

PRESS RELEASE

2026-04-23

Nordlo signs new agreement with Trophi Fastighets: “Strengthens presence in Stockholm”

Nordlo has signed an agreement with the property company Trophi Fastighets AB (publ). The deal strengthens Nordlo’s presence in Stockholm and within the real estate segment.

“For us, this is strategically important. We are strengthening our presence in Stockholm while continuing to develop our offering within niche environments such as Mac. This makes us more relevant to a broader range of customers,” says Per Rosén, Head of Business Area Nordlo City.

Trophi, which owns more than 300 properties and is the leading Nordic property company in the grocery retail segment, has chosen Nordlo as its provider of IT services. The agreement includes client management in a Mac environment, service desk, network services and security solutions.

“It is unusual today to have customers that exclusively use Mac computers. They have different, and sometimes higher, requirements for support related to functionality and integration with applications.”



Per Rosén, Head of Business Area Nordlo City and Sandra Marffy, Head of Finance and Communications at Trophi.

“At the same time, there are few IT providers with our specialist expertise in Mac, who also work in accordance with ITIL and have the capability to meet NIS2 compliance requirements. This is particularly important for a company owned by the Third Swedish National Pension Fund,” says Per Rosén.

Trophi operates in a fully cloud-based IT environment and was looking for a partner that can work proactively and contribute both technical expertise and advisory services.

“We are a forward-looking company that wants to keep developing. Nordlo demonstrated early on that they understood our needs and presented concrete solutions. We were also looking for a partner to work closely with, ‘familiarity and personal’ are our guiding principles, and we immediately found that in Nordlo,” says Sandra Marffy, Head of Finance and Communications at Trophi.

The agreement is an important addition for Nordlo in Stockholm, where the company sees strong opportunities for growth, primarily among small and medium-sized businesses with high demands for expertise and local presence.

“We appreciate Nordlo’s way of working. They are well-prepared, attentive and pragmatic. It felt like a partnership from the very start,” says Sandra Marffy.

Nordlo is one of the leading providers of cloud and infrastructure services in the Nordic region. The company offer scalable operational solutions, managed services and full outsourcing of IT and digitalisation services to companies and public sector organisations. Through close cooperation and sustainable choices of innovative technology, Nordlo help customers strengthen their competitiveness and drive digitalisation forward. Nordlo has a turnover of SEK 2.5 billion and approximately 1000 employees at locations throughout Sweden and large parts of Norway. nordlo.com/en

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