

## Press Release

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# Volvo Car UK announces 2024's best-performing retailers

Volvo Car UK has announced the top-performing retailers in 2024 at its prestigious annual awards ceremony.

The highly coveted Volvo Champions Awards saw nine retailers from across the country recognised as the best in their area. Retailers were chosen by consistently exceeding market opportunities and surpassing all targets during a difficult economic period.

Going above and beyond expectations, the winning retailers included: Clelands, Arnold Clark Stirling, Ray Chapman, Riverside Motors Doncaster, Riverside Motors Wakefield, TMS Leicester, Waylands Oxford, Mon Motors Cardiff and Cambridge Garage Havant. At each retailer, teams have set high standards, having worked hard to maintain the retailers' impeccable reputations, and offering customers a premium and personal experience.

All retailers were recognised for their chart-topping sales figures, complete with high numbers of repeat purchases and customer loyalty. The retailers were also applauded for having some of the highest employee retention rates, with their teams of experts representing the Volvo Cars brand to the highest of standards.

Taking the top title as 'National Retailer of the Year' was Clelands Volvo, who were recognised for their outstanding performance in new and used car sales – which ranked them the top-performing Volvo retailer in the UK – as well as achieving consistently high customer reviews.

Also receiving special recognition for their individual outstanding success during 2024 was Gavin Brown, Head of Business at Stoneacre Newcastle, who received the Head of Business of the Year accolade, and Ankit Jain, Transaction Manager, at Mon Motors Cardiff, who was named Volvo Champion for 2024.

Nicole Melillo Shaw, Managing Director at Volvo Car UK, said: "Congratulations to all the winners of this year's Volvo Champions Awards. It was fantastic to hand out these awards to our high-performing retailers who proudly represent our brand and look after our customers every single day. I am looking forward to another year of success with our network partners around the UK."

For further information about Volvo Car UK, please visit: [www.volvocars.co.uk](http://www.volvocars.co.uk)

### Winners

- National Retailer of the Year and Core Retailer of the Year – Clelands
- New Car Sales Team of the Year – Arnold Clark Stirling
- Investor Group of the Year – Ray Chapman
- Business (Fleet) Sales Team of the Year – Riverside Motors Doncaster
- Plus Retailer of the Year – Riverside Motors Wakefield
- Volvo Selekt Used Car Sales Team of the Year – Riverside Motors Wakefield
- Parts and Accessories Team of the Year – TMS Leicester
- Consumer Experience Sales and Aftersales Team of the Year – Waylands Oxford
- Ultra Retailer of the Year – Mon Motors Cardiff
- Learning and Development Team of the Year – Cambridge Garage Havant
- Volvo Champion of the Year – Ankit Jain, Mon Motors Cardiff

- Head of Business of the Year – Gavin Brown, Stoneacre Newcastle

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### **Volvo Cars in 2024**

*For the full year 2024, Volvo Car Group recorded a record-breaking core operating profit of SEK 27 billion. Revenue in 2024 amounted to an all-time high of SEK 400.2 billion, while global sales reached a record 763,389 cars.*

### **About Volvo Car Group**

*Volvo Cars was founded in 1927. Today, it is one of the most well-known and respected car brands in the world with sales to customers in more than 100 countries. Volvo Cars is listed on the Nasdaq Stockholm exchange, where it is traded under the ticker "VOLCAR B".*

*"For life. To give people the freedom to move in a personal, sustainable and safe way." This purpose is reflected in Volvo Cars' ambition to become a fully electric car maker and in its commitment to an ongoing reduction of its carbon footprint, with the ambition to achieve net-zero greenhouse gas emissions by 2040.*

*As of December 2024, Volvo Cars employed approximately 42,600 full-time employees. Volvo Cars' head office, product development, marketing and administration functions are mainly located in Gothenburg, Sweden. Volvo Cars' production plants are located in Gothenburg, Ghent (Belgium), South Carolina (US), Chengdu, Daqing and Taizhou (China). The company also has R&D and design centres in Gothenburg and Shanghai (China).*

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