



# Heimdal and Interbel Partner to Secure Spanish Businesses Against Rising Cyber Threats

**BARCELONA, Spain, and COPENHAGEN, Denmark, January 20, 2025** — Heimdal, a leading cybersecurity company, has partnered with Interbel, a Spanish cybersecurity and Email value added distributor with over 27 years of experience.

Together, they will deliver powerful and user-friendly cybersecurity solutions to businesses across Spain, addressing the rising challenges of sophisticated cyber threats and complex regulations like NIS2.

## A unique partnership for a new market – key benefits

- **Comprehensive Cybersecurity Solutions:** Businesses will have access to Heimdal's extensive product suite, offering over 10 integrated solutions that cover the entire IT estate and address a wide range of security needs.
- **Access to powerful DNS solutions:** 90% of organizations lack proper DNS security, according to a recent IDC report. Heimdal's cutting-edge technology offers unmatched protection, blocking threats at the DNS level before they strike.
- **Tailored Services with Local Expertise:** Interbel customizes solutions to meet the specific needs of Spanish businesses provides, together with its network of over 2.000 IT partners dedicated, local support, ensuring responsiveness and relevance in the Spanish market.
- **Enhanced Security Posture:** By leveraging the combined strengths of Heimdal and Interbel, businesses can reduce operational burdens while enhancing their overall security measures.
- **Regulatory Compliance:** The partnership provides customers with the tools and expertise to navigate complex regulatory landscapes, helping them stay compliant with standards like NIS2.
- **Forward-Thinking Security:** A commitment to continuous innovation and response to evolving threats, keeping clients protected and ahead of cyber risks.

Interbel's reputation for selecting top-tier technologies uniquely positions them to introduce Heimdal's innovative solutions to the Spanish market. Their focus on protecting the most vulnerable aspects of businesses—email and users—aligns perfectly with Heimdal's mission to provide proactive defense mechanisms.

## Empowering Spanish Businesses

Interbel's deep understanding of the needs of Spanish businesses, combined with Heimdal's innovative technology, positions the partnership to deliver comprehensive cybersecurity strategies that address both technical and business challenges.

*"Interbel and Heimdal add tremendous value to each other by working together as one,"*  
said **Jesper Frederiksen, CEO of Heimdal.**

*"We offer Interbel the opportunity to expand within the cybersecurity space—we have the widest product suite in the market. Interbel brings extensive experience and a proven track record as a trusted distributor and advisor in Spain.*

*"We are establishing the Heimdal brand in Spain, and Interbel's 27 years of experience are instrumental in achieving this goal. Their local expertise and strong customer relationships will help us bring our innovative cybersecurity solutions to organizations across the country."*

**Román Martín, CEO and Founder of Interbel**, commented on the announcement:

*"Our long-term vision is to create a lasting impact on the cybersecurity landscape in Spain.*

*"With sophisticated cyberattacks on the rise and regulations like NIS2 adding complexity, businesses are seeking robust, multi-layered security solutions. Heimdal's comprehensive approach allows us to offer proactive defense mechanisms that reduce risk, simplify cybersecurity management, and ensure end-to-end security.*

*"Our partners and customers will gain access to cutting-edge cybersecurity solutions covering both prevention and remediation. Heimdal's suite integrates seamlessly into existing infrastructures, reducing operational burdens and enhancing security. This partnership also means more responsive, localized support from Interbel, ensuring IT partners and clients manage threats effectively.*

*"As a Heimdal partner, we understand why they maintain such a strong presence across Europe and beyond. By prioritizing innovation, proactive SOC support, and continuous product enhancements, Heimdal keeps clients ahead of emerging threats. From pioneering DNS security to launching a cutting-edge XDR platform, they help organizations navigate evolving regulations and strengthen security operations across the continent."*

Heimdal also welcomes interested organizations to join [Heimdal® Partner NEXUS](#), the company's latest global initiative for cybersecurity excellence, unity, and safeguarding.

## **About Interbel**

Interbel is a leading provider of cybersecurity solutions in Spain, with over 27 years of industry experience. The company distinguishes itself by selecting advanced technologies—including solutions based on artificial intelligence and cognitive sciences—to address the challenges of protecting the most vulnerable in an organization: Email, the User and the IT Infrastructure.

Supported by a network of more than 2,000 resellers and 18,000 clients, Interbel demonstrates a steadfast commitment to security, efficiency, and reliable technical service.

For more information, visit [Interbel](#).

## **About Heimdal**

Established in Copenhagen in 2014, Heimdal® empowers CISOs, security teams, and IT administrators to improve their security operations, reduce alert fatigue, and implement proactive measures through a unified command and control platform.

Heimdal's award-winning cybersecurity solutions span the entire IT estate, addressing challenges from endpoint to network levels, including vulnerability management, privileged access, Zero Trust implementation, and ransomware prevention.

For more information, visit [Heimdal](#).

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