

PRESS RELEASE

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The single-column lift is setting sales records – a new generation will soon be introduced

Nimo-KG is selling more single-column lifts than ever. In 2018, 110 lifts were delivered to manufacturing industries around the world and now the company from Skåne, Sweden is in full swing with the development of the next generation single-column lifts that are scheduled to hit the market by mid-year.

“We are capturing new market shares as a growing number of industries are becoming aware of our lifts, and the increase in sales will continue into the new year. Among other things, the new generation of single-column lifts has an updated design and several new features that will improve both ergonomics and safety,” says Martin Olsson, CEO of Nimo-KG.

Of the 110 lifts with the designation SKV 300 C3 sold by Nimo-KG in 2018, most were delivered to the food industry, in particular to the meat packing industry in Sweden, Germany, Norway and France.

“Europe is our biggest market, but we sell to customers all over the world and to a wide range of industries. One example is our recent delivery of a special solution with a single-column lift to a manufacturer of halogen lamps who needed a new way of handling discarded lamps without the risk of glass splinters being spread over the premises.

To meet the growing demand and to increase production capacity, Nimo-KG has implemented a number of measures, including the recruitment of Per-Erik Skeppstedt as new Electrical Manager of the company's newly started department for industrial automation.

“Having that type of in-house expertise means that we can take on more projects since lead times can be shortened, but first and foremost that we now have full quality assurance even on this part of the product design process. Even though we are selling increasingly more machines, the most important thing is to always ensure that we maintain the highest quality in every machine we deliver.”

Some examples of new features on the upgraded single-column lift, SKV 300 C4, are the possibility of full-cover chain protection, a safer and more ergonomic trolley catch and a new solution for the chain tensioner.

“It is in our dialogue with our customers that we receive feedback about their specific needs and this is how we can further improve our machines. The upgrades we are now implementing are based on this feedback,” says Martin Olsson.

For further information

Martin Olsson, CEO Nimo-KG, +46 418-44 64 43, martin.olsson@nimo-kg.se

Magnus Sjöbäck, press contact Nimo-KG, -46 704-45 15 99, magnus.sjoback@sjobackpr.se

