## Holmen Interim Report January-September 2019

| SEKm | Quarter |  |  | January-September |  | $\begin{gathered} \text { Full year } \\ 2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Net sales | 4144 | 4361 | 3844 | 12765 | 12108 | 16055 |
| Operating pofit excl. item affecting comparability | 541 | 574 | 591 | 1758 | 1862 | 2476 |
| Operating profit | 541 | 574 | 591 | 1758 | 1862 | 2382 |
| Profit after tax | 409 | 451 | 458 | 1363 | 1724 | 2268 |
| Earnings per share, SEK | 2.5 | 2.7 | 2.7 | 8.1 | 10.3 | 13.5 |
| Operating margin, \% * | 13.0 | 13.2 | 15.4 | 13.8 | 15.4 | 15.4 |
| Return on capital employed, \% * | 8.3 | 8.6 | 9.2 | 8.9 | 9.8 | 9.7 |
| Return on equity, \% | 7.2 | 7.7 | 8.1 | 7.8 | 10.3 | 10.1 |
| Cash flow before investments and working capital | 522 | 884 | 581 | 2062 | 1829 | 2500 |
| Debt/equity ratio | 0.18 | 0.14 | 0.13 | 0.18 | 0.13 | 0.12 |

*Excluding an item affecting comparability of SEK -94 million in the fourth quarter of 2018.

- Operating profit for January-September was SEK 1758 million (January-September 2018: SEK 1862 million). There was a negative SEK 210 million impact from paperboard maintenance shutdowns, compared with SEK 60 million in 2018. Higher wood costs were offset by better selling prices.
- Operating profit in the third quarter totalled SEK 541 million, compared with SEK 574 million in the second quarter. A significant maintenance shutdown had a SEK 130 million impact on profit. Costs were seasonally low and paperboard production went well.
- Profit after tax for January-September was SEK 1363 million (1724), which corresponds to earnings per share of SEK 8.1 (10.3). Profit last year year was positively affected by SEK 300 million as a result of a lower tax rate in Sweden.
- Following the Board's decision in August to begin repurchasing the company's own shares, 3.7 per cent of the total number of shares have been repurchased for SEK 1430 million.
- The Board intends at year-end to change Holmen's accounting of forest holdings so that it is based on fair value calculated on basis of transactions in areas where Holmen owns land. According to preliminary calculations, the value is between SEK 39 billion and SEK 43 billion, compared with the current book value of SEK 19 billion.




## CEO comments

Operating profit in the third quarter was SEK 541 million, despite the impact of SEK 130 million from a significant maintenance shutdown. We are pleased about the good paperboard production, which boosted profit for the quarter, but we also note that ample supply is putting pressure on wood product margins. Our financial position remains strong, even after repurchasing almost 4 per cent of the company's shares since the middle of August.

The supply of forest raw material in southern Sweden is high as a result of the large harvest owing to measures to address a spruce bark beetle infestation. The market balance in other parts of Sweden has also been affected, reducing Swedish imports from the Baltic States. Following price increases in 2018, profit from our Forest business has stabilised at a higher level and was SEK 298 million for the third quarter. Although there is currently plenty of raw material available, a growing forest industry will consume more than can be sustainably harvested in Sweden. The transition to a bio-based economy implies that competition for raw material will remain significant, which benefits Holmen as a large forest owner, and also underlines the importance of having control over raw material supply for our own production.

The demand of paperboard for consumer packaging is good and we are seeing increased interest from brand owners in finding alternatives to plastic packaging. Prices are stable but high supply has increased competition for new business. Despite a significant maintenance shutdown, profit rose to SEK 99 million owing to good production at both mills and seasonally low costs. The maintenance shutdown at Iggesund Mill eliminated bottlenecks at the pulp mill, enabling higher pulp sales. As we increase sales in the premium segment the additional pulp will be converted into paperboard.

The market balance for paper has deteriorated over the year and there is pressure on pricing. Our profit remained robust in the third quarter at SEK 147 million, owing to seasonally low costs and largely unchanged prices. Our concept of bright and lightweight products from fresh fibre is performing well and has helped in repositioning the Paper business towards magazine and book paper. During the quarter we took the decision to invest SEK 100 million in Braviken Paper Mill to continue our development of the product offering.

Pricing pressure on wood products increased due to high supply, principally from Central Europe. Purchasing costs for logs decreased but not at the same pace as selling prices, and this is reflected in the negative result of SEK -14 million for the third quarter. High supply of spruce saw logs in southern Sweden means production at the Braviken Sawmill is temporarily being switched exclusively to sawing spruce.

Profit from Renewable Energy was seasonally low at SEK 42 million, as hydro power production was restricted in order to build up water reservoir levels prior to winter when prices are usually higher. Our large land holdings provide us with good opportunities to complement our hydro power business with wind power. There are strong indications that wind will be an important component in the transition to a fossil-free society, particularly as production costs have decreased considerably in recent years. We are now in the final phase of evaluating the profitability of establishing our own wind power operations.

Recent large forest land transactions demonstrate significant interest in investing in forests and that the fair value of Holmen's forest holdings is much higher than the book value. In order to reflect this to investors and other stakeholders, we intend at year-end to switch to recognising forest holdings at fair value calculated on the basis of transactions in areas where Holmen owns land. According to preliminary calculations, the value is between SEK 39 billion and SEK 43 billion, compared with the current book value of SEK 19 billion.

## Forest

Holmen carries out active and sustainable forestry on over a million hectares of its own productive forest land. The annual harvest is 3 million $\mathrm{m}^{3}$.

| SEKm | Quarter |  |  | January-September |  | Full year$2018$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Net sales | 1418 | 1647 | 1345 | 4708 | 4353 | 5944 |
| of which from own forests | 327 | 350 | 325 | 950 | 980 | 1350 |
| Operating costs | -1 257 | -1482 | -1209 | -4 186 | -3785 | -5 153 |
| Depreciation and amortisation according to plan | -11 | -10 | -8 | -32 | -22 | -31 |
| Earnings before change in value of forests | 151 | 155 | 128 | 490 | 546 | 760 |
| Change in value of forests | 147 | 143 | 131 | 408 | 313 | 425 |
| Operating profit | 298 | 298 | 260 | 897 | 859 | 1185 |
| Investments | 17 | 16 | 5 | 46 | 55 | 357 |
| Capital employed | 15002 | 15007 | 14333 | 15002 | 14333 | 14830 |
| Return on capital employed, \% | 8 | 8 | 7 | 8 | 8 | 8 |
| Harvesting own forests, '000 m³ | 654 | 688 | 671 | 1893 | 2099 | 2831 |

Demand for logs and pulpwood has been good over the year. Supply is high in southern Sweden as a result of a spruce bark beetle infestation and prices primarily for logs have decreased.

Operating profit for January-September was SEK 897 million (859). The improvement in profit is due to higher selling prices. Earnings for the same period last year included SEK +70 million from the sale of a forest property and SEK -30 million in costs for forest fires.

Profit for the third quarter was SEK 298 million, which was the same as for the second quarter.


## Paperboard

Holmen supplies paperboard to the premium consumer packaging segment. Production, which takes place at one Swedish and one UK mill, amounts to just over 0.5 million tonnes a year.

| SEKm | Quarter |  |  | January-September |  | Full year$2018$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Net sales | 1588 | 1573 | 1413 | 4739 | 4424 | 5785 |
| Operating costs | -1 349 | -1400 | -1 136 | -4 068 | -3526 | -4590 |
| EBITDA | 238 | 174 | 277 | 671 | 898 | 1196 |
| Depreciation and amortisation according to plan | -139 | -138 | -127 | -424 | -384 | -507 |
| Operating profit* | 99 | 36 | 151 | 247 | 514 | 689 |
| Investments | 71 | 113 | 145 | 268 | 318 | 471 |
| Capital employed | 5564 | 5625 | 5579 | 5564 | 5579 | 5316 |
| EBITDA margin, \% | 15 | 11 | 20 | 14 | 20 | 21 |
| Operating margin, \% | 6 | 2 | 11 | 5 | 12 | 12 |
| Return on capital employed, \% | 7 | 2 | 11 | 6 | 12 | 12 |
| Production, paperboard, '000 tonnes | 134 | 135 | 128 | 401 | 407 | 538 |
| Deliveries, paperboard, '000 tonnes | 139 | 138 | 127 | 413 | 405 | 525 |

*Excl. item affecting comparability in the fourth quarter of 2018

Demand for paperboard in Europe over the year has been at the same level as in 2018. Prices were largely unchanged.

Operating profit for January-September was SEK 247 million (514). Two large maintenance shutdowns have had a SEK 210 million impact on profit for the year, compared with SEK 60 million last year. In addition, profit was negatively affected by increased wood costs and production disruptions in the first half of the year.


Compared with the second quarter, profit rose by SEK 63 million to SEK 99 million. The improvement in profit was due to good production and seasonally low costs. Profit for the third quarter was negatively impacted by SEK 130 million in costs and production losses from a maintenance shutdown. There was a SEK 80 million negative impact on profit in the second quarter owing to a maintenance shutdown.


## Paper

Holmen produces paper that utilises the properties of fresh fibre to provide cost-effective alternatives to traditional paper products for advertising, magazines and books. Production at two Swedish mills amounts to a little over 1 million tonnes per year.

| SEKm | Quarter |  |  | January-September |  | Full year$2018$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Net sales | 1486 | 1470 | 1419 | 4301 | 4214 | 5571 |
| Operating costs | -1 243 | -1239 | -1 222 | -3612 | -3 692 | -4905 |
| EBITDA | 243 | 230 | 197 | 689 | 522 | 665 |
| Depreciation and amortisation according to plan | -96 | -97 | -84 | -290 | -253 | -336 |
| Operating profit | 147 | 133 | 112 | 399 | 269 | 329 |
| Investments | 47 | 23 | 41 | 119 | 92 | 173 |
| Capital employed | 2099 | 2153 | 2299 | 2099 | 2299 | 2072 |
| EBITDA margin, \% | 16 | 16 | 14 | 16 | 12 | 12 |
| Operating margin, \% | 10 | 9 | 8 | 9 | 6 | 6 |
| Return on capital employed, \% | 28 | 24 | 20 | 24 | 16 | 15 |
| Production, '000 tonnes | 239 | 231 | 258 | 729 | 799 | 1069 |
| Deliveries, '000 tonnes | 256 | 251 | 256 | 737 | 790 | 1036 |

Demand for paper has decreased during the year and market prices are declining.

Operating profit for January-September was SEK 399 million (269). Profit increased as a result of previous price increases, but the effect was partly offset by lower deliveries and higher wood costs.

Compared with the second quarter, profit rose by SEK 14 million to SEK 147 million as a result of seasonally lower costs. Lower market prices had a limited impact in the third quarter.



## Wood Products

Holmen produces wood products for joinery and construction at three sawmills where by-products are used at the Group's paper and paperboard mills. Annual production volume is almost 1 million $\mathrm{m}^{3}$.

| SEKm | Quarter |  |  | January-September |  | Full year 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Net sales | 381 | 450 | 412 | 1309 | 1328 | 1747 |
| Operating costs | -371 | -397 | -309 | -1 167 | -1 064 | -1410 |
| EBITDA | 10 | 53 | 102 | 142 | 264 | 337 |
| Depreciation and amortisation according to plan | -24 | -25 | -23 | -73 | -70 | -92 |
| Operating profit | -14 | 29 | 79 | 69 | 195 | 246 |
| Investments | 52 | 26 | 13 | 120 | 65 | 76 |
| Capital employed | 998 | 1004 | 902 | 998 | 902 | 927 |
| EBITDA margin, \% | 3 | 12 | 25 | 11 | 20 | 19 |
| Operating margin, \% | -4 | 6 | 19 | 5 | 15 | 14 |
| Return on capital employed, \% | neg | 12 | 35 | 9 | 29 | 27 |
| Production, '000 m ${ }^{3}$ | 211 | 217 | 212 | 653 | 639 | 873 |
| Deliveries, '000 m ${ }^{\text {3 }}$ | 209 | 224 | 185 | 664 | 630 | 828 |

Production of wood products has been high throughout the year owing to the high supply of raw material in Central Europe. Prices have gradually decreased.

Operating profit for January-September was SEK 69 million (195). The decrease was due to lower selling prices.

Compared with the second quarter, profit decreased by SEK 43 million to SEK -14 million, as a result of declining selling prices.



## Renewable Energy

In a normal year Holmen produces 1.2 TWh of renewable hydropower and wind power.

| SEKm | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 | 2018 |
| Net sales | 73 | 78 | 55 | 265 | 242 | 319 |
| Operating costs | -25 | 54 | -27 | 17 | -81 | -114 |
| Depreciation and amortisation according to plan | -6 | -6 | -6 | -18 | -17 | -24 |
| Operating profit | 42 | 126 | 22 | 264 | 144 | 181 |
| Investments | 6 | 2 | 4 | 8 | 12 | 22 |
| Capital employed | 2971 | 2991 | 3169 | 2971 | 3169 | 3052 |
| Operating margin, \% | 57 | 162 | 40 | 100 | 59 | 57 |
| Return on capital employed, \% | 6 | 17 | 3 | 12 | 6 | 6 |
| Production hydro and wind power, GWh | 247 | 263 | 224 | 829 | 870 | 1145 |

* Includes earnings from the sale of a wind farm permit in the second quarter of 2019.

Operating profit for January-September was SEK 264 million (144). The improvement in profit was due to the sale of wind power permit, higher electricity prices and lower property tax.

Compared with the second quarter, profit decreased by SEK 84 million to SEK 42 million. The decrease in profit was due to the fact that profit in the second quarter included SEK 80 million from the sale of permits to build wind power facilities on Holmen land.



## Cash flow, financing and net financial items

Cash flow from operating activities for JanuarySeptember totalled SEK 2151 million (1554) and capital expenditure totalled SEK 543 million (903). A dividend of SEK 1134 million was paid and share buybacks totalling SEK 1430 million were made.

The Group's net financial debt has increased by SEK 1258 million since the start of the year to SEK 4065 million, of which SEK 205 was attributable to the adoption of IFRS 16 Leases. At 30 September, the debt/equity ratio was 0.18 . The financial liability, including pension provisions and liabilities attributable to IFRS 16, totalled SEK 4832 million, of which SEK 3020 million was current liabilities. Cash and cash equivalents and financial receivables totalled SEK 767 million, of which SEK 453 million consisted of loans to a partly owned wind power company. The Group has unutilised committed credit facilities of SEK 4284 million, of which SEK 303 million matures in 2020 and the remainder in 2021.

Net financial items for January-September amounted to SEK -25 million (-19).

Standard \& Poor's long-term credit rating on Holmen is BBB+.

## Tax

Recognised tax for January-September amounted to SEK -370 million (-119). Recognised tax as a proportion of profit before tax was 21 per cent. Recognised tax for last year benefited from reduced Swedish corporate tax.

## Equity

In January-September, the Group's equity decreased by SEK 1386 million to SEK 22067 million. Profit for the period totalled SEK 1363 million (1724), share buy-backs amounted to SEK 1430 million and the dividend paid totalled SEK 1134 million. Other comprehensive income amounted to SEK -188 million (148).

## Hedging of exchange rates and electricity prices <br> The Group hedges parts of future estimated net

 flows in foreign currencies. Operating profit for January-September includes currency hedges of SEK -371 million (-255).Currency had a positive impact of SEK 80 million between January and September compared with the same period in 2018. For just over the next two years, expected flows in EUR/SEK are hedged at an average of 10.32 . For other currencies, 4 months of flows are hedged.

Prices for the Group's estimated net consumption of electricity in Sweden are 80 per cent hedged for 2020 and 65 per cent hedged for 2021.

## Personnel

The average number of employees (full-time equivalents) in the Group was 2932 (2968).

## Share buy-backs

On 15 August the Board took the decision to use the mandate from the 2019 AGM to acquire company shares up to a maximum of 10 per cent of the total number of shares in the company. In the third quarter 6235436 class B shares were repurchased for SEK 1430 million, corresponding to an average price of SEK 229/share. The buy-backs correspond to 3.7 per cent of the total number of shares. The company already owned 0.8 per cent of its own shares, meaning that at 30 September 2019 Holmen held 4.5 per cent of the total number of shares.

## Review of accounting of forest holdings

Every year there are a large number of forest property transactions between independent parties in those areas in which Holmen owns forest land. Most of the transactions relate to relatively small properties, while large transactions have been rare. However, several large forest transactions have taken place recently. The prices paid in these transactions are on par with the prices for smaller forest properties. These transactions show that the fair value of Holmen's forest holdings is significantly higher than their book value. In order to reflect this to investors and other stakeholders, Holmen intends at year-end to switch to recognising all its forest holdings at fair value calculated on the basis of transactions in areas where Holmen owns land. This amendment requires changing the accounting policy for forest land to the revaluation method, i.e. so that forest land is recognised at fair value, and revising the assumptions used in the valuation of growing trees. Forest land is currently recognised at cost, while trees growing on the land are valued at fair value.
Preliminary calculations based on transactions in those areas in which Holmen has land indicate that the value of the entire forest holdings is between SEK 39 billion and SEK 43 billion, compared with the current book value of SEK 18.8 billion for growing trees and SEK 0.3 billion for the forest land. Deferred tax liability will be recognised based on the difference between the forest holdings' book value and their value for tax purposes in the same manner as today. The deferred tax liability will increase by 20.6 per cent of the change in the asset value, i.e. between SEK 4 billion and SEK 5 billion. Work on changing the accounting policy and calculating the fair value is expected to be completed in the fourth quarter.

## Material risks and uncertainties

The Group and the parent company's material risks and uncertainties relate primarily to changes in demand and the prices of its products, the cost of key input goods, and changes in exchange rates. For a more detailed description of material risks and uncertainties see Holmen's annual report for 2018, pages 32-35 and note 26.

The UK's exit from the EU could affect the markets on which Holmen sells its products. Holmen also has paperboard production in the UK. Holmen is following developments in the negotiations closely, but the outcome and consequences are hard to predict.

## Transactions with related parties

There were no transactions between Holmen and related parties that had a significant effect on the company's financial position and performance.

## Accounting policies

This report has been prepared in accordance with the Swedish Annual Accounts Act and Securities Market Act, and, for the Group, in accordance with IAS 34 Interim Financial Reporting. The parent company and the Group's accounting policies are unchanged compared with the latest issued annual accounts, apart from the new accounting standard IFRS 16 Leases, which came into force on 1 January 2019 and replaces IAS 17 Leases and related interpretations IFRIC 4, SIC-15 and SIC-27. This standard requires assets and liabilities attributable to leases, with some exceptions, to be recognised in the balance sheet. The leasing cost allocated by depreciation/amortisation and interest expenses is recognised in the income statement. Holmen's agreements affected by the new regulations mainly relate to office rent, leased vehicles and vessels. Holmen has used the simplified forwardlooking method, which has involved an asset and liability being set at the same value in connection with the transition. Consequently, no direct effects on equity have been recognised as a result of this standard's introduction. Assets and liabilities were recognised at SEK 205 million at 1 January 2019. At 30 September 2019, assets amounted to SEK 198 million and liabilities SEK 199 million, SEK 16 million of which were recognised as current. Depreciation/amortisation of assets in the January-September period totalled SEK 73 million and other external costs decreased to a corresponding degree. The interest expense on debt was SEK 3 million based on an interest rate of just over 1 per cent. Key performance indicators affected by the new accounting policy are net debt, capital employed and earnings before EBITDA. The effect on these is marginal, however. The figures in tables are rounded off.

Stockholm, 18 October 2019
Holmen AB (publ)

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## Review report

## Introduction

We have reviewed the condensed interim financial information (interim report) for Holmen AB (publ) as per 30 September 2019 and the nine-month reporting period ending on that date. The Board of Directors and the CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

## Focus and scope of the review

We conducted our review in accordance with the International Standard on Review Engagements (ISRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially smaller in scope than an audit conducted in accordance with ISA and other generally accepted auditing standards. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that could have been identified in an audit. Therefore, the conclusion expressed on the basis of a review does not give the same level of assurance as a conclusion expressed on the basis of an audit.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report was not, in all material respects, prepared for the Group in accordance with IAS 34 and the Swedish Annual Accounts Act, and, for the Parent Company, in accordance with the Swedish Annual Accounts Act.

Stockholm, 18 October 2019
KPMG AB
Joakim Thilstedt
Authorised public accountant

## Group

| Income statement. SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2018 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Net sales | 4144 | 4361 | 3844 | 12765 | 12108 | 16055 |
| Other operating income | 273 | 316 | 268 | 877 | 910 | 1284 |
| Change in inventories | -142 | -152 | 70 | -221 | 85 | 439 |
| Raw materials and consumables | -2 174 | -2 305 | -2 081 | -6 955 | -6 573 | -9 027 |
| Personnel costs | -529 | -609 | -528 | -1719 | -1711 | -2 306 |
| Other operating costs | -897 | -894 | -862 | -2 541 | -2 506 | -3 443 |
| Profit from investments in associates and joint ventures | 1 | -2 | 1 | 1 | 0 | -9 |
| Depreciation and amortisation according to plan | -283 | -283 | -252 | -858 | -763 | -1 012 |
| Impairment losses | - | - | - | - | - | -25 |
| Change in value of biological assets | 147 | 143 | 131 | 408 | 313 | 425 |
| Operating profit | 541 | 574 | 591 | 1758 | 1862 | 2382 |
| Finance income | 3 | 3 | 4 | 10 | 10 | 13 |
| Finance costs | -11 | -12 | -10 | -34 | -29 | -38 |
| Profit before tax | 533 | 565 | 585 | 1733 | 1843 | 2356 |
| Tax | -124 | -114 | -127 | -370 | -119 | -89 |
| Profit for the period | 409 | 451 | 458 | 1363 | 1724 | 2268 |
| Earnings per share. SEK |  |  |  |  |  |  |
| basic | 2.5 | 2.7 | 2.7 | 8.1 | 10.3 | 13.5 |
| diluted | 2.5 | 2.7 | 2.7 | 8.1 | 10.3 | 13.5 |
| Operating margin. \% * | 13.0 | 13.2 | 15.4 | 13.8 | 15.4 | 15.4 |
| Return on capital employed. \% * | 8.3 | 8.6 | 9.2 | 8.9 | 9.8 | 9.7 |
| Return on equity. \% | 7.2 | 7.7 | 8.1 | 7.8 | 10.3 | 10.0 |

* Excl. Items affecting comparability.

| Statement of comprehensive income. SEKm |  | Quarter | January-September |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Full year |  |  |  |
| 2-19 |  |  |  |


| Change in equity, SEKm | January-September |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 9}$ | 2018 |
| Opening equity | $\mathbf{2 3} 453$ | 22035 |
| Profit for the period | $\mathbf{1 3 6 3}$ | 1724 |
| Other comprehensive income | $\mathbf{- 1 8 8}$ | 148 |
| Total comprehensive income | $\mathbf{1 1 7 4}$ | 1873 |
| Share saving program | $\mathbf{3}$ | -2 |
| Buy-back of ow $n$ shares | $\mathbf{- 1 4 3 0}$ | 0 |
| Dividend | $\mathbf{- 1} 134$ | -1092 |
| Closing equity | $\mathbf{2 2 ~ 0 6 7}$ | $\mathbf{2 2 ~ 8 1 4}$ |


| Share structure |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Votes | No. of shares | No. of votes Quotient value | SEKm |  |
| A share | 10 | 45246468 | 452464680 | 25 | 1131.2 |
| B share | 1 | 124265856 | 124265856 | 25 | 1131.2 |
| Total num ber of shares | 169512324 | 576730536 | 4237.8 |  |  |
| Holding of ow $n$ B shares bought back* | -7586639 | -7586639 |  |  |  |
| Total num ber of shares is sued | 161925685 | 569143897 |  |  |  |

[^0]
## Group

| Balance sheet, SEKm | $\begin{array}{r} 2019 \\ 30 \text { September } \end{array}$ | $\begin{array}{r} 2019 \\ 30 \text { June } \end{array}$ | $2018$ <br> 31 December |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Intangible non-current assets | 69 | 70 | 68 |
| Property, plant and equipment | 8954 | 8946 | 9077 |
| Biological assets | 18814 | 18667 | 18400 |
| Right-of-use assets | 198 | 203 | - |
| Investments in associates and joint ventures | 1705 | 1710 | 1740 |
| Other shares and participating interests | 1 | 1 | 1 |
| Non-current financial receivables | 487 | 462 | 468 |
| Deferred tax assets | 1 | 1 | 1 |
| Total non-current assets | 30230 | 30058 | 29755 |
| Current assets |  |  |  |
| Inventories | 3564 | 3727 | 3628 |
| Trade receivables | 2154 | 2228 | 1929 |
| Current tax receivable | 21 | 23 | 328 |
| Other operating receivables | 800 | 921 | 959 |
| Current financial receivables | 19 | 38 | 35 |
| Cash and cash equivalents | 261 | 220 | 278 |
| Total current assets | 6820 | 7157 | 7157 |
| Total assets | 37050 | 37215 | 36912 |
| Equity | 22067 | 23156 | 23453 |
| Non-current liabilities |  |  |  |
| Non-current financial liabilities | 1525 | 1524 | 1033 |
| Non-current liabilities relating to right-of-use assets | 183 | 185 | - |
| Pension provisions | 103 | 27 | 61 |
| Other provisions | 448 | 460 | 483 |
| Deferred tax liabilities | 5676 | 5711 | 5839 |
| Total non-current liabilities | 7936 | 7907 | 7416 |
| Current liabilities |  |  |  |
| Current financial liabilities | 3005 | 2096 | 2494 |
| Current liabilities relating to right-of-use assets | 16 | 19 | - |
| Trade payables | 2379 | 2422 | 2232 |
| Current tax liability | 129 | 43 | 13 |
| Provisions | 183 | 190 | 197 |
| Other operating liabilities | 1334 | 1382 | 1108 |
| Total current liabilities | 7046 | 6152 | 6044 |
| Total liabilities | 14983 | 14059 | 13459 |
| Total equity and liabilities | 37050 | 37215 | 36912 |
| Debt/equity ratio, times | 0.18 | 0.14 | 0.12 |
| Equity/assets ratio, \% | 60 | 62 | 64 |
| Capital employed | 26132 | 26288 | 26261 |
| Net financial debt | 4065 | 3131 | 2807 |


| Financial instruments, SEKm | Carrying amount2019 2018 |  | Fair value  <br> 2019 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 September | 31 December | 30 September | 31 December |
| Assets at fair value | 276 | 557 | 276 | 557 |
| Assets at acquisition cost | 2902 | 2695 | 2902 | 2695 |
| Liabilities at fair value | 492 | 381 | 432 | 381 |
| Liabilities at acquisition cost | 7046 | 5726 | 7046 | 5726 |

[^1]
## Group

| Cash flow statement, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2018 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Operating activities |  |  |  |  |  |  |
| Profit before tax | 533 | 565 | 585 | 1733 | 1843 | 2356 |
| Adjustments for non-cash items* | 97 | 135 | 112 | 367 | 317 | 540 |
| Paid income taxes | -107 | 183 | -116 | -39 | -331 | -396 |
| Cash flow from operating activities before changes in working capital | 522 | 884 | 581 | 2062 | 1829 | 2500 |
| Cash flow from changes in working capital |  |  |  |  |  |  |
| Change in inventories | 155 | 87 | -139 | 119 | -248 | -705 |
| Change in trade receivables and other operating receivables | 240 | -27 | 98 | -280 | -107 | 230 |
| Change in trade payables and other operating liabilities | -144 | 170 | -4 | 250 | 80 | 262 |
| Cash flow from operating activities | 774 | 1113 | 536 | 2151 | 1554 | 2286 |
| Investing activities |  |  |  |  |  |  |
| Acquisition of non-current assets | -195 | -193 | -205 | -580 | -582 | -1 140 |
| Disposal of non-current assets | 8 | 10 | 1 | 20 | 126 | 135 |
| Change in non-current financial receivables | 0 | 18 | - | 18 | -447 | -431 |
| Cash flow from investing activities | -187 | -165 | -204 | -543 | -903 | -1436 |
| Financing activities |  |  |  |  |  |  |
| Change in financial liabilities and current financial receivables | 882 | -254 | -493 | 936 | 209 | 161 |
| Buy-back of ow n shares | -1430 | - | - | -1 430 | - | - |
| Dividends paid to the shareholders of the parent company | - | -1 134 | - | -1 134 | -1 092 | -1 092 |
| Cash flow from financing activities | -548 | -1 388 | -493 | -1 628 | -883 | -930 |
| Cash flow for the period | 40 | -439 | -162 | -19 | -233 | -81 |
| Opening cash and cash equivalents | 220 | 659 | 289 | 278 | 356 | 356 |
| Exchange difference in cash and cash equivalents | 1 | 0 | -1 | 3 | 3 | 3 |
| Closing cash and cash equivalents | 261 | 220 | 126 | 261 | 126 | 278 |


| Change in net financial debt, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2018 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Opening net financial debt | -3131 | -2932 | -3 286 | -2 807 | -2936 | -2 936 |
| New accounting principles IFRS 16 Leases | - | - | - | -205 | - |  |
| Cash flow from operating activities | 774 | 1113 | 536 | 2151 | 1554 | 2286 |
| Cash flow from investing activities (excl financial receivables) | -186 | -183 | -204 | -561 | -456 | -1 005 |
| Buy-back of own shares | -1430 | - | - | -1430 | - |  |
| Dividends paid | - | -1 134 | - | -1 134 | -1 092 | -1 092 |
| Liabilities arising from new right-of-use agreements | -21 | -32 | - | -66 | - |  |
| Revaluations of defined benefit pension plans | -78 | 10 | 4 | -50 | -19 | -47 |
| Foreign exchange effects and changes in fair value | 6 | 26 | -13 | 35 | -14 | -13 |
| Closing net financial debt | -4 065 | -3 131 | -2 963 | -4065 | -2963 | -2 807 |

[^2]
## Parent company

| Income statement, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2018 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| Operating income | 3825 | 4006 | 3477 | 11709 | 11005 | 15012 |
| Operating costs | -3678 | -3927 | -3 132 | -11233 | -9 972 | -13605 |
| Operating profit | 148 | 80 | 345 | 476 | 1034 | 1407 |
| Net financial items | -6 | 86 | 11 | 74 | 129 | 434 |
| Profit after net financial items | 142 | 166 | 356 | 550 | 1163 | 1841 |
| Appropriations | 443 | 647 | 58 | 1434 | 135 | -1 373 |
| Profit before tax | 584 | 813 | 414 | 1984 | 1298 | 467 |
| Tax | -123 | -141 | -88 | -390 | -213 | 47 |
| Profit for the period | 461 | 672 | 325 | 1594 | 1085 | 514 |
|  |  |  |  |  |  |  |
| Statement of comprehensive income, SEKm |  | Quarter |  | January-September |  | Full year |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 | 2018 |
| Profit for the period | 461 | 672 | 325 | 1594 | 1085 | 514 |
| Other comprehensive income |  |  |  |  |  |  |
| Cash flow hedging | -62 | -55 | 192 | -328 | 128 | 326 |
| Tax attributable to other comprehensive income | 13 | 12 | -41 | 70 | -28 | -70 |
| Items that will be reclassifed to profit for the period | -49 | -43 | 151 | -257 | 100 | 255 |
| Total comprehensive income | 413 | 629 | 476 | 1336 | 1184 | 769 |
|  |  |  |  |  |  |  |
| Balance sheet, SEKm 30 | $\begin{array}{r} 2019 \\ 30 \text { September } \end{array}$ | 2018 | 2018 |  |  |  |
| Balance sheet, SEKm 30 |  | 30 June | 31 December |  |  |  |
| Non-current assets | 16012 | 15995 | 21205 |  |  |  |
| Current assets | 5612 | 5846 | 5942 |  |  |  |
| Total assets | 21623 | 21841 | 27147 |  |  |  |
|  |  |  |  |  |  |  |
| Restricted equity | 5915 | 5915 | 5915 |  |  |  |
| Non-restricted equity | 4256 | 5272 | 5480 |  |  |  |
| Untaxed reserves | 1515 | 1330 | 1012 |  |  |  |
| Provisions | 1193 | 1250 | 1407 |  |  |  |
| Liabilities | 8745 | 8074 | 13333 |  |  |  |
| Total equity and liabilities | 21623 | 21841 | 27147 |  |  |  |

Of operating revenue for January-September, SEK 86 million (113) relates to sales to Group companies.

Balance sheet appropriations include group contributions totalling SEK 1936 million (489).

The parent company's investments in property, plant and equipment and non-current intangible assets totalled SEK 54 million (57).

## Group

| Quarterly figures, SEKm | 2019 |  |  | 2018 |  |  |  | January-September Full year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2019 | 2018 | 2018 |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 4144 | 4361 | 4260 | 3948 | 3844 | 4164 | 4099 | 12765 | 12108 | 16055 |
| Operating costs | -3 468 | -3644 | -3 446 | -3 189 | -3 133 | -3 385 | -3 278 | -10 558 | -9795 | -12984 |
| Profit from investments in associates and joint ventures | 1 | -2 | 2 | -8 | 1 | 0 | -2 | 1 | 0 | -9 |
| Earnings before depreciation and change in value | 677 | 715 | 816 | 751 | 712 | 780 | 820 | 2208 | 2312 | 3063 |
| Depreciation and amortisation according to plan | -283 | -283 | -291 | -249 | -252 | -256 | -254 | -858 | -763 | -1 012 |
| Change in value of forests | 147 | 143 | 118 | 112 | 131 | 95 | 87 | 408 | 313 | 425 |
| Operating profit excl. items affecting comparability | 541 | 574 | 643 | 613 | 591 | 618 | 653 | 1758 | 1862 | 2476 |
| Items affecting comparability * | - | - | - | -94 | - | - | - | - | - | -94 |
| Operating profit | 541 | 574 | 643 | 519 | 591 | 618 | 653 | 1758 | 1862 | 2382 |
| Net financial items | -8 | -9 | -8 | -6 | -6 | -5 | -8 | -25 | -19 | -25 |
| Profit before tax | 533 | 565 | 635 | 513 | 585 | 614 | 644 | 1733 | 1843 | 2356 |
| Tax | -124 | -114 | -132 | 30 | -127 | 145 | -137 | -370 | -119 | -89 |
| Profit for the period | 409 | 451 | 503 | 543 | 458 | 759 | 507 | 1363 | 1724 | 2268 |
| Earnings per share, SEK | 2.5 | 2.7 | 3.0 | 3.2 | 2.7 | 4.5 | 3.0 | 8.1 | 10.3 | 13.5 |
| Net sales** |  |  |  |  |  |  |  |  |  |  |
| Forest | 1418 | 1647 | 1642 | 1590 | 1345 | 1543 | 1465 | 4708 | 4353 | 5944 |
| Paperboard | 1588 | 1573 | 1578 | 1362 | 1413 | 1538 | 1473 | 4739 | 4424 | 5785 |
| Paper | 1486 | 1470 | 1345 | 1357 | 1419 | 1376 | 1418 | 4301 | 4214 | 5571 |
| Wood Products | 381 | 450 | 478 | 419 | 412 | 491 | 426 | 1309 | 1328 | 1747 |
| Renew able Energy | 73 | 78 | 114 | 76 | 55 | 66 | 122 | 265 | 242 | 319 |
| Elimination of intra-group net sales | -801 | -858 | -898 | -857 | -799 | -849 | -805 | -2 557 | -2 454 | -3 311 |
| Group | 4144 | 4361 | 4260 | 3948 | 3844 | 4164 | 4099 | 12765 | 12108 | 16055 |
| EBITDA by business area *** |  |  |  |  |  |  |  |  |  |  |
| Forest | 161 | 165 | 195 | 223 | 136 | 183 | 249 | 521 | 568 | 791 |
| Paperboard | 238 | 174 | 259 | 298 | 277 | 327 | 294 | 671 | 898 | 1196 |
| Paper | 243 | 230 | 216 | 143 | 197 | 169 | 156 | 689 | 522 | 665 |
| Wood Products | 10 | 53 | 79 | 73 | 102 | 101 | 61 | 142 | 264 | 337 |
| Renew able Energy | 48 | 132 | 102 | 44 | 28 | 39 | 95 | 282 | 161 | 205 |
| Group-w ide | -24 | -40 | -35 | -30 | -28 | -38 | -35 | -99 | -101 | -132 |
| Group | 677 | 715 | 816 | 751 | 712 | 780 | 820 | 2208 | 2312 | 3063 |
| Operating profit/loss by business area *** |  |  |  |  |  |  |  |  |  |  |
| Forest | 298 | 298 | 302 | 326 | 260 | 271 | 329 | 897 | 859 | 1185 |
| Paperboard | 99 | 36 | 112 | 175 | 151 | 197 | 166 | 247 | 514 | 689 |
| Paper | 147 | 133 | 119 | 61 | 112 | 85 | 72 | 399 | 269 | 329 |
| Wood Products | -14 | 29 | 54 | 51 | 79 | 77 | 38 | 69 | 195 | 246 |
| Renew able Energy | 42 | 126 | 96 | 37 | 22 | 33 | 89 | 264 | 144 | 181 |
| Group-w ide | -30 | -47 | -42 | -36 | -33 | -44 | -41 | -119 | -117 | -154 |
| Group | 541 | 574 | 643 | 613 | 591 | 618 | 653 | 1758 | 1862 | 2476 |
| Operating margin, \% *** |  |  |  |  |  |  |  |  |  |  |
| Paperboard | 6.3 | 2.3 | 7.1 | 12.9 | 10.7 | 12.8 | 11.3 | 5.2 | 11.6 | 11.9 |
| Paper | 9.9 | 9.1 | 8.9 | 4.5 | 7.9 | 6.1 | 5.1 | 9.3 | 6.4 | 5.9 |
| Wood Products | -3.7 | 6.4 | 11.4 | 12.1 | 19.3 | 15.8 | 9.0 | 5.3 | 14.7 | 14.1 |
| Group | 13.0 | 13.2 | 15.1 | 15.5 | 15.4 | 14.9 | 15.9 | 13.8 | 15.4 | 15.4 |
| Return on capital employed, \% *** |  |  |  |  |  |  |  |  |  |  |
| Forest | 7.9 | 7.9 | 8.1 | 8.9 | 7.3 | 7.7 | 9.5 | 8.0 | 8.1 | 8.3 |
| Paperboard | 7.1 | 2.5 | 8.1 | 12.9 | 10.8 | 14.0 | 12.1 | 5.9 | 12.3 | 12.4 |
| Paper | 27.6 | 23.9 | 21.8 | 11.1 | 19.6 | 15.0 | 13.0 | 24.4 | 15.9 | 14.7 |
| Wood Products | neg | 11.6 | 22.7 | 22.2 | 34.6 | 33.8 | 17.3 | 9.4 | 28.7 | 27.1 |
| Renew able Energy | 5.6 | 16.9 | 12.7 | 4.8 | 2.8 | 4.2 | 11.5 | 11.7 | 6.2 | 5.8 |
| Group | 8.3 | 8.6 | 9.7 | 9.4 | 9.2 | 9.8 | 10.5 | 8.9 | 9.8 | 9.7 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on equity, \% | 7.2 | 7.7 | 8.5 | 9.4 | 8.1 | 13.6 | 9.1 | 7.8 | 10.3 | 10.1 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Harvesting ow n forests, ' $000 \mathrm{~m}^{3}$ | 654 | 688 | 551 | 732 | 671 | 761 | 666 | 1893 | 2099 | 2831 |
| Paperboard, '000 tonnes | 139 | 138 | 136 | 119 | 127 | 141 | 138 | 413 | 405 | 525 |
| Paper, '000 tonnes | 256 | 251 | 230 | 246 | 256 | 256 | 278 | 737 | 790 | 1036 |
| Wood products, '000 m³ | 209 | 224 | 232 | 198 | 185 | 230 | 215 | 664 | 630 | 828 |
| Ow n production of hydro and wind pow er, GWh | 247 | 263 | 319 | 275 | 224 | 261 | 385 | 829 | 870 | 1145 |

* Items affecting comparability in operating profit in Q4 2018 relate to restructuring costs in paperboard business area.
**Sales in the forest and renewable energy business areas take place in Sweden only. For the paperboard business area, 77 per cent of sales during first nine months were to Europe, while 16 per cent went to Asia and 7 per cent to the rest of the world. For the paper business area, sales to Europe accounted for 83 per cent while sales to Asia accounted for 12 per cent and 5 per cent to the rest of the world. For the wood products business area, sales to Europe accounted for 54 per cent, to 13 per cent to Asia and other sales were mainly to North Africa and the
*** Excl. Items affecting comparability.

Group

| Full year review, SEKm | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 16055 | 16133 | 15513 | 16014 | 15994 | 16231 | 17852 | 18656 | 17581 | 18071 |
| Operating costs | -12984 | -13 379 | -12626 | -13 348 | -13 270 | -13 919 | -15 224 | -15 501 | -15 077 | -15 191 |
| Profit from investments in associates and joint ventures | -9 | -12 | -22 | 7 | -7 | 3 | 47 | 84 | 28 | 45 |
| Earnings before depreciation and change in value | 3063 | 2742 | 2865 | 2673 | 2717 | 2315 | 2676 | 3240 | 2531 | 2925 |
| Depreciation and amortisation according to plan | -1 012 | -991 | -1 018 | -1 240 | -1 265 | -1 370 | -1 313 | -1260 | -1 251 | -1 320 |
| Change in value of forests | 425 | 415 | 315 | 267 | 282 | 264 | 350 | - | 52 | 16 |
| Operating profit excl. items affecting comparability | 2476 | 2166 | 2162 | 1700 | 1734 | 1209 | 1713 | 1980 | 1332 | 1620 |
| Items affecting comparability | -94 | - | -232 | -931 | -450 | -140 | -193 | 3593 | 264 | - |
| Operating profit | 2382 | 2166 | 1930 | 769 | 1284 | 1069 | 1520 | 5573 | 1596 | 1620 |
| Net financial items | -25 | -53 | -71 | -90 | -147 | -198 | -227 | -244 | -208 | -255 |
| Profit before tax | 2356 | 2113 | 1859 | 679 | 1137 | 871 | 1294 | 5328 | 1388 | 1366 |
| Tax | -89 | -445 | -436 | -120 | -230 | -160 | 559 | -1 374 | -684 | -360 |
| Profit for the year | 2268 | 1668 | 1424 | 559 | 907 | 711 | 1853 | 3955 | 704 | 1006 |
| Diluted earnings per share, SEK | 13.5 | 9.9 | 8.5 | 3.4 | 5.4 | 4.3 | 11.1 | 23.6 | 4.2 | 6.0 |
| EBITDA by business area* |  |  |  |  |  |  |  |  |  |  |
| Forest | 791 | 683 | 716 | 668 | 563 | 694 | 614 | 769 | 794 | 616 |
| Paperboard | 1196 | 1257 | 1382 | 1346 | 1161 | 878 | 959 | 1186 | 1141 | 780 |
| Paper | 665 | 627 | 669 | 514 | 725 | 429 | 862 | 1002 | 229 | 1218 |
| Wood Products | 337 | 165 | 80 | 86 | 160 | 45 | -10 | -26 | 49 | 52 |
| Renew able Energy | 205 | 159 | 143 | 198 | 233 | 391 | 374 | 425 | 516 | 435 |
| Group-w ide | -132 | -149 | -124 | -138 | -126 | -121 | -123 | -116 | -198 | -176 |
| Group | 3063 | 2742 | 2865 | 2673 | 2717 | 2315 | 2676 | 3240 | 2531 | 2925 |
| Operating profit by business area* |  |  |  |  |  |  |  |  |  |  |
| Forest | 1185 | 1069 | 1001 | 905 | 817 | 924 | 931 | 739 | 818 | 605 |
| Paperboard | 689 | 764 | 903 | 847 | 674 | 433 | 596 | 863 | 817 | 419 |
| Paper | 329 | 288 | 289 | -74 | 141 | -309 | 94 | 228 | -618 | 340 |
| Wood Products | 246 | 80 | -3 | 9 | 37 | -75 | -130 | -136 | 20 | 21 |
| Renew able Energy | 181 | 135 | 120 | 176 | 212 | 371 | 355 | 406 | 495 | 414 |
| Group-w ide | -154 | -170 | -148 | -163 | -146 | -136 | -132 | -120 | -200 | -178 |
| Group | 2476 | 2166 | 2162 | 1700 | 1734 | 1209 | 1713 | 1980 | 1332 | 1620 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Harvesting ow n forests, ${ }^{\prime} 000 \mathrm{~m}^{3}$ | 2831 | 2904 | 2986 | 3213 | 3297 | 3465 | 3211 | 2988 | 2999 | 2897 |
| Paperboard, '000 tonnes | 525 | 526 | 497 | 499 | 493 | 469 | 485 | 474 | 464 | 477 |
| Paper, '000 tonnes | 1036 | 1117 | 1134 | 1325 | 1305 | 1574 | 1651 | 1668 | 1732 | 1745 |
| Wood products, '000 m ${ }^{3}$ | 828 | 852 | 776 | 730 | 725 | 686 | 660 | 487 | 285 | 313 |
| Ow n production of hydro and w ind pow er, GWh | 1145 | 1169 | 1080 | 1441 | 1113 | 1041 | 1353 | 1235 | 1149 | 1090 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 29287 | 28751 | 28701 | 29524 | 30221 | 30652 | 30664 | 30334 | 26028 | 25694 |
| Current assets | 6845 | 5710 | 5852 | 5607 | 5964 | 5774 | 6005 | 6642 | 6950 | 6075 |
| Financial receivables | 781 | 430 | 338 | 325 | 249 | 327 | 377 | 240 | 454 | 407 |
| Total assets | 36912 | 34891 | 34891 | 35456 | 36434 | 36753 | 37046 | 37217 | 33432 | 32176 |
| Equity | 23453 | 22035 | 21243 | 20853 | 20969 | 20854 | 20813 | 19773 | 16913 | 16504 |
| Deferred tax liability | 5839 | 5650 | 5613 | 5508 | 5480 | 5804 | 5504 | 6630 | 5910 | 5045 |
| Financial liabilities and interest-bearing provisions | 3587 | 3366 | 4283 | 5124 | 6156 | 6443 | 6967 | 6499 | 6227 | 6091 |
| Operating liabilities | 4033 | 3840 | 3752 | 3971 | 3829 | 3653 | 3762 | 4313 | 4382 | 4536 |
| Total equity and liabilities | 36912 | 34891 | 34891 | 35456 | 36434 | 36753 | 37046 | 37217 | 33432 | 32176 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 2286 | 2509 | 1961 | 2526 | 2176 | 2011 | 2254 | 2101 | 1523 | 2873 |
| Investing activities | -1 005 | -644 | -123 | -824 | -815 | -872 | -1957 | -1791 | -1585 | -714 |
| Cash flow after investments | 1281 | 1865 | 1838 | 1702 | 1361 | 1139 | 297 | 310 | -62 | 2158 |

## Key indicators

Return on capital employed, \%*
Return on equity, \%
Return on equity, \%*
Debt/equity ratio
10
10

Dividend

| Dividend, SEK | 6.75 | 6.5 | 6 | 5.25 | 5 | 4.5 | 4.5 | 4.5 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

*Excl. items affecting comparability.
** Net after disposals and before changes in non-current financial receivables.

## Use of performance measures

Holmen uses performance measures to supplement measures defined by IFRS or directly in the income statement and balance sheet in order to clarify the company's financial position and performance.

## Earnings measures

Operating profit is the principal measure of earnings that is used to monitor financial performance. This includes all income and costs except for financial items and tax. Depreciation/amortisation of non-current assets is also included. EBITDA is used as a supplementary measure to illustrate the cash flow that a business area generates before investments and changes in working capital, excluding items affecting comparability. For the Forest business area, the measure 'earnings before change in value of forests' is used, which summarises operating profit/loss excluding changes in the fair value of biological assets. To clarify how these earnings measures are affected by matters outside normal business operations, such as impairment, disposal, closure, major restructuring measures, fire and alterations to assumptions in the valuation of biological assets, the term 'items affecting comparability' is used. The purpose is also to increase comparability between different periods. The effects of maintenance and rebuilding shutdowns are not treated as an item affecting comparability. No items are reported as affecting comparability in 2019. On page 74 of Holmen's 2018 annual report a description is given of the items that are reported as affecting comparability in previous periods.

| SEKm | Quarter |  |  | January-September |  | Full year$2018$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-19 | 2-19 | 3-18 | 2019 | 2018 |  |
| EBITDA | 677 | 715 | 712 | 2208 | 2312 | 3063 |
| Depreciation and amortisation according to plan | -283 | -283 | -252 | -858 | -763 | -1 012 |
| Change in value of forests | 147 | 143 | 131 | 408 | 313 | 425 |
| Operating profit excl. items affecting comp. | 541 | 574 | 591 | 1758 | 1862 | 2476 |
| Items affecting comparability | - | - | - | - | - | -94 |
| Operating profit | 541 | 574 | 591 | 1758 | 1862 | 2382 |
|  |  |  |  |  |  |  |
|  | Quarter |  |  | January-September |  | Full year |
| SEKm | 3-19 | 2-19 | 3-18 | 2019 | 2018 | 2018 |
| Earnings before change in value of forests | 151 | 155 | 128 | 490 | 546 | 760 |
| Change in value of forests | 147 | 143 | 131 | 408 | 313 | 425 |
| Operating profit of forest | 298 | 298 | 260 | 897 | 859 | 1185 |

## Measure of margin, return and indebtedness

Operating profit, excluding items affecting comparability, as a proportion of sales is known as the operating margin. Profit before depreciation/amortisation as a proportion of sales is known as the EBITDA margin. The performance measure of return on capital employed is used to measure operating profit, excluding items affecting comparability, as a proportion of capital employed. Capital employed is calculated as fixed capital plus working capital less the net sum of deferred tax liabilities and deferred tax assets. This is corresponds to equity plus net financial debt.

| SEKm | $\mathbf{2 0 1 9}$ | 2019 | 2018 |
| :--- | ---: | ---: | ---: |
| Fixed capital ${ }^{*}$ | 30 September | 30 June | 31 December |
| Working capital** $^{*}$ | $\mathbf{2 9 7 4 1}$ | 29596 | 29286 |
| Deferred tax assets | $\mathbf{2 0 6 5}$ | 2401 | 2812 |
| Deferred tax liabilities | $\mathbf{1}$ | 1 | 1 |
| Capital employed | $\mathbf{- 5 6 7 6}$ | -5711 | -5839 |

The debt/equity ratio is calculated as net financial debt divided by equity. The equity/assets ratio is calculated as equity divided by total assets. Net financial debt consists of the following components:

| SEKm | $\mathbf{2 0 1 9}$ | 2019 | 2018 |
| :--- | ---: | ---: | ---: |
|  | 30 Septem ber | 30 June | 31 December |
| Non-current financial liabilities | $\mathbf{1 5 2 5}$ | 1524 | 1033 |
| Non-current liabilities relating to right-of-use assets | $\mathbf{1 8 3}$ | 185 | - |
| Current financial liabilities | $\mathbf{3 0 0 5}$ | $\mathbf{2 0 9 6}$ | 2494 |
| Current liabilities relating to right-of-use assets | $\mathbf{1 6}$ | 19 | - |
| Pension provisions | $\mathbf{1 0 3}$ | 27 | 61 |
| Non-current financial receivables | $\mathbf{- 4 8 7}$ | -462 | -468 |
| Current financial receivables | $\mathbf{- 1 9}$ | -38 | -35 |
| Cash and cash equivalents | $\mathbf{- 2 6 1}$ | -220 | $\mathbf{- 2 7 8}$ |
| Net financial debt | $\mathbf{4 0 6 5}$ | $\mathbf{3 1 3 1}$ | $\mathbf{2 8 0 7}$ |

## Holmen in brief

Holmen's business concept is to own and add value to the forest. The forest holdings form the basis of the business - an ecocycle in which the raw material grows and is refined into everything from wood for climatesmart building to renewable packaging, magazines and books. The forest is managed to provide a good annual return and stable value growth while our production operations are run with a focus on profitability and greater value added.

## Press and analyst conference

On the publication of the interim report, a webcast press and analyst conference will be held at 14.00 CET on Friday 18 October. Holmen President and CEO Henrik Sjölund, together with CFO Anders Jernhall, will present and comment on the report. The presentation will be held in English.

The press and analyst conference will be webcast and may be followed via: www.holmen.com/rapporter. You may also participate in the conference by telephone, by calling no later than 13.55 on:

```
+46 8566427 06 (within Sweden)
+443333009 266 (from the rest of Europe)
+18335268347 (from the US)
```


## Financial reports

30 January $2020 \quad$ Year-end report 2019
29 April 2020 Interim report January-March 2020
13 August 2020 Interim report January-June 2020
21 October 2020 Interim report January-September 2020

[^3]
[^0]:    * For more information on share buy-backs, see page 8.

[^1]:    Holmen measures financial instruments at fair value or acquisition cost in the balance sheet depending on classification. In addition to items in net financial debt, with the exception of the pension liability, financial instruments cover trade receivables and trade payables. Financial instruments measured at fair value in the balance sheet belong to measurement level 2 pursuant to IFRS 13.

[^2]:    The adjustments consist primarily of depreciation according to plan, change in value of biological assets, change in provisions, interests in earnings of
    associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.

[^3]:    This information such that Holmen AB is obliged to make public pursuant to the EU Market Abuse Regulation The information was submitted for publication, through the agency of the contact person set out above, at 12.20 CEST on Friday, 18 October 2019.

