

# CAPNOR WEASEL BIDCO OYJ

Half Year Financial Report  
January – June 2025



## Half year Financial Report 2025 (unaudited)

### Second quarter (April – June) highlights

- Second quarter revenue increased by 17% to EUR 33.2 (28.4) million
- Adjusted EBITDA increased by 84% to EUR 7.4 (4.0) million, corresponding to a 22% (14%) Adjusted EBITDA margin
- Adjusted EBIT increased by 280% to EUR 3.7 (1.0) million, corresponding to an 11% (3%) Adjusted EBIT margin
- Adjusted operational cash flow in the second quarter was EUR 4.2 million, up from EUR -0.5 million in the comparison period

### Significant events during and after the second quarter

- iLOQ has been taking measures to secure its future growth and competitiveness, and these actions have been concluded in the second quarter of 2025 in relation to own personnel
- iLOQ's Leadership Team composition was changed, as in May 2025, Trang Vu started as the Chief Supply Chain Officer and Jukka Havia as the Chief Financial Officer
- iLOQ is rolling out a global partner program to deepen its co-operation with its sales partner network

### First half (January – June) highlights

- Revenue increased by 17% to EUR 57.0 (48.6) million
- Adjusted EBITDA increased to EUR 9.2 (0.9) million, corresponding to a 16% (2%) Adjusted EBITDA margin
- Adjusted EBIT in the first half of 2025 was EUR 1.8 (-4.9) million, corresponding to 3% (-10%) Adjusted EBIT margin
- Adjusted operational cash flow in the first half was EUR 8.2 million, down by about 17% from EUR 9.9 million in the comparison period

| EUR '000                         | Q2 2025       | Q2 2024       | Change<br>in % | H1 2025       | H1 2024       | Change<br>in % | FY 2024        |
|----------------------------------|---------------|---------------|----------------|---------------|---------------|----------------|----------------|
| <b>Revenue</b>                   | <b>33,178</b> | <b>28,352</b> | <b>17%</b>     | <b>56,998</b> | <b>48,640</b> | <b>17%</b>     | <b>128,746</b> |
| EBITDA                           | 6,088         | 4,027         | 51%            | 7,903         | 929           | 751%           | 19,614         |
| EBITDA margin                    | 18%           | 14%           |                | 14%           | 2%            |                | 15%            |
| EBIT                             | 2,349         | 963           | 144%           | 523           | -4,872        |                | 7,212          |
| EBIT margin                      | 7%            | 3%            |                | 1 %           | -10%          |                | 6%             |
| Operational Cash Flow            | 3,507         | -532          |                | 7,478         | 9,901         | -24%           | 20,298         |
| Operational Cash Flow %          | 11%           | -2%           |                | 13 %          | 20%           |                | 16%            |
| <b>Adjusted EBITDA*</b>          | <b>7,402</b>  | <b>4,027</b>  | <b>84%</b>     | <b>9,218</b>  | <b>929</b>    | <b>892%</b>    | <b>21,413</b>  |
| <b>Adjusted EBITDA margin*</b>   | <b>22%</b>    | <b>14%</b>    |                | <b>16 %</b>   | <b>2 %</b>    |                | <b>17%</b>     |
| Adjusted EBIT                    | 3,663         | 963           | 280%           | 1,837         | -4,872        |                | 9,011          |
| Adjusted EBIT margin             | 11%           | 3%            |                | 3 %           | -10%          |                | 7%             |
| Adjusted Operational Cash Flow   | 4,201         | -532          |                | 8,172         | 9,901         | -17%           | 22,097         |
| Adjusted Operational Cash Flow % | 13%           | -2%           |                | 14 %          | 20%           |                | 17%            |

\* FY 2024 included EUR 1.8 million adjustments related to strategic analysis of iLOQ's full sales potential together with restructuring costs. These costs have been excluded in the Adjusted EBITDA, Adjusted EBIT and Adjusted Operational Cash Flow figures above. During the first half of 2025, altogether EUR 1.3 million of non-recurring costs have been excluded in the aforementioned adjusted figures (some of them with a delayed cash flow impact), mainly in relation to growth and competitiveness boosting actions.

## Management overview of the second quarter

During the second quarter of 2025, iLOQ Group's revenue increased by 17% compared to the corresponding period of the previous year. When excluding some material delivery related sales to external manufacturing partners, revenue growth was 20% when comparing Q2/2025 to Q2/2024. Even though geopolitical uncertainties still exist, including tariffs on international trade, the underlying demand for iLOQ's solutions has remained solid during the second quarter. There are still some cases where end-customer decision making on major projects is being delayed due to the temporary bottlenecks, for example in the housing sector in the Netherlands. In the North American market, iLOQ accelerated sales towards the end of the second quarter especially in the Critical Infrastructure segment and S50 solutions. There was also robust growth in Critical Infra in Europe and Emerging Markets. In 2025, iLOQ's Nordics business has been steadily growing, and the Built Environment market segment is showing signs of recovery in Nordic countries.

Revenue growth contributed positively to quarterly profitability and cash flow. At the end of June, the net working capital level was close to the situation at the end of June 2024, however with a lower inventory level and a higher trade receivables level.

Key quarterly performance metrics for the second quarter:

- EBITDA amounted to EUR 6.1 (4.0) million, corresponding to 18% (14%) EBITDA margin
- EBIT amounted to EUR 2.3 (1.0) million, corresponding to 7% (3%) EBIT margin
- Operational Cash Flow was EUR 3.5 (-0.5) million

To ensure its future competitiveness, iLOQ decided to readjust its global sourcing and supply chain network and to ensure a more optimal future cost structure, which has also caused some non-recurring costs. In May 2025, the Group Leadership Team was renewed, as Trang Vu joined from inside of iLOQ as the Chief Supply Chain Officer and Jukka Havia was recruited as the Chief Financial Officer.

iLOQ continues to invest in future growth and technology leadership. The US market has numerous interesting opportunities for iLOQ's solutions both via new partners as well as within new customer groups. During the second quarter, a partnership agreement was made with Wesco, a leading provider of business-to-business distribution and logistics services and supply chain solutions. Moreover, iLOQ showcased its entire smart-locking ecosystem at ISC West in April. The Group has identified new potential use cases to further grow in the existing markets, for example in the Critical Infra. iLOQ is also currently rolling out a global partner program to secure its future growth and to better support its partners.

## Management overview of the first half

During the first half of 2025, iLOQ had steady revenue growth and is rebounding well from slowdown at the end of 2024. R&D investments have been kept at a high level in the first half of the year, but iLOQ has started some actions to normalize and re-allocate investments. Based on the actions to boost competitiveness and future growth, iLOQ carried out and started additional measures to streamline the organization and to optimize the global supply chain. Therefore, during the first half of 2025 a total of EUR 1.3 million costs were recognized as non-recurring items, the majority of which was linked to own personnel redundancies.

Key quarterly performance metrics for the first half:

- EBITDA amounted to EUR 7.9 (1.0) million, corresponding to 14% (2%) EBITDA margin
- EBIT amounted to EUR 0.5 (-4.9) million, corresponding to 1% (-10%) EBIT margin
- Operational Cash Flow was EUR 7.5 (9.9) million

Capnor Weasel Bidco Oyj finalized a successful refinancing for EUR 55 million nominal value of floating rate notes in 2024,

and these senior secured floating rate notes have been publicly listed on Nasdaq Stockholm from the first quarter of 2025. In addition to this, the company has a EUR 30 million bilateral revolving credit facility, which was fully undrawn at the end of June 2025.

iLOQ published its 2024 sustainability report in May 2025 and continues to drive and invest into its 360-degree approach to sustainability, with its battery-free solutions providing life cycle benefits to its end-customers.

## Events after the reporting period

There were no significant events after the reporting period until the date of this release.

## Quarterly information

| QUARTERLY<br>INFORMATION,<br>EUR '000 | Q1<br>2023 | Q2<br>2023 | Q3<br>2023 | Q4<br>2023 | Q1<br>2024 | Q2<br>2024 | Q3<br>2024 | Q4<br>2024 | Q1<br>2025 | Q2<br>2025 |
|---------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Revenue                               | 32,000     | 29,135     | 22,905     | 57,278     | 20,288     | 28,352     | 27,828     | 52,278     | 23,820     | 33,178     |
| EBITDA                                | 6,060      | 2,840      | 1,679      | 20,786     | -3,098     | 4,027      | 2,507      | 16,178     | 1,815      | 6,088      |
| EBITDA margin                         | 19%        | 10%        | 7%         | 36%        | -15%       | 14%        | 9%         | 31%        | 8%         | 18%        |
| EBIT                                  | 3,542      | 305        | -948       | 17,594     | -5,835     | 963        | -681       | 12,765     | -1,826     | 2,349      |
| EBIT margin                           | 11%        | 1%         | -4%        | 31%        | -29%       | 3%         | -2%        | 24%        | -8%        | 7%         |
| Operational Cash Flow                 | 7,753      | -6,893     | -3,639     | 12,295     | 10,433     | -532       | 1,149      | 9,248      | 3,971      | 3,507      |
| Operational Cash Flow %               | 24%        | -24%       | -16%       | 21%        | 51%        | -2%        | 4%         | 18%        | 17%        | 11%        |
| Adjusted EBITDA                       | 6,438      | 2,840      | 2,609      | 20,786     | -3,098     | 4,027      | 2,507      | 17,977     | 1,815      | 7,402      |
| Adjusted EBITDA margin                | 20%        | 10%        | 11%        | 36%        | -15%       | 14%        | 9%         | 34%        | 8%         | 22%        |

## Declaration of the Board

We confirm that, to the best of our knowledge, the condensed financial statements give a true and fair view of the Group's assets, liabilities, financial position and results of operations for the period. We also confirm, to the best of our knowledge, that the management overview includes a fair review of important events that have occurred during the first half of 2025.

Espoo, August 15, 2025

Heikki Hiltunen  
President and CEO

Magnus Hammarström  
Member of the Board

# INCOME STATEMENT

| CONSOLIDATED INCOME STATEMENT, IFRS                                  |               |              |                |                |               |
|--|---------------|--------------|----------------|----------------|---------------|
| EUR '000   | Q2 2025       | Q2 2024      | H1 2025        | H1 2024        | FY 2024       |
| <b>Revenue</b>   | 33,178        | 28,352       | 56,998         | 48,640         | 128,746       |
| Other income   | 1             | 3            | 6              | 8              | 18            |
| Materials and services   | -12,678       | -11,855      | -21,378        | -21,159        | -53,956       |
| Employee benefit expenses  | -7,630        | -6,907       | -15,875        | -15,934        | -29,469       |
| Depreciation, amortization and impairment losses                     | -3,739        | -3,063       | -7,380         | -5,801         | -12,402       |
| Other operating expenses   | -6,784        | -5,565       | -11,849        | -10,627        | -25,724       |
| <b>Operating profit (EBIT)</b>                                       | <b>2,349</b>  | <b>963</b>   | <b>523</b>     | <b>-4,872</b>  | <b>7,212</b>  |
| Finance income   | 7             | 15           | 69             | 178            | 414           |
| Finance cost   | -1,183        | -844         | -2,474         | -4,092         | -7,004        |
| <b>Net financial expenses</b>  | <b>-1,175</b> | <b>-829</b>  | <b>-2,406</b>  | <b>-3,915</b>  | <b>-6,590</b> |
| <b>Profit (-loss) before taxes</b>                                   | <b>1,174</b>  | <b>134</b>   | <b>-1,883</b>  | <b>-8,787</b>  | <b>622</b>    |
| Income taxes   | -453          | 159          | -225           | 417            | -821          |
| <b>Profit (loss) for the financial period</b>                        | <b>720</b>    | <b>293</b>   | <b>-2,108</b>  | <b>-8,369</b>  | <b>-199</b>   |
| <b>Items that may be subsequently reclassified to profit or loss</b> |               |              |                |                |               |
| Translation differences  | -1,045        | -11          | -546           | -59            | -256          |
| <b>Total comprehensive income</b>                                    | <b>-325</b>   | <b>281</b>   | <b>-2,653</b>  | <b>-8,428</b>  | <b>-454</b>   |
| <b>Earnings per share, undiluted (EUR)</b>                           | <b>7,203</b>  | <b>2,929</b> | <b>-21,076</b> | <b>-83,692</b> | <b>-1,987</b> |
| <b>Earnings per share, diluted (EUR)</b>                             | <b>7,203</b>  | <b>2,929</b> | <b>-21,076</b> | <b>-83,692</b> | <b>-1,987</b> |

## BALANCE SHEET

| CONSOLIDATED BALANCE SHEET, IFRS               |                |                |                |
|--|----------------|----------------|----------------|
| EUR '000                                       | Jun 30, 2025   | Jun 30, 2024   | Dec 31, 2024   |
| <b>ASSETS</b>                                  |                |                |                |
| <b>Non-current assets</b>                      |                |                |                |
| Intangible assets                              | 109,416        | 108,315        | 108,797        |
| Goodwill                                       | 92,467         | 92,467         | 92,467         |
| Property, plant and equipment                  | 5,724          | 6,374          | 6,483          |
| Deferred tax assets                            | 589            | 485            | 587            |
| <b>Total non-current assets</b>                | <b>208,196</b> | <b>207,642</b> | <b>208,334</b> |
|  |                |                |                |
| Inventories                                    | 22,327         | 26,710         | 23,064         |
| Trade and other receivables                    | 21,836         | 18,725         | 30,848         |
| Current tax receivables for the financial year | 2,791          | 1,749          | 1,978          |
| Cash and cash equivalents                      | 10,673         | 4,906          | 9,066          |
| <b>Total current assets</b>                    | <b>57,627</b>  | <b>52,089</b>  | <b>64,955</b>  |
|  |                |                |                |
| <b>Total assets</b>                            | <b>265,824</b> | <b>259,731</b> | <b>273,289</b> |
| <b>EQUITY &amp; LIABILITIES</b>                |                |                |                |
| <b>Equity</b>                                  |                |                |                |
| Share capital                                  | 80             | 80             | 80             |
| Invested unrestricted equity fund              | 143,240        | 143,240        | 143,240        |
| Translation difference                         | -768           | -26            | -222           |
| Retained earnings                              | 25,735         | 19,317         | 27,881         |
| <b>Total equity</b>                            | <b>168,287</b> | <b>162,612</b> | <b>170,979</b> |
| <b>LIABILITIES</b>                             |                |                |                |
| <b>Non-current liabilities</b>                 |                |                |                |
| Financial liabilities                          | 54,654         | 54,607         | 54,599         |
| Non-current lease liabilities                  | 1,455          | 1,465          | 1,833          |
| Non-current provisions                         | 877            | 922            | 949            |
| Deferred tax liabilities                       | 14,839         | 15,943         | 15,437         |
| <b>Total non-current liabilities</b>           | <b>71,826</b>  | <b>72,938</b>  | <b>72,818</b>  |
| <b>Current liabilities</b>                     |                |                |                |
| Short-term interest-bearing liabilities        | 62             | 1,387          | 62             |
| Account payables and other liabilities         | 22,464         | 20,149         | 26,431         |
| Current lease liabilities                      | 2,001          | 1,575          | 1,842          |
| Current provisions                             | 1,143          | 824            | 1,113          |
| Current tax liabilities                        | 42             | 247            | 45             |
| <b>Total current liabilities</b>               | <b>25,711</b>  | <b>24,181</b>  | <b>29,492</b>  |
|  |                |                |                |
| <b>Total liabilities</b>                       | <b>97,537</b>  | <b>97,119</b>  | <b>102,310</b> |
|  |                |                |                |
| <b>Total equity and liabilities</b>            | <b>265,824</b> | <b>259,731</b> | <b>273,289</b> |

## STATEMENT OF CASH FLOWS

| CONSOLIDATED STATEMENT OF CASH FLOWS, IFRS<br>EUR '000           | H1 2025       | H1 2024       | FY 2024        |
|--|---------------|---------------|----------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                       |               |               |                |
| Profit (loss) for the financial period                           | -2,108        | -8,369        | -199           |
| Adjustments:   |               |               |                |
| Depreciation and amortization                                    | 7,380         | 5,801         | 12,402         |
| Unrealized exchange rate gains and losses                        | 0             | 0             | 189            |
| Financial Income   | -69           | -178          | -414           |
| Financial Expense  | 2,474         | 4,092         | 7,004          |
| Taxes  | 225           | -417          | 821            |
| Other adjustments  | 0             | -370          | 476            |
| <b>Change in Working Capital:</b>                                |               |               |                |
| Change in trade and other receivables                            | 9,012         | 18,183        | 5,893          |
| Change in inventory  | 737           | -2,233        | 1,413          |
| Change in trade and other payables                               | -3,834        | -2,208        | 4,024          |
| Change in provisions   | -42           | 480           | 796            |
| Interest paid  | -1,989        | -2,654        | -4,988         |
| Interest received  | 16            | 10            | 91             |
| Income tax paid  | -2,363        | -3,218        | -5,220         |
| Other financial items  | -66           | -1,468        | -1,522         |
| <b>Net cash flow from operating activities (A)</b>               | <b>9,373</b>  | <b>7,450</b>  | <b>20,768</b>  |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                       |               |               |                |
| Investments in intangible assets                                 | -6,235        | -4,936        | -10,843        |
| Investments in tangible assets                                   | -62           | -313          | -600           |
| <b>Net cash flow from investing activities (B)</b>               | <b>-6,297</b> | <b>-5,249</b> | <b>-11,443</b> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                       |               |               |                |
| Payments of lease liabilities                                    | -1,254        | -904          | -2,277         |
| Withdrawals of short-term loans                                  | 0             | 1,325         | 0              |
| Proceeds from short-term liabilities                             | 0             | -5,000        | -5,000         |
| Withdrawals of long-term loans                                   | 0             | 55,000        | 55,000         |
| Payments of long-term liabilities                                | 0             | -55,000       | -55,064        |
| <b>Net cash flow from financing activities (C)</b>               | <b>-1,254</b> | <b>-4,579</b> | <b>-7,341</b>  |
| <b>CHANGE IN CASH AND CASH EQUIVALENTS (A+B+C)</b>               | <b>1,822</b>  | <b>-2,379</b> | <b>1,983</b>   |
| <b>Cash and cash equivalents, in the beginning of period</b>     | <b>9,066</b>  | <b>7,397</b>  | <b>7,397</b>   |
| Change in cash and cash equivalents                              | 1,822         | -2,379        | 1,983          |
| Net effect of exchange rate changes on cash and cash equivalents | -214          | -113          | -314           |
| <b>Cash and cash equivalents, at the end of period</b>           | <b>10,673</b> | <b>4,906</b>  | <b>9,066</b>   |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Share capital | Reserve for invested<br>non-restricted equity | Translation reserve | Retained earnings | Total   |
|--|---------------|---|---------------------|-------------------|---------|
| <b>EUR '000</b>                                  |               |   |                     |                   |         |
| <b>Equity on Jan 1, 2025</b>                     | 80            | 143,240                                       | -223                | 27,882            | 170,979 |
| Adjustment for previous year's retained earnings |               |   |                     | -38               | -38     |
| <b>Comprehensive income</b>                      |               |   |                     |                   |         |
| Profit for the financial year                    |               |   | -546                | -2,108            | -2,653  |
| <b>Total comprehensive income</b>                | 80            | 143,240                                       | -768                | 25,736            | 168,287 |
| <b>Equity on Jun 30, 2025</b>                    | 80            | 143,240                                       | -768                | 25,736            | 168,287 |

|  | Share capital | Reserve for invested<br>non-restricted equity | Translation reserve | Retained earnings | Total   |
|--|---------------|---|---------------------|-------------------|---------|
| <b>EUR '000</b>                                  |               |   |                     |                   |         |
| <b>Equity on Jan 1, 2024</b>                     | 80            | 143,240                                       | 33                  | 27,972            | 171,325 |
| Adjustment for previous year's retained Earnings |               |   |                     | -286              | -286    |
| <b>Comprehensive income</b>                      |               |   |                     |                   |         |
| Profit for the financial year                    |               |   | -59                 | -8,369            | -8,428  |
| <b>Total comprehensive income</b>                | 80            | 143,240                                       | -26                 | 19,318            | 162,612 |
| <b>Equity on Jun 30, 2024</b>                    | 80            | 143,240                                       | -26                 | 19,318            | 162,612 |



# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## 1. Reporting entity

Capnor Weasel Bidco Oyj (the Company) is domiciled in Finland. These condensed interim financial statements for the quarter ending on June 30, 2025, comprise the Company and its subsidiaries (together referred to as the 'Group')

## 2. Accounting principles

The Group's Interim Report for January–June 2025 has been prepared in line with IAS 34 'Interim Financial Reporting' standard and should be read in conjunction with the Group's financial statements for 2024. The Group has applied the same accounting principles in the preparation of this Interim Report as in its Financial Statements for 2024. The information presented in this Interim Report has not been audited.

## 3. Seasonality

The Group operates in an industry that has seasonal fluctuations in revenue. In a typical year, the first three quarters amount to approximately two thirds of the Group's full-year revenue, while the last quarter revenue typically amounts to about one third of the full-year revenue. Therefore, in a typical year, the financial results of the fourth quarter can be expected to be stronger than compared to the first three quarters, and this seasonality also affects the cash flow profile of the Group.

## 4. Segment reporting

In addition to the parent company Capnor Weasel Bidco Oyj, iLOQ Group belongs to the Group. Industrial operations are in the iLOQ Group that offers digital smart-locking solutions. iLOQ Group operates with a network business model in the manufacture and distribution of products, and hence it has only limited own assembly and manufacturing operations. iLOQ Group's products are sold through iLOQ's distribution partners that also provide professional installation and maintenance services to iLOQ's end-customers. For certain critical infra customers, iLOQ Group also has direct deliveries. iLOQ Group has its parent company iLOQ Oy in Finland and foreign subsidiaries in Sweden, Denmark, Norway, Germany, Belgium, the Netherlands, France, Spain, Poland, Great Britain, Canada, United Arab Emirates, Australia and United States. The Group's business operations are managed and monitored as one entity. Subsidiaries are sales organizations, and their turnover consists of service charges from the iLOQ Group's parent company. Based on the similarity of business operations, products, services and production process, the Group has only one operating segment. The Executive Board is iLOQ Group's chief operative decision maker. The Executive Board evaluates the performance of the company and the use of resources as a whole. Composition of the Group's turnover and geographical distribution is presented with the notes related to turnover. The Group has currently no external customers with revenue of over 10% of the Group's total revenue. The Group's most significant non-current assets are located at the domicile of the parent company.

## 5. Revenue

The revenue of Capnor Weasel Bidco Group consists of digital locking and access management systems. The Group's products consist of supplied locks and software as well as lock operation and maintenance services. The Group's customers are to main extent retailers and partners for locking products. Revenue is recognized when control over the goods or the service is transferred to the customer. Lock deliveries are recognized as revenue when control is transferred on the basis of the delivery of the products, when the risks and benefits have been transferred to iLOQ Group's customers. CIP Incoterms delivery term is generally used on the delivery of products. For some specific customers, Delivered Duty Paid Incoterms can also be applied. Revenue from maintenance and repair services and licenses is recognized over time as the customer receives the benefits simultaneously as the service is provided. Sales contracts are made with the regular payment terms. Annual rebates can be granted to customers belonging to Group's partner program for products sold during a specified time frame.

The Group's revenue by geographical area is presented below.

| REVENUE BY GEOGRAPHY<br>EUR '000 | Q2<br>2025    | % of<br>REV | Q2<br>2024    | % of<br>REV | H1<br>2025    | % of<br>REV | H1<br>2024    | % of<br>REV |
|----------------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|-------------|
| Nordics                          | 19,539        | 59%         | 19,036        | 67%         | 35,947        | 63%         | 30,806        | 63%         |
| Europe & Emerging markets        | 11,330        | 34%         | 8,914         | 31%         | 18,399        | 32%         | 16,823        | 35%         |
| North America                    | 2,309         | 7%          | 401           | 1%          | 2,652         | 5%          | 1,011         | 2%          |
| <b>Total Sales</b>               | <b>33,178</b> | <b>100%</b> | <b>28,352</b> | <b>100%</b> | <b>56,998</b> | <b>100%</b> | <b>48,640</b> | <b>100%</b> |

| REVENUE BY GEOGRAPHY<br>EUR '000 | Q1<br>2025    | % of REV    | Q1<br>2024    | % of REV    |
|----------------------------------|---------------|-------------|---------------|-------------|
| Nordics                          | 16,408        | 69%         | 11,769        | 58%         |
| Europe & Emerging markets        | 7,069         | 30%         | 7,909         | 39%         |
| North America                    | 343           | 1%          | 610           | 3%          |
| <b>Total Sales</b>               | <b>23,820</b> | <b>100%</b> | <b>20,288</b> | <b>100%</b> |

The classification of revenue according to the timing of revenue recognition is presented below.

| REVENUE BY TIME OF<br>RECOGNITION<br>EUR '000 | Q2<br>2025    | % of<br>REV | Q2<br>2024    | % of<br>REV | H1<br>2025    | % of<br>REV | H1<br>2024    | % of<br>REV |
|---|---------------|-------------|---------------|-------------|---------------|-------------|---------------|-------------|
| Revenue is recognized at point<br>in time     | 31,337        | 94%         | 26,791        | 94%         | 53,470        | 94%         | 45,887        | 94%         |
| Revenue is recognized over<br>time            | 1,840         | 6%          | 1,561         | 6%          | 3,528         | 6%          | 2,753         | 6%          |
| <b>Total Sales</b>                            | <b>33,178</b> | <b>100%</b> | <b>28,352</b> | <b>100%</b> | <b>56,998</b> | <b>100%</b> | <b>48,640</b> | <b>100%</b> |

## INTANGIBLE ASSETS

|  | Technology | Intangible rights | Brand  | Goodwill | Other Intangible assets | Customer relations | Work in progress | Total   |
|--|------------|-------------------|--------|----------|-------------------------|--------------------|------------------|---------|
| EUR '000   |            |                   |        |          |                         |                    |                  |         |
| Acquisition cost, Jan 1, 2025                        | 95,200     | 2,635             | 12,865 | 92,467   | 4,082                   | 12,142             | 17,832           | 237,222 |
| Transfer between items                               | 4,687      |                   |        |          | 3,012                   |                    | -7,699           | 0       |
| Additions  | 5          | 121               |        |          |                         |                    | 6,113            | 6,239   |
| Acquisition cost, Jun 30, 2025                       | 99,892     | 2,756             | 12,865 | 92,467   | 7,094                   | 12,142             | 16,245           | 243,461 |
| Accumulated amortization and impairment Jan 1, 2025  | 23,539     | 1,016             | 4,338  | 0        | 2,546                   | 4,090              | 429              | 35,958  |
| Amortization   | 3,990      | 128               | 429    |          | 669                     | 405                |                  | 5,620   |
| Accumulated amortization and impairment Jun 30, 2025 | 27,529     | 1,143             | 4,767  | 0        | 3,215                   | 4,495              | 429              | 41,577  |
| Carrying amount Jan 1, 2025                          | 71,661     | 1,619             | 8,527  | 92,467   | 1,536                   | 8,052              | 17,403           | 201,264 |
| Carrying amount Jun 30, 2025                         | 72,364     | 1,613             | 8,098  | 92,467   | 3,879                   | 7,648              | 15,817           | 201,883 |
|  | Technology | Intangible rights | Brand  | Goodwill | Other Intangible assets | Customer relations | Work in progress | Total   |
| EUR '000   |            |                   |        |          |                         |                    |                  |         |
| Acquisition cost, Jan 1, 2024                        | 85,742     | 2,253             | 12,865 | 92,467   | 4,200                   | 12,142             | 17,501           | 227,170 |
| Transfer between items                               | 5,492      |                   |        |          | 36                      |                    | -5,528           | 0       |
| Additions  |            | 239               |        |          |                         |                    | 4,697            | 4,936   |
| Acquisition cost, Jun 30, 2024                       | 91,234     | 2,492             | 12,865 | 92,467   | 4,236                   | 12,142             | 16,670           | 232,106 |
| Accumulated amortization and impairment Jan 1, 2024  | 17,733     | 722               | 3,480  | 0        | 1,737                   | 3,281              | 0                | 26,953  |
| Amortization   | 2,600      | 148               | 429    |          | 360                     | 405                | 0                | 3,941   |
| Impairment   |            |                   |        |          |                         |                    | 429              | 429     |
| Accumulated amortization and impairment Jun 30, 2024 | 20,333     | 869               | 3,909  | 0        | 2,097                   | 3,686              | 429              | 31,322  |
| Carrying amount Jan 1, 2024                          | 68,009     | 1,531             | 9,385  | 92,467   | 2,463                   | 8,861              | 17,501           | 200,217 |
| Carrying amount Jun 30, 2024                         | 70,902     | 1,622             | 8,956  | 92,467   | 2,140                   | 8,457              | 16,242           | 200,783 |

## TANGIBLE ASSETS

|  | Machinery and<br>equipment | Work in progress | Other tangible<br>assets | Cars, right-of-use | Premises, right-<br>of-use | Total  |
|--|----------------------------|------------------|--------------------------|--------------------|----------------------------|--------|
| <b>EUR '000</b>                                      |                            |                  |                          |                    |                            |        |
| Acquisition cost, Jan 1, 2025                        | 7,331                      | 341              | 487                      | 4,677              | 6,690                      | 19,527 |
| Additions  | 62                         |                  |                          | 524                | 415                        | 1,001  |
| Acquisition cost, Jun 30, 2025                       | 7,393                      | 341              | 487                      | 5,202              | 7,105                      | 20,528 |
| Accumulated depreciation and impairment Jan 1, 2025  | 4,933                      | 0                | 327                      | 3,204              | 4,580                      | 13,044 |
| Depreciation   | 551                        |                  | 35                       | 496                | 678                        | 1,760  |
| Accumulated depreciation and impairment Jun 30, 2025 | 5,484                      | 0                | 362                      | 3,700              | 5,258                      | 14,804 |
| Carrying amount Jan 1, 2025                          | 2,399                      | 341              | 160                      | 1,473              | 2,110                      | 6,483  |
| Carrying amount Jun 30, 2025                         | 1,909                      | 341              | 125                      | 1,502              | 1,847                      | 5,724  |

|  | Machinery and<br>equipment | Work in progress | Other tangible<br>assets | Cars, right-of-use | Premises, right-<br>of-use | Total  |
|--|----------------------------|------------------|--------------------------|--------------------|----------------------------|--------|
| <b>EUR '000</b>                                      |                            |                  |                          |                    |                            |        |
| Acquisition cost, Jan 1, 2024                        | 6,501                      | 773              | 458                      | 3,063              | 5,840                      | 16,635 |
| Additions  | 280                        | 18               | 15                       | 103                | 468                        | 884    |
| Deductions   |                            | -67              |                          |                    |                            | -67    |
| Acquisition cost, Jun 30, 2024                       | 6,781                      | 723              | 473                      | 3,166              | 6,308                      | 17,451 |
| Accumulated depreciation and impairment Jan 1, 2024  | 3,734                      | 0                | 257                      | 2,270              | 3,384                      | 9,646  |
| Depreciation   | 548                        |                  | 35                       | 278                | 570                        | 1,431  |
| Accumulated depreciation and impairment Jun 30, 2024 | 4,283                      | 0                | 292                      | 2,548              | 3,954                      | 11,077 |
| Carrying amount Jan 1, 2024                          | 2,767                      | 773              | 200                      | 793                | 2,456                      | 6,989  |
| Carrying amount Jun 30, 2024                         | 2,498                      | 723              | 180                      | 618                | 2,354                      | 6,374  |

## RELATED PARTY TRANSACTIONS

The Group's related parties consist of Capnor Weasel Bidco Oyj, its subsidiary iLOQ Oy and subsidiaries of ILOQ Oy. In addition, related parties include the Group's Board members, the CEO and members of the Group Leadership Team, as well as entities that are under the control of key management personnel and their family members. There were no related party transactions during the reporting period except for the fees, business cost reimbursements and salaries paid to those persons specified as being related parties.

## CONTINGENT LIABILITIES

| CONTINGENT LIABILITIES        |               |               |               |
|-------------------------------|---------------|---------------|---------------|
| EUR '000                      | H1 2025       | H1 2024       | FY 2024       |
| <b>Contingent liabilities</b> |               |               |               |
| Credit facility               | 30,000        | 30,000        | 30,000        |
| Lease guarantee               | 146           | 146           | 146           |
| Delivery guarantee            | 600           | 600           | 600           |
| Corporate credit card         | 223           | 110           | 121           |
| <b>Total</b>                  | <b>30,969</b> | <b>30,856</b> | <b>30,867</b> |

| COLLATERAL GRANTED                     |                |                |                |
|--|----------------|----------------|----------------|
| EUR '000                               | H1 2025        | H1 2024        | FY 2024        |
| Collateral granted for own commitments | 225,000        | 225,000        | 225,000        |
| <b>Total</b>                           | <b>225,000</b> | <b>225,000</b> | <b>225,000</b> |

Collateral granted for own commitments (shares given as security pcs., iLOQ Oy) total of 1,179,726 pcs.

## DEFINITIONS OF ALTERNATIVE PERFORMANCE MEASURES

1. **EBITDA** = Operating profit (EBIT) before depreciation, amortization and impairment losses
2. **Operational Cash Flow** = EBITDA + change in trade and other receivables + change in inventories + change in trade and other payables + change in provisions + investments in intangible assets + investments in tangible assets. Operational Cash Flow is used internally by the group to follow EBITDA while also taking into account investments and changes in working capital
3. **Operational Cash Flow %** = Operational Cash Flow / Revenue
4. **Adjusted EBITDA, Adjusted EBIT and Adjusted Operational Cash Flow** = Same as above but excluding non-recurring items: in 2024 an impact of EUR 1.8 million adjustments related to strategic analysis of iLOQ's full sales potential together with restructuring costs, and during the first half of 2025 altogether EUR 1.3 million of non-recurring costs (some of them with delayed cash flow impact) that have been recognized mainly in relation to growth and competitiveness boosting actions. These non-recurring items have been excluded in the Adjusted EBITDA, Adjusted EBIT and Adjusted Operational Cash Flow figures above.

## CONTACT

Additional information about the company can be found on the corporate website [www.ilq.com](http://www.ilq.com). The company can be contacted by e-mail, [info@ilq.com](mailto:info@ilq.com)

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