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## **BIBBY DISTRIBUTION WINS FULL FOOD LOGISTICS CONTRACT FOR NETTO UK**

Bibby Distribution is to provide full logistics services for Netto UK, the discounter which returned to the UK last year as a joint venture between Sainsbury's and Netto's parent company, Dansk Supermarked.

Under the contract, Bibby Distribution will provide frozen, chilled and ambient food logistics for Netto UK, which opened five stores in the North of England last year and plans to open another ten by the end of 2015.

Netto has selected Bibby Distribution to act as its 3PL provider thanks to Bibby Distribution's unique combination of capacity and flexibility.

The contract is Bibby Distribution's first ever diversification into chilled and frozen food logistics.

Bibby will manage stock from a central multi-retailer regional distribution centre (RDC) in Scunthorpe. Bibby provides a dedicated fleet of multi-temperature reefer trailers with tail-lifts and can leverage its capacity to provide Netto with maximum efficiency, providing deliveries on multi-vendor, multi-SKU trucks.

The discounter uses display pallets in-store which Bibby Distribution staff prepare at the RDC so they can be brought out to the shop floor immediately after delivery.

Duncan Eyre, Development Director, Bibby Distribution, says: "Our mission is to provide the most efficient possible supply chain solution. That means working closely with Netto to essentially become an integral part of their business. It's a very different relationship to what might be expected between a 3PL and a retailer and we're delighted to be able to offer the agility, flexibility and transparency that Netto requires to ensure customers get the very best value."

As Netto opens more stores Bibby Distribution will grow warehousing space and fleet allocation. This level of service means Netto can expand its logistics as new stores open, rather than having to invest upfront. Bibby Distribution will also be diffusing

costs across its business rather than having departments such as HR dedicated to Netto, which allows for high levels of service and growth.

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**Notes to editors:**

As one of the top ten logistics providers in the UK, Bibby Distribution exists to enable other companies to drive value from their supply chain activities. The company specialises in providing contract logistics, warehousing, distribution, systems integration and added value services to a wide range of customers.

Bibby Distribution operates from 90 locations across the UK, employs 2,500 people and manages 2million ft<sup>2</sup> of warehousing space.

The majority of Bibby Distribution's business is based on long-term partnerships. Its diverse capability also means it can share best practice across the various industry sectors it operates in, from Automotive to FMCG.

The company is part of the £1.4bn-turnover Liverpool-based Bibby Line Group, a 200 year old family owned business-to-business services specialist. It is involved in ship-owning and operation, shallow water accommodation, offshore oil and gas services, contract logistics, financial services, memorial parks, employment law, health & safety advisory services, specialist plant & equipment hire and retail.

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[www.bibbydist.co.uk](http://www.bibbydist.co.uk)  
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