

PRESS RELEASE
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Proact signs multiyear storage agreement with Vattenfall

Vattenfall Group has selected Proact IT Group AB as its main supplier of storage solutions, including support and services.

Following an international tender procedure, Proact has signed a framework agreement with Vattenfall Group to deliver storage solutions and related products and services, including tech support. The agreement follows an international tender process and covers multiple years, with options for extension up to seven years.

The agreement with Proact is based on the storage strategy devised by Vattenfall Group. The strategy targets significant cost savings, to be achieved through measures including coordination of various data storage solutions used by Vattenfall in its regional markets. A key component of this strategy is the concept of Data Classes, applied to categorize enterprise data. The main principle is to select and apply storage solutions based on the demands for availability on each piece of data and its value for the enterprise.

“The renewed and extended trust we have received from Vattenfall means much to Proact, and not just because this is an important deal for us,” says Martin Ödman, CEO and President, Proact IT Group. “The emphasis on requirements for expertise in Vattenfall’s Storage tender is especially gratifying. This highlights Proact’s determined efforts to empower our technology staff with certifications for key technologies, and that these are clearly valued by the most demanding customers, which effectively makes our organization and offering more competitive.”

In Vattenfall’s Storage tender, a key requirement on suppliers was to offer documented technology expertise for the entire range of data storage systems and products used within Vattenfall Group. Proact has met these skills requirements using internal resources only. To deliver on the assignments for Vattenfall, Proact will utilize its international presence and engage its staff across six nations.

The deliveries to Vattenfall under the framework agreement includes disk storage systems, backup tape drives, automated tape libraries, Storage Area Networks and associated software products. Proact will also provide tech support for storage systems as well as a range of storage-related services, e.g. for database migration.

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About Proact

Proact is Europe's leading independent integrator in the field of integrated systems (data storage, servers and networks) and private cloud services. Proact supplies business benefits by helping companies and authorities the world over to reduce risk and costs, and above all to supply flexible, accessible and secure IT services.

Proact solutions cover all data centre elements, including storage, servers, security and network functions. In addition, Proact's cloud service operations manage 70 petabytes of information. Proact has completed more than 3,500 successful projects all over the world to date.

The Proact Group has more than 660 employees and conducts business in Belgium, the Czech Republic, Denmark, Estonia, Finland, Germany, Latvia, Lithuania, the Netherlands, Norway, Slovakia, Spain, Sweden, the United Kingdom and the USA. Proact was founded in 1994, and its parent company Proact IT Group AB (publ) has been listed on Nasdaq Stockholm under the symbol PACT since 1999.

For further information about Proact's activities please visit us at www.proact.eu

About Vattenfall

Vattenfall is a European energy company with 30,181 employees. Together we produce heat and electricity from six energy sources; wind, hydro, biomass, nuclear, coal and gas. To continuously and reliably deliver energy to our society we need a variety of energy sources.

For more information, visit the company's website at www.vattenfall.com.