

Press release 25<sup>th</sup> of June 2013

## **SBM Offshore chooses Proact for their Enterprise storage and backup environment**

SBM Schiedam, a Dutch division of SBM Offshore, a global market leader in the production of installations for the extraction and storage of oil and gas products, has chosen Proact for the delivery and implementation of a new Enterprise storage and back-up environment. Proact is providing the complete solution, including Proact's own global 24x7 Premium support services for hardware and software. SBM is signing a three-year contract with Proact, to further optimise the IT (storage) environment.

SBM was looking for a highly-scalable environment that could handle the performance and availability of its applications and databases.

The complete solution that Proact is supplying consists of three NetApp systems, including the recently launched FAS 6220 from NetApp's flagship series. The back-up part of the solution is based on Commvault technology. This back-up solution provides SBM with maximum integration with NetApp snapshots from a single GUI for all back-up and restore tasks, guaranteeing minimal impact on the performance and management of the NetApp storage environment.

Erwin Sparreboom, Senior IT Manager SBM Schiedam, explains, "We chose Proact because, besides a good technical solution, we were above all, looking for a solid partner for the longer term that can also provide vendor-independent and integrated solutions. During the selection process Proact showed clear future vision in the field of storage and cloud-related services and they stood out with a creative and constructive approach which they shared with us." Lucas den Os, Managing Director of Proact in the Netherlands, says, "We are extremely proud of the fact that Proact is able to provide a key element of the IT infrastructure of an organisation that is responsible for projects which are worth several billions of euros. With this solution SBM Offshore is ensured of outstanding performance, reliability and above all the 'business agility' that the organisation demands as a 'global player'. We look forward to a successful and long-term cooperation."

### **For further information, please contact:**

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### **About SBM Offshore**

SBM Offshore N.V. is a listed holding company that is headquartered in Schiedam. It holds direct and indirect interests in other companies that collectively with SBM Offshore N.V. form the SBM Offshore Group (the "Company").

SBM Offshore provides floating production solutions to the offshore energy industry, over the full product life-cycle. The Company is market leading in leased floating production systems with multiple units currently in operation, and has unrivalled operational experience in this field. The Company's main activities are the design, supply, installation and operation of Floating Production, Storage and Offloading (FPSO) vessels. These are either owned and operated by SBM Offshore and leased to its clients or supplied on a turnkey sale basis. Group companies employ over 7,400 people worldwide, who are spread over five execution centres, eleven operational shore bases, several construction yards and the offshore fleet of vessels. Please visit our website at [www.sbmoffshore.com](http://www.sbmoffshore.com).

# PROACT

The companies in which SBM Offshore N.V. directly and indirectly owns investments are separate entities. In this communication "SBM Offshore" is sometimes used for convenience where references are made to SBM Offshore N.V. and its subsidiaries in general, or where no useful purpose is served by identifying the particular company or companies.

## **About Proact**

Proact is Europe's leading independent integrator in the fields of data storage and cloud solutions. Proact supplies business benefits by helping companies and authorities over the world to reduce risk and costs, and above all, to supply flexible, accessible and secure IT services.

Proact solutions cover all elements of data storage, including virtualisation, network functions and security, and the company has more than 3 500 successful projects behind it, along with vast information volumes which are managed at the Proact data centre.

The Proact Group has more than 670 employees and conducts business in Belgium, Denmark, Estonia, Finland, Latvia, Lithuania, the Netherlands, Norway, Slovakia, Spain, the United Kingdom, Sweden and the Czech Republic. Proact was founded in 1994. Proact IT Group AB (publ), its Parent Company, has been listed on the Nasdaq OMX Stockholm since 1999 under the symbol PACT.

For further information about Proact's activities please visit us at [www.proact.eu](http://www.proact.eu)