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INVISIO receives first orders in Japan. Ahead of the 2020 Olympic Games the Japanese Police has placed two orders.

INVISIO has achieved a first success in the Japanese market by receiving two first orders for communication and hearing protection systems from the police force in Japan for the Olympic Games in 2020. The total order value amounts to SEK 10 million.

INVISIO has won the contracts for communication equipment from the Japanese police force with its Japanese partner FLE. The win is a breakthrough on the Japanese market and with the Japanese police force. The orders constitute an important reference for other Japanese law enforcement and military customers.

This is not the first-time that law enforcement units place orders ahead of large sports events. The French police force, for example, became an INVISIO customer to ensure readiness to cope with the 2016 UEFA European Football Championship.

This win is a sign that there is a growing understanding of how important it is to ensure that communication equipment within law enforcement has the necessary quality and features to seamlessly handle large crowds and thousands of excited and agitated spectators during major events such as the Olympic games.

“Our customer, the Japanese Police, has conducted extensive evaluation of different alternatives and found that the INVISIO system meets their high standards for communication equipment and hearing protection,” says Asari Makoto, CEO, FLE Japan.

“It is very gratifying to be able to deliver our vastly fielded solutions to the Japanese police force and thereby acquire a new and highly respected customer, who will serve as a very important reference in future needs for critical communications on the Japanese market. It is also gratifying to indirectly be part of the safety and security of one of the largest sport events in the world,” says Lars Højgård Hansen, CEO of INVISIO.

Earlier this year INVISIO has won other important contracts with both the German and Swedish police.

For further information, please contact:

Lars Højgård Hansen, President and CEO, INVISIO Communications

Mobile: + 45 5372 7722 | E-mail: lh@invisio.com

Michael Peterson, Director Investor Relations & Corporate Communication,
INVISIO Communications
Mobile: + 45 5372 7733 | E-mail: mpn@invisio.com

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About INVISIO Communications AB (publ)

INVISIO develops and sells advanced communication systems that enable professionals in noisy and mission critical environments to communicate, protect their hearing and work effectively. The company combines specialist knowledge in acoustics and hearing with broad engineering know-how in software, materials technology and integration. Sales are via the headquarters in Copenhagen and sales offices in the USA, France and Italy as well as via a global network of partners. INVISIO's registered office is in Stockholm, Sweden and the company is listed on Nasdaq Stockholm (IVSO). Additional information is available on the company's website www.invisio.com.