

Press release

Diaverum doubles Romania business with 15-clinic acquisition

Diaverum now second-largest renal care provider in Romania with purchase of the IHS centres

Munich / Bucharest, January 15th 2015 — Diaverum today announced the acquisition of 15 kidney centres from International Healthcare Systems (IHS) in Romania. The acquisition increases Diaverum's network to 28 centres treating more than 3,000 patients in Romania, making Diaverum the second-largest provider of renal care services in the country. IHS is a healthcare provider operating nephrology and dialysis centres in Romania.

This acquisition extends Diaverum's network into the eastern and southern areas of Romania thereby ensuring coverage in all the country's major geographical regions. The new centres are located in Bucharest (3 centres), Braila, Brasov, Busteni, Buzau, Calarasi, Constanta, Craiova, Focsani, Galati, Petrosani, Ramnicu Valcea and Targu Mures. It is the largest acquisition undertaken by Diaverum since becoming an independent company in 2008.

Diaverum CEO, Dag Andersson, is delighted with the acquisition and comments that the 1.750 patients in the new Diaverum centres will benefit from the high quality treatments with international standards. "Over time, centres that join the Diaverum network typically experience a 25 per cent improvement in their medical outcome scores. Our approach of putting patients in the focus results in an improved quality of life," says Dag Andersson.

Boris Zjadic, Diaverum's Head of Area Central East, comments how establishing Diaverum as the second-largest renal care provider in Romania in less than four years since market entry is testament to the leadership and excellent team in place in Romania. "This latest acquisition highlights the positive attitude and 'yes we can' spirit of the Romania team. I look forward to a successful integration," says Boris Zjadic. "In the long run patients will benefit even more as we are expanding our services towards integrated renal care and will coordinate care for patients with multiple chronic diseases".

The 15 centres offer a number of renal replacement therapies, including in-clinic haemodialysis, online haemodiafiltration, continuous ambulatory peritoneal dialysis and automated peritoneal dialysis as well as preventive and pre-ESRD (end stage renal disease) treatments.

Diaverum's Managing Director in Romania, Camelia Cucu, explains the integration work will be the core focus of the next six to twelve months. "It is very important to us that the teams at each of the 15 centres and their patients feel instantly welcomed and at home within the Diaverum family. We will do everything we can to support our new colleagues in continuing to provide high-quality renal care to their patients," says Camelia Cucu.

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About Diaverum

Diaverum is a global renal care provider with a clear patient focus. As one of the world's leading renal care providers we stand for excellent medical quality, renal care services and a patient-centred research. Being



product-independent also gives us the flexibility to offer individual treatments for the individual needs of our patients and by coordinating our patients' healthcare needs, we are improving their quality of life. At the same time we are creating value in the healthcare system by optimising the use of healthcare budgets — for the benefit of the patient and the society. Our experience in renal care dates back more than 20 years, when the first dialysis clinic was established, under the former name Gambro Healthcare, defining our Swedish roots. Today 9,000 employees care for more than 29,000 patients in 20 countries in Europe, Latin America, Middle East and Australia/New Zealand. The corporate office is located in Munich, Germany. www.diaverum.com