



BUSINESS REVIEW

January–September 2025

Summa Defence Plc

Business review January–September 2025:

Construction of Summa Defence continued – full-year net sales expected to continue to grow to EUR 90–110 million

CEO Jussi Holopainen

Summa Defence Plc started its operations this summer on 9 June. Now the first full quarter of the new Group is behind us. In the third quarter, we continued our determined work to build and strengthen the Group for our future plans.

In September, we announced that we will start exploring the possibility of transferring our shares to the main list of Nasdaq Helsinki and Stockholm during 2026. We also implemented a reverse share split, which simplifies our share structure. As part of the preparations for a possible transfer to the main list, we are also planning to transition from the Finnish Accounting Standards (FAS) to the International Financial Reporting Standards (IFRS) as of the 2025 Financial Statements Bulletin.

We strengthened our operational, sales and innovation capabilities with new recruitments. In addition, Summa Defence's Board of Directors established an Audit and Risk Committee and a Nomination and Remuneration Committee to support good governance.

Pro forma net sales increased significantly

As the Summa Defence Group was established only in June, we have calculated the pro forma figures for our existing businesses to increase comparability for the full-year development. In January–September, the net sales of our subsidiaries grew strongly, 47 per cent year on year. Pro forma net sales were EUR 65.3 million, compared to EUR 44.4 million in the corresponding period a year earlier.

Work to improve profitability continues

On the other hand, our Group's profitability has not yet developed in line with our expectations. In many of our subsidiaries, the profitability turnaround continued in the third quarter, but at a slower pace than anticipated. Of our companies, the profitability of Aquamec and Uudenkaupungin Työvene has already risen positive, and we expect the same from Lännen Tractors and IntLog in the near future. Instead, the profitability of the Renewable Energy business continued to be weak in January–September, at EUR -2.7 million. As a result of the change negotiations in the business, operations in the Mikkeli factory are now being discontinued. Operations will continue in Vantaa, and solar collectors and other components will be procured from external suppliers.

Investments in the future were also reflected in the expenses related to the Group's construction, potential transfer to the main list and corporate transactions, which totalled EUR -3.3 million in January–September.

Order book at a satisfactory level

At the end of September, the order book of our subsidiaries was at a satisfactory level at EUR 123 million.

Some of the projects that we previously expected will materialise towards the end of the year, and we expect that the growth of our companies will accelerate and the profitability turnaround will continue during the rest of the year. We expect the Group's full-year pro forma net sales to be in the range of EUR 90–110 million.

Excellent market outlook

The future prospects for dual-use products in the comprehensive security sector are excellent in the short and long term. In connection with the strategy update published in September, we reiterated our medium-term financial target of EUR 500 million in net sales.

We will drive M&A-driven and organic growth in three focus areas: maritime technologies, ground technologies and new technologies. Our mission is to create a strong industrial foundation of innovative defence and dual use SMEs for strengthening the comprehensive security of society, and our vision is to be a forerunner in the comprehensive security industry.

We operate in the defence and security industry and in the civilian market

The orders that we received from the Finnish Defence Forces during the review period are strategically very important to us. The agreements signed by Lännen Tractors and IntLog with the Finnish Defence Forces Logistics Command strengthen our position as a domestic defence industry partner and open doors to international markets. With these orders, we are also an even more credible player in the civilian market.

The first test batch production of the Summa Drones business, which focuses on the design, production and lifecycle services of drones and drone systems, has progressed well to the test flight phase, and the products will be ready for delivery during this year. Lightspace, on the other hand, is manufacturing a test batch of augmented reality (AR) smart glasses for a major European defence industry partner. In the review period, we have been able to support the operations of our subsidiaries and secure financing and working capital for product development. The company is exploring options for financing growth in the future.

I would like to thank our personnel, customers and stakeholders for their trust and cooperation. Together, we are building a stronger Summa Defence.

Summa Defence Plc

Summa Defence Plc is a Finnish defence and security technology group that brings together security companies and together secures resources for product development and growth in a globally growing and developing sector. The company focuses on dual-use technology, i.e. developing and producing products for the defence, security and civilian sectors.

Summa Defence Plc was born on 9 June 2025 following the merger of Summa Defence Oy and Meriaura Group Plc. The company's share is listed on the Nasdaq First North Growth Market Finland and Sweden marketplaces.

As part of the transaction, Meriaura Group Plc sold the shares of the marine logistics company Meriaura Oy to Meriaura Invest Oy. In the transaction, the Renewable Energy business of Meriaura Group remained in Summa Defence Plc.

This business review presents financial information for the combined Summa Defence Plc for the period 1 January–30 September 2025 including information on the following businesses for the time that they have been part of the Group.

- Marine logistics: divested business (for 1 January–9 June 2025)
- Renewable Energy: business remaining in the Group (for 1 January–30 September 2025)
- Summa Defence's continuing operations (for 9 June–30 September 2025)

Summa Defence's continuing operations refer to the Group's subsidiaries, which are Lännen Tractors, Aquamec, Uudenkaupungin Työvene, IntLog, Lightspace Group, Summa Drones and administrative companies.

The financial information has been prepared in accordance with the principles of the Finnish Accounting Standards (FAS). Unless otherwise stated, figures in parentheses refer to the comparison period. This business review is unaudited. The figures for the financial year 2024 are audited.

Pro forma financial information on Summa Defence's subsidiaries

This business review also includes other unaudited pro forma financial information on Summa Defence's subsidiaries. They present the result of Summa Defence's continuing operations as if the merger with Meriaura had taken place on 1 January 2025.

July–September 2025 in brief

- Net sales were EUR 23.2 (18.8) million. Of net sales, EUR 23.2 (3.2) million was accrued from the Group's continuing operations and the Renewable Energy business and EUR 0.0 (15.7) million from the divested business (Meriaura Oy).
- EBITDA was EUR -2.9 (1.4) million, or -12.4 (7.6) % of net sales. EBITDA included an expense item of EUR 0.5 million related to the impairment of inventories in the Renewable Energy business.
- EBITA was EUR -3.2 (0.3) million, or -13.8 (1.4) % of net sales.
- Operating profit (EBIT) was EUR -9.6 (0.0) million, or -41.3 (0.0) % of net sales. Operating profit (EBIT) included EUR 0.5 million related to the impairment of inventories and an increase of EUR 5.9 million in amortisation of goodwill caused by the transaction.
- Result for the review period was EUR -10.3 (-3.8) million, or -44.3 (-20.0) % of net sales. Result for the review period included EUR 0.5 million related to the impairment of inventories and an increase of EUR 5.9 million in amortisation of goodwill caused by the transaction.

January–September 2025 in brief

- Net sales were EUR 66.1 (58.8) million. Of net sales, EUR 36.2 (9.0) million was accrued from the Group's continuing operations and the Renewable Energy business and EUR 29.9 (49.8) million from the divested business (Meriaura Oy).
- EBITDA was EUR -1.2 (4.9) million, or -1.9 (8.4) % of net sales. EBITDA included an expense item of EUR 0.5 million related to the impairment of inventories in the Renewable Energy business, a loss of EUR 1.6 million from the sale of Meriaura's marine logistics, and other expenses of EUR 1.1 million arising from the transaction.
- EBITA was EUR -4.0 (1.4) million, or -6.0 (2.4) % of net sales.
- Operating profit (EBIT) was EUR -12.1 (0.6) million, or -18.3 (1.0) % of net sales. In addition to the impairment of inventories, sales loss and expenses arising from the transaction (total EUR 3.2 million), operating profit (EBIT) included an increase of EUR 7.3 million in amortisation of goodwill caused by the transaction.
- Result for the review period was EUR -13.9 (-3.9) million, or -21.1 (-6.7) % of net sales. In addition to the impairment of inventories, sales loss and expenses arising from the transaction (total EUR 3.2 million), result for the review period included an increase of EUR 7.3 million in amortisation of goodwill caused by the transaction.

Key figures

EUR 1,000 unless otherwise stated	7-9/25	7-9/24	1-9/25	1-9/24	1-12/24*
Net sales	23,233	18,820	66,136	58,771	79,164
EBITDA	-2,871	1,434	-1,229	4,927	6,221
EBITDA, % of net sales	-12.4%	7.6%	-1.9%	8.4%	7.9%
EBITA	-3,196	262	-3,994	1,384	-14,910**
EBITA, % of net sales	-13.8%	1.4%	-6.0%	2.4%	-18.8%
Operating profit (EBIT)***	-9,603	-24	-12,109	571	-15,960
Operating profit (EBIT), % of net sales	-41.3%	-0.1%	-18.3%	1.0%	-20.2%
Result for the review period	-10,283	-3,766	-13,930	-3,943	-20,688
Result for the review period, % of net sales	-44.3%	-20.0%	-21.1%	-6.7%	-26.1%

*Audited.

** Unaudited.

***1-12/2024 includes non-recurring items, i.e. a capital loss of EUR 3.3 million related to the sale of a minority share in Meriaura Oy on 2 July 2024 and an impairment loss of EUR 16.4 million related to the transaction announced on 29 January 2025.

Pro forma net sales and adjusted operating profit (EBITA) for Summa Defence's continuing operations

This unaudited pro forma financial information has been prepared to illustrate net sales and profitability of the Group's continuing operations during the review period. The profitability indicator used is the alternative performance measure adjusted EBITA.

- The subsidiaries' financial statements have been combined into pro forma figures as if the merger with Meriaura had taken place on 1 January 2025. Intra-Group transactions have been eliminated. The pro forma figures have been prepared in accordance with the same accounting principles as the official figures for the review period. As a result of the transaction completed on 9 June 2025, Summa Defence's

continuing operations are the Group's subsidiaries, i.e. Lännen Tractors, Aquamec, Uudenkaupungin Työvene, IntLog, Lightspace Group, Summa Drones and administrative companies.

- The pro forma figures also include the figures for the Renewable Energy business, which remained in the Group in connection with the merger.
- In January–September 2025, pro forma net sales were EUR 65.3 (44.4) million, whereof net sales for Summa Defence's continuing operations EUR 55.2 (35.4) million and for Renewable Energy EUR 10.1 (9.0) million.
- Pro forma adjusted operating profit (EBITA) was EUR -7.0 (-7.1) million, whereof Summa Defence's continuing operations amounted to EUR -4.2 (-5.2) million (including a total of EUR 3.3 million in expenses arising from the construction of the Group administration, potential transfer to the main list and corporate transactions) and Renewable Energy to EUR -2.7 (-1.9) million.

Financial guidance

Summa Defence Plc expects its pro forma net sales in 2025 to amount to EUR 90–110 million.

Significant events during the review period

- On 22 September 2025, Summa Defence announced that the company's Board of Directors had decided to initiate a feasibility study regarding the potential transfer of its shares to the main lists of Nasdaq Helsinki Ltd and Nasdaq Stockholm AB during 2026, as part of the company's growth and strategic development and that the company is exploring options for financing its growth.
- On 22 September 2025, Summa Defence announced having updated its strategy. According to the updated strategy, Summa Defence aims for both M&A-driven and organic growth across three focus areas: maritime technologies, land technologies and new technologies.
- On 19 September 2025, Summa Defence announced that the Extraordinary General Meeting of the company held on the same day had resolved on a reverse split of the company's shares to improve the conditions for trading the shares by increasing the value of an individual share and to improve the formation of the share price. The reverse split was implemented on 23 September 2025.
- On 3 September 2025, Summa Defence announced having appointed Kimmo Nieminen as the company's Director of Development and Innovation.
- On 29 August 2025, Summa Defence announced that its subsidiary Lännen Tractors had received an order from the Finnish Defence Forces Logistics Command for the procurement of eight multipurpose machines. The total value of the orders, excluding VAT, exceeds 3 million euros. The orders were recorded in the company's order book for the third quarter.
- On 29 August 2025, Summa Defence announced that the company's Board of Directors had decided to establish an Audit and Risk Committee and a Nomination and Remuneration Committee. The members of the Audit and Risk Committee are Sirpa-Helena Sormunen (Chairperson), Jussi Mälkiä and Erja Sankari, and the members of the Nomination and Remuneration Committee are Arto Räty (Chairperson) and Antti Vehviläinen.
- On 26 August 2025, Summa Defence announced having entered into a letter of intent with Brødrene Aa Eiendom AS to restart the operations of the Brødrene Aa shipyard in Hyen, Norway. The well-known design and engineering company Paradis Nautica would also be part of the acquisition.
- On 12 August 2025, Summa Defence announced that its subsidiary IntLog had won two tenders from the Defence Forces Logistics Command in public procurement procedures. IntLog will deliver to the Defence Forces a non-heated ruins house training facility for built-up area combat training, as well as a spare parts

container for Jurmo-class personnel transport boats. The combined value of the orders is over EUR 500 000. The orders were recorded in Summa Defence Plc's third quarter order book. The procurement also includes possible options for two spare parts containers for the years 2026 and 2027.

- On 12 August 2025, Summa Defence announced that the company's Director of Defence and Security affairs and Executive Management Team member Juha Vauhkonen was leaving his position.
- On 14 July 2025, Summa Defence announced that IntLog had received an order for a total of 30 accommodation modules from Harriniva Hotels & Safaris, a tourism company operating in Lapland, Finland. The modules will be delivered for personnel accommodation purposes and will support the growing demand in northern tourism. The order value is EUR 700 000, and it was recorded in Summa Defence Plc's third quarter order book.

Financial review

Order book

On 30 September 2025, Summa Defence's order book was EUR 123 million (on 30 June 2025: EUR 161 million).

Net sales, profitability and profit

July–September 2025

In July–September 2025, the Group's net sales were EUR 23.2 (18.8) million. Of net sales, EUR 23.2 (3.2) million was accrued from the Group's continuing operations and the Renewable Energy business and EUR 0.0 (15.7) million from the divested business (Meriaura Oy).

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January–September 2025

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EBITDA was EUR -1.2 (4.9) million, or -1.9 (8.4) % of net sales. EBITDA included an expense item of EUR 0.5 related to the impairment of inventories in the Renewable Energy business, a loss of EUR 1.6 million caused by the sale of Meriaura Marine Logistics and EUR 1.1 million of other expenses arising from the transaction.

EBITA was EUR -4.0 (1.4) million, or -6.0 (2.4) % of net sales.

Operating profit (EBIT) was EUR -12.1 (0.6) million, or -18.3 (1.0) % of net sales. Result for the review period was EUR -13.9 (-3.9) million. In addition to the impairment of inventories, sales loss and other expenses arising from the transaction, operating profit (EBIT) and result for the review period included an increase of EUR 7.3 million in amortisation of goodwill arising from the transaction.

Financial position

On 30 September 2025, the Group's balance sheet total was EUR 294.3 (72.2) million. Equity was EUR 177.7 (37.8) million. Equity ratio was 62.3 (49.9) %. On 30 September 2025, the Group's cash and cash equivalents amounted to EUR 2.9 (10.6) million.

At the end of the review period, the Group's interest-bearing net debt was EUR 7.9 million (on 30 June 2025: EUR -0.3 million) and net gearing was 4.4% (on 30 June 2025: -0.1%). The increase in interest-bearing net debt was due to planned investments in subsidiaries related to the implementation of the strategy.

The Group's liabilities included EUR 74.9 million of additional purchase price liabilities related to the transaction, which will be paid with the company's shares in 2026–2028 if the criteria specified in the share exchange agreements of Summa Holding Oy's subsidiaries are met. The amount of additional purchase price liabilities will be reassessed during the rest of 2025.

Changes in management

On 4 August 2025, Hanna Kyrki started as Summa Defence Oy's Chief Legal Officer and member of the Executive Management Team, and on 11 August 2025, Hanna Korhonen started as Summa Defence's Chief Human Resources Officer and member of the Executive Management Team. On 12 August 2025, Juha Vauhkonen, the company's Director of Defence and Security affairs and Executive Management Team member, left his position. After the review period, on 1 October 2025, Tommi Malinen, previously serving as Chief Sales Officer, was appointed Chief Operating Officer of the company.

On 1 October 2025, the members of the Group's Executive Management Team were Jussi Holopainen, President & CEO; Tommi Malinen, Chief Operating Officer; Tommi Manninen, Chief Communications Officer; Risto Takkala, Chief Financial Officer; Hanna Kyrki, Chief Legal Officer; and Hanna Korhonen, Chief Human Resources Officer.

Governance

Extraordinary General Meeting

Summa Defence Plc's Extraordinary General Meeting was held on 19 September 2025. The Extraordinary General Meeting resolved on a reverse split of the company's shares and the related redemption of shares so that after the reverse share split, each current one hundred (100) shares in the company would correspond to one (1) share in the company. The reverse share split was carried out on 23 September 2025.

The Extraordinary General Meeting authorised the Board of Directors to decide on share issues and the issuance of option rights and other special rights entitling to shares referred to in Chapter 10, Section 1 of the Finnish

Limited Liability Companies Act, in one or more instalments. The number of shares to be issued under the authorisation may be up to 9,795,737 shares, which corresponds to approximately 21 per cent of the total number of shares in the company after the reverse share split resolved in the Extraordinary General Meeting.

The Extraordinary General Meeting further resolved that the Chairperson of the company's Audit and Risk Committee shall be paid a fee of EUR 500 per committee meeting, and the members of the Audit and Risk Committee shall be paid a fee of EUR 350 per committee meeting, and that the Chairperson of the company's Nomination and Remuneration Committee shall be paid a fee of EUR 500 per committee meeting, and the members of the Nomination and Remuneration Committee shall be paid a fee of EUR 350 per committee meeting.

Share and shareholders

On 2 October 2025, Summa Defence's Board of Directors decided, pursuant to the resolution of the Extraordinary General Meeting of 19 September 2025 concerning the reverse share split, to cancel all of the new shares issued to the company without consideration that remained unused in connection with the reverse share split. In accordance with the Board's decision, a total of 45,885 shares were cancelled. The cancellation of the shares was registered with the Finnish Trade Register maintained by the Finnish Patent and Registration Office on 3 October 2025. Following the cancellation, the total number of shares in the company is 45,681,664.

Events after the reporting period

On 28 October 2025, Summa Defence announced that Erja Sankari, member of the Board of Directors and the Audit and Risk Committee of Summa Defence Plc, had announced her resignation from the company's Board effective 28 October 2025.

On 17 October 2025, Summa Defence announced that the letter of intent between the company and Brødrene Aa Eiendom AS regarding the restart of operations at the Brødrene Aa shipyard in Hyen, Norway, that the company announced on 26 August 2025, would not lead to the continuation of cooperation.

On 7 October 2025, Summa Defence announced that the company's subsidiary Lännen Tractors had signed an exclusive distribution agreement with Akershus Traktor A/S for the Norwegian market. The agreement covers the full range of Lännen and Lundberg multipurpose machines, including specialised Lännen multipurpose backhoe loaders for railway maintenance and line construction.

On 2 October 2025, the company's Board of Directors decided, pursuant to the resolution of the Extraordinary General Meeting of 19 September 2025 concerning the reverse share split, to cancel all of the new shares issued to the company without consideration that remained unused in connection with the reverse share split. In accordance with the Board's decision, a total of 45,885 shares were cancelled. The cancellation of the shares was registered with the Finnish Trade Register maintained by the Finnish Patent and Registration Office on 3 October 2025.

On 1 October 2025, Summa Defence announced that Tommi Malinen, who had previously served as Chief Sales Officer, was appointed Chief Operating Officer of the company, and that Leo Vanhatalo had been appointed Chief Sales Officer.

Financial reporting in 2026

Summa Defence will publish the financial reporting schedule for 2026 in December 2025.

Helsinki, 31 October 2025

Summa Defence Plc
Board of Directors

Calculation formulas for alternative performance measures

APM	Calculation formula
Adjusted EBITA	Operating profit + amortisation of intangible assets + impairment charges +/- non-recurring items