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PRESS RELEASE

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Nordlo grows organically with increasing margins

The Nordic IT group Nordlo continues to grow with improved profitability. In 2025, revenue amounted to SEK 2.54 billion (2.4), with a margin of 15 percent. Growth is entirely organic, driven by long-term customer relationships and continued investments in developing Nordlo's offering.

“We have had a strong year where growth comes from our existing business. This shows that our way of working closely with customers, with a focus on business value and long-term partnerships, delivers results”, says Fredrik Almén, CEO of Nordlo.

The strongest growth is within the small and medium-sized enterprise (SME) segment, where Nordlo's local presence and end-to-end responsibility for customers' IT environments address a clear market need. Most of these customers generate recurring contract revenues.

“This creates stability in the business and provides room for continued investments in both our customer offering and internal efficiency. We continuously evaluate several acquisition candidates, but we are very selective about which ones we proceed with. There needs to be the right cultural fit.”

During 2025, Nordlo has made its own strategic investments, including in AI and automation through initiatives such as Nordlo AI, which helps customers adopt new technologies in a practical and business-oriented way.

“We see clear effects from increased awareness of Nordlo and our comprehensive offering. This is confirmed both in our growth and in high ratings in external surveys such as analysis company Radar's customer satisfaction survey, as well as in our own customer surveys. There is a direct link between customer satisfaction and profitability”, says Fredrik Almén.

The business in Norway is also developing strongly, generating revenue of just over NOK 400 million in 2025. Nordlo has high ambitions with continued focus on organic growth and has at the same time made significant progress in various acquisition dialogues.

“We have high customer satisfaction and, for the IT industry, strong profitability. These are two solid pillars on which we continue to develop our offering and act as a close and reliable IT partner for businesses and the public sector”, says Fredrik Almén, CEO of Nordlo.

Nordlo is one of the leading providers of cloud and infrastructure services in the Nordic region. The company offer scalable operational solutions, managed services and full outsourcing of IT and digitalisation services to companies and public sector organisations. Through close cooperation and sustainable choices of innovative technology, Nordlo help customers strengthen their competitiveness and drive digitalisation forward. Nordlo has a turnover of SEK 2.5 billion and approximately 1000 employees at locations throughout Sweden and large parts of Norway. nordlo.com/en



Fredrik Almén, CEO of Nordlo.

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