



Today Terranor Group hosts its Capital Markets Day and provides 2026–2028 financial guidance

Today, Terranor Group hosts its Capital Markets Day in Stockholm, Sweden, for investors, analysts and media representatives. During the event, the company will present its strategy for continued profitable growth, and how Terranor aims to strengthen its position as the leading specialized road operations and maintenance provider in the Nordics.

The presentations will focus on Terranor's differentiated operating model, combining specialized road O&M expertise, operational entrepreneurship and disciplined tendering to drive growth, stronger margins and increased cash generation. The company will also provide an update on market developments, operational priorities and growth opportunities across Sweden, Denmark and Finland.

At the Capital Markets Day, Terranor Group also presents group-level revenue and adjusted EBITA margin guidance for the period 2026–2028. The guidance reflects the company's ambition to generate profitable growth through increased market share, improved operational leverage and a strengthened contract portfolio.

Financial guidance 2026–2028

| | 2026 | 2027 | 2028 |
|-----------------------|------------|------------|------------|
| Revenue | 4,000 MSEK | 4,500 MSEK | 5,000 MSEK |
| Adjusted EBITA margin | 3.9% | 4.5% | 5.0% |

The company's medium-term financial targets remain unchanged:

- Average annual revenue growth above 8%
- Adjusted EBITA margin above 5%
- Distribute at least 50% of consolidated net income
- Net debt / LTM adjusted EBITDA should not exceed 2.5x

The 2026–2028 guidance illustrates Terranor's path towards achieving its long-term profitability target while maintaining disciplined growth.

"Terranor has established a strong position in a resilient and growing Nordic market with high entry barriers. Through our specialized operating model, entrepreneurial culture and disciplined tendering strategy, we see significant opportunities to continue gaining market share while improving profitability. The guidance we present today reflects our confidence in the business model and our ability to execute on our strategy," says Michael Berglin, CEO of Terranor Group

The Capital Markets Day will be live streamed, and registration can be done through [the following link](#). Questions for the Q&A session may be submitted in advance to anna.olsson@dnbcarnegie.se

Location: DNB Carnegie, Regeringsgatan 56, 111 56 Stockholm.

Date & Time: 26 May 2026, 13:00-16:00, a lighter lunch will be served 12:00-13:00.

Registration: Registration for physical or digital attendance to the capital market day can be done through [the following link](#). Please indicate whether you wish to attend in person or via webcast. Note that seats for physical participation are limited.

For inquiries regarding event-related questions, kindly send an email to anna.olsson@dnbcarnegie.se

For further information, please contact:

Inka Kontturi, CFO and Head of Investor Relations

Phone: +358 445 089 875

Email: ir@terranor.se

About Terranor

Terranor is one of the leading players in road maintenance in the Nordic region. The Company's business concept is to offer a wide range of qualified services in road operation and maintenance to ensure that roads remain accessible and functional all year round. The business covers both winter road maintenance, with snow removal and anti-slip protection, and summer maintenance, such as repairs and asphalt work. In addition, Terranor offers services in green area management, road safety and light infrastructure projects. Through operational efficiency, Terranor has achieved a high and profitable growth.