



**UNI-TANKERS**

Middelfart

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Uni-Tankers A/S  
Turbinevej 1F, 4. sal  
5500 Middelfart  
Denmark

PRESS RELEASE

## **UNI-TANKERS STAYS THE COURSE IN HEADWINDS AND DELIVERS A SOLID ANNUAL RESULT**

**In a year marked by geopolitical uncertainty, shifting trade patterns, and a more volatile market, the Danish tanker shipping company Uni-Tankers delivers a solid result for the financial year 2025/26 while adding new business in several key areas.**

Despite a challenging year, Uni-Tankers reports a revenue of USD 427.8 million and a net profit of USD 23.4 million – a solid result given the market conditions.

“I am very pleased with the result. This year has been heavily affected by geopolitical uncertainty and greater market fluctuations, but we have still delivered a solid result. This is due, among other things, to disciplined commercial execution, strengthened contract coverage, and a continued focus on developing both our fleet and our organization,” says Per Ekmann, CEO of Uni-Tankers.

### **Strengthened presence in Asia**

Uni-Tankers’ strong commercial discipline has led to several strategic contracts over the past year. The tanker shipping company has also achieved its highest-ever level of contract coverage, further strengthening its resilience in a market that can shift rapidly.

At the same time, Uni-Tankers has strengthened its presence in Asia, moving closer to customers and operations. The company has opened a new office in Singapore and expanded its trading area to permanently include cargo flows to and from Asia and Australia.

### **A stronger fleet**

Development has continued with a focus on strengthening quality and matching market requirements. During the fiscal year, Uni-Tankers sold three vessels and acquired one, while the time charter fleet has been expanded in both number of vessels and capacity (DWT). In addition, the fleet is now more homogeneous through the addition of further tonnage with stainless-steel tanks.



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Uni-Tankers continues to develop its climate transition plan to gradually integrate decarbonization into strategic and operational decisions, in line with both regulatory requirements and customer expectations.

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“Our customers increasingly demand efficiency on several levels such as lower consumption, stronger operational reliability, and lower emissions. That is why we continue to renew our fleet and test solutions in operation, including biofuels and wind-assisted propulsion,” says Per Ekmann.

### **Future-proofing in a volatile market**

Uni-Tankers has launched a new strategic process with support from both internal and external resources. The process is intended to support further growth, maintain a strong foundation, and increase focus on both potential and concrete risk scenarios, so Uni-Tankers can continue to stand strong in a market characterized by instability and changing trade patterns.

Uni-Tankers has also strengthened its internal platforms and digital capabilities, including AI readiness, to support operational reliability, scalable solutions, and a strong basis for decision-making.

“What makes the difference in a challenging year is day-to-day execution and agility. We have a strong organization, both at sea and on shore, and we have invested significantly in systems and organizational development so we can make better decisions in a more complex world,” says Per Ekmann.

Uni-Tankers enters the new fiscal year with a continued focus on resilience, commercial discipline, and targeted investments in both fleet and organization.

### **Changes to the Board of Directors**

In connection with the company’s annual general meeting, changes will also be made to the Board of Directors.

Mads Peter Zacho, CEO of Navigator Gas, will join the Board as Chair. He brings extensive leadership experience from the Danish and international maritime industry, including from his roles as former CEO of J. Lauritzen A/S and CFO of TORM A/S and SVITZER A/S - three prominent Danish shipping companies with strong positions in maritime services, tanker shipping, and maritime investments.

Nina Østergaard, CEO and co-owner of USTC, will take over as Vice Chair.



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At the same time, the current Chair of the Board, Klaus Nyborg, will step down after 14 years on the Board. Klaus Nyborg joined as Vice Chair and, after 10 years, took over as Chair – a role he has held for the past four years.

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Throughout his tenure, he has provided the management of Uni-Tankers with clear direction, valuable sparring, and strong strategic insight. He has also played an important role in the company's development and in strengthening Uni-Tankers' position in a market shaped by change and increasing complexity.

Uni-Tankers extends a sincere thank you to Klaus Nyborg for his dedicated contribution, commitment, and leadership over the years.

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**About Uni-Tankers**

Uni-Tankers is a leading tanker shipping company in the intermediate and small tanker segment. The fleet is one of the youngest in its core markets, comprising approximately 47 owned and chartered modern and flexible product and chemical tankers.

Uni-Tankers was founded in 1995 as a subsidiary of the Danish, family-owned United Shipping & Trading Company (USTC). The ship owning company has offices in Denmark, Turkey, France, Spain, and the US.