

Press Release

Jun 20, 2018 | ID: 233994

Volvo Car USA Announces Model Year 2019 S60 Pricing & Care by Volvo Subscription Plan

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ROCKLEIGH, N.J. (June 20, 2018) -- Volvo Cars has unveiled the new S60 sedan, available via traditional purchase, lease and Care by Volvo, a subscription service that will make having a car as easy as having a cell phone.

The new S60 is the first Volvo car manufactured in the United States at the company's new manufacturing facility in Ridgeville, South Carolina.

The S60 will be available in Momentum, R-Design and Inscription level trims. The Momentum level trim offers a generous suite of standard equipment, including City Safety with Steering Support, which works to mitigate or prevent accidents at intersections and with pedestrians, cyclists and large animals. A panoramic moonroof, LED headlamps with Volvo's signature Thor's Hammer, 18-inch wheels, Aluminum inlays and Volvo's award-winning Sensus Connect touchscreen interface.

The luxurious Inscription trim adds bright chrome window trim and front grille accents, driftwood inlays, four-zone electric climate control, power front seats with lumbar support and power cushion extensions.

The R-Design adds a dynamic look to the S60, with high gloss black window trim, mirror caps and front grille. A metal mesh inlay joins the R-Design perforated leather steering wheel with gearshift paddles, nappa leather sport seats with open grid textile and an R-Design leather wrapped gear shifter.

The S60 will be available with three propulsion choices:

- The T5 powertrain features a turbo-charged Drive-E engine providing 250 horsepower.
- The T6 features a turbo and super-charged Drive-E engine producing 316 horsepower.
- The T8 Twin-Engine Plug-in Hybrid combines a Drive-E engine providing 313 horsepower with a rear electric motor adding 87 horsepower for a combined power output of 400 horsepower.

Front wheel drive is reserved for the T5 propulsion system. The T6 and T8 configurations provide all-wheel drive. Pricing for each engine and trim level is found below:

	Momentum	R-Design	Inscription
T5 FWD	\$35,800	\$41,900	\$42,900
T6 AWD	\$40,300	\$46,400	\$47,400
T8 Twin Engine Plug-In Hybrid eAWD	Not Available	\$54,400	\$55,400
Destination Charge	\$995	\$995	\$995

The new S60 will join the popular XC40 in the Care by Volvo program. Care by Volvo customers simply choose their S60 online or in app and make all-inclusive, monthly payments that cover insurance, service, and maintenance. All-inclusive pricing of well-equipped models start at \$775

per month before local taxes and registration fees.

The negotiation-free process starts with an online or in app deposit. Care by Volvo customers will be able to drive away from their local retailer in a new S60 without having to worry about the traditional extras such as down payments, maintenance and insurance.

Three S60 models will be available via Care by Volvo:

- S60 T6 AWD Momentum at \$775/month includes:
 - Premium Package
 - Multimedia Package
 - Linear Lime Wood Inlays
 - 8 Exterior Color Choices
 - 2 Interior Color Choices

- S60 T6 AWD R-Design at \$850/month includes:
 - Premium Package
 - Multimedia Package
 - R-Design Styling with Sport Chassis/Suspension
 - 19" R-Design Wheel
 - Sport Seats in Nappa Leather with Open Grid Textile
 - 7 Exterior Color Choices

- S60 T8 eAWD Polestar Engineered, pricing announced later
 - Extremely limited quantities
 - MY19 exclusively available via the Care by Volvo App in the United States
 - 415-hp, 494 lb/ft torque Polestar Optimized T8 Plug-In Hybrid Powertrain
 - Polestar Engineered Öhlins Suspension
 - Polestar Engineered Brembo Brakes with Gold Calipers
 - Polestar Engineered Strut Brace
 - Exclusive 19" Forged Alloy

Care by Volvo includes 24/7 customer care and concierge services, including roadside assistance. The Care by Volvo subscription term is for 24 months. There will be an option to change cars and sign up for a new 24-month subscription as early as 12 months into their agreement.

An annual 15,000 mile allowance accompanies tire and wheel damage protection, wear-and-tear replacements including wipers and brakes, and all factory scheduled maintenance.

Care by Volvo customers will be covered under a premium personal insurance policy issued by Liberty Mutual Insurance. The cost of insurance is part of the subscription price and provides customers \$250,000 bodily injury protection per person and \$500,000 bodily injury coverage per accident with a \$500 deductible applied to both comprehensive and collision coverage.

The new S60 will be available to order and subscribe today. The S60 T8 Polestar Engineered Care by Volvo subscription will be available on June 28. Customer deliveries via traditional lease and purchase are scheduled for the fourth quarter of 2018.

About Volvo Car USA

Volvo Car USA, LLC, (www.volvocars.com/us) is a subsidiary of Volvo Car Group of Gothenburg, Sweden. VCUSA provides marketing, sales, parts, service, technology and training support to Volvo automobile retailers in the United States. For more information, please refer to the VCUSA media website at: <http://www.media.volvocars.com/us>.

Keywords:

Technology, Press Releases, Powertrain

Descriptions and facts in this press material relate to Volvo Cars' international car range. Described features might be optional. Vehicle specifications may vary from one country to another and may be altered without prior notification.

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