013 in accordance with Chapter 17 of the Swedish Securities Market Act (2007:528). The information was distributed to the media for publication at 12.50 CET on Wednesday April 24, 2013.

[^3]:    This is a translation of the Swedish interim report of Holmen Aktiebolag (publ.). In the event of inconsistency between the English and the Swedish versions, the Swedish version shall prevail.

