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## **Swedish logistics company, Skandiatransport, chooses Proact as data centre partner**

Logistics company Skandiatransport has concluded a contract with Proact concerning the operation of its IT infrastructure. A cloud service (IaaS) from Proact will provide Skandiatransport with a modern, reliable solution. This will also free up the company's IT staff and allow them to focus fully on business.

Skandiatransport is a leading logistics partner to the automotive industry, with 350 employees at four sites in Sweden. The company has a small IT department which has dealt with operations in-house to date. The company has now reassessed this strategy as a consequence of rapid technical development in the field of data centres and other factors. Skandiatransport's investment in a new business system, which made significantly more stringent demands in terms of uptime, was a crucial factor in this decision. Any IT downtime in excess of a few hours was deemed to be unacceptable, and the existing infrastructure was incapable of meeting this requirement.

Skandiatransport also deals with heavy duty applications with advanced integration with customers and their IT systems, constituting a vital part of their ongoing provision. There was a need for reinforcement here, with demands for greater effort on the part of Skandiatransport's IT specialists.

"We wanted to shift the emphasis from operations to our applications, enabling our IT specialists to work with the things we should be best at and where we add the greatest value – to provide a strong resource for customers," says Helena Engström, Chief Project Officer at Skandiatransport.

This naturally led to a decision being made to hand over operations to a supplier with the resources and knowledge needed to manage the Skandiatransport data centre in a manner equivalent to current requirements, with access to the latest technology and all the expertise required to manage it. The company carried out extensive evaluation work and accepted proposals from various suppliers.

"Proact has demonstrated a lot of commitment to and interest in supplying us with a solution which meets our precise requirements. A secure, professional IT infrastructure will now be supplied to us as a service, with an agreed service level," says Helena Engström.

Skandiatransport chose Proact's offer for Infrastructure as a Service (IaaS), a private cloud service offering capacity for servers, storage and networks and operations at a predefined price. IaaS provides enormous flexibility in terms of expansion and data centre adaptation as required without requiring capital investments.

"We are seeing strong movement among small and medium-sized organisations towards phasing out their own IT operations and switching instead to a service where they can receive some of the benefits of scale offered by a partner strong in resources. With IaaS, the customer reaps the rewards of an adaptable infrastructure while also enjoying greater security thanks to professional operations and support," says Dan Mårtensson, Regional Manager at Proact.



**For further information, please contact:**

Martin Ödman, CEO and President, Proact, tel. +46 733 56 68 11, [martin.odman@proact.eu](mailto:martin.odman@proact.eu)

Peter Javestad, VP/IR, Proact, tel. +46 733 56 67 22, [peter.javestad@proact.eu](mailto:peter.javestad@proact.eu)

**About Proact**

Proact is Europe's leading independent integrator in the fields of data storage and cloud solutions. Proact supplies business benefits by helping companies and authorities over the world to reduce risk and costs, and above all, to supply flexible, accessible and secure IT services.

Proact solutions cover all elements of data storage, including virtualisation, network functions and security, and the company has more than 3 500 successful projects behind it, along with vast information volumes which are managed at the Proact data centre.

The Proact Group has more than 660 employees and conducts business in Belgium, Czech Republic, Denmark, Estonia, Finland, Germany, Latvia, Lithuania, the Netherlands, Norway, Slovakia, Spain, Sweden, the United Kingdom and the United States of America. Proact was founded in 1994. Proact IT Group AB (publ), its Parent Company, has been listed on the Nasdaq Stockholm since 1999 under the symbol PACT.

For further information about Proact's activities please visit us at [www.proact.eu](http://www.proact.eu)