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A STAR ALLIANCE MEMBER

## SAS traffic figures November 2018

- SAS scheduled traffic compared to the same month last year:
  - Number of passengers increased by 1.8% to 2.3 million.
  - Capacity (ASK) and traffic (RPK) increased by 0.1% and 0.8%, respectively.
  - Passenger load factor increased by 0.4 p.p. to 69.0%.
- Nominal yield and PASK increased by 5.0% and 5.7%, respectively.
- Currency adjusted yield decreased by 0.1% and PASK increased by 0.5%.

### Market and Capacity Development

- Capacity growth is expected to continue during winter 2018/19, and we expect an overall growth of 4-5% during Q1.
- SAS plans to increase capacity by 2-3% in fiscal year 2019, primarily due to more seats in the Airbus A320neo.

### SAS - Scheduled Traffic Development

- Intercontinental traffic increased 2.6%, while capacity was down 1.8%. The increase was mainly on Asian routes.
- European/Intrascandinavian traffic declined 1.5% and capacity increased 0.2%. Traffic increased on Intrascandinavian routes but decreased on European routes.
- Domestic traffic increased 2.6% on the back of a 3.8% increase in capacity, resulting in a lower passenger load factor. The pattern was similar in Norway and Sweden.

### SAS - In Other News

- SAS redeemed all remaining preference shares at 30 November 2018
- 23 Airbus A320neo in operation as of 6 December 2018
- High-speed WiFi now installed on 42 aircraft

SAS scheduled traffic	Nov18	Change <sup>1</sup>	Nov18- Nov17	Change <sup>1</sup>
ASK (Mill.)	3 852	0.1%	3 852	0.1%
RPK (Mill.)	2 658	0.8%	2 658	0.8%
Passenger load factor	69.0%	+0.4 p.p.	69.0%	+0.4 p.p.
No. of passengers (Mill.)	2.326	1.8%	2.326	1.8%

Geographical development. schedule	Nov18 vs. Nov17 RPK	ASK	Nov18-Nov17 vs. Nov17 – Nov17 RPK	ASK
Intercontinental	2.6%	-1.8%	2.6%	-1.8%
Europe/Intrascandinavia	-1.5%	0.2%	-1.5%	0.2%
Domestic	2.6%	3.8%	2.6%	3.8%

SAS charter traffic	Nov18	Change <sup>1</sup>	Nov18- Nov17	Change <sup>1</sup>
ASK (Mill.)	143	19.0%	143	19.0%
RPK (Mill.)	134	15.8%	134	15.8%
Passenger load factor	93.6%	-2.6 p.p.	93.6%	-2.6 p.p.
No. of passengers (Mill.)	0.036	16.2%	0.036	16.2%

SAS total traffic	Nov18	Change <sup>1</sup>	Nov18- Nov17	Change <sup>1</sup>
ASK (Mill.)	3 994	0.7%	3 994	0.7%
RPK (Mill.)	2 792	1.4%	2 792	1.4%
Passenger load factor	69.9%	+0.5 p.p.	69.9%	+0.5 p.p.
No. of passengers (Mill.)	2.362	2.0%	2.362	2.0%

<sup>1</sup> Change compared to same period in previous year.  
p.p. = percentage points

Preliminary yield and PASK	Nov 2018	Nominal change	FX adjusted change
Yield, SEK	0.99	+5.0%	-0.1%
PASK, SEK	0.74	+5.7%	+0.5%

	Nov 2018
Punctuality (arrival 15 min)	85.5%
Regularity	98.5%

### Definitions:

RPK – Revenue passenger kilometers  
ASK – Available passenger kilometers  
Load factor – RPK/ASK  
Yield – Passenger revenues/RPK (scheduled)  
PASK – Passenger revenues/ASK (scheduled)