



European Cybersecurity Leader Heimdal Partners with Montreal's Fusion Cyber Group for Canadian Market Expansion

MONTREAL, CANADA – June 25, 2025 – Heimdal Security, a leading European provider of unified, AI-powered cybersecurity solutions, has partnered with Montreal-based Fusion Cyber Group to deliver its integrated platform to small and medium-sized businesses (SMBs) across Canada.

Under the partnership, Fusion Cyber Group will distribute Heimdal's solutions across Canada, while addressing the growing problem of "Agent Fatigue" – where Managed Service Providers (MSPs) are overwhelmed by managing multiple security tools, dashboards, and alert systems that don't integrate effectively.

"We faced the same challenge as many MSPs and MSSPs; too many siloed security tools, too many dashboards, and growing complexity in incident response." said **Dan Di Pisa, CEO of Fusion Cyber Group**, who brings over 25 years of IT and cybersecurity experience.

"Consolidating with Heimdal's platform not only solved this for us, but now, as a distributor, we're making this operational simplicity and advanced multi-layered protection available to partners across Canada."

Di Pisa's team discovered Heimdal through research as "one of the few that has up to 12 layers within one agent, one dashboard."

After testing for three to four months, they decided to partner with Heimdal to "replace several different vendor layers" in their managed security services while bringing the solution to the broader Canadian market.

Supporting Canadian SMBs

The partnership combines Heimdal's unified security platform with Fusion Cyber Group's expertise in the Canadian SMB market, where they serve businesses with 20-500 endpoints.

Fusion Cyber Group offers a unique financially-backed cybersecurity guarantee, covering incident response and business resumption services if customers experience a breach under their advanced protection plans.

Unified Platform, Simplified Security

"This partnership represents a strategic expansion into the Canadian market while solving a fundamental operational challenge that's affecting MSP efficiency globally," said **Jesper Frederiksen, CEO of Heimdal Security**.

"Fusion Cyber Group's deep expertise in the Canadian SMB market combined with our unified platform creates a powerful solution for MSPs who shouldn't have to choose between

comprehensive security and operational simplicity.”

Heimdal consolidates endpoint protection, patch management, privileged access management, email security, ransomware protection, and more into one lightweight agent. Founded in Copenhagen in 2014, it now serves over 16,000 customers worldwide.

Fusion Cyber Group, originally established in 1985 and specializing in cybersecurity since 2015, brings strong market credibility and technical depth. Their team includes certified ethical hackers, OSCP-certified penetration testers, and CISSP-certified analysts.

“Heimdal’s unified platform allows us to deliver a higher level of protection to our SMB customers, while dramatically improving our efficiency.” said Di Pisa .

“By streamlining our operations, we can respond faster and investigate incidents more thoroughly. This partnership lets us focus on what matters most: keeping our clients secure.”

The partnership launches immediately, with Fusion Cyber Group bringing Heimdal’s unified security platform to the Canadian market through comprehensive sales, implementation, and support services.

[Learn more about the partnership here.](#)

About Fusion Cyber Group

Founded in 1985 and headquartered in Montreal, Fusion Cyber Group is a Canadian MSSP, IT services provider, and value-added distributor with over 40 years of experience in managed IT, network, cloud, and cybersecurity solutions. Fusion Cyber Group protects businesses across Canada with a financially-backed cybersecurity guarantee covering incident response, containment, and recovery.

The company delivers enterprise-grade MDR, vulnerability management, zero trust solutions, and full IT and cybersecurity services. As a channel-focused distributor, Fusion enables MSPs, MSSPs, and VARs to deliver trusted solutions like Heimdal. Its expert team includes CEH, CISSP, OSCP, PNPT, and CISA-certified professionals.

For more information, visit [Fusion Cyber Group](#).

About Heimdal

Established in Copenhagen in 2014, Heimdal® empowers CISOs, security teams, and IT administrators to improve their security operations, reduce alert fatigue, and implement proactive measures through a unified command and control platform.

Heimdal’s award-winning cybersecurity solutions span the entire IT estate, addressing challenges from endpoint to network levels, including vulnerability management, privileged access, Zero Trust implementation, and ransomware prevention.

For more information, visit [Heimdal](#).

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