

## **Observe Medical continues the roll-out of Sippi® - signs distribution agreement for launch in Poland and Romania**

**Oslo June 30, 2021 – Observe Medical ASA (OSE: OBSRV), today announces that it has entered into a distribution agreement and partnership with Skamex (Poland) for the launch of Sippi® in the Polish and the Romanian market.**

“We are pleased to announce that we are taking additional steps in the roll-out of Sippi® through our partnership with Skamex and the signing of the distribution agreement for Poland and Romania. Skamex is one of the leading distributors of medical equipment in Poland and Romania, two significant markets with together over 6.800 ICU beds,” says Björn Larsson, CEO of Observe Medical.

Observe Medical's product Sippi® is the only automated digital urine meter with possibility for wireless data transfer to the hospital patient data management systems and hinders biofilm formation (Sippcoat®), that can lead to urinary infections. Sippi® is currently being launched with focus on the clinical rollout in the Nordics and in selected European countries.

“The COVID-19 pandemic is highlighting the need for increased efficiency in intensive care units and other departments in hospitals, as well as the need for accurate patient data, and to prevent and manage hospital acquired infections. Sippi® is an innovative solution that addresses these major challenges,” says Larsson and concludes:

“We use the opportunity, while the pandemic is still severely restricting the possibility to visit customers, to prepare and be ready to accelerate the Sippi® rollout, once the situation is improved, as expected later this year. The mutual partnership and distributor agreement with Skamex is a great example and will position us for a successful launch and roll-out of Sippi® in Poland and Romania”.

For further information, please contact:

Björn Larsson, CEO, mobile: +46 76 620 17 25 E-mail: [bjorn.larsson@observemedical.com](mailto:bjorn.larsson@observemedical.com)

About Observe Medical <https://observemedical.com/>

Observe Medical develops and markets and sells innovative hospital products that contribute to increased patient safety and a more efficient care system. The company's ambition is to drive growth by leveraging its expertise in sales and commercialization of its broad portfolio of medical technology products, mainly in the areas of Urine measurement, Anesthesiology/ICUs and wound care, in combination with targeted M&A. The company's headquarter is in Oslo, Norway and its operations is based out of Gothenburg, Sweden. Observe Medical has a direct sales organization in the Nordics and a distributor network internationally. Observe Medical's product Sippi® is the only automated digital urine meter with possibility for wireless data transfer to the hospital patient data management systems and hinders bacterial migration that can lead to urinary infections (Sippcoat®). Sippi® is CE marked and is currently being launched with focus on selected markets and hospitals in Nordics and in Europe.

About Skamex <https://www.skamex.com/>

Skamex (Skamex Spółka z ograniczoną odpowiedzialnością sp.k., was founded 1990 and is a leading distributor of medical equipment in Poland. For 25 years, the company has provided high-quality medical solutions of the worldwide best medical companies. Skamex cooperates with the leading clinical centers in Poland, delivering the highest-class medical solutions, safe both for personnel and patients, comfortable at the workplace. The company's motto is “Quality for safety” – only the best quality products protect what is the most important: life and health. This approach is manifested in every aspect of the daily work and refers to all those who have an impact on its implementation: partners in business, clients and employees. In March 2011 Skamex received The Certificate of Business Reliability from D&B for achieving best appraisal of business stability.