

Eindhoven, 03 June 2025

## Genexis and Positron Access sign agreement to enable fiber speed for all DACH apartments

Genexis, the European leader of innovative broadband solutions, and Canadian innovator Positron Access Solutions today at ANGA COM, Cologne, announced an agreement to jointly address the legacy Multi-Dwelling Unit (MDU) market in Germany, Austria and Switzerland. Under the agreement, Genexis will resell Positron's market leading MDU ONT solution. This solution, also known as Gigabit Any Media (GAM) and relying on the ITU-T G.9960 G.hn technology, allows operators to use a single solution for any type of legacy cabling in an apartment building - whether it is coax or twisted pair - while delivering a fiber-like experience.

The Positron MDU ONT solution fully supports and utilizes the ONU Management and Control Interface (OMCI), enabling operators with the unique capability to manage any household as a PON subscriber via their existing OSS/BSS system, regardless of what OSS/BSS system and OLT they have chosen, and regardless of the legacy wiring available in the apartment building. This simplifies the deployment and operation of fiber networks, especially when OLT platforms from multiple vendors are used concurrently in the network.

"We see many of our customers in Europe challenged in how to efficiently upgrade and service households in older apartment buildings to reliable broadband speeds above one Gigabit. With Positron we have found a partner that shares our core values of openness, interoperability, and ease of use," says Gerlas van den Hoven, CEO of Genexis.

"Genexis' dedication to interoperability and market leadership align with our core MDU ONT solution to make them the perfect match for us," says Positron CEO Reginald Weiser, continuing "and there is great potential in our joining forces to further develop the solutions for legacy-cabled MDUs to deliver on every household's right for fiber speeds".

The agreement is effective immediately, and a live demonstration of the Positron MDU ONT solution is available at the Genexis booth #E22 in hall 8 throughout ANGA COM, Cologne, June 3-5.

## About Genexis

Genexis brings the world to everyone's home. We enable people to participate in the digital society and access essential services and applications. Fast and user-friendly digital connectivity improves people's quality of life and positively impacts their world. By creating innovative, more sustainable, and intuitive products, we make it easy for homes to connect to the world.

Genexis is a leading European vendor of innovative broadband solutions for the home. Our customers are network operators, internet service providers, and fiber network installers. Genexis' portfolio consists of ONTs, residential gateways, extenders, open-source-based operating systems, and communication management software. We are a European company headquartered in Stockholm (SE) and Eindhoven (NL). Genexis has a Sustainability Linked Bond listed on Nasdaq Stockholm and has earned the EcoVadis Gold medal for sustainability.

[www.genexis.eu](http://www.genexis.eu)

## About Positron Access Solutions

Positron Access Solutions (Montreal-based) is a leading global provider of innovative technology solutions for Internet Service Providers and the Hospitality industry. We combine state-of-the-art XGS-PON / OMCI integration and interoperability with leading OLT vendors. The Positron solution delivers Gigabit Ethernet services over the existing twisted pair or coaxial cabling infrastructure in legacy Multi-Dwelling Units (MDUs) with seamless integration with the BSP existing Business Support Systems (BSS) and Operational Support Systems (OSS). The Positron Access Gigabit Any Media (GAM) solution is based on G.hn, a standard defined by the UN's telecom standardization body (ITU-T), and leverages G.hn and PON chipsets from MaxLinear.

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