## Volvo Cars reports sales of 50,315 cars in February and highest-ever share of electrified models

Volvo Cars reports sales of 50,315 cars in February, a decline by 2 per cent compared with the same month last year. The main reason for the decline is the timing of the Lunar New Year in China.

In February, Volvo Cars achieved its highest-ever share of electrified models - both in fully electric as well as in plug-in hybrids and fully electric combined. This was mainly driven by the ramp-up of the company's new fully electric small SUV, the EX30. Fully electric cars constituted 22 per cent of all cars sold globally during the month, while the combined sales of fully electric cars and plug-in hybrids accounted for 44 per cent.

Sales in Europe remained strong and grew 26 per cent compared to February 2023, reaching 26,773 cars. Sales of cars with a fully electric or plug-in hybrid powertrain increased with 18 per cent, while sales of fully electric cars increased by 31 per cent, compared to February last year.

In China, sales reached 7,911 cars, a decrease of 39 per cent compared to February 2023. The reason for the decline was due to the timing of the Lunar New Year, which mainly took place during the month of February.

Our sales in the US reached 7,920 cars, a decrease of 7 per cent compared to last year. Sales of cars with a fully electric or plug-in hybrid powertrain grew by 6 per cent compared to February 2023, and accounted for 32 per cent of all cars sold in the US.

In December 2023, Volvo Cars introduced its latest addition to the fully electric family, the EX30. During the first two months of 2024, a total of 5,863 cars have been sold. Deliveries to customers have started in Europe, Japan and Brazil with more markets following the coming weeks.

For February, the Volvo XC60 remained the top-selling model with sales reaching 16,026 cars (2023: 16,103 cars), followed by the XC40 with total sales of 13,193 cars (2023: 15,435 cars), and XC90 at 7,299 cars (2023: 7,120 cars).

	February 2024	February 2023	Change	Jan- Feb 2024	Jan- Feb 2023	Change
Europe Electrified models - Fully electric - Plug-in hybrid	26,773	21,278	26%	49,914	42,714	17%
	16,133	13,698	18%	29,963	26,518	13%
	8,799	6,715	31%	16,270	12,052	35%
	7,334	6,983	5%	13,693	14,466	-5%
China Electrified models - Fully electric - Plug-in hybrid	7,911	13,066	-39%	23,953	24,849	-4%
	415	1,130	-63%	1,404	2,388	-41%
	137	172	-20%	298	491	-39%
	278	958	-71%	1,106	1,897	-42%
US Electrified	<b>7,920</b> 2,571	<b>8,560</b> 2,436	-7% 6%	<b>15,636</b> 4,446	<b>16,253</b> 4,806	-4% -7%

models - Fully						
electric - Plug-in hybrid	359	973	-63%	619	1,744	-65%
	2,212	1,463	51%	3,827	3,062	25%
Other Electrified models - Fully electric - Plug-in hybrid	7,711	8,382	-8%	14,214	15,990	-11%
	3,147	3,414	-8%	5,624	6,708	-16%
	1,629	1,714	-5%	2,963	3,161	-6%
	1,518	1,700	-11%	2,661	3,547	-25%
Total Electrified models - Fully electric - Plug-in hybrid	50,315	51,286	-2%	103,717	99,806	4%
	22,266	20,678	8%	41,437	40,420	3%
	10,924	9,574	14%	20,150	17,448	15%
	11,342	11,104	2%	21,287	22,972	-7%

## For further information please contact:

Volvo Cars Media Relations +46 31-59 65 25 media@volvocars.com

Volvo Cars Investor Relations John Hernander +46 31-793 94 00 investors@volvocars.com

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## Volvo Cars in 2023

For the full year 2023, Volvo Car Group recorded a record-breaking core operating profit of SEK 25.6 billion. Revenue in 2023 amounted to an all-time high of SEK 399.3 billion, while global sales reached a record 708,716 cars.

## **About Volvo Car Group**

Volvo Cars was founded in 1927. Today, it is one of the most well-known and respected car brands in the world with sales to customers in more than 100 countries. Volvo Cars is listed on the Nasdaq Stockholm exchange, where it is traded under the ticker "VOLCAR B".

"For life. To give people the freedom to move in a personal, sustainable and safe way." This purpose is reflected in Volvo Cars' ambition to become a fully electric car maker by 2030 and in its commitment to an ongoing reduction of its carbon footprint, with the ambition to be a climate-neutral company by 2040.

As of December 2023, Volvo Cars employed approximately 43,400 full-time employees. Volvo Cars' head office, product development, marketing and administration functions are mainly located in Gothenburg, Sweden. Volvo Cars' production plants are located in Gothenburg, Ghent (Belgium), South Carolina (US), Chengdu, Daqing and Taizhou (China). The company also has R&D and design centres in Gothenburg and Shanghai (China).