

2022 Q3 Quarterly Report

2022-07-01 to 2022-09-30

Katalysen Ventures AB (publ) ("Katalysen")

Overview

Venture Development KPIs (last period in brackets)

- New client agreements signed during the period: **0 (3)**
- Active clients at the end of the period: **13 (13)**
- Total calculated market value of Katalysen's portfolio (shares, options, and convertibles) at the end of the period: **227.0 MSEK (209.2 MSEK)**
- Quarterly portfolio growth (shares and options) excluding new cash invested during the period: **6.7% (0.4%)**
- Value added to the portfolio from new shares and options obtained via non-cash investments during the period: **0 MSEK (3.2 MSEK)**
- Note that while the third quarter delivered portfolio growth in line with long-term expectations on the Company's ability to create value, portfolio growth during the first two quarters of the year fell short of expectations (primarily attributable to market uncertainty), and taken together the Company is expected to fall short of its 30%+ annual portfolio growth target.

Important events during the period

The Q3 period was characterized by a complete focus by Katalysen on the needs of the current portfolio. Decisions made during Q1, Q2, and Q3 to make smart reductions to burn rates are resulting in extended runways in the portfolio. No extraordinary events were recorded during the period.

Important events after the period

2022-10-03: Katalysen launched two new segments on its website. "Expertise", elaborating on Katalysen's tangible expertise offering to early-stage ventures, and "Venture Development Applied", elaborating on three example client cases. Learn more at www.katalysen.com.

2022-10-24: The board of directors of Katalysen Ventures resolved to carry out a directed share issue of 271 214 new shares at a subscription price of SEK 28.0 per share corresponding to a discount of approximately 11.7% compared to the the volume-weighted average price for the KAV share over the period 2022-10-03 to 2022-10-24. Through this directed share issue, Katalysen received proceeds amounting to approximately SEK 7.6 million before transaction costs. Total transaction costs were estimated at SEK 400 000.

Due to the prevailing market climate at the time of the decision, the board concluded that there were no suitable conditions for carrying out a rights issue on favorable terms. As such, it was decided to conduct a private placement. The board assessed that the signing investors are likely to provide significant strategic, long-term value for Katalysen and its shareholders. Participating investors included:

- Alex Schütz through his family office, Mr Schütz is the founder of C-Quadrat Investment Group with over EUR 8 billion in assets under management. Mr Schütz is an

active and well-known investor in tech companies. Collaboration between Mr Schütz and Katalysen Ventures regarding a venture fund is in discussion.

- Klemens Hallmann, a highly public entrepreneur and philanthropist, and the founder and sole owner of Hallmann Corporate Group, one of Austria's leading groups of companies with investments in real estate, finance, technology and film production.
- Philippe Givel, former Global Head of Risk of trading and sales at a leading wealth manager and private bank. Mr Givel has a wealth of expertise relating to risk management and banking.

Funds raised in the private placement will extend Katalysen Ventures' runway, a move designed to adjust for delays in ongoing exit projects (due to current market conditions). The additional funds will also ensure Katalysen Ventures' ability to conduct follow-on investments in existing portfolio ventures.

2022-11-04: Katalysen announced that Emil Ahlantzberg is assuming the role of Investment Manager at Katalysen Ventures. In this new role, Emil will be responsible for leading Katalysen's venture entry and venture exit operations. The former is primarily focused on sourcing & vetting of ventures, while the latter is focused on supporting ventures in exit readiness projects.

General KPIs

Key figures (parent company + subsidiaries)	2022Q3	2021Q3	2021 Full Year
Net sales [thousands]	1 254	1 255	6 783
Profit after financial items [thousands]	-2 801	-3 142	-6 669
Balance sheet total [thousands]	102 508	68 755	84 145
Solidity	97.0%	75.2%	97.2%
Earnings per share	-0.50	-0.67	-1.41
Number of outstanding shares	5 570 995	4 714 324	4 714 324*

Key figures (parent company)	2022Q3	2021Q3	2021 Full Year
Net sales [thousands]	1 254	1 255	6 783
Profit after financial items [thousands]	-1 356	-3 161	-6 117
Balance sheet total [thousands]	101 056	68 641	82 867
Solidity	98.6%	76.2%	98.1%
Earnings per share	-0.24	-0.67	-1.30
Number of outstanding shares	5 570 995	4 714 324	4 714 324*

*Note: Adjusted for a share split that was registered during the Q3 2021 period, splitting 1 share into 1000.
 See section "notes" for key figure definitions. All figures in SEK, unless otherwise specified.

Venture development KPIs

0

13

227M

6.7%

0M

0M

New client agreements signed during the period, in accordance with plan for the period

The Q3 period was characterized by a complete focus by Katalysen on the needs of the current portfolio.

Total number of active clients at end of the period

- ConexBird
- Flinker
- InvitePeople
- Manico
- Meal Makers
- Med4Cast
- Nåktergal
- Payer
- Skawen
- Swiperoom
- Traders Alloy
- VenturePort
- WebbEss

Total calculated market value of Katalysen's portfolio* of shares, options, and convertibles

- This is a 8.5% increase from 209 MSEK at the end of 2022 Q2.

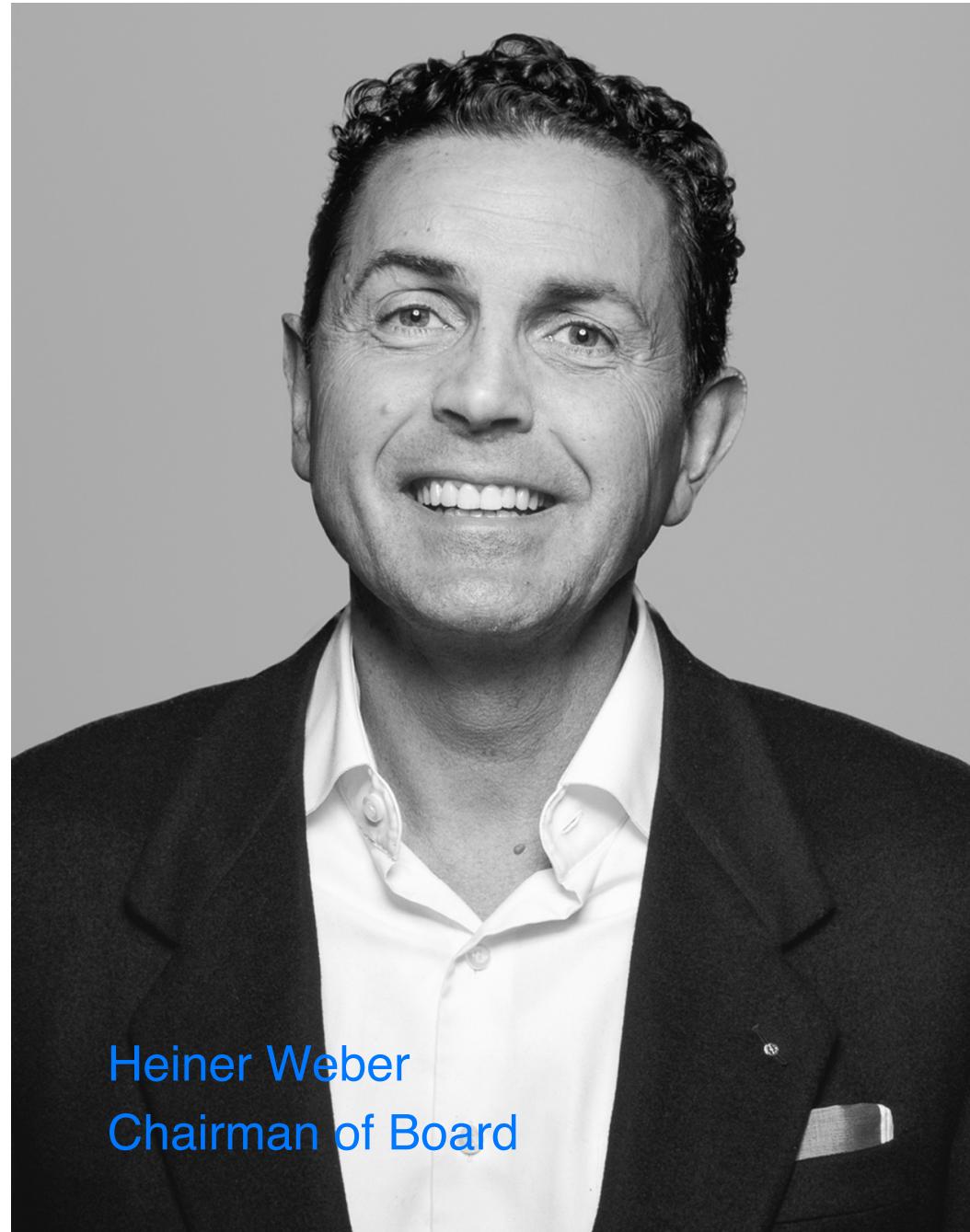
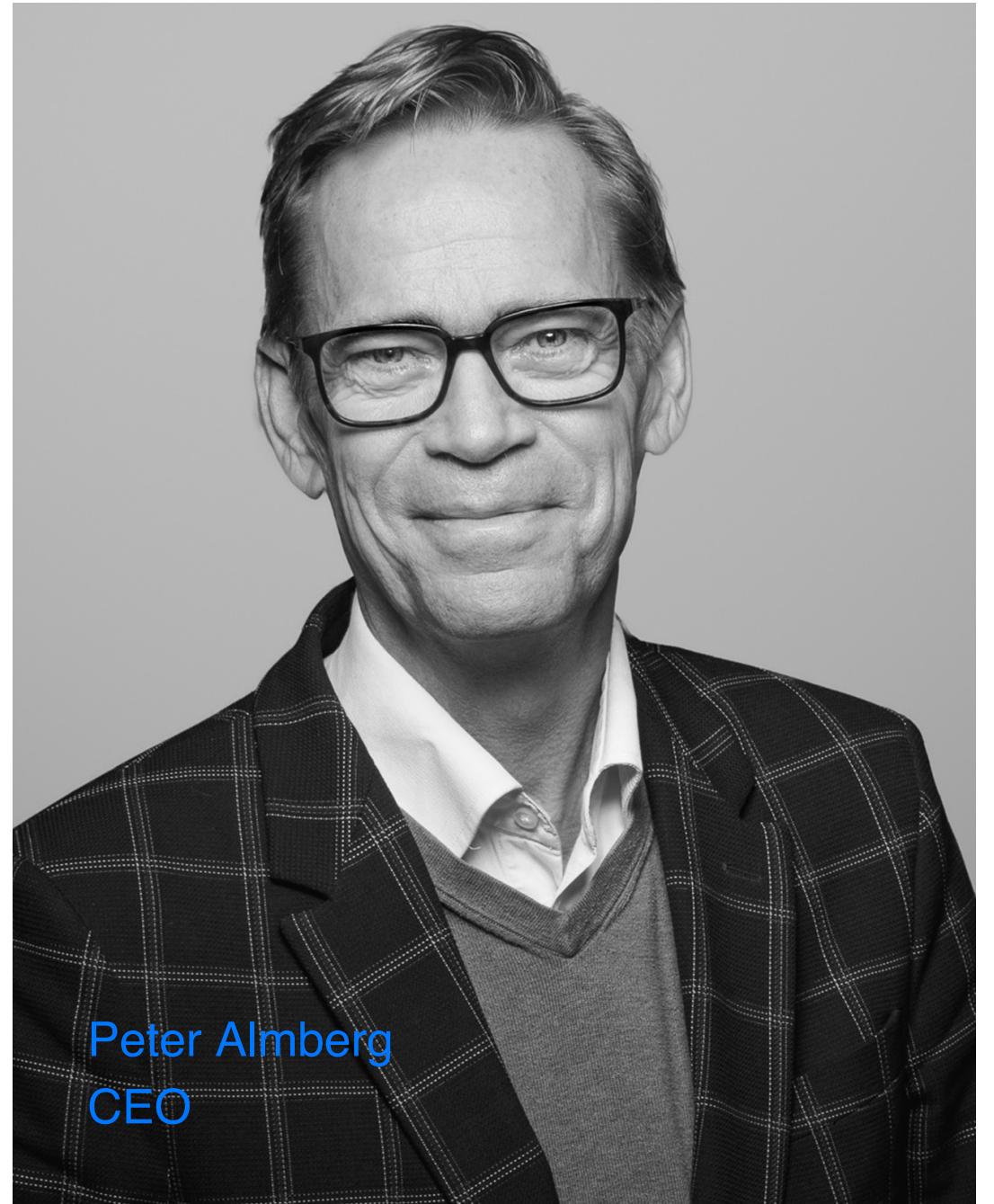
Quarterly growth of the portfolio of shares and options, excluding new cash invested during the period

- Annual growth target: 30%+
- Corresponding quarterly growth target: 7%+
- 5.0MSEK in cash was invested into shares and options during the period.
- Excluding cash invested, the value of the portfolio of shares and options grew from 200.6 MSEK to 214.0 MSEK.

Value added to the portfolio from new shares and options obtained via non-cash investments during the period

Value extracted through exits or partial exits during the period

Management report



Q3 HIGHLIGHTS:

- The Q3 period was characterized by a complete focus by Katalysen on the needs of the current portfolio.
- On track to meet annual target for new client agreements (target 6-10, forecast 8-9).
- The portfolio of shares and options grew by an estimated 6.7% during the quarter, adjusting for cash invested into the portfolio during the quarter.
- Note that while the third quarter delivered portfolio growth in line with long-term expectations on the Company's ability to create value, portfolio growth during the first two quarters of the year fell short of expectations, and taken together the Company is expected to fall short of its 30%+ annual portfolio growth target. This is primarily attributable to lower valuations related to the weak market, and delayed exit projects in the portfolio. This does not affect the company's long-term 30%+ annual growth target.
- Increased internal focus on exits and quick progress with VC fund opportunity gives us reason to be optimistic regarding portfolio exits during 2023 H1.

The Q3 period was characterized by a continued focus by Katalysen on the existing portfolio, made evident by the decision not to sign new venture development agreements during the period. Decisions made during Q1, Q2, and Q3 to make smart reductions to burn rates in portfolio ventures is resulting in extended runways across the portfolio.

Management report

In line with this focus, a decision was made to halt the India-Europe project with Tetrad Capital Partners, so as to unlock resources for the core business.

Despite this continued focus on the existing portfolio during the Q3 period, Katalysen will reach its previously communicated target of signing 6-10 new client agreements during the year. We have, since the start of the year, signed 7 new client agreements. We expect to sign another 1-2 venture development agreements before end of the year.

The value of the current portfolio of shares and options grew with an estimated 6.7% during the Q3 period, adjusted for cash injected into the portfolio. While the performance during Q3 is in line with long-term expectations on the Company's ability to create value, portfolio growth during the first two quarters of the year fell short of expectations, and taken together the Company is expected to fall short of its 30%+ annual portfolio growth target. The continued weak market, resulting in lower valuations, in addition to delays in

ongoing exit projects, are the primary reasons for this. At the time of writing this, we view it as unlikely that these exit projects will be concluded before the end of the year. Note that while we do not expect Katalysen to meet its growth target for 2022, this does not affect our 30%+ annual growth target for 2023 and beyond.

To adjust for these delays, and taking into account the current low success rate of public share issues, our Board decided to carry out an opportunistic private placement after the end of Q3, to a small number of highly strategic investors who had previously voiced an interest to deepen their ties to Katalysen. Through this private placement, 7.6MSEK was raised for Katalysen, extending our runway, and preserving Katalysen's ability to pursue a number of opportunistic follow-on investment opportunities in the portfolio (markets such as these present both challenges and opportunities for venture developers).

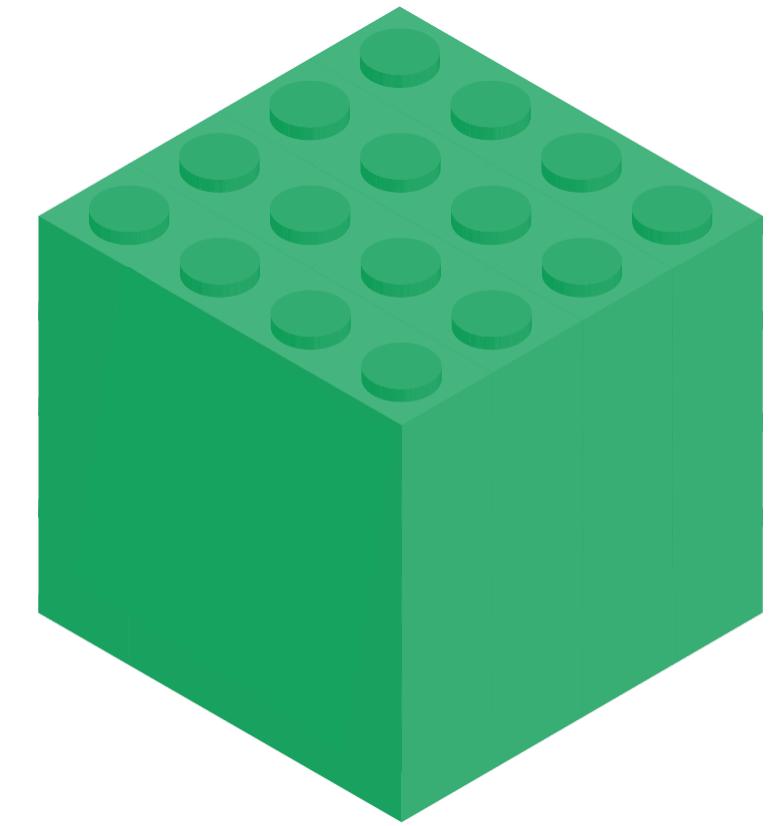
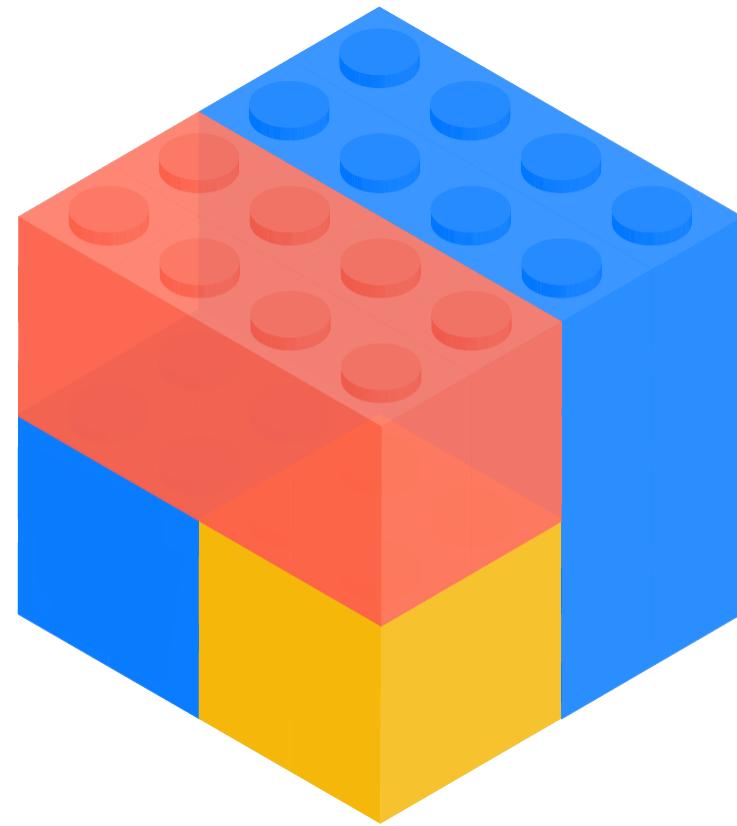
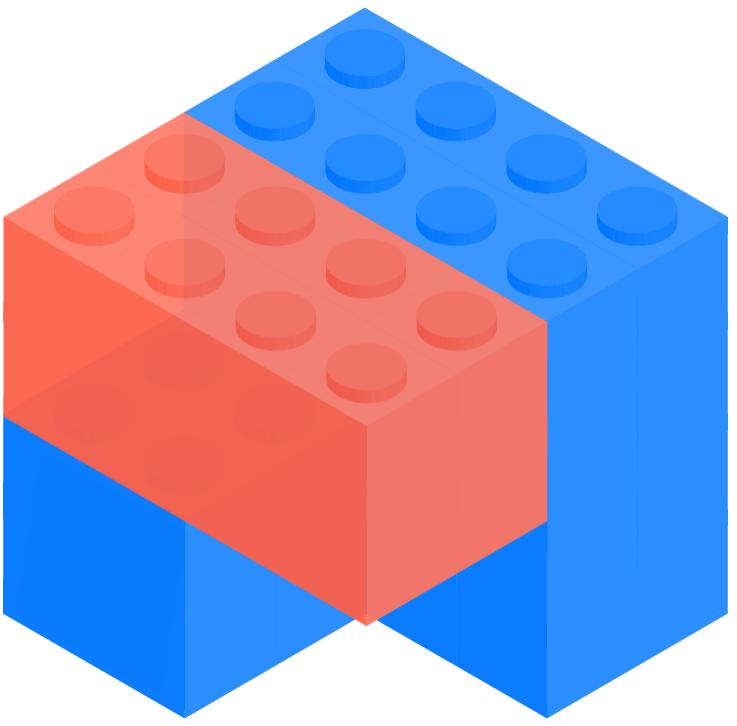
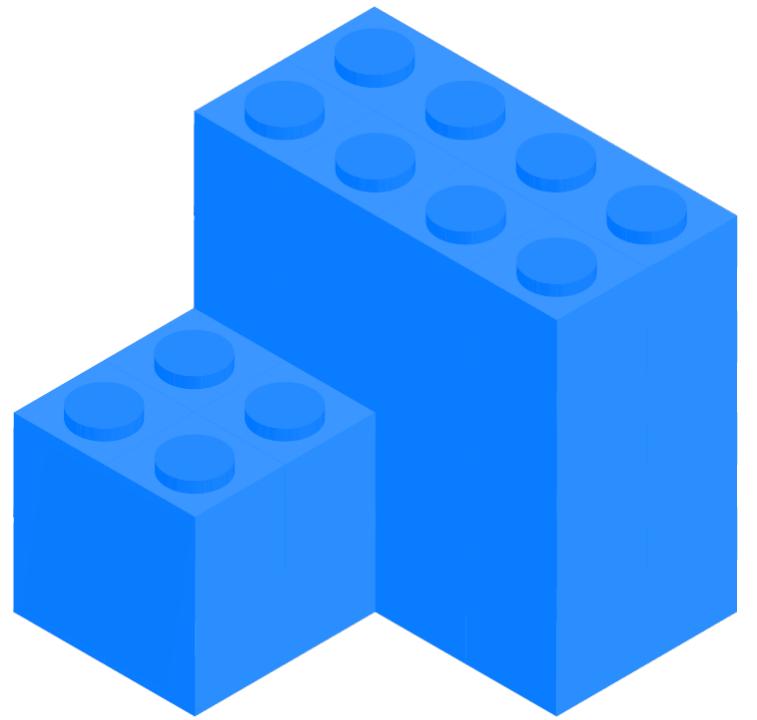
Promisingly, one of the investors participating in the private

placement has expressed a very tangible interest in launching a Nordic VC fund during 2023, in partnership with Katalysen. As communicated in the IPO earlier this year, securing dependable channels to co-investors for our portfolio ventures is of outmost strategic importance to Katalysen, and we have high hopes that this project may prove to be an important piece of that puzzle.

Despite the above-mentioned exit delays (or because of these), our internal focus on exits has been significantly strengthened over the quarter (see news regarding Investment Manager). This, in tandem with the quick progress being made with the VC fund opportunity, gives us reason to be optimistic regarding portfolio exits during the first half of 2023. As always, we invite you to reach out to us directly should you have questions or ideas that you would like to share (contact information on page 21).

*Yours Sincerely,
 Peter and Heiner*

The venture developer model



1. Partnership Formed

We contribute execution capabilities and expertise over two years in return for long-term options (warrants). This creates strong **alignment of interest**, high **transparency** & is **sustainable** for the venture since no cash is required. The above is a **unique deal** that most investors never get to do.

2. Expertise Invested

We **actively reduce risk** in the venture by adding expertise from our **in-house team of hands-on venture developers** and from our global network. This increases the chance of success **for the venture** and reduces the risk **for other investors** in the venture.

3. Cash Invested

The first 6 months of a partnership can be seen as a "**continuous DD process**". After this intense period, we often help the venture locate **financial capital**. We may also decide to invest cash ourselves.

4. Venture Joins Portfolio

Upon contract completion, the **venture becomes a part of Katalysen's portfolio**. Options give us increased leverage, meaning that ventures with a **3X value increase** can become **12X returns-on-investment** for us.

Resulting portfolio

Fintech **42 %**

Payer FS AB	Software for B2B payments
Näktergal AB	Software for issuing of digital mortgages
Omnione S.A.	Software for Banking-as-a-Service
Flinker AB	Software for more efficient leasing solutions
Sharpfin AB	Software for more efficient asset management
Annie Stacks Inc	App providing personalized financial advice
Eucaps AB	Platform for Pan-EU trading of listed European SMEs
Conser S.A.	Rating tool for ESG investors
VenturePort AB	Platform offering Investor Relations-as-a-Service for private companies
Traders Alloy AB	Platform creating new public market data for traders through open finance

Other digital platforms **53 %**

Matchmeeting AB	Platform for hybrid events (known as InvitePeople)
iReality AB	Platform for generating brand new sports data
Alaco Analytics Ltd	Platform for digital asset due diligence
OptiMobile AB	Platform for cloud-based calling
Meal Makers AB	Platform for trade between food producers
Swiperoom AB	Platform for the Swedish home-ecosystem
Alta Gradus AB	Platform for affordable cybersafety for SMEs
ConexBird O.Y.	Platform for brand new shipping data
BeeMed S.A.	Educational platform for medical professionals
WebbEss AB	Platform offering website-as-a-service solution for SMEs

Other **5 %**

Manico AB	New digital/physical educational tools
Vironova AB	Hardware and software for analysis of nano-particles
PRFKT Rights AB	Full-service record label led industry legends
XTZ Group AB	Premium speaker solutions at competitive prices
Skawen Holding AB	Smart, sustainable, and healthy indoor air solutions and technology
Med4Cast S.A.	New AI diagnostics solutions built on unique, real-world data

Group* income statement

*Parent + Subsidiaries

	Q3 2022	Q3 2021	Q1-Q3 2022	Q1-Q3 2021	2021
Length of period	3 m	3 m	9 m	9 m	12 m
Net sales	1 254 045	1 254 697	2 354 502	4 677 968	6 782 708
Other operating income	37 586	10 637	48 137	9 203	27 177
Sum	1 291 631	1 265 334	2 402 638	4 687 171	6 809 885
Operating expenses					
Other external expenses	-2 137 864	-1 455 198	-6 864 962	-3 716 737	-6 081 120
Personnel costs	-2 708 824	-1 323 869	-6 467 539	-3 747 887	-5 182 851
Depreciation and write-downs of tangible and intangible fixed assets	-57 402	-57 402	-172 206	-172 206	-241 584
Impairment of current assets in addition to normal impairment losses	0	-50 004	0	-50 004	-50 004
Other operating expenses	0	3 448	0	0	0
Sum	-4 904 090	-2 883 025	-13 504 706	-7 686 833	-11 555 559
Operating profit	-3 612 459	-1 617 691	-11 102 068	-2 999 663	-4 745 674
Profit from financial items					
Profit from other securities and receivables that are fixed assets	651 143	-1 530 699	-1 094 360	-1 469 846	-1 981 526
Other interest income and similar items	162 311	5 338	314 197	14 314	67 736
Interest expenses and similar income items	-2 022	650	-24 805	-1 333	-9 152
Sum	811 432	-1 524 712	-804 968	-1 456 865	-1 922 942
Result after financial items	-2 801 028	-3 142 403	-11 907 036	-4 456 528	-6 668 616
Year-end appropriations	0	0	0	-40 398	-40 719
Profit before tax	-2 801 028	-3 142 403	-11 907 036	-4 496 926	-6 709 335
Tax on profit for the period	0	0	625	0	-103
Results for the period	-2 801 028	-3 142 403	-11 906 411	-4 496 926	-6 709 439

Group* balance sheet

*Parent + Subsidiaries

ASSETS	2022-09-30	2021-09-30	2021-12-31
Subscribed but unpaid capital	0	0	2 049 984
Fixed assets			
Intangible fixed assets			
Capitalized expenses for development work and similar work	1 898 728	918 394	861 000
Sum	1 898 728	918 394	861 000
Tangible fixed assets			
Equipment, tools and installations	285 754	289 082	279 017
Sum	285 754	289 082	279 017
Financial assets			
Participations in associated companies and jointly controlled companies	10 556 852	10 234 881	11 212 801
Receivables from associated companies and jointly controlled companies	1 041 309	911 161	413 640
Other long-term securities	70 487 870	38 030 795	58 853 414
Other long-term receivables	959 239	482 100	1 991 263
Sum	83 045 270	49 658 937	72 471 118
Total fixed assets	85 229 751	50 866 413	73 611 136
Current assets			
Receivables			
Accounts receivable	1 288 164	944 770	1 177 944
Claims on related parties	57 112	151 927	8 445
Current tax assets	175 680	175 680	96 624
Other receivables	8 662 178	3 806 997	1 038 508
Prepayments and accrued income	1 342 539	996 524	806 190
Sum	11 525 673	6 075 899	3 127 712
Cash and bank balances			
Sum	5 752 275	11 812 980	5 356 490
Total current assets	17 277 948	17 888 879	8 484 202
TOTAL ASSETS	102 507 700	68 755 292	84 145 322
EQUITY AND LIABILITIES	2022-09-30	2021-09-30	2021-12-31
Equity			
Restricted equity			
Share capital	724 229	548 470	612 862
Unregistered share capital	0	0	19 771
Sum	724 229	548 470	632 633
Unrestricted equity			
Sum	97 400 451	50 968 594	80 256 059
Equity attributable to the parent company's shareholders	98 124 680	51 517 064	80 888 692
Possession without controlling influence	1 257 584	164 515	930 364
Total equity	99 382 264	51 681 579	81 819 055
Long-term liabilities			
Other debts	220 008	182 609	191 035
Total long-term liabilities	220 008	182 609	191 035
Current liabilities			
Accounts payable	1 511 695	804 360	663 155
Other debts	658 726	15 057 700	521 485
Accrued expenses and prepaid income	735 008	1 029 043	950 591
Total short-term liabilities	2 905 428	16 891 104	2 135 232
TOTAL EQUITY AND LIABILITIES	102 507 700	68 755 292	84 145 322

Group* change in equity

*Parent + Subsidiaries

	Share capital	Unregistered share capital	Other contributed capital	Accumulated exchange rate difference	Balanced result	Sum	Possessions without controlling influence	Sum
Balance 2021-01-01	398 100	0	53 439 697	-2 400	-8 094 962	45 740 435	203 731	45 944 166
Exchange rate difference when calculating foreign group companies	0	0	0	346	0	346	0	346
New share issues	30 940	0	10 203 060	0	0	10 234 000	0	10 234 000
Bonus issues	119 430	0	0	0	-119 430	0	0	0
Result from period	0	0	0	0	-4 457 717	-4 457 717	-39 209	-4 496 926
Equity 2021-09-30	548 470	0	63 642 757	-2 054	-12 672 109	51 517 064	164 522	51 681 586
Balance 2021-01-01	398 100	0	53 439 697	-2 400	-8 094 962	45 740 435	203 731	45 944 166
Exchange rate difference when calculating foreign group companies	0	0	0	-6 140	0	-6 140	0	-6 140
New share issues	95 332	0	33 914 220	0	1 720 000	35 729 552	0	35 729 552
Transaction costs from share issues	0	0	-439 068	0	0	-439 068	0	-439 068
Bonus issues	119 430	0	0	0	-119 430	0	0	0
Ongoing share issues	0	19 771	7 280 213	0	0	7 299 984	0	7 299 984
Change in ownership	0	0	0	0	-847 430	-847 430	847 430	0
Result from period	0	0	0	0	-6 588 641	-6 588 641	-120 798	-6 709 439
Equity 2021-12-31	612 862	19 771	94 195 062	-8 540	-13 930 463	80 888 692	930 363	81 819 056
Balance 2022-01-01	612 862	19 771	94 195 062	-8 540	-13 930 463	80 888 692	930 363	81 819 056
Exchange rate difference when calculating foreign group companies	0	0	0	27 874	0	27 874	0	27 874
New share issues	111 367	-19 771	27 550 125	0	1 800 024	29 441 745	0	29 441 745
Transaction costs from share issues	0	0	0	0	0	0	0	0
Change in ownership	0	0	0	0	-1 192 735	-1 192 735	1 192 735	0
Result from period	0	0	0	0	-11 040 896	-11 040 896	-865 515	-11 906 411
Equity 2022-09-30	724 229	0	121 745 187	19 334	-24 364 070	98 124 680	1 257 584	99 382 264

Group* cash flow statement

*Parent + Subsidiaries

	2022-07-01 2022-09-30	2021-07-01 2021-09-30	2022-01-01 2022-09-30	2021-01-01 2021-09-30	2021-01-01 2021-12-31
Length of period	3 m	3 m	9 m	9 m	12 m
<i>The day-to-day operations</i>					
Profit after financial items	-2 801 028	-3 142 403	-11 907 036	-4 496 926	-6 709 335
Adjustments for items that are not included in cash flow	-580 002	1 577 464	256 008	1 800 316	2 378 058
Paid tax	0	0	625	0	27
Cash flow from operating activities before changes in working capital	-3 381 030	-1 564 938	-11 650 402	-2 696 611	-4 331 251
<i>Cash flow from changes in working capital</i>					
Change in accounts receivable	481 470	-52 920	-438 780	-736 470	-969 644
Change in current receivables	182 726	533 994	734 406	-892 898	-839 189
Change in accounts payable	612 707	-226 900	783 503	-12 907	-171 935
Change in current liabilities	-209 731	13 445 743	80 510	15 050 209	571 567
Cash flow from operating activities	-2 313 858	12 134 979	-10 490 762	10 711 324	-5 740 452
<i>Investment activities</i>					
Investments in intangible fixed assets	-467 194	0	-1 209 934	0	0
Investments in financial fixed assets	-4 926 650	-600 700	-14 270 870	-11 786 839	-34 370 189
The lending business	-913 723	-3 216 087	-8 250 022	-3 516 622	-1 548 015
Cash flow from investing activities	-6 307 567	-3 816 787	-23 730 826	-15 303 461	-35 918 205
<i>Financing activities</i>					
Rights issue	2 772 954	0	34 650 760	10 234 000	40 820 484
Cash flow from financing activities	2 772 954	0	34 650 760	10 234 000	40 820 484
Cash flow for the period	-5 848 470	8 318 191	429 171	5 641 863	-838 173
Cash and cash equivalents at the beginning of the period	11 513 426	3 483 329	5 356 493	6 155 345	6 155 345
Exchange rate difference in cash and cash equivalents	87 319	11 459	-33 389	15 771	39 318
Cash and cash equivalents at the end of the period	5 752 275	11 812 979	5 752 275	11 812 979	5 356 491

Parent company's income statement

	Q3 2022	Q3 2021	Q1-Q3 2022	Q1-Q3 2021	2021
Length of period	3 m	3 m	6 m	9 m	12 m
Net sales	1 254 045	1 254 697	2 354 501	4 677 968	6 782 708
Other operating income	37 586	10 637	48 137	9 203	27 177
Sum	1 291 631	1 265 334	2 402 637	4 687 171	6 809 885
Operating expenses					
Other external expenses	-1 901 281	-1 695 643	-6 508 384	-4 425 695	-6 434 673
Personnel costs	-1 562 198	-1 162 366	-4 368 099	-3 268 857	-4 538 598
Impairment of current assets in addition to normal impairment losses	0	-50 004	0	-50 004	-50 004
Other operating expenses	0	3 448	0	0	0
Sum	-3 463 479	-2 904 565	-10 876 483	-7 744 556	-11 023 275
Operating profit	-2 171 849	-1 639 231	-8 473 845	-3 057 385	-4 213 389
Profit from financial items					
Profit from other securities and receivables that are fixed assets	651 143	-1 530 699	-1 094 360	-1 469 846	-1 981 526
Other interest income and similar items	164 548	9 291	306 658	22 434	77 794
Interest expenses and similar income items	0	0	-75	0	0
Sum	815 691	-1 521 409	-787 777	-1 447 412	-1 903 732
Result after financial items	-1 356 157	-3 160 639	-9 261 622	-4 504 797	-6 117 122
Year-end appropriations	0	0	0	0	0
Profit before tax	-1 356 157	-3 160 639	-9 261 622	-4 504 797	-6 117 122
Tax on profit for the period	0	0	0	0	0
Results for the period	-1 356 157	-3 160 639	-9 261 622	-4 504 797	-6 117 122

Parent company's balance sheet

ASSETS	2022-09-30	2021-09-30	2021-12-31
Subscribed but unpaid capital	0	0	2 049 984
Fixed assets			
Tangible fixed assets			
Equipment, tools and installations	235 500	235 500	235 500
Sum	235 500	235 500	235 500
Financial assets			
Shares in group companies	3 785 579	1 484 300	1 764 300
Receivables from group companies	465 997	379 859	399 611
Participations in associated companies and jointly controlled companies	9 841 852	9 519 881	10 497 801
Receivables from associated companies and jointly controlled companies	1 041 309	911 161	413 640
Other long-term securities	70 118 041	37 842 575	58 656 325
Other long-term receivables	959 239	482 100	1 991 263
Sum	86 212 016	50 619 876	73 722 940
Total fixed assets	86 447 516	50 855 376	73 958 440
Current assets			
Receivables			
Accounts receivable	1 288 164	944 770	1 177 944
Receivables from group companies	660 886	840 886	640 886
Current tax assets	175 680	175 680	96 624
Other receivables	7 856 424	3 467 378	465 046
Prepayments and accrued income	1 210 819	982 782	775 661
Sum	11 191 973	6 411 496	3 156 161
Cash and bank balances	3 416 744	11 374 302	3 702 253
Total current assets	14 608 717	17 785 798	6 858 414
TOTAL ASSETS	101 056 233	68 641 174	82 866 838
EQUITY AND LIABILITIES	2022-09-30	2021-09-30	2021-12-31
Equity			
Restricted equity			
Share capital	724 229	548 470	612 862
Unregistered share capital	0	0	19 771
Sum	724 229	548 470	632 633
Unrestricted equity			
Sum	98 953 601	51 725 118	80 665 098
Equity attributable to the parent company's shareholders			
Sum	99 677 830	52 273 588	81 297 731
Total equity	99 677 830	52 273 588	81 297 731
Long-term liabilities			
Total long-term liabilities	0	0	0
Current liabilities			
Accounts payable	342 920	351 542	157 892
Other debts	300 476	14 986 999	461 215
Accrued expenses and prepaid income	735 008	1 029 045	950 000
Total short-term liabilities	1 378 403	16 367 587	1 569 107
TOTAL EQUITY AND LIABILITIES	101 056 233	68 641 174	82 866 838

Parent company's change in equity

	Share capital	Unregistered share capital	Other contributed capital	Balanced result	Sum
Balance 2021-01-01	398 100	0	53 439 697	-7 293 412	46 544 385
New share issues	30 940	0	10 203 060	0	10 234 000
Bonus issues	119 430	0	0	-119 430	0
Result from period	0	0	0	-4 504 797	-4 504 797
Equity 2021-09-30	548 470	0	63 642 757	-11 917 639	52 273 588
Balance 2021-01-01	398 100	0	53 439 697	-7 293 412	46 544 385
New share issues	95 332	0	33 914 220	0	34 009 552
Transaction costs from share issues	0	0	-439 068	0	-439 068
Bonus issues	119 430	0	0	-119 430	0
Ongoing share issues	0	19 771	7 280 213	0	7 299 984
Result from period	0	0	0	-6 117 122	-6 117 122
Equity 2021-12-31	612 862	19 771	94 195 062	-13 529 964	81 297 731
Balance 2022-01-01	612 862	19 771	94 195 062	-13 529 964	81 297 731
New share issues	111 367	-19 771	27 550 125	0	27 641 721
Result from period	0	0	0	-9 261 622	-9 261 622
Equity 2022-09-30	724 229	0	121 745 187	-22 791 586	99 677 830

Parent company's cash flow statement

	2022-07-01 2022-09-30	2021-07-01 2021-09-30	2022-01-01 2022-09-30	2021-01-01 2021-09-30	2021-01-01 2021-12-31
Length of period	3 m	3 m	9 m	9 m	12 m
<i>The day-to-day operations</i>					
Profit after financial items	-1 356 157	-3 160 639	-9 261 622	-4 504 797	-6 117 121
Adjustments for items that are not included in cash flow	-639 554	1 520 062	77 729	1 628 110	2 121 815
Paid tax	0	0	0	0	130
Cash flow from operating activities before changes in working capital	-1 995 711	-1 640 577	-9 183 893	-2 876 688	-3 995 176
<i>Cash flow from changes in working capital</i>					
Change in accounts receivable	481 470	-52 920	-438 780	-736 470	-969 644
Change in current receivables	449 220	-204 918	990 960	-915 372	-426 993
Change in accounts payable	280 233	-280 493	185 028	-85 604	-279 254
Change in current liabilities	7 570	13 737 854	-180 099	15 126 376	521 545
Cash flow from operating activities	-777 219	11 558 945	-8 626 784	10 512 242	-5 149 523
<i>Investment activities</i>					
Investments in financial fixed assets	-4 926 650	-600 700	-14 128 628	-11 786 839	-34 370 189
The lending business	-913 723	-2 933 757	-8 250 022	-3 516 622	-1 548 015
Cash flow from investing activities	-5 840 373	-3 534 457	-22 378 650	-15 303 461	-35 918 205
<i>Financing activities</i>					
Rights issue	0	0	30 719 925	10 234 000	38 820 484
Cash flow from financing activities	0	0	30 719 925	10 234 000	38 820 484
Cash flow for the period	-6 617 591	8 024 488	-285 509	5 442 781	-2 247 243
Cash and cash equivalents at the beginning of the period	10 034 335	3 339 177	3 702 253	5 920 099	5 920 099
Exchange rate difference in cash and cash equivalents	0	10 637	0	11 423	29 397
Cash and cash equivalents at the end of the period	3 416 744	11 374 302	3 416 744	11 374 302	3 702 253

Comments on the financial figures

A. Turnover and profit

Group

Sales for the third quarter was the same as last year 1.3 (1.3) MSEK for the Group. The operating profit for the third quarter was -3.6 (-1.6) MSEK. The poorer result is primarily explained by cost increases related to increased number of FTEs at Katalysen Ventures and the subsidiary VenturePort. The result for the quarter was -2.8 MSEK, compared with the third quarter of 2021 (-3.1 MSEK). Financial items include a revaluation of 0.6 MSEK related to market valuation of one of Katalysen Ventures listed holdings.

Parent company

Katalysen Ventures' sales for the third quarter was the same as last year 1.3 (1.3) MSEK. The operating profit for the third quarter was -2.2 (-1.6) MSEK. The poorer result is primarily explained by cost increases related to increased number of employees. The result for the quarter was -1.4 MSEK, compared with the third quarter of 2021 (-3.2 MSEK). Financial items include a revaluation of 0.6 MSEK related to market valuation of one of Katalysen Ventures listed holdings.

B. Assets

Group

5.4 (0.6) MSEK has been invested in the existing portfolio and further development of VenturePort's SaaS service. Loans to portfolio companies increased by 0.9 (3.2) MSEK net during the period.

Parent Company

Katalysen Ventures' investments during the third quarter of the year are higher compared with the same period last year, 4.9 (0.6) MSEK. Investments have been made in existing portfolio. Loans to portfolio companies increased by 0.9 (2.9) MSEK net during the period.

C. Equity and liabilities

Group

Equity has increased by 17.6 MSEK during the first three quarters of 2022 and amounts to 99.4 MSEK, compared with year-end 2021 when equity amounted to (81.8 MSEK). The increase is explained by the period's new issues of shares, 29.4 MSEK, minus the period's loss of -11.9 MSEK. Long-term liabilities amount to 0.2 (0.2) MSEK and the solidity is 97.0%, in line with year-end 2021 (97.2%).

Parent company

Katalysen Ventures' equity increased by 18.4 MSEK during the first three quarters of 2022 and amounts to 99.7 MSEK, compared with year-end 2021 when equity amounted to (81.3 MSEK). The increase is explained by the period's new issues of shares, 27.6 MSEK, minus the period's profit of -9.3 MSEK. The company has no long-term liabilities and the solidity is 98.6%, slightly higher than at year-end 2021 (98.1%). *Capital structure and net indebtedness:* The company finances its operations with equity and has no interest-bearing liabilities.

Comments on the financial figures (continued)

D. Cash flow

Group

Cash and cash equivalents at the end of the third quarter are 5.8 (11.8) MSEK. Cash flow from operating activities was -2.3 (12.1) MSEK, investing activities -6.3 (-3.8) MSEK and financing activities +2.8 (0.0) MSEK.

Parent company

Cash and cash equivalents at the end of the third quarter are 3.4 (11.4) MSEK. Cash flow from operating activities is -0.8 (11.6) MSEK, investing activities -5.8 (-3.5) MSEK and financing activities 0.0 (0.0) MSEK.

Notes

A. Key figure definitions

Net sales

The main income of the business, invoiced costs, side income and income corrections. Net sales do not include non-invoiced value generated from sales.

Profit after financial items

Profit and financial income and expenses but before appropriations and taxes.

Solidity (%)

Adjusted equity (equity and untaxed reserves less deferred tax) as percentage of total assets.

B. Other definitions

Venture development: This is what we do – the focused application of our hands-on expertise and resources to remove obstacles between ideas, implementation, and success for client ventures.

Client ventures: Ventures to whom Katalysen is an active venture developer. These are generally early-stage (pre-Series A), B2B, and active within sectors that Katalysen holds experience and expertise in.

Portfolio ventures: All ventures in which Katalysen holds equity and options on equity, including both current and past client ventures.

Hands-on expertise: The application of our combined inhouse skills. We don't just suggest and recommend - our venture developers implement and actively help client ventures execute on growth plans.

Long-term partnerships: The relationship between Katalysen and client/portfolio venture is a long-term partnership. Equity and long-term options on equity align interest in the partnership.

Long-term options: Typically 2-year warrants (the right to purchase newly issued shares in a venture, in the future, at a predetermined price known as the strike price).

Notes (continued)

C. Information on Katalysen's methodology for valuing the portfolio

When valuing our portfolio we can use a combination of valuation methods, depending on which model(s) we believe to give the most realistic valuation for an individual venture. Katalysen is primarily using the Last Paid Price and Morbitzer Scorecard methods.

- **Last Paid Price:** For portfolio companies that have recently conducted a transaction in which multiple investors agreed on a valuation of the venture.
- **Morbitzer Scorecard method:** Applied to start-ups with no or very limited history of sales ($S < 2y$). Highest value that can be applied to a start-up is 45 MSEK under this method.
- **Benchmark valuations:** Looks at forward looking growth trends and profitability for peer group and their P/S-valuation in the market. A growth and profitability-adjusted sales multiple is then applied to the company.
- **Present value of future expected exit value:** Applies a multiple 7-9x to the projected EBITDA in 3-5 years and discounts it back at a rate reflecting the perceived

risks/uncertainties identified in Katalysen's company dashboard (normally 35-50%).

The table below presents the eight aspects covered in Katalysen's Morbitzer Scorecard model for scoring early-stage ventures ("Score Area").

No.	Score Area
1	Board
2	Management
3	Market potential
4	Product readiness
5	Market readiness
6	Market/Product risk
7	Competition
8	Financial strength

More information

Next quarterly report

Katalysen's annual report for 2022 will be published on 2023-02-21.

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For more information

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