

Dentalum acquires Skellefteå Tandvård AB

Dentalum expands to region Västerbotten through the acquisition of Skellefteå Tandvård's two clinics. The group now consists of 26 clinics in nine regions in Sweden. Including this acquisition, Dentalum's pro forma¹ revenue amounts to approx. 407 MSEK with an EBITDA of approx. 106 MSEK.

On September 1, 2022, Dentalum commences its partnership with Andreas Eriksson and his team at Skellefteå Tandvård and Tandhälsan i Jörn. The clinics provide patients mainly with general dental care, implant surgery and cosmetic treatments such as teeth whitening and orthodontic treatments with Invisalign.

"For some time now, I have been thinking a lot about addressing the great underlying demand of dental care that exists in Västerbotten, and in fact that is evident in the entire northern Sweden. Partnering up with a larger organisation, I believe that we can do great things for the region.

I have always been driven to continue to develop my businesses and to ensure high-quality care for my patients. With Dentalum, I get the chance to realize this and through their business model that ensures each clinic manager an autonomy and control of their own clinic, we will be able to attract the right people to the clinics. In addition, I get the opportunity to run my businesses in the same manner as before, which was also a dealbreaker for me when deciding to sell my businesses", says the founder of Skellefteå Tandvård, Andreas Eriksson.

"It is very exciting to welcome Andreas and his staff to Dentalum. We have been talking to Andreas for some time to find the right approach for a partnership, with the vision of expanding further in the northern parts of Sweden. Andreas is very driven and has great local knowledge in the region, consistently providing high-quality care to his patients. These are vital parameters for being able to grow in a qualitative and sustainable way. Through this partnership, we can ensure that more patients have access to great dental care. We are very much looking forward to realizing the plans we have for northern Sweden together with Andreas", says Dentalum's CEO Max Dorthé Ladow.

For more information, please contact:

Max Dorthé Ladow, CEO and co-founder, [+46 709 85 97 83](tel:+46709859783), max.ladow@dentalum.com

Marcus Ladow, Head of M&A and co-founder, [+46 763 45 80 80](tel:+46763458080), marcus.ladow@dentalum.com

Visit: www.dentalum.com

Dentalum Operations AB (publ) is a fast-growing dental service organisation focusing on acquiring profitable and sustainable dental clinics in the Nordics. Dentalum's philosophy is built on local identity, where the clinic owners continue as entrepreneurs operating the clinics with a high degree of independence post-acquisition. Dentalum's goal is to build a world class organisation by creating a strong corporate culture, positive work environment and growth opportunities which motivate and engage our coworkers to provide the highest quality of care and a remarkable service to our patients. For more information, please visit www.dentalum.com

¹ Dentalum's pro forma revenue and EBITDA costs associated with Dentalum Operations AB (publ) and IFRS lease re-classifications. The combined Group revenue and EBITDA are based on both LTM03/22 for the 24 completed clinic acquisitions and pro forma adjusted revenue and EBITDA for the clinics signed, but not completed, based on each clinic's relevant LTM-period.