## Holmen's year-end report 2018

| SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Net sales | 3948 | 3844 | 3908 | 16055 | 16133 |
| Operating profit excl. items affecting comparability | 613 | 591 | 421 | 2476 | 2166 |
| Operating profit | 519 | 591 | 421 | 2382 | 2166 |
| Profit after tax | 543 | 458 | 332 | 2268 | 1668 |
| Earnings per share, SEK | 3.2 | 2.7 | 2.0 | 13.5 | 9.9 |
| Operating margin, \%* | 15.5 | 15.4 | 10.8 | 15.4 | 13.4 |
| Return on capital employed, \%* | 9.4 | 9.2 | 6.7 | 9.7 | 8.7 |
| Return on equity, \% | 9.4 | 8.1 | 6.1 | 10.1 | 7.8 |
| Cash flow before investments and working capital | 671 | 581 | 588 | 2500 | 2310 |
| Debt/equity ratio | 0.12 | 0.13 | 0.13 | 0.12 | 0.13 |

*Excluding an item affecting comparability of SEK -94 million in the fourth quarter of 2018

- Operating profit excluding items affecting comparability for 2018 increased by SEK 310 million to SEK 2476 million as a result of higher profits from forests and wood products. In the fourth quarter of 2018, SEK 94 million was recognised as an item affecting comparability regarding costs for a savings programme in paperboard. Operating profit including items affecting comparability amounted to SEK 2382 million (2 166).
- Compared with the third quarter, operating profit excluding items affecting comparability increased by SEK 22 million to SEK 613 million.
- Profit after tax for 2018 was SEK 2268 million (1668), which corresponds to earnings per share of SEK 13.5 (9.9).
- Return on capital employed increased to 9.7 per cent (8.7).
- The Board proposes a dividend of SEK 6.75 (6.50) per share.




## CEO comments

Operating profit for 2018 increased by just over SEK 300 million to almost SEK 2.5 billion (excluding items affecting comparability) and return on capital employed increased to almost 10 per cent. Cash flow was good and our financial position was further strengthened. The Board proposes that the dividend be raised to SEK 6.75 per share.

Demand for raw material from forests has been strong and prices have been gradually raised. Despite difficult winter weather and fires in the summer, profit for forest increased by just over SEK 100 million in 2018. Profit comprised almost half of the Group's earnings. In addition, our own forests provide the basis for the supply of wood for our own industries, which has been increasingly important over the past year amid greater competition for raw material. During the year a forest holding located far from our production facilities was sold for SEK 100 million and a better-located forest was acquired for just over SEK 300 million.

Earnings from hydro power increased by almost SEK 50 million as a result of rising electricity prices and a gradual reduction of the property tax to the same level as for other types of energy.

Demand for paperboard progressed well in 2018 but profit decreased by SEK 75 million as it was not possible to pass on rising raw material costs to customers owing to increased competition. Production was established at a higher level and our position in the premium packaging segment was advanced. However, weaker demand in Asia restricted sales in the fourth quarter. Our programme to reduce costs is continuing and negotiations to reduce staffing by 150 people have now been concluded. The planned large investment to increase solid bleached board production has been postponed. We will instead make smaller investments to increase production in line with the development of sales to the premium segment.

Market conditions for paper were good in 2018, with rising prices. However, raw material costs have increased significantly, limiting the rise in profit to SEK 40 million. The transition from newsprint is largely complete. The focus is now on ensuring good profitability for the long term by advancing our position in book, magazine and advertising paper towards products that make the best use of fresh fibre. Work on improving the product mix is moving in the right direction but the phasing-out of certain products had a negative impact on deliveries in the fourth quarter.

The wood products market has been strong for a few years and prices have risen significantly. Profit for 2018 increased by just over SEK 160 million and return on capital employed was 27 per cent. Market conditions weakened in the autumn, resulting in some pricing pressure. Even in a weaker market, we are well placed to develop our wood products business owing to a strong cost position and good control of the raw material.

We noted a slowdown in our industries activity in the fourth quarter. It is too soon to say whether this is temporary or longer lasting, but with large forest holdings, hydro power production and a strong financial position, we are well equipped to continue developing the business.

## Forest

Holmen carries out active and sustainable forestry on over a million hectares of its own productive forest land. The annual harvest amounts to 3 million $\mathrm{m}^{3}$.

| SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Net sales | 1590 | 1345 | 1391 | 5944 | 5535 |
| of which from own forests | 371 | 325 | 331 | 1350 | 1275 |
| Operating costs | -1368 | -1209 | -1224 | -5153 | -4852 |
| Depreciation and amortisation according to plan | -9 | -8 | -9 | -31 | -30 |
| Earnings before change in value of forests | 214 | 128 | 158 | 760 | 654 |
| Change in value of forests | 112 | 131 | 100 | 425 | 415 |
| Operating profit | 326 | 260 | 258 | 1185 | 1069 |
| Investments | 302 | 5 | 21 | 357 | 49 |
| Capital employed | 14830 | 14333 | 13824 | 14830 | 13824 |
| Return on capital employed, \% | 8.9 | 7.3 | 7.5 | 8.3 | 7.8 |
| Harvesting own forests, $000 \mathrm{~m}^{3}$ | 732 | 671 | 734 | 2831 | 2904 |

Demand for logs and pulpwood was high in 2018 and prices increased, particularly for pulpwood. Holmen's harvest of its own forests amounted to 2.8 million $\mathrm{m}^{3}$ in 2018, which is slightly lower than in 2017 as a result of difficult weather conditions.

Operating profit for 2018 amounted to SEK 1185 million (1069). Profit was boosted by prices that were 9 per cent higher on average. Harvesting costs, however, were higher than usual owing to the weather conditions. Earnings include SEK +70 million from the sale of a forest holding and SEK -30 million from forest fires.

Compared with the third quarter, profit increased by SEK 66 million to SEK 326 million. Selling prices increased slightly and the share of logs in harvest was high. Profit for the previous quarter was impacted by costs relating to forest fires.

In the fourth quarter, the acquisition of a large cohesive forest holding of 5700 hectares of productive forest land in Hälsingland was completed. The purchase price for the property, which is 30 kilometres from Holmen's sawmill and paperboard mill at Iggesund, was SEK 285 million.



## Paperboard

Holmen supplies paperboard to the premium consumer packaging segment. Production, which takes place at one Swedish and one UK mill, amounts to just over 0.5 million tonnes a year.

| SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Net sales | 1362 | 1413 | 1354 | 5785 | 5526 |
| Operating costs | -1 064 | -1 136 | -1 129 | -4590 | -4 270 |
| EBITDA | 298 | 277 | 226 | 1196 | 1257 |
| Depreciation and amortisation according to plan | -123 | -127 | -120 | -507 | -492 |
| Operating profit | 175 | 151 | 106 | 689 | 764 |
| Investments | 153 | 145 | 173 | 471 | 375 |
| Capital employed | 5316 | 5579 | 5433 | 5316 | 5433 |
| EBITDA margin, \% | 22 | 20 | 17 | 21 | 23 |
| Operating margin, \% | 13 | 11 | 8 | 12 | 14 |
| Return on capital employed, \% | 13 | 11 | 8 | 12 | 14 |
| Production, paperboard, '000 tonnes | 131 | 128 | 129 | 538 | 530 |
| Deliveries, paperboard, '000 tonnes | 119 | 127 | 129 | 525 | 526 |

*Excl. items affecting comparability 2018

Demand for paperboard in Europe was good in 2018. Prices were stable. Holmen's paperboard deliveries in 2018 totalled 525000 tonnes, which was the same level as in 2017.

Operating profit excluding items affecting comparability amounted to SEK 689 million (764) in 2018. The decrease in profit was due to higher prices for wood and chemicals, which were partly offset by lower costs for maintenance shutdowns.

Compared with the third quarter, profit increased by SEK 24 million to SEK 175 million. Deliveries decreased owing to lower demand from Asia. Personnel costs increased seasonally. The previous quarter was impacted by SEK 60 million relating to a maintenance shutdown.


A programme to reduce costs in the business area is ongoing. The fourth quarter saw the conclusion of negotiations to reduce staffing by 150 people, which is expected to take effect in the second quarter of 2019. Restructuring costs are estimated to amount to SEK 94 million, which has been recognised as an item affecting comparability in the fourth quarter.

Significant maintenance shutdowns are expected to have a negative SEK 70 million impact on profit in the second quarter and SEK 150 million in the third quarter of 2019. In 2018 profit was impacted by SEK -60 million from a significant maintenance shutdown.


## Paper

Holmen produces paper that utilises the properties of fresh fibre to provide cost-effective alternatives to traditional paper products for advertising, magazines and books. Production amounts to 1 million tonnes a year at two Swedish mills.

| SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Net sales | 1357 | 1419 | 1376 | 5571 | 5408 |
| Operating costs | -1214 | -1222 | -1238 | -4905 | -4781 |
| EBITDA | 143 | 197 | 138 | 665 | 627 |
| Depreciation and amortisation according to plan | -83 | -84 | -83 | -336 | -339 |
| Operating profit* | 61 | 112 | 55 | 329 | 288 |
| Investments | 79 | 41 | 59 | 173 | 141 |
| Capital employed | 2072 | 2299 | 2193 | 2072 | 2193 |
| EBITDA margin, \% | 11 | 14 | 10 | 12 | 12 |
| Operating margin, \% | 4 | 8 | 4 | 6 | 5 |
| Return on capital employed, \% | 11 | 20 | 10 | 15 | 12 |
| Production, '000 tonnes | 271 | 258 | 279 | 1069 | 1088 |
| Deliveries, '000 tonnes | 246 | 256 | 282 | 1036 | 1117 |

Market conditions for magazine and book paper in Europe were good in 2018 and prices increased. Holmen's deliveries in 2018 totalled 1036000 tonnes. That is 7 per cent lower than in 2017, mainly as a result of changes in inventory between the years. The product mix has been improved by an increased proportion of book and magazine paper.

Operating profit for 2018 was SEK 329 million (288). Selling prices increased by an average of 10 per cent, but the impact was offset by significant cost increases for wood, chemicals and electricity.

Compared with the third quarter, profit decreased by SEK 51 million to SEK 61 million. The decrease in profit was due to seasonally higher personnel costs and high maintenance costs.



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## Wood products

Holmen produces wood products for use in joinery and construction at three sawmills, whose by-products are used at the Group's paper and paperboard mills. Annual production volume is just under 1 million cubic metres.

| SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Net sales | 419 | 412 | 385 | 1747 | 1562 |
| Operating costs | -346 | -309 | -347 | -1410 | -1 397 |
| EBITDA | 73 | 102 | 38 | 337 | 165 |
| Depreciation and amortisation according to plan | -22 | -23 | -22 | -92 | -86 |
| Operating profit | 51 | 79 | 16 | 246 | 80 |
| Investments* | 11 | 13 | 30 | 76 | 100 |
| Capital employed | 927 | 902 | 862 | 927 | 862 |
| EBITDA margin, \% | 17 | 25 | 10 | 19 | 11 |
| Operating margin, \% | 12 | 19 | 4 | 14 | 5 |
| Return on capital employed, \% | 22 | 35 | 7 | 27 | 9 |
| Production, '000 m ${ }^{3}$ | 234 | 212 | 214 | 873 | 827 |
| Deliveries, '000 m ${ }^{3}$ | 198 | 185 | 206 | 828 | 852 |

*Of which SEK 48 million for the full year 2017 relates to the acquisition of Linghem Sawmill.

Demand for wood products was strong for large parts of 2018 and significant price increases were implemented. However, market conditions deteriorated in the fourth quarter and prices decreased slightly on some markets. Holmen's deliveries of wood products decreased from a high level in 2017 to $828000 \mathrm{~m}^{3}$ in 2018.

Operating profit for 2018 amounted to SEK 246 million (80). The improvement is due to selling prices being 15 per cent higher on average. The effect was partly offset by increased costs for logs.

Compared with the third quarter, profit decreased by SEK 28 million to SEK 51 million. The decrease in profit was due to a worse sales mix and some price decreases, as well as rising raw material costs.



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## Renewable energy

In a normal year Holmen produces over 1 TWh of renewable hydro and wind power.

|  | Quarter |  |  | Full year |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{4 - 1 8}$ | $3-18$ | $4-17$ | $\mathbf{2 0 1 8}$ | 2017 |
| Net sales | $\mathbf{7 6}$ | 55 | 86 | $\mathbf{3 1 9}$ | 315 |
| Operating costs | $\mathbf{- 3 3}$ | -27 | -43 | $\mathbf{- 1 1 4}$ | -157 |
| Depreciation and amortisation according to plan | $\mathbf{- 7}$ | -6 | -6 | $\mathbf{- 2 4}$ | -24 |
| Operating profit | $\mathbf{3 7}$ | 22 | 36 | $\mathbf{1 8 1}$ | 135 |
| Investments | $\mathbf{1 0}$ | 4 | 10 | $\mathbf{2 2}$ | 26 |
| Capital employed | $\mathbf{3 0 5 2}$ | 3169 | 3115 | $\mathbf{3 0 5 2}$ | 3115 |
| Operating margin, \% | $\mathbf{4 9}$ | 40 | 42 | $\mathbf{5 7}$ | 43 |
| Return on capital employed, \% | $\mathbf{5}$ | 3 | 5 | $\mathbf{6}$ | 4 |
| Production hydro and w ind pow er, GWh | $\mathbf{2 7 5}$ | 224 | 318 | $\mathbf{1 1 4 5}$ | $\mathbf{1 1 6 9}$ |

Operating profit for 2018 amounted to SEK 181 million (135). The improvement in profit was due to higher prices and lower property tax. Production was in line with 2017 but 5 per cent lower than in a normal year.

Compared with the third quarter, profit increased by SEK 15 million to SEK 37 million. Production increased seasonally but was 20 per cent lower than usual.

The levels in Holmen's water storage reservoirs were slightly lower than usual at the end of the year.



## Cash flow, financing and net financial items

Cash flow from operating activities totalled SEK 2286 million (2 509) in 2018. Capital expenditures totalled SEK 1140 million (702), whereof SEK 317 million related to the acquisition of forest holdings. A dividend of SEK 1092 million (1 008) was paid.

The Group's net financial debt decreased by SEK 129 million to SEK 2807 million in 2018. At 31 December, the debt/equity ratio was 0.12 . Financial liabilities including pension provisions totalled SEK 3587 million, SEK 2494 million of which were current liabilities. Cash and cash equivalents and financial receivables totalled SEK 780 million, of which SEK 452 million consisted of loans to a partly owned wind power company. The Group has unutilised committed credit facilities of SEK 4108 million, of which just under SEK 300 million matures in 2020 and the remainder in 2021.

Net financial items for 2018 totalled SEK -25 million (-53).

Standard \& Poor's long-term credit rating on Holmen is $\mathrm{BBB}+$.

## Tax

Recognised tax for 2018 was SEK -89 million (-445). The recognised tax expense was positively affected by just over SEK 300 million, arising from the decision by the Swedish Parliament to lower Sweden's corporation tax rate.

## Equity

The Group's equity increased by SEK 1418 million in 2018 to SEK 23453 million. Profit for the period totalled SEK 2268 million (1668) and the dividend paid totalled SEK 1092 million (1008). Other comprehensive income amounted to SEK 242 million (119).

## Hedging of exchange rates and electricity prices

The Group hedges parts of future estimated net flows in foreign currencies. Operating profit for 2018 includes currency hedges of SEK -325 million (-90).

Currency had a positive impact of just under SEK 200 million on Group earnings in 2018 compared with 2017. For just over the next two years, expected flows in EUR/SEK are hedged at an average of 9.97 . For other currencies, 4 months of flows are hedged.

Prices for the Group's estimated net consumption of electricity in Sweden are 80 per cent hedged for 2019-2020 and 65 per cent hedged for 2021.

## Personnel

The average number of employees (full-time equivalents) in the Group was 2955 (2984).

## Dividend

The Board proposes that the AGM to be held on 11 April 2019 approve a dividend of SEK 6.75 (6.5) per share, corresponding to 4.8 per cent of equity. The dividend proposal is based on an appraisal of the Group's profitability, future investment plans and financial position. The proposed record date for the dividend is 15 April 2019.

## Share buy-backs

At the 2018 AGM, the Board's authorisation to purchase up to 10 per cent of the company's shares was renewed. No buy-backs took place during the period. The company owns 0.9 per cent of all shares outstanding. The Board proposes that the 2019 AGM approve corresponding authorisation for the Board.

## Nomination committee proposals to the AGM

Holmen's nomination committee proposes to the AGM 2019 the re-election of the current Board members: Fredrik Lundberg (who is also proposed for re-election as Chairman of the Board), Carl Bennet, Lars Josefsson, Lars G Josefsson, Louise Lindh, Ulf Lundahl, Henrik Sjölund and Henriette Zeuchner. Carl Kempe has declined re-election.

The committee also proposes that Alice Kempe be elected as a new Board member. Alice Kempe is Chairman of Kempe Foundations and since 2001 employed by the Swedish Energy Agency

The nomination committee's other proposals will be presented in the notice convening Holmen's AGM 2019, held in Stockholm on 11 April at 15:00 CET.

Prior to the 2019 AGM, Holmen's nomination committee is made up of Mats Guldbrand, L E Lundbergföretagen, Torbjörn Widmark, Kempe Foundations, Hans Hedström, Carnegie funds and Fredrik Lundberg, Chairman of the Board. The chairman of the nomination committee is Mats Guldbrand.

## Material risks and uncertainties

The Group and the parent company's material risks and uncertainties relate primarily to changes in demand and the prices of its products, the cost of key input goods, and changes in exchange rates. For a more detailed description of material risks and uncertainties see Holmen's annual report for 2017, pages 32-35 and note 26. The UK's exit from the EU could affect the markets on which Holmen sells its products. Holmen also has paperboard
production in the UK. Holmen are following developments in the negotiations closely, but the outcome and consequences are hard to predict.

## Transactions with related parties

There were no transactions between Holmen and related parties that had a significant effect on the company's financial position and performance

## Accounting policies

This report has been prepared in accordance with the Swedish Annual Accounts Act and Securities Market Act, and, for the Group, in accordance with IAS 34 Interim Financial Reporting. The parent company and Group's accounting policies are unchanged from the most recently published annual accounts, with the exception of new accounting standards IFRS 9 'Financial Instruments' and IFRS 15 'Revenue from Contracts with Customers,' which came into force on 1 January 2018. Under IFRS 9, impairments of financial assets should be based on a model based on expected future losses. Hedge accounting rules have changed, with requirements for hedging relations to be the same as the Group's risk management targets. Under IFRS 15, income should be recognised when the customer gains control over the goods in question. Other changes in IFRS 15 include the accounting of rights of return and discounts. The new policies have only a marginal effect on Holmen's accounting and no effects have been recognised in equity as a result of their introduction. The figures in tables are rounded off.

IFRS 16 'Leases' is replacing the previous IAS 17 'Leases' and the related interpretations IFRIC 4, SIC-15 and SIC-27 from 1 January 2019. This standard requires assets and liabilities attributable to all leases, with some exceptions, to be recognised in the balance sheet. The leasing cost allocated by depreciation and interest expenses is recognised in the income statement. Holmen will use the simplified forward-looking method, which involves an asset and liability being set at the same value in connection with the transition. An asset and liability will be recognised for an amount of approximately SEK 200 million at 1 January 2019. Under the new regulations, in 2019 depreciation are estimated to increase by approximately SEK 80 million, interest expenses by around SEK 5 million, while other external costs are expected to decrease by approximately SEK 85 million. Profit before tax will be largely unaffected. The change will have some effect on key indicators such as net debt, capital employed and profit before depreciation. Agreements for Holmen that are affected by the new regulations mainly relate to office rent, leased vehicles and vessels.

Stockholm, 31 January 2019
Holmen AB (publ)

Henrik Sjölund
President and CEO

The report has not been reviewed by the company's auditors.

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## Group

| Income statement, SEKm |  | Quarter | Full year |
| :--- | ---: | ---: | ---: | ---: |


| Change in equity, SEKm | Full year |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 8}$ | 2017 |
| Opening equity | $\mathbf{2 2 0 3 5}$ | 21243 |
| Profit for the period | $\mathbf{2} 268$ | 1668 |
| Other comprehensive income | $\mathbf{2 4 2}$ | 119 |
| Total comprehensive income | $\mathbf{2 5 1 0}$ | $\mathbf{1 7 8 6}$ |
| Dividends paid | $\mathbf{- 1 0 9 2}$ | $\mathbf{- 1} 008$ |
| Share saving program | $\mathbf{0}$ | 13 |
| Closing equity | $\mathbf{2 3} \mathbf{4 5 3}$ | 22035 |


| Share structure | Votes | No. of shares | No. of votes Quotient value | SEKm |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| A share | 10 | 45246468 | 452464680 | 25 | 1131.2 |
| B share | 1 | 124265856 | 124265856 | 25 | 3106.6 |
| Total num ber of shares |  | 169512324 | 576730536 | 4237.8 |  |
| Holding of own B shares bought back | -1520000 | -1520000 |  |  |  |
| Total num ber of shares is sued |  | 167992324 | 575210536 |  |  |

## Group

| Balance sheet, SEKm | 2018 | 2018 | 2017 |
| :---: | :---: | :---: | :---: |
|  | 31 December | 30 September | 31 December |
| Non-current assets |  |  |  |
| Intangible non-current assets | 68 | 89 | 90 |
| Property, plant and equipment | 9077 | 8921 | 9078 |
| Biological assets | 18400 | 18159 | 17831 |
| Investments in associates and joint ventures | 1740 | 1750 | 1749 |
| Other shares and participating interests | 1 | 1 | 2 |
| Non-current financial receivables | 468 | 486 | 42 |
| Deferred tax assets | 1 | 1 | 1 |
| Total non-current assets | 29755 | 29408 | 28793 |
| Current assets |  |  |  |
| Inventories | 3628 | 3184 | 2905 |
| Trade receivables | 1929 | 2179 | 2089 |
| Current tax receivable | 328 | 54 | 36 |
| Other operating receivables | 959 | 975 | 658 |
| Current financial receivables | 35 | 37 | 32 |
| Cash and cash equivalents | 278 | 126 | 356 |
| Asset held for sale | - | - | 23 |
| Total current assets | 7157 | 6556 | 6098 |
| Total assets | 36912 | 35964 | 34891 |
| Equity | 23453 | 22814 | 22035 |
| Non-current liabilities |  |  |  |
| Non-current financial liabilities | 1033 | 1043 | 552 |
| Pension provisions | 61 | 33 | 39 |
| Other provisions | 483 | 637 | 662 |
| Deferred tax liabilities | 5839 | 5490 | 5650 |
| Total non-current liabilities | 7416 | 7204 | 6903 |
| Current liabilities |  |  |  |
| Current financial liabilities | 2494 | 2536 | 2775 |
| Trade payables | 2232 | 2068 | 1957 |
| Current tax liability | 13 | 35 | 21 |
| Provisions | 197 | 127 | 144 |
| Other operating liabilities | 1108 | 1180 | 1056 |
| Total current liabilities | 6044 | 5946 | 5952 |
| Total liabilities | 13459 | 13150 | 12856 |
| Total equity and liabilities | 36912 | 35964 | 34891 |
| Debt/equity ratio, times | 0.12 | 0.13 | 0.13 |
| Equity/assets ratio, \% | 64 | 63 | 63 |
|  | 26261 | 25778 | 24972 |
| Net financial debt | 2807 | 2963 | 2936 |


| Financial instruments, SEKm | Carrying amount |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2018 | 2017 |
|  | 31 December | 31 December | 31 December | 31 December |
| Assets at fair value | 557 | 200 | 557 | 200 |
| Assets at acquisition cost | 2695 | 2498 | 2695 | 2498 |
| Liabilities at fair value | 381 | 351 | 381 | 351 |
| Liabilities at acquisition cost | 5726 | 5234 | 5726 | 5234 |

Holmen measures financial instruments at fair value or acquisition cost in the balance sheet depending on classification. In addition to items in net financial debt, with the exception of the pension liability, financial instruments cover trade receivables and trade payables. Financial instruments measured at fair value in the balance sheet belong to measurement level 2 pursuant to IFRS 13.

## Group

| Cash flow statement, SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Operating activities |  |  |  |  |  |
| Profit before tax | 513 | 585 | 407 | 2356 | 2113 |
| Adjustments for non-cash items* | 222 | 112 | 135 | 540 | 418 |
| Paid income taxes | -65 | -116 | 46 | -396 | -221 |
| Cash flow from operating activities before changes in working capital | 671 | 581 | 588 | 2500 | 2310 |
| Cash flow from changes in working capital |  |  |  |  |  |
| Change in inventories | -457 | -139 | -47 | -705 | 73 |
| Change in trade receivables and other operating receivables | 337 | 98 | 223 | 230 | 22 |
| Change in trade payables and other operating liabilities | 181 | -4 | 129 | 262 | 104 |
| Cash flow from operating activities | 732 | 536 | 893 | 2286 | 2509 |
| Investing activities |  |  |  |  |  |
| Acquisition of non-current assets | -558 | -205 | -297 | -1 140 | -702 |
| Disposal of non-current assets | 9 | 1 | 14 | 135 | 58 |
| Change in non-current financial receivables | 15 | 0 | - | -431 | - |
| Cash flow from investing activities | -533 | -204 | -283 | -1436 | -644 |
| Financing activities |  |  |  |  |  |
| Change in financial liabilities and current financial receivables | -47 | -493 | -632 | 161 | -710 |
| Dividends paid to the shareholders of the parent company | - | - | - | -1 092 | -1 008 |
| Cash flow from financing activities | -47 | -493 | -632 | -930 | -1718 |
| Cash flow for the period | 151 | -162 | -21 | -81 | 147 |
| Opening cash and cash equivalents | 126 | 289 | 376 | 356 | 210 |
| Exchange difference in cash and cash equivalents | 0 | -1 | 1 | 3 | -1 |
| Closing cash and cash equivalents | 277 | 126 | 356 | 278 | 356 |
| Change in net financial debt, SEKm | Quarter |  |  | Full year |  |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Opening net financial debt | -2963 | -3286 | -3585 | -2936 | -3945 |
| Cash flow from operating activities | 732 | 536 | 893 | 2286 | 2509 |
| Cash flow from investing activities (excl financial receivables) | -549 | -204 | -283 | -1 005 | -644 |
| Dividends paid | - | - | - | -1 092 | -1 008 |
| Revaluations of defined benefit pension plans | -28 | 4 | 54 | -47 | 120 |
| Foreign exchange effects and changes in fair value | 1 | -13 | -15 | -13 | 32 |
| Closing net financial debt | -2 808 | -2 963 | -2936 | -2 807 | -2936 |

* The adjustments consist primarily of depreciation according to plan, impairment losses, change in value of biological assets, change in
provisions, interests in earnings of associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.


## Parent company

| Income statement, SEKm | Quarter |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Operating income | 4007 | 3477 | 3617 | 15012 | 14910 |
| Operating costs | -3633 | -3132 | -3 575 | -13605 | -14 069 |
| Operating profit | 373 | 345 | 42 | 1407 | 841 |
| Net financial items | 305 | 11 | 301 | 434 | 416 |
| Profit after net financial items | 678 | 356 | 343 | 1841 | 1257 |
| Appropriations | -1508 | 58 | 141 | -1 373 | 787 |
| Profit before tax | -831 | 414 | 483 | 467 | 2044 |
| Tax | 260 | -88 | -30 | 47 | -197 |
| Profit for the period | -571 | 325 | 454 | 514 | 1847 |
| Statement of comprehensive income, SEKm | Quarter |  |  | Full year |  |
|  | 4-18 | 3-18 | 4-17 | 2018 | 2017 |
| Profit for the period | -571 | 325 | 454 | 514 | 1847 |
| Other comprehensive income |  |  |  |  |  |
| Cash flow hedging | 198 | 192 | -63 | 326 | 38 |
| Tax attributable to other comprehensive income | -42 | -41 | 14 | -70 | -8 |
| Items that will be reclassifed to profit for the period | 156 | 151 | -49 | 255 | 29 |
| Total comprehensive income | -415 | 476 | 405 | 769 | 1876 |


| Balance sheet, SEKm | $\begin{array}{r} 2018 \\ 31 \text { December } \end{array}$ | $2018$ <br> 30 September | $2017$ <br> 31 December |
| :---: | :---: | :---: | :---: |
| Non-current assets | 21205 | 17111 | 16658 |
| Current assets | 5942 | 5392 | 4888 |
| Total assets | 27147 | 22503 | 21545 |
| Restricted equity | 5915 | 5915 | 5915 |
| Non-restricted equity | 5480 | 5893 | 5803 |
| Untaxed reserves | 1012 | 2386 | 2032 |
| Provisions | 1407 | 1309 | 1392 |
| Liabilities | 13333 | 7000 | 6403 |
| Total equity and liabilities | 27147 | 22503 | 21545 |

Of operating income for 2018, SEK 151 million (115) relates to sales to Group companies.

Balance sheet appropriations include a group contribution totalling SEK -2 394 million (530) and a reversal of the tax allocation reserve of SEK 996 million (260).

The parent company's investments in property, plant and equipment and non-current intangible assets totalled SEK 135 million (32).

Group

| Quarterly figures, SEKm | 2018 |  |  |  | 2017 |  |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2018 | 2017 |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 3948 | 3844 | 4164 | 4099 | 3908 | 3947 | 4148 | 4131 | 16055 | 16133 |
| Operating costs | -3189 | -3 133 | -3 385 | -3 278 | -3 342 | -3250 | -3472 | -3 315 | -12984 | -13 379 |
| Profit from investments in associates and joint ventures | -8 | 1 | 0 | -2 | 1 | -5 | -3 | -6 | -9 | -12 |
| Earnings before depreciation and change in value | 751 | 712 | 780 | 820 | 567 | 692 | 672 | 810 | 3063 | 2742 |
| Depreciation and amortisation according to plan | -249 | -252 | -256 | -254 | -246 | -249 | -249 | -247 | -1 012 | -991 |
| Change in value of forests | 112 | 131 | 95 | 87 | 100 | 150 | 102 | 64 | 425 | 415 |
| Operating profit excl. items affecting comparability | 613 | 591 | 618 | 653 | 421 | 593 | 525 | 627 | 2476 | 2166 |
| Items affecting comparability * | -94 | - | - | - | - | - | - | - | -94 | - |
| Operating profit | 519 | 591 | 618 | 653 | 421 | 593 | 525 | 627 | 2382 | 2166 |
| Net financial items | -6 | -6 | -5 | -8 | -15 | -13 | -12 | -14 | -25 | -53 |
| Profit before tax | 513 | 585 | 614 | 644 | 407 | 580 | 513 | 613 | 2356 | 2113 |
| Tax | 30 | -127 | 145 | -137 | -75 | -124 | -119 | -127 | -89 | -445 |
| Profit for the period | 543 | 458 | 759 | 507 | 332 | 456 | 394 | 485 | 2268 | 1668 |
| Earnings per share, SEK | 3.2 | 2.7 | 4.5 | 3.0 | 2.0 | 2.7 | 2.4 | 2.9 | 13.5 | 9.9 |
| Net sales** |  |  |  |  |  |  |  |  |  |  |
| Forest | 1590 | 1345 | 1543 | 1465 | 1391 | 1286 | 1407 | 1451 | 5944 | 5535 |
| Paperboard | 1362 | 1413 | 1538 | 1473 | 1354 | 1361 | 1408 | 1403 | 5785 | 5526 |
| Paper | 1357 | 1419 | 1376 | 1418 | 1376 | 1387 | 1369 | 1277 | 5571 | 5408 |
| Wood Products | 419 | 412 | 491 | 426 | 385 | 397 | 407 | 373 | 1747 | 1562 |
| Renew able Energy | 76 | 55 | 66 | 122 | 86 | 76 | 60 | 94 | 319 | 315 |
| Elimination of intra-group net sales | -857 | -799 | -849 | -805 | -684 | -560 | -503 | -467 | -3 311 | -2 214 |
| Group | 3948 | 3844 | 4164 | 4099 | 3908 | 3947 | 4148 | 4131 | 16055 | 16133 |
| EBITDA by business area *** |  |  |  |  |  |  |  |  |  |  |
| Forest | 223 | 136 | 183 | 249 | 167 | 124 | 166 | 226 | 791 | 683 |
| Paperboard | 298 | 277 | 327 | 294 | 226 | 352 | 309 | 370 | 1196 | 1257 |
| Paper | 143 | 197 | 169 | 156 | 138 | 156 | 175 | 159 | 665 | 627 |
| Wood Products | 73 | 102 | 101 | 61 | 38 | 48 | 42 | 38 | 337 | 165 |
| Renew able Energy | 44 | 28 | 39 | 95 | 43 | 40 | 25 | 51 | 205 | 159 |
| Group-w ide | -30 | -28 | -38 | -35 | -45 | -27 | -44 | -33 | -132 | -149 |
| Group | 751 | 712 | 780 | 820 | 567 | 692 | 672 | 810 | 3063 | 2742 |
| Operating profit/loss by business area *** |  |  |  |  |  |  |  |  |  |  |
| Forest | 326 | 260 | 271 | 329 | 258 | 267 | 261 | 283 | 1185 | 1069 |
| Paperboard | 175 | 151 | 197 | 166 | 106 | 229 | 184 | 246 | 689 | 764 |
| Paper | 61 | 112 | 85 | 72 | 55 | 69 | 90 | 74 | 329 | 288 |
| Wood Products | 51 | 79 | 77 | 38 | 16 | 26 | 21 | 17 | 246 | 80 |
| Renew able Energy | 37 | 22 | 33 | 89 | 36 | 34 | 20 | 45 | 181 | 135 |
| Group-w ide | -36 | -33 | -44 | -41 | -50 | -32 | -50 | -38 | -154 | -170 |
| Group | 613 | 591 | 618 | 653 | 421 | 593 | 525 | 627 | 2476 | 2166 |
| Operating margin, \% *** |  |  |  |  |  |  |  |  |  |  |
| Paperboard | 12.9 | 10.7 | 12.8 | 11.3 | 7.8 | 16.9 | 13.0 | 17.5 | 11.9 | 13.8 |
| Paper | 4.5 | 7.9 | 6.1 | 5.1 | 4.0 | 5.0 | 6.5 | 5.8 | 5.9 | 5.3 |
| Wood Products | 12.1 | 19.3 | 15.8 | 9.0 | 4.2 | 6.5 | 5.1 | 4.6 | 14.1 | 5.1 |
| Group | 15.5 | 15.4 | 14.9 | 15.9 | 10.8 | 15.0 | 12.7 | 15.2 | 15.4 | 13.4 |
| Return on capital employed, \% *** |  |  |  |  |  |  |  |  |  |  |
| Forest | 8.9 | 7.3 | 7.7 | 9.5 | 7.5 | 7.8 | 7.7 | 8.4 | 8.3 | 7.8 |
| Paperboard | 12.9 | 10.8 | 14.0 | 12.1 | 7.8 | 16.7 | 13.2 | 17.7 | 12.4 | 13.9 |
| Paper | 11.1 | 19.6 | 15.0 | 13.0 | 9.8 | 11.6 | 14.2 | 11.7 | 14.7 | 11.9 |
| Wood Products | 22.2 | 34.6 | 33.8 | 17.3 | 7.4 | 11.4 | 9.4 | 8.1 | 27.1 | 9.1 |
| Renew able Energy | 4.8 | 2.8 | 4.2 | 11.5 | 4.7 | 4.3 | 2.5 | 5.7 | 5.8 | 4.3 |
| Group | 9.4 | 9.2 | 9.8 | 10.5 | 6.7 | 9.4 | 8.5 | 10.2 | 9.7 | 8.7 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on equity, \% | 9.4 | 8.1 | 13.6 | 9.1 | 6.1 | 8.5 | 7.5 | 9.2 | 10.1 | 7.8 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Harvesting ow n forests, ' $000 \mathrm{~m}^{3}$ | 732 | 671 | 761 | 666 | 734 | 697 | 760 | 713 | 2831 | 2904 |
| Paperboard, '000 tonnes | 119 | 127 | 141 | 138 | 129 | 133 | 133 | 131 | 525 | 526 |
| Paper, '000 tonnes | 246 | 256 | 256 | 278 | 282 | 287 | 283 | 265 | 1036 | 1117 |
| Wood products, $000 \mathrm{~m}^{3}$ | 198 | 185 | 230 | 215 | 206 | 215 | 222 | 208 | 828 | 852 |
| Ow $n$ production of hydro and w ind pow er, GWh | 275 | 224 | 261 | 385 | 318 | 285 | 231 | 335 | 1145 | 1169 |

* Items affecting comparability in operating profit in Q4 2018 relate to restructuring costs in paperboard business area.
${ }^{* *}$ Sales in the forest and renewable energy business areas take place in Sweden only. For the paperboard business area, 73 per cent of sales during 2018 were to Europe, while 19 per cent went Asia and 8 per cent to the rest of the world. For the paper business area, sales to Europe accounted for 87 per cent while sales to Asia accounted for 10 per cent and 3 per cent to the rest of the world. For the wood products business area, sales to Europe accounted for 72 per cent, to 12 per cent to Asia and other sales were mainly to North Africa and the Middle East
${ }_{* * *}$ Excl. Items affecting comparability.


## Group

| Full year review, SEKm | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 16055 | 16133 | 15513 | 16014 | 15994 | 16231 | 17852 | 18656 | 17581 | 18071 |
| Operating costs | -12984 | -13 379 | -12626 | -13 348 | -13270 | -13919 | -15 224 | -15 501 | -15077 | -15 191 |
| Profit from investments in associates and joint ventures | -9 | -12 | -22 | 7 | -7 | 3 | 47 | 84 | 28 | 45 |
| Earnings before depreciation and change in value | 3063 | 2742 | 2865 | 2673 | 2717 | 2315 | 2676 | 3240 | 2531 | 2925 |
| Depreciation and amortisation according to plan | -1 012 | -991 | -1 018 | -1 240 | -1 265 | -1 370 | -1 313 | -1 260 | -1 251 | -1 320 |
| Change in value of forests | 425 | 415 | 315 | 267 | 282 | 264 | 350 | - | 52 | 16 |
| Operating profit excl. items affecting comparability | 2476 | 2166 | 2162 | 1700 | 1734 | 1209 | 1713 | 1980 | 1332 | 1620 |
| Items affecting comparability | -94 | - | -232 | -931 | -450 | -140 | -193 | 3593 | 264 | - |
| Operating profit | 2382 | 2166 | 1930 | 769 | 1284 | 1069 | 1520 | 5573 | 1596 | 1620 |
| Net financial items | -25 | -53 | -71 | -90 | -147 | -198 | -227 | -244 | -208 | -255 |
| Profit before tax | 2356 | 2113 | 1859 | 679 | 1137 | 871 | 1294 | 5328 | 1388 | 1366 |
| Tax | -89 | -445 | -436 | -120 | -230 | -160 | 559 | -1 374 | -684 | -360 |
| Profit for the year | 2268 | 1668 | 1424 | 559 | 907 | 711 | 1853 | 3955 | 704 | 1006 |
| Diluted earnings per share, SEK | 13.5 | 9.9 | 8.5 | 3.4 | 5.4 | 4.3 | 11.1 | 23.6 | 4.2 | 6.0 |
| EBITDA by business area* |  |  |  |  |  |  |  |  |  |  |
| Forest | 791 | 683 | 716 | 668 | 563 | 694 | 614 | 769 | 794 | 616 |
| Paperboard | 1196 | 1257 | 1382 | 1346 | 1161 | 878 | 959 | 1186 | 1141 | 780 |
| Paper | 665 | 627 | 669 | 514 | 725 | 429 | 862 | 1002 | 229 | 1218 |
| Wood Products | 337 | 165 | 80 | 86 | 160 | 45 | -10 | -26 | 49 | 52 |
| Renew able Energy | 205 | 159 | 143 | 198 | 233 | 391 | 374 | 425 | 516 | 435 |
| Group-w ide | -132 | -149 | -124 | -138 | -126 | -121 | -123 | -116 | -198 | -176 |
| Group | 3063 | 2742 | 2865 | 2673 | 2717 | 2315 | 2676 | 3240 | 2531 | 2925 |
| Operating profit by business area* |  |  |  |  |  |  |  |  |  |  |
| Forest | 1185 | 1069 | 1001 | 905 | 817 | 924 | 931 | 739 | 818 | 605 |
| Paperboard | 689 | 764 | 903 | 847 | 674 | 433 | 596 | 863 | 817 | 419 |
| Paper | 329 | 288 | 289 | -74 | 141 | -309 | 94 | 228 | -618 | 340 |
| Wood Products | 246 | 80 | -3 | 9 | 37 | -75 | -130 | -136 | 20 | 21 |
| Renew able Energy | 181 | 135 | 120 | 176 | 212 | 371 | 355 | 406 | 495 | 414 |
| Group-w ide | -154 | -170 | -148 | -163 | -146 | -136 | -132 | -120 | -200 | -178 |
| Group | 2476 | 2166 | 2162 | 1700 | 1734 | 1209 | 1713 | 1980 | 1332 | 1620 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Harvesting own forests, ' $000 \mathrm{~m}^{3}$ | 2831 | 2904 | 2986 | 3213 | 3297 | 3465 | 3211 | 2988 | 2999 | 2897 |
| Paperboard, '000 tonnes | 525 | 526 | 497 | 499 | 493 | 469 | 485 | 474 | 464 | 477 |
| Paper, '000 tonnes | 1036 | 1117 | 1134 | 1325 | 1305 | 1574 | 1651 | 1668 | 1732 | 1745 |
| Wood products, '000 m ${ }^{3}$ | 828 | 852 | 776 | 730 | 725 | 686 | 660 | 487 | 285 | 313 |
| Own production of hydro and wind power, GWh | 1145 | 1169 | 1080 | 1441 | 1113 | 1041 | 1353 | 1235 | 1149 | 1090 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 29287 | 28751 | 28701 | 29524 | 30221 | 30652 | 30664 | 30334 | 26028 | 25694 |
| Current assets | 6845 | 5710 | 5852 | 5607 | 5964 | 5774 | 6005 | 6642 | 6950 | 6075 |
| Financial receivables | 781 | 430 | 338 | 325 | 249 | 327 | 377 | 240 | 454 | 407 |
| Total assets | 36912 | 34891 | 34891 | 35456 | 36434 | 36753 | 37046 | 37217 | 33432 | 32176 |
| Equity | 23453 | 22035 | 21243 | 20853 | 20969 | 20854 | 20813 | 19773 | 16913 | 16504 |
| Deferred tax liability | 5839 | 5650 | 5613 | 5508 | 5480 | 5804 | 5504 | 6630 | 5910 | 5045 |
| Financial liabilities and interest-bearing provisions | 3587 | 3366 | 4283 | 5124 | 6156 | 6443 | 6967 | 6499 | 6227 | 6091 |
| Operating liabilities | 4033 | 3840 | 3752 | 3971 | 3829 | 3653 | 3762 | 4313 | 4382 | 4536 |
| Total equity and liabilities | 36912 | 34891 | 34891 | 35456 | 36434 | 36753 | 37046 | 37217 | 33432 | 32176 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 2286 | 2509 | 1961 | 2526 | 2176 | 2011 | 2254 | 2101 | 1523 | 2873 |
| Investing activities | -1 005 | -644 | -123 | -824 | -815 | -872 | -1957 | -1791 | -1585 | -714 |
| Cash flow after investments | 1281 | 1865 | 1838 | 1702 | 1361 | 1139 | 297 | 310 | -62 | 2158 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \%* | 10 | 9 | 9 | 6 | 6 | 4 | 7 | 9 | 6 | 7 |
| Return on equity, \% | 10 | 8 | 7 | 3 | 4 | 3 | 9 | 23 | 4 | 6 |
| Return on equity, \%* | 10 | 8 | 8 | 7 | 6 | 4 | 6 | 8 | 4 | 6 |
| Debt/equity ratio | 0.12 | 0.13 | 0.19 | 0.23 | 0.28 | 0.29 | 0.32 | 0.32 | 0.34 | 0.34 |
| Dividend |  |  |  |  |  |  |  |  |  |  |
| Dividend, SEK | 6.75 | 6.5 | 6 | 5.25 | 5 | 4.5 | 4.5 | 4 | 3.5 | 3.5 |

*Excl. items affecting comparability.
** Net after disposals and before changes in non-current financial receivables.
${ }^{* * *}$ Proposal of the Board.

## Use of performance measures

Holmen uses performance measures to supplement measures defined by IFRS or directly in the income statement and balance sheet in order to clarify the company's financial position and performance.

## Earnings measures

Operating profit is the principal measure of earnings that is used to monitor financial performance. This includes all income and costs except for financial items and tax. Depreciation/amortisation of non-current assets is also included. EBITDA is used as a supplementary measure to illustrate the cash flow that a business area generates before investments and changes in working capital, excluding items affecting comparability. For the forest business area, the measure 'earnings before change in value of forests' is used, which summarises operating profit/loss excluding changes in the fair value of biological assets. To clarify how these earnings measures are affected by matters outside normal business operations, such as impairment, disposal, closure, major restructuring measures and fire, the term 'items affecting comparability' is used. The purpose is also to increase comparability between different periods. The effects of maintenance and rebuilding shutdowns are not treated as an item affecting comparability. In 2018, SEK 94 million was recognised as an item affecting comparability in the fourth quarter regarding restructuring costs in the paperboard business area. On page 74 of Holmen's 2017 annual report a description is given of the items that are reported as affecting comparability in previous periods.

|  | Quarter |  |  | Full year |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{4 - 1 8}$ | $3-18$ | $4-17$ | $\mathbf{2 0 1 8}$ | 2017 |
| EBTDA | $\mathbf{7 5 1}$ | 712 | 567 | $\mathbf{3 0 6 3}$ | 2742 |
| Depreciation and amortisation according to plan | $\mathbf{- 2 4 9}$ | -252 | -246 | $\mathbf{- 1 0 1 2}$ | -991 |
| Change in value of forests | $\mathbf{1 1 2}$ | 131 | 100 | $\mathbf{4 2 5}$ | 415 |
| Operating profit excl. items affecting comp. | $\mathbf{6 1 3}$ | 591 | 421 | $\mathbf{2 4 7 6}$ | 2166 |
| Items affecting comparability | $\mathbf{- 9 4}$ | - | - | $\mathbf{- 9 4}$ | - |
| Operating profit | $\mathbf{5 1 9}$ | 591 | 421 | $\mathbf{2 3 8 2}$ | 2166 |
|  |  |  |  |  |  |
|  |  | Quarter |  | Full year |  |
| SEKm | $\mathbf{4 - 1 8}$ | $3-18$ | $4-17$ | $\mathbf{2 0 1 8}$ | 2017 |
| Earnings before change in value of forests | $\mathbf{2 1 4}$ | 128 | 158 | $\mathbf{7 6 0}$ | 654 |
| Change in value of forests | $\mathbf{1 1 2}$ | 131 | 100 | $\mathbf{4 2 5}$ | 415 |
| Operating profit of forest | $\mathbf{3 2 6}$ | 260 | 258 | $\mathbf{1 8 5}$ | $\mathbf{1 0 6 9}$ |

## Measure of margin, return and indebtedness

Operating profit, excluding items affecting comparability, as a proportion of sales is known as the operating margin. Profit before depreciation/amortisation as a proportion of sales is known as the EBITDA margin. The performance measure of return on capital employed is used to measure operating profit, excluding items affecting comparability, as a proportion of capital employed. Capital employed is calculated as fixed capital plus working capital less the net sum of deferred tax liabilities and deferred tax assets. This is corresponds to equity plus net financial debt.

| SEKm | 2018 | 2018 | 2017 |
| :---: | :---: | :---: | :---: |
|  | 31 december | 30 September | 31 December |
| Fixed capital* | 29286 | 28921 | 28751 |
| Working capital** | 2812 | 2345 | 1870 |
| Deferred tax assets | 1 | 1 | 1 |
| Deferred tax liabilities | -5 839 | -5 490 | -5650 |
| Capital employed | 26261 | 25778 | 24972 |

The debt/equity ratio is calculated as net financial debt divided by equity. The equity/assets ratio is calculated as equity divided by total assets. Net financial debt consists of the following components:

| SEKm | $\mathbf{2 0 1 8}$ | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
|  | 30 Decem ber | 30 September | 31 December |
| Non-current financial liabilities | $\mathbf{1 0 3 3}$ | 1043 | 552 |
| Current financial liabilities | $\mathbf{2 4 9 4}$ | 2536 | 2775 |
| Pension provisions | $\mathbf{6 1}$ | 33 | 39 |
| Non-current financial receivables | $\mathbf{- 4 6 8}$ | -486 | -42 |
| Current financial receivables | $\mathbf{- 3 5}$ | -37 | $\mathbf{- 3 2}$ |
| Cash and cash equivalents | $\mathbf{- 2 7 8}$ | $\mathbf{- 1 2 6}$ | $\mathbf{- 3 5 6}$ |
| Net financial debt | $\mathbf{2 8 0 7}$ | 2963 | $\mathbf{2 9 3 6}$ |

## Holmen in brief

Holmen's business concept is to own and add value to the forest. The forest holdings form the basis of the business - an ecocycle in which the raw material grows and is refined into everything from wood for climatesmart building to renewable packaging, magazines and books. The forest is managed to provide a good annual return and stable value growth while our production operations are run with a focus on profitability and greater value added.

## Press and analyst conference

On the publication of the year-end report, a webcast press and analyst conference will be held at 14.00 CET on Wednesday 31 January. Holmen President and CEO Henrik Sjölund will present and comment on the report. The presentation will be held in English.

The press and analyst conference will be webcast and may be followed via: www.holmen.com/rapporter. You may also participate in the conference by telephone, by calling no later than 13.55 on:
+46856642691 (within Sweden)
+442030089807 (from the rest of Europe)
+18557532235 (from the US).

## Financial reports

Week 112019 Annual report 2018 is published on the Group's website
8 May $2019 \quad$ Interim report January-March 2019
15 August 2019
Interim report January-June 2019
18 October 2019
Interim report January-September 2019
30 January 2020
Year-end report 2019

[^0]
[^0]:    This information is information that Holmen $A B$ is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, on Thursday 31 January 2019 at 12.15.

    This is a translation of the Swedish interim report of Holmen Aktiebolag (publ.). In the event of inconsistency between the English and the Swedish versions, the Swedish version shall prevail.

