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Nimlas Group

Nimlas Group: Most profitable installation company in the Nordics

Nimlas Group continues to outperform the market, establishing its position as the most profitable installation group among the largest installation companies in the Nordics. While the overall market has faced a decline, Nimlas has kept its growth route and strengthened its market position

With an adjusted pro forma turnover of SEK 8.8 billion and an adjusted pro forma EBITA margin of 7.2%, Nimlas has demonstrated strength of its operational model.

“Our model is built on strong local entrepreneurship, where each company retains full operational responsibility while benefiting from the strength of being part of a larger group,” says **Christoffer Järkeborn, CEO of Nimlas Group**.

Service and small-scale projects key to profitability

Nimlas has successfully prioritized smaller projects and service contracts, a segment of the market that remains stable and profitable. This strategic focus has allowed the company to mitigate risk, maintain steady cash flows, and avoid the intense price pressure in large-scale developments.

“We are growing profitably, with a clear goal of reaching 10% EBITA and a turnover of SEK 12 billion. Our performance proves our operational model, and that Nimlas is a company built for long-term success,” says Järkeborn.

Growth through strategic acquisitions

Since its start, Nimlas has acquired over 50 companies, carefully selecting businesses that align with its decentralized model and strong financial performance. This disciplined M&A strategy ensures that each acquisition contributes to sustainable and profitable growth.

“We are committed to become the next big success in the installation sector in the Nordics. We are well-positioned to continue expanding while maintaining industry-leading profitability,” concludes Järkeborn.

About Nimlas Group

Nimlas Group is a leading Nordic technical installation and service group with more than 4,500 dedicated employees active across 130 locations in Sweden, Finland, and Norway. The group provides services across the full range of technical disciplines ranging from heating and sanitation to electricity, automation, ventilation, cooling/refrigeration, and fire safety, as well as related services such as design and security. Nimlas’ vision is to become the next big success in the technical installation industry, attracting installation companies where Nimlas aims to provide the best environment for companies to grow. The group has a turnover of approximately SEK 8.8 billion pro forma. Nimlas is owned by funds managed by KLAR Partners. Read more at <http://www.nimlasgroup.com>

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