

# Press release

To the editor

9 March 2017

## Microsoft partners with Cybercom

**Cybercom has been chosen by Microsoft as its Nordic partner for Azure - Data Platform, Advanced Analytics and IoT.**



*Maria Green Danell, Microsoft Azure's Partner Development Unit Manager and Cybercom's CEO Niklas Flyborg, together with Tommy Flink from Microsoft, and Magnus Skebäck and Joachim Östh from Cybercom.*

*"Our clients are digitalising at an accelerating pace, and there is increasing demand for integrated cloud platforms that can be quickly adapted to new requirements. Microsoft's Azure offers a wide range of services that can streamline our clients' business, including everything from traditional cloud provision to the exciting services in IoT and Analytics, which are expanding rapidly as ever more things become connected," says Magnus Skebäck, Partnership Manager, Cybercom.*

Gartner positions Microsoft as one of the leading providers of integrated cloud as a service. Through its focus on cloud services, Microsoft has built up a cloud platform that delivers an integrated facility for everything from operations to advanced IoT solutions.

*"This is an important partnership for us. We are now investing in Cybercom, as one of our carefully selected partners, where we will jointly build a centre of excellence in specific areas of technology for Azure," says Maria Green Danell, Partner Development Unit Manager, Microsoft.*

Microsoft uses a powerful set of security technologies and principles in its systems, which makes the Azure infrastructure resilient to attacks, protects user access to the Azure environment, helps to protect client data via encrypted connections, and applies threat management and risk mitigation methods, including penetration testing.

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*"This partnership is a strategic growth initiative for us. Microsoft's technology creates a solid platform as we assist our clients to advance their positions in the digital transformation. We place great emphasis on IT security at Cybercom, and it is important that Microsoft has security and confidentiality built directly into the Azure platform. As a cloud provider it has highly comprehensive compliance coverage," says Joachim Östh, Cybercom.*

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**About Cybercom**

Cybercom is an IT consulting company that enables leading companies and organisations to benefit from the opportunities of the connected world. Our consultants, and the solutions we create, take us all the way from public sector e-services in Sundsvall, Stockholm and Helsinki to operators and mobility in the Caribbean islands, via the UN Global Compact, driverless cars, national electronic identification, connected sewing machines and elevators. The company's areas of expertise span the entire ecosystem of communication services and security. Cybercom's domestic market is the Nordic region, and in addition the company offers global delivery capacity for local and international business. Cybercom was founded in 1995. Find out more at [www.cybercom.com](http://www.cybercom.com)