

Stockholm, April 30th, 2019

## **INVISIO wins tender from German police force with partner IMTRADEX**

**INVISIO has won a tender for communication equipment from a regional German police force with its partner IMTRADEX. The win is a breakthrough in Germany with Law Enforcement customers and can be seen as a reference for other German state police forces to follow. The contract value is below 10 MSEK.**

The win is another important reference for INVISIO in the modernization of communication equipment that is ongoing globally within defense and security. INVISIO's systems address the initiative by ensuring a good hearing protection while allowing the user to communicate with maintained situational awareness in extreme environments.

"Winning this tender is a breakthrough for INVISIO in Germany and with police forces. We believe that this win is only the beginning and could serve as a reference for many other German state police customers. We have over the last couple of years built a very strong partnership with IMTRADEX in Germany and invested significantly in sales and marketing activities with them. This is now starting to show results" said Lars Højgård Hansen, CEO of INVISIO.

"We are very satisfied, having now won a first large tender within the law enforcement sector. This is a breakthrough for us and INVISIO in Germany with an outstanding product. Due to this reference we will be able to gain even more traction on the German market. Our investment and trust in the products over the past years has now brought the first tender successfully to a win. We are very grateful for our strong partnership with INVISIO and are very excited to work on the next projects combining advanced communication products from INVISIO and the market expertise of IMTRADEX", said Ralf Kudernak, Managing Director of IMTRADEX.

### **For more information, please contact:**

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### **About INVISIO Communications AB (publ)**

INVISIO develops and sells advanced communication systems with hearing protection that enable professionals in noisy and mission critical environments to communicate and operate effectively. The company combines insights in acoustics and human hearing with broad engineering know-how in software, materials technology and interface, among others. Sales are primarily via a global network of partners and resellers, as well as from the headquarters in Copenhagen and the sales offices in the USA, France and Italy. INVISIO's registered office is in Stockholm, Sweden, and the company's share is listed on Nasdaq Stockholm (IVSO). Read more at [www.invisio.com](http://www.invisio.com).