PRESS RELEASE
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Norec extends cooperation with Nordlo: “Security and expertise are decisive factors”

Nordlo has secured a renewed contract to manage IT operations for the Norwegian government agency Norec for up to eight years. The aim is to develop a more modern IT environment and improve the efficiency of day-to-day operations.

“We are taking on an increasingly strategic role. The focus now is on accelerating digitalisation, delivering tangible benefits through AI and maintaining the high level of security required by a government agency,” says Marius Mønsted, CEO of Nordlo Vennesla.

Norec, the Norwegian Agency for Exchange Cooperation, is a government agency under the Norwegian Ministry of Foreign Affairs, with approximately 60 employees. The agency works with international exchange and development cooperation and has partnered with Nordlo since 2019.



Thomas Viken, ICT Coordinator at Norec.

In its latest procurement process, Norec set high standards for quality, security and Microsoft expertise, among other requirements. As a relatively small organisation, access to a broad range of IT expertise to complement its internal capabilities was also an important consideration.

“Nordlo has proven expertise in security and extensive knowledge of solutions including Azure and Microsoft 365. They understand our organisation, and over the past few years we have developed an effective working relationship. This close collaboration is particularly valuable, enabling our employees to focus on their core responsibilities,” says Thomas Viken, ICT Coordinator at Norec.

Norec's work involves collaboration with organisations across a wide range of countries. At the same time, the agency must comply with the IT and information security requirements applicable to government organisations. Security therefore played a central role in the procurement process.

“We support Norec with services including monitoring, backup and Microsoft's security solutions, as well as continuous monitoring and assessment of its security posture. We have extensive experience in the public sector and understand how to translate technical requirements into practical solutions,” says Kari Gjerald, Key Account Manager at Nordlo Vennesla.

As the agency's responsibilities evolve, consultancy and support for digitalisation projects and AI are expected to become increasingly important. Norec has also been assigned new responsibilities that create a need for new systems, integrations and IT support.

Nordlo is one of the leading providers of cloud and infrastructure services in the Nordic region. The company offer scalable operational solutions, managed services and full outsourcing of IT and digitalisation services to companies and public sector organisations. Through close cooperation and sustainable choices of innovative technology, Nordlo help customers strengthen their competitiveness and drive digitalisation forward. Nordlo has a turnover of SEK 2.5 billion and approximately 1000 employees at locations throughout Sweden and large parts of Norway. nordlo.com/en

“More responsibilities also mean greater IT requirements. Having a partner who already understands our organisation and acts as a strategic adviser is extremely valuable. It enables us to make better decisions right from the outset,” says Thomas Viken, ICT Coordinator at Norec.

The new agreement runs for four years, with an option to extend it for a further four years.

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