



Fiskars Group

# Half-year financial report 2022

January–June 2022



# Half-year financial report January–June 2022

## BROAD-BASED SALES GROWTH, COMPARABLE EBIT STABLE DESPITE COST INFLATION

### APRIL-JUNE 2022 IN BRIEF:

- Net sales increased by 3.9% to EUR 319.1 million (Q2 2021: 307.2)
- Comparable net sales<sup>1</sup> increased by 7.7% to EUR 319.1 million (296.1)
- EBIT increased to EUR 39.5 million (38.5)
- Comparable EBIT<sup>2</sup> decreased by 12.2% and was EUR 36.3 million (41.4), or 11.4% (13.5%) of net sales
- Cash flow from operating activities before financial items and taxes decreased to EUR 16.0 million (46.7)
- Free cash flow was EUR -3.1 million (34.5)
- Earnings per share (EPS) were EUR 0.41 (0.38)

### JANUARY-JUNE 2022 IN BRIEF:

- Net sales increased by 6.9% to EUR 651.7 million (Q1-Q2 2021: 609.4)
- Comparable net sales<sup>1</sup> increased by 10.6% to EUR 651.7 million (589.1)
- EBIT decreased to EUR 80.9 million (84.3)
- Comparable EBIT<sup>2</sup> was stable at EUR 88.1 million (88.0), or 13.5% (14.4%) of net sales
- Cash flow from operating activities before financial items and taxes decreased to EUR -39.9 million (57.4)
- Free cash flow was EUR -73.0 million (31.7)
- Earnings per share (EPS) were EUR 0.79 (0.48)

### OUTLOOK FOR 2022 (UNCHANGED):

Fiskars expects comparable EBIT to increase from 2021 (2021: EUR 154.2 million).

Fiskars closely monitors the development of consumer confidence, which has dropped to low levels in many of the company's key markets and could impact the demand for its products in the second half.

Furthermore, the challenges relating to global supply chains and raw material and energy price inflation continue. While the company has managed to mitigate the impacts of these factors, they continue to pose a risk for 2022 performance. The company expects that there will be volatility between the quarters due to timing differences between cost inflation and the respective mitigating actions.

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1) Comparable net sales excludes the impact of exchange rates, acquisitions and divestments

2) Items affecting comparability in EBIT include items such as restructuring costs, impairment or provisions charges and releases, integration-related costs, and gains and losses from the sale of businesses



# CEO's review

The second quarter marked the ninth consecutive quarter of growth for Fiskars Group. Our comparable net sales grew by 7.7% with all business areas contributing positively, despite the volatile market environment. For me, these nine consecutive growth quarters prove that our Growth Strategy is transforming the company and we have the fundamentals in place to drive sustainable long-term growth. I would like to thank the entire Fiskars Group team for their hard work in successfully navigating this constantly changing operating environment.

In line with our expectations, our comparable EBIT for the second quarter declined from last year's record high. We have actions in place to mitigate the significant input cost increases caused especially by the war in Ukraine, but the results from these actions are expected to come with a lag and be more visible in the second half of 2022. We have also found it crucial to continue investing in digital acceleration and direct-to-consumer growth to ensure that we remain a top choice for consumers, and this is visible in the increased SG&A costs.

We have been able to serve our customers and avoid any major product availability challenges despite the disruptions in the global supply chains. This has required higher inventories impacting cash flow negatively. We are targeting lower inventory levels towards the end of the year. However, this is dependent on how the global supply chain situation develops.

We continue to move forward with our Growth Strategy at full speed and we can clearly see that it is delivering results. Looking at the first half of the year, we have made good progress in our four transformation levers: commercial excellence; direct-to-consumer (DTC); the U.S.; and China.

In terms of commercial excellence, the broad-based sales growth in all business areas and the only slightly declining gross margin in the first half of the year in this inflationary environment demonstrate the power of our brands. The mid-teen growth in DTC in the first half illustrates that the investments we are making are paying off. Our sales in the U.S. have developed steadily with a very strong first quarter and growth also in the second quarter despite the cold spring affecting demand in Terra. In China, we have had strong growth in both quarters this year, which is a very good result given the intermittent Covid-19 lockdowns since March. Our team there has done an exceptional job in making the most out of a difficult situation and being agile in serving consumers.



**NATHALIE  
AHLSTRÖM**  
President & CEO



One of the key enablers in our strategy is sustainability and we continue to make good progress towards our goals. The sustainability highlight of the second quarter was the announcement of further collaboration between Fiskars Group and Outokumpu, whereby we have started using their new emission-minimized stainless steel as the first company in the world. This steel is used to manufacture selected Fiskars-branded cookware products at our Sorsakoski factory in Finland. We can only achieve our ambitious sustainability targets together with our partners. This collaboration is a great example of pioneering design applied at every step of the product's journey; from innovative, lower emission raw materials to long-lasting, quality cookware.



With half the year now behind us, we keep our guidance for 2022 intact and confirm that we expect comparable EBIT to increase from 2021. However, the operating environment continues to be unpredictable and volatile and not all impacts on our business can be foreseen. During the quarter, consumer confidence hit low levels in many regions, which could have an impact on demand for our products. We are closely monitoring the development of consumer sentiment, especially in our main markets such as the U.S. In this environment, our strong brand portfolio and broad geographic presence work to our advantage and bring stability. Furthermore, in addition to the more short-term actions we have in place to mitigate the cost headwinds, our growth strategy gives us confidence in our performance going forward, as we can see it is already delivering concrete results.

**Nathalie Ahlström**  
President & CEO



# Group key figures

EUR million	Q2	Q2	Change	Q1-Q2	Q1-Q2	Change	2021
	2022	2021		2022	2021		
Net sales	319.1	307.2	3.9%	651.7	609.4	6.9%	1,254.3
Comparable net sales <sup>1)</sup>	319.1	296.1	7.7%	651.7	589.1	10.6%	1,229.8
EBIT	39.5	38.5	2.7%	80.9	84.3	-4.0%	142.8
Items affecting comparability in EBIT <sup>2)</sup>	3.2	-2.9		-7.2	-3.7	94.4%	-11.5
Comparable EBIT <sup>3)</sup>	36.3	41.4	-12.2%	88.1	88.0	0.1%	154.2
Comparable EBIT margin	11.4%	13.5%		13.5%	14.4%		12.3%
Profit before taxes	39.3	40.4	-2.6%	81.9	82.2	-0.4%	144.1
Profit for the period	33.5	31.4	6.7%	64.9	39.5	64.3%	87.5
Earnings per share, EUR	0.41	0.38	7.4%	0.79	0.48 <sup>4)</sup>	65.3%	1.06
Equity per share, EUR				10.04	9.27	8.3%	9.97
Cash flow from operating activities before financial items and taxes	16.0	46.7	-65.7%	-39.9	57.4		164.2
Free cash flow	-3.1	34.5		-73.0	31.7		95.3
Net debt				221.7	146.0	51.9%	145.0
Net Debt/EBITDA (LTM)				1.11	0.65	70.6%	0.71
Equity ratio, %				52 %	56 %		57 %
Net gearing, %				27 %	19 %		18 %
Capital expenditure	13.5	8.2	65.5%	22.9	14.2	60.6%	34.4
Personnel (FTE), average	6,335	6,033	5.0%	6,250	5,971	4.7%	6,081

- 1) Comparable net sales excludes the impact of exchange rates, acquisitions and divestments.
- 2) In Q2 2022, items affecting comparability were mainly related to a change in asset write-downs and provisions related to the decision to withdraw from the Russian market.
- 3) EBIT excluding items affecting comparability. Comparable EBIT is not adjusted to exclude the impact of acquisitions/divestments such as the divestment of the North American Watering business on February 1, 2022.
- 4) In Q1-Q2 2021, earnings per share includes a negative impact of EUR 0.35 per share related to a tax reassessment case from 2014 regarding forgiven intra-company loans from 2003, where the company was obliged to pay 28.3 million in additional tax, interest and punitive increases.



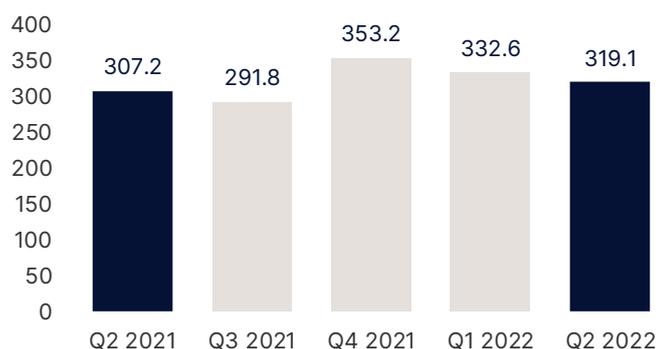
# Group performance

EUR million	Q2 2022	Q2 2021	Change	Comparable change*	Q1-Q2 2022	Q1-Q2 2021	Change	Comparable change*	2021
<b>Net sales</b>									
Group	319.1	307.2	3.9%	7.7%	651.7	609.4	6.9%	10.6%	1,254.3
Vita	126.8	115.6	9.7%	7.3%	247.5	223.8	10.6%	8.5%	544.6
Terra	139.4	148.7	-6.2%	5.5%	312.5	305.7	2.2%	12.9%	535.4
Crea	51.9	42.2	23.2%	15.2%	90.0	78.1	15.3%	9.3%	170.6
Other	0.9	0.8	15.1%	15.1%	1.6	1.8	-6.6%	-6.6%	3.8
<b>Comparable EBIT</b>									
Group	36.3	41.4	-12.2%		88.1	88.0	0.1%		154.2
Vita	14.4	12.2	18.0%		25.1	22.9	9.7%		79.2
Terra	15.0	17.4	-14.1%		50.4	48.7	3.6%		51.6
Crea	11.7	11.3	3.6%		19.8	19.4	2.1%		36.5
Other	-4.8	0.5			-7.2	-2.9			-13.1

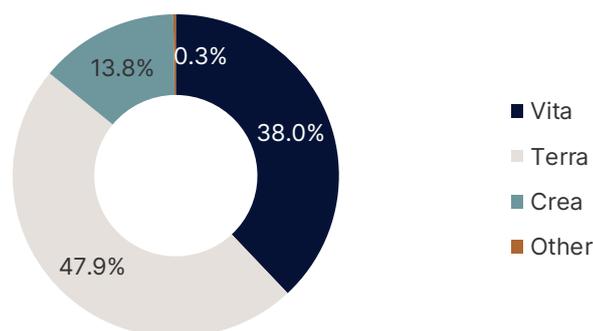
\* Comparable net sales excludes the impact of exchange rates, acquisitions and divestments.

\*\* EBIT excluding items affecting comparability. In Q2 2022, items affecting comparability were mainly related to a change in asset write-downs and provisions related to the decision to withdraw from the Russian market. The comparable EBIT is not adjusted to exclude the impact of acquisitions/divestments such as the divestment of the North American Watering business on February 1, 2022.

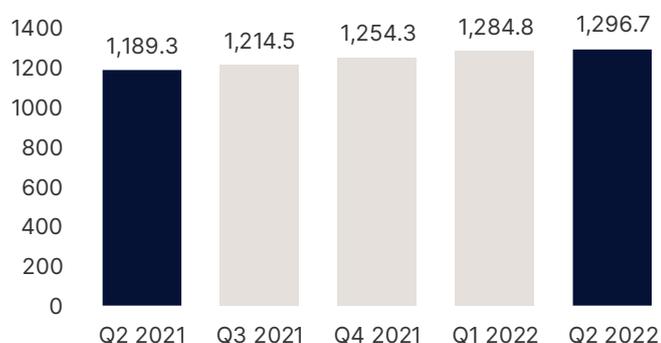
## NET SALES, EUR MILLION



## NET SALES SPLIT BY SEGMENT, JANUARY-JUNE 2022



## NET SALES LAST 12 MONTHS, EUR MILLION



## FISKARS GROUP NET SALES IN APRIL-JUNE 2022

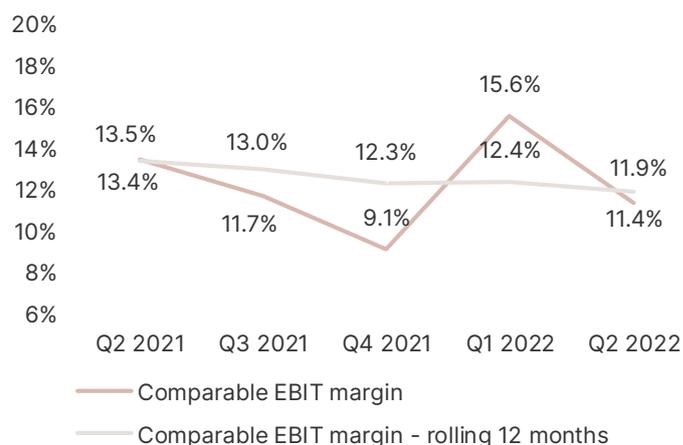
Fiskars Group's consolidated net sales increased by 3.9% to EUR 319.1 million (Q2 2021: 307.2) driven by healthy volume growth. Comparable net sales increased by 7.7% with all business areas contributing to the growth. Sales growth was driven by several European countries as well as China, despite the Covid-19 lockdowns in the country during the quarter. Net sales in the U.S. also continued to grow, whereas sales in Finland and Sweden declined.



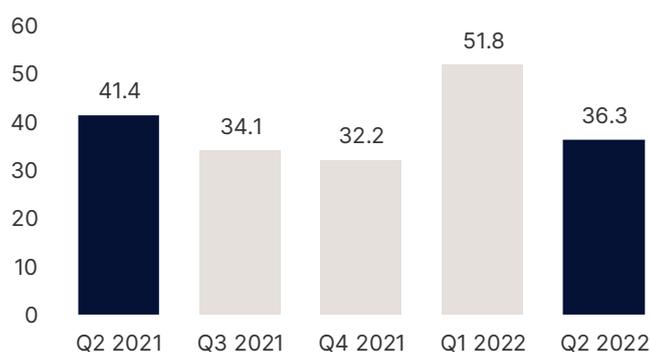
## FISKARS GROUP NET SALES IN JANUARY-JUNE 2022

Fiskars Group's consolidated net sales increased by 6.9% to EUR 651.7 million (Q1-Q2 2021: 609.4). Comparable net sales increased by 10.6%. All business areas contributed to the growth with the strongest growth in Terra. Sales growth was also geographically broad-based with growth in several European countries and in the U.S. as well as in China, despite the Covid-19 lockdowns in the country especially in the second quarter. Net sales in Finland and Sweden declined.

## FISKARS GROUP COMPARABLE EBIT MARGIN AND COMPARABLE EBIT MARGIN ROLLING 12 MONTHS



## FISKARS GROUP COMPARABLE EBIT, EUR MILLION



## FISKARS GROUP COMPARABLE EBIT IN APRIL-JUNE 2022

Fiskars Group's comparable EBIT decreased by 12.2% and was EUR 36.3 million (Q2 2021: 41.4) or 11.4% (13.5%) of net sales. Comparable EBIT increased in Vita and Crea, but declined in Terra due to the divestment of the North American Watering business on February 1, 2022 as well as in the Other segment due to timing differences in spending.

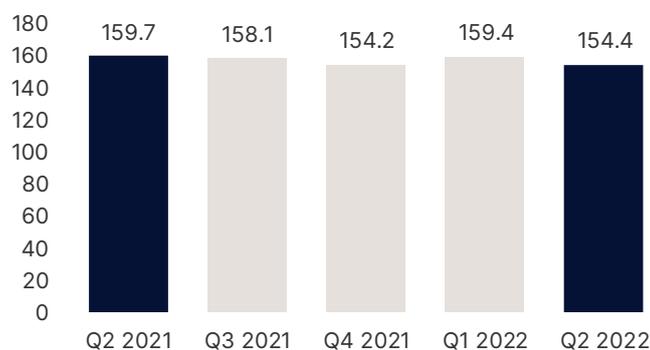
Comparable EBIT was affected by continuing cost headwinds, which weighed down the gross margin. Fiskars Group has actions in place to mitigate the impact of these headwinds, but the results are not expected to be visible until the second half of the year. Furthermore, the company continued to invest in digital acceleration and direct-to-consumer growth, hence increasing SG&A costs.

## FISKARS GROUP COMPARABLE EBIT IN JANUARY-JUNE 2022

Fiskars Group's comparable EBIT was stable at EUR 88.1 million (Q1-Q2 2021: 88.0), or 13.5% (14.4%) of net sales. Comparable EBIT increased in Vita and Terra and was rather stable in Crea. The comparable EBIT declined in the Other segment due to timing differences in spending.

While volume growth supported the comparable EBIT, continuing cost headwinds weighed down the gross margin. At the same time, the company continued to invest in digital acceleration and direct-to-consumer growth, hence increasing SG&A costs.

## FISKARS GROUP COMPARABLE EBIT LAST 12 MONTHS, EUR MILLION



## OPERATING ENVIRONMENT IN APRIL - JUNE 2022

In the second quarter, the demand environment varied across regions. In many markets, the continuing broad-based cost inflation affected consumer confidence. Nonetheless, demand for Fiskars Group's products remained solid and the group's broad product portfolio helped balance changes in demand for individual categories.

The geopolitical situation in Europe and the war in Ukraine continued to pressure supply chains and keep raw material and logistics costs at a high level. During the quarter, energy prices soared especially in Europe.

In China, lockdowns to control Covid-19 closed stores and distribution centers especially in the Shanghai region. Towards the end of the quarter, lockdown measures were eased and demand picked up thereafter. The lockdowns also caused disruptions to global supply chains.

The cold spring especially in North America and in parts of Northern Europe delayed the start of the gardening season affecting demand in this segment.

## Reporting segments

This interim report reflects Fiskars Group's organizational structure, which features three Business Areas (BA): Vita, Terra and Crea. Fiskars Group's four primary reporting segments are Vita, Terra, Crea and Other. In addition, Fiskars Group reports net sales for three geographical areas: Europe, Americas and Asia-Pacific.

BA Vita offers premium and luxury products for the tableware, drinkware and interior categories. It consists of brands such as Iittala, Royal Copenhagen, Waterford and Wedgwood.

BA Terra consists of the gardening, watering, and outdoor categories. The brands include Fiskars and Gerber.

BA Crea consists of the scissors and creating, as well as the cooking, categories, mainly with the Fiskars brand.

The Other segment contains the Group's investment portfolio, the real estate unit, corporate headquarters and shared services.

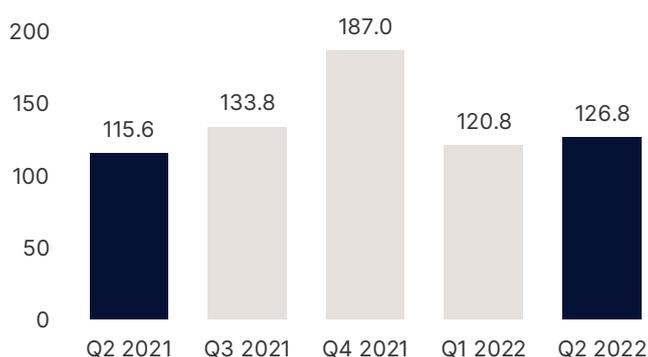


# Vita segment

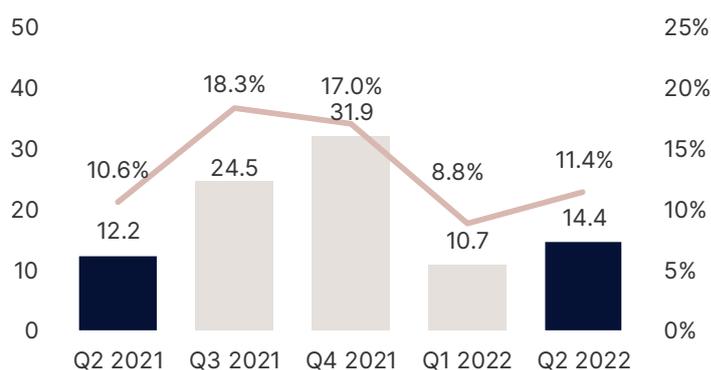
EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
Net sales*	126.8	115.6	9.7%	247.5	223.8	10.6%	544.6
Comparable EBIT	14.4	12.2	18.0%	25.1	22.9	9.7%	79.2
Capital expenditure	6.4	3.9	62.3%	9.0	7.2	24.7%	16.0

\*Using comparable exchange rates excl. acquisitions and divestments, net sales increased by 7.3% in Q2 2022 and by 8.5% in Q1-Q2 2022.

## NET SALES, EUR MILLION



## COMPARABLE EBIT (EUR MILLION) AND COMPARABLE EBIT MARGIN



## VITA SEGMENT IN APRIL-JUNE 2022

Net sales growth in the Vita segment was 9.7%, to EUR 126.8 million (Q2 2021: 115.6). Comparable net sales increased by 7.3%. Net sales growth was driven by the Waterford, Royal Copenhagen, Wedgwood and Moomin by Arabia brands. Waterford was supported by the wedding season in the U.S. and Moomin by Arabia by new launches during the quarter.

The key growth driver was DTC growth, especially in China, Japan and the Americas. The U.K. also contributed to net sales growth. Net sales in Finland and Sweden continued to decline, with the Iittala brand in particular having sluggish sales.

Net sales in DTC channels were 42% (38%) of total Vita net sales.

Comparable EBIT in the Vita segment was EUR 14.4 million (12.2), or 11.4% of net sales (10.6%). EBIT increased driven by higher sales volumes as well as an improved gross margin thanks to a favorable channel and product mix. At the same time, the company continued to drive DTC acceleration programs, and building these capabilities increased costs.

## VITA SEGMENT IN JANUARY-JUNE 2022

Net sales growth in the Vita segment was 10.6%, to EUR 247.5 million (Q1-Q2 2021: 223.8). Comparable net sales increased by 8.5%. Net sales growth was mainly driven by the Royal Copenhagen, Wedgwood and Waterford brands. Moomin by Arabia also contributed positively to sales growth especially in the second quarter.

The key growth driver was DTC growth, especially in China and Japan. Americas and the U.K. also contributed positively. Net sales in Finland and Sweden declined with the Iittala brand in particular having sluggish sales.

Net sales in DTC channels were 42% (39%) of total Vita net sales.

Comparable EBIT in the Vita segment was EUR 25.1 million (22.9), or 10.1% of net sales (10.2%). EBIT increased driven by higher sales volumes and an improved gross margin. At the same time, the company continued to drive DTC acceleration programs, and building these capabilities increased costs.

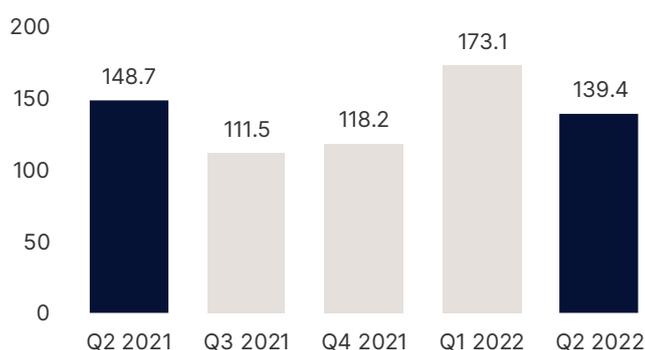


# Terra segment

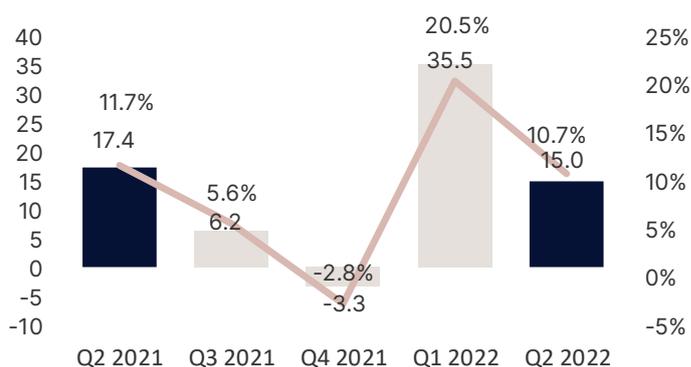
EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
Net sales*	139.4	148.7	-6.2%	312.5	305.7	2.2%	535.4
Comparable EBIT	15.0	17.4	-14.1%	50.4	48.7	3.6%	51.6
Capital expenditure	4.1	2.9	42.1%	7.2	5.0	43.1%	12.2

\*Using comparable exchange rates excl. acquisitions and divestments, net sales increased by 5.5% in Q2 2022 and by 12.9% in Q1-Q2 2022.

## NET SALES, EUR MILLION



## COMPARABLE EBIT (EUR MILLION) AND COMPARABLE EBIT MARGIN



## TERRA SEGMENT IN APRIL-JUNE 2022

Net sales in the Terra segment decreased by 6.2% to EUR 139.4 million (Q2 2021: 148.7). Figures from the comparison period include the North American Watering business, which was divested on February 1, 2022. Comparable net sales increased by 5.5% driven by the Gardening and Fixing categories.

Net sales growth was driven by double-digit growth in Europe, which offset the decline in net sales in the Americas, where the cold spring impacted demand and sell-through.

Comparable EBIT in the Terra segment was EUR 15.0 million (17.4), or 10.7% of net sales (11.7%). The comparable EBIT is not adjusted to exclude the impact of acquisitions/divestments, and declined due to the divestment of the North American Watering business on February 1, 2022. Higher volumes supported EBIT, whereas the gross margin declined due to input cost increases.

## TERRA SEGMENT IN JANUARY-JUNE 2022

Net sales in the Terra segment increased by 2.2% to EUR 312.5 million (Q1-Q2 2021: 305.7). Figures from the comparison period include the North American Watering business, which was divested on February 1, 2022. The figures from the reporting period only include the North American Watering business in January 2022. Comparable net sales increased by 12.9%, supported by double-digit growth in the Gardening category.

Net sales increased in all three regions with the strongest growth in Continental Europe. Net sales growth in the first half was also supported by growth in the Americas in the first quarter.

Comparable EBIT in the Terra segment was EUR 50.4 million (48.7), or 16.1% of net sales (15.9%). EBIT improvement was driven by higher sales volumes which more than offset the decline in gross margin.

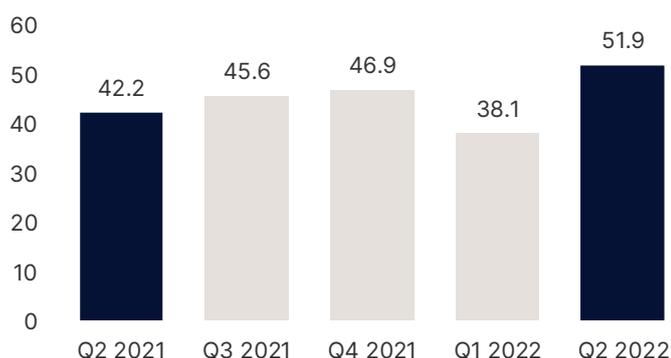


# Crea segment

EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
Net sales*	51.9	42.2	23.2%	90.0	78.1	15.3%	170.6
Comparable EBIT	11.7	11.3	3.6%	19.8	19.4	2.1%	36.5
Capital expenditure	1.1	1.0	13.7%	1.7	1.6	8.1%	3.3

\*Using comparable exchange rates excl. acquisitions and divestments, net sales increased by 15.2% in Q2 2022 and by 9.3% in Q1-Q2 2022.

## NET SALES, EUR MILLION



## COMPARABLE EBIT (EUR MILLION) AND COMPARABLE EBIT MARGIN



## CREA SEGMENT IN APRIL-JUNE 2022

Net sales in the Crea segment increased by 23.2% to EUR 51.9 million (Q2 2021: 42.2). Comparable net sales increased by 15.2% driven by the Scissors category both in the Americas and in Continental Europe. In the Americas, growth was driven by back-to-school season.

Comparable EBIT in the Crea segment was EUR 11.7 million (11.3), or 22.5% of net sales (26.8%). EBIT was rather stable compared to the previous year with higher sales volumes largely offset by cost inflation.

## CREA SEGMENT IN JANUARY-JUNE 2022

Net sales in the Crea segment increased by 15.3% to EUR 90.0 million (Q1-Q2 2021: 78.1). Comparable net sales increased by 9.3% driven by the Scissors category both in the Americas and in Continental Europe.

Comparable EBIT in the Crea segment was EUR 19.8 million (19.4), or 22.0% of net sales (24.8%). EBIT was rather stable compared to the previous year with higher sales volumes largely offset by cost inflation.



# Consumer everyday

During the second quarter, Iittala introduced two new concepts supporting Fiskars Group's DTC strategy with products launched and available only in Iittala's own channels. The first concept, "Iittala Heritage", brings back old, archived designs for a limited time. The first launch with this concept was a handpicked assortment of glasses from the Niva product line, a design by Tapio Wirkkala which is actively requested by consumers. The second concept, "Iittala Design Fest", introduces treasures from the past as well as novelties biannually. The first product launches of the Iittala Design Fest included, for example, Kastehelmi special edition size plates and pre-sale of the Arabia Sunnuntai pitcher and jar.

Iittala also extended the "Iittala Curious Mind of Oiva Toikka" collection, originally launched in August 2021, with collectable mugs and textiles. The collection has been especially well received in Japan.

Royal Copenhagen successfully launched a special "The tribute collection" in honor of the 50th anniversary of Her Majesty The Queen as the Head of State of Denmark, the Faroe Islands and Greenland. The collection is a union of Flora Danica pieces decorated with hand-picked flowers, Purpur Full Lace and Purpur Half Lace with a golden rim.

Wedgwood started a collaboration with New York based interior designer Sheila Bridges, creating a collection of tableware and teaware pieces. The collection was first exclusively launched for Bloomingdales in New York. After being very well received in the U.S., the collection is set to be launched globally in Wedgwood's own channels in the fall.

Moomin by Arabia launched its annual Summer Seasonal items with the "Fishing" theme as well as the Moomin by Arabia x Red Cross collaboration collection "Mooments of Kindness". "Mooments of Kindness" is a new charity collection illustrated with Tove Jansson's original drawings for the Red Cross. For each sold item, 1 euro donated to national campaigns of the corresponding Red Cross offices globally.

The Fiskars brand launched a new limited-edition scissors collaboration "Created with Fiskars" with three top craft influencers in the Americas. The influencers – Tabitha Sewer, the House that Lars Built, and Wife NYC – helped design colorful patterns for the scissors and promote them in their own channels, extending the Fiskars brand reach. The Fiskars brand also introduced a collection of versatile and ergonomic garden tools designed to make harvesting more efficient and enjoyable. The collection includes a harvesting basket, a folding produce knife, a harvesting knife and fruit pickers.

## CREATED WITH FISKARS



## ROYAL COPENHAGEN THE TRIBUTE COLLECTION



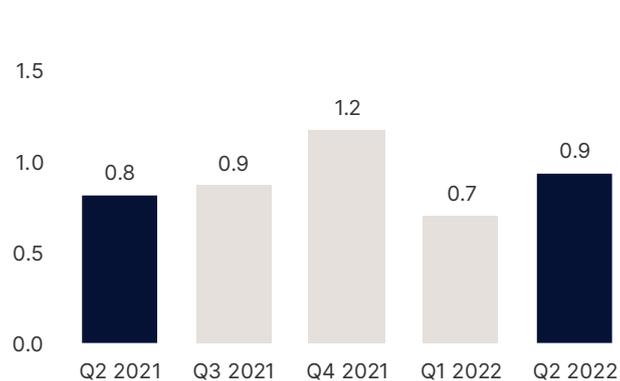
## MOOMIN BY ARABIA: SUMMER SEASONAL ITEMS



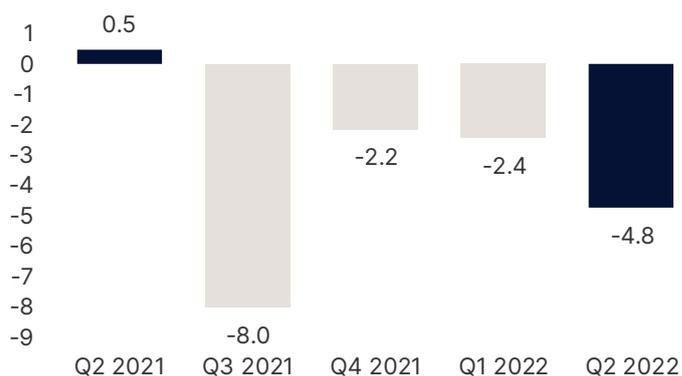
# Other segment

EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
Net sales	0.9	0.8	15.1%	1.6	1.8	-6.6%	3.8
Comparable EBIT	-4.8	0.5		-7.2	-2.9		-13.1
Capital expenditure	1.9	0.3		5.0	0.4		2.8

## NET SALES, EUR MILLION



## COMPARABLE EBIT (EUR MILLION)



## OTHER SEGMENT IN APRIL-JUNE 2022

Net sales in the Other segment amounted to EUR 0.9 million (Q2 2021: 0.8), consisting of timber sales and rental income. The comparable EBIT for the Other segment amounted to EUR -4.8 million (0.5). The change was due to timing differences in spending.

## OTHER SEGMENT IN JANUARY-JUNE 2022

Net sales in the Other segment amounted to EUR 1.6 million (Q1-Q2 2021: 1.8), consisting of timber sales and rental income. The comparable EBIT for the Other segment amounted to EUR -7.2 million (-2.9). The change was due to timing differences in spending.



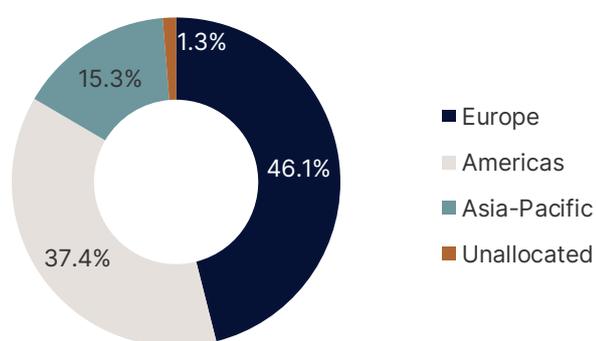
# Net sales by geography

EUR million	Q2 2022	Q2 2021	Change	Comparable change*	Q1-Q2 2022	Q1-Q2 2021	Change	Comparable change*	2021
Europe	145.1	136.6	6.2%	5.9%	300.2	280.4	7.0%	7.0%	592.2
Americas	119.0	129.5	-8.1%	6.3%	243.6	248.5	-2.0%	10.6%	475.9
Asia-Pacific	48.2	42.2	14.3%	11.4%	99.4	83.1	19.6%	17.0%	187.7
Unallocated**	6.7	-1.0			8.5	-2.7			-1.4

\*Comparable net sales exclude the impact of exchange rates, acquisitions and divestments.

\*\*Geographically unallocated exchange rate differences.

## FISKARS GROUP NET SALES SPLIT BY GEOGRAPHY, JANUARY-JUNE 2022



### NET SALES BY GEOGRAPHY IN APRIL-JUNE 2022

Net sales in Europe increased by 6.2% and amounted to EUR 145.1 million (Q2 2021: 136.6). Comparable net sales increased by 5.9%. Sales developed positively in several European countries, including Poland, the U.K., Ireland, France, Spain and Denmark, whereas sales in Finland, Sweden and Germany declined.

Net sales in the Americas decreased by 8.1% to EUR 119.0 million (129.5). The figures from the comparison period include the North American Watering business, which was divested on February 1, 2022. Comparable net sales increased by 6.3%. The decline in Terra sales, caused primarily by the cold spring, was offset by growth in Vita and Crea.

Net sales in Asia-Pacific increased by 14.3% to EUR 48.2 million (42.2). Comparable net sales increased by 11.4% driven by China and Japan. In China, net sales grew by 17% despite the Covid-19 lockdowns during the quarter.

### NET SALES BY GEOGRAPHY IN JANUARY-JUNE 2022

Net sales in Europe increased by 7.0% and amounted to EUR 300.2 million (Q1-Q2 2021: 280.4). Comparable net sales increased by 7.0%. Growth was driven by Continental Europe, the U.K. and Ireland offsetting decline in net sales in Sweden and Finland.

Net sales in the Americas decreased by 2.0% to EUR 243.6 million (248.5). Figures from the comparison period include the North American Watering business, which was divested on February 1, 2022. The figures from the reporting period only include the North American Watering business in January 2022. Comparable net sales increased by 10.6%.

Net sales in Asia-Pacific increased by 19.6% to EUR 99.4 million (83.1). Comparable net sales increased by 17.0%. In China, net sales grew by 33% despite the Covid-19 lockdowns.



# Risks and business uncertainties

Fiskars Group's business, net sales, and financial performance may be affected by several uncertainties. Fiskars Group has presented the overall business risks and risk management more broadly in its Annual Report and on the company's website at [www.fiskarsgroup.com/investors](http://www.fiskarsgroup.com/investors).

The Group operates globally, with a considerable part of the business in the U.S. and several suppliers in Asia. A prolonged recession and weak consumer demand in Fiskars Group's main markets as well as political uncertainty including trade disputes, sanctions, import restrictions and geopolitical tensions may have a material adverse impact on the net sales and profit of Fiskars Group.

Global supply chains in general have been impacted by various disturbances caused by the war in Ukraine and the Covid-19 pandemic, which may affect Fiskars Group's operations. Ongoing global logistics challenges and increases in shipping costs, as well as sudden fluctuations in the price or availability of the most important commodities, including energy, may have a negative impact on profitability. The geopolitical tensions and broad-based inflation have reduced consumer confidence in many markets, which could affect demand for Fiskars Group's products. The strong brands and product categories of Fiskars Group have in general been relatively resilient to some level of decline in consumer confidence.

The continuing safety concerns around Covid-19 may negatively impact sales in the Group's physical stores. The intermittent Covid-19-related restrictions in China, especially in the Shanghai region where the majority of the Group's stores in China are located, have a negative impact on our local business due to store lockdowns, and they may have broader negative impacts on global supply chains if the restrictions continue for several months.

People are at the core of Fiskars Group's strategy as the most important asset and enabler. An inability to attract and retain talented and committed professionals in the competitive employee market may have an adverse impact on the achievement of Fiskars Group's strategic objectives. Employee engagement is promoted notably

by providing opportunities for professional growth through leadership training and skills development and by committing to an inclusive culture.

For the gardening category in the Terra segment, the second quarter of the year is seasonally the most important. The back-to-school and holiday seasons are important for the sales performance of Crea during the second half of the year. For the Vita segment, the fourth quarter of the year is the most important. Any negative developments related to product availability, demand or increased costs in manufacturing or logistics during the important seasons may significantly affect the full-year result. The seasonality of demand may differ from a typical year due to the current volatile market conditions.

Demand for some of Fiskars Group's products depends on weather conditions, in particular in the case of garden tools during the spring or snow tools during the winter. Unfavorable weather conditions such as a cold and rainy spring and summer and no snow in the winter can have a negative impact on the sale of these products, whereas favorable conditions can boost their sales.

Fiskars Group depends increasingly on centralized information technology systems that hold critical business information. Cyberattacks may therefore impact Fiskars Group's business and operations. The company mitigates IT-related risks by applying high-quality IT solutions and maintaining, developing, and testing their function and integrity with leading service and technology providers.

With a significant part of the business in the U.S. and in other countries outside the eurozone, Fiskars Group is exposed to fluctuations in foreign currency rates. A weakening of the U.S. dollar or other currencies relative to the euro may have a material impact on the reported financial figures as a result of the translation exposure. Less than 20% of Fiskars Group's commercial cash flows are exposed to fluctuations in foreign exchange rates.

Fiskars Group entities are subject to tax audits in several countries. It is possible that tax audits may lead to reassessments of taxes.



## FINANCIAL ITEMS, NET RESULT AND CASH FLOW IN APRIL-JUNE 2022

Other financial income and expenses in the second quarter amounted to EUR -0.7 million (Q2 2021: 1.5). Foreign exchange differences accounted for EUR 3.7 million (0.1) of financial items.

Profit before taxes was EUR 39.3 million (40.4). Income taxes for the second quarter were EUR -5.8 million (-9.0). Earnings per share were EUR 0.41 (0.38).

Cash flow from operating activities before financial items and taxes declined to EUR 16.0 million (46.7) due to growth in net working capital, especially inventories. Cash flow from financial items and taxes amounted to EUR -13.1 million (-3.5).

Cash flow from investing activities was EUR -8.9 million (-8.0), including EUR -13.5 million of capital expenditure on fixed assets and EUR 4.1 million of cash flow from other investments. Cash flow from financing activities was EUR 26.9 million (-40.5), including EUR 41.0 million of change in current debt, EUR -6.5 million of payments of lease liabilities and a EUR -6.4 million purchase of treasury shares. The comparison figure from Q2 2021 included EUR -33.4 million of change in current debt and EUR -6.6 million of payments of lease liabilities.

Capital expenditure totaled EUR 13.5 million (8.2), mainly relating to IT and supply chain. Depreciation, amortization and impairment were EUR 14.7 million (15.3) in the second quarter.

## FINANCIAL ITEMS, NET RESULT AND CASH FLOW IN JANUARY-JUNE 2022

During the first half of the year, other financial income and expenses amounted to EUR -0.1 million (Q1-Q2 2021: -2.9, including EUR -6.2 million of interest related to the tax dispute). Foreign exchange differences accounted for EUR 3.8 million (1.0) of financial items.

Profit before taxes was EUR 81.9 million (82.2) in the first half of 2022. Income taxes were EUR -17.0 million (-42.7, including EUR 22.1 million related to the tax reassessment case from 2014 regarding intra-group loans from 2003, where the company was obligated to pay 28.3 million in additional tax, interest and punitive increases). Earnings per share were EUR 0.79 (0.48, including the negative impact of EUR 0.35 per share related to the tax reassessment case).

Cash flow from operating activities before financial items and taxes declined to EUR -39.9 million (57.4) due to growth in net working capital, especially inventories. Cash flow from financial items and taxes amounted to EUR -17.5 million (-15.3).

Cash flow from investing activities was EUR 25.9 million (-12.2), including EUR -22.9 million of capital expenditure on fixed assets, EUR 43.9 million of proceeds from the sale of assets held for sale and EUR 4.1 million of cash flow from other investments. Cash flow from financing activities was EUR 69.2 million (-67.2), including EUR 123.9 million of change in current debt, EUR -32.0 million of dividends paid, EUR -13.5 million of payments of lease liabilities and a EUR -9.0 million purchase of treasury shares. The comparison figure from Q1-Q2 2021 included EUR -30.0 million of change in current debt, EUR -24.5 million of dividends paid and EUR -13.2 million of payments of lease liabilities.

Capital expenditure totaled EUR 22.9 million (14.2), mainly relating to IT and supply chain. Depreciation, amortization and impairment amounted to EUR 29.8 million (30.4) in the first half of the year.

## BALANCE SHEET AND FINANCING IN JANUARY-JUNE 2022

Fiskars Group's working capital totaled EUR 242.2 million (135.1) at the end of June. The equity ratio was 52% (56%) and net gearing was 27% (19%).

Cash and cash equivalents at the end of the period totaled EUR 73.7 million (26.0). Net interest-bearing debt amounted to EUR 221.7 million (146.0), of which lease liabilities classified as interest-bearing debt under IFRS 16 accounted for EUR 104.5 million (89.9).

Excluding lease liabilities, short-term borrowing totaled EUR 190.4 million (31.1) and long-term borrowing EUR 0.5 million (51.0). Short-term borrowing consisted of a term loan and commercial paper maturing in 2022.

In addition to outstanding loans, Fiskars Group had EUR 250 million of unutilized long-term committed credit facilities. A commercial paper program of EUR 400 million with Nordic banks was partly in use.



## RESEARCH AND DEVELOPMENT

The Group's research and development expenditure totaled EUR 5.2 million (Q2 2021: 3.8) in the second quarter of 2022, equivalent to 1.6% (1.2%) of net sales. During the first half of the year, research and development expenses totaled EUR 10.2 million (Q1–Q2 2021: 7.4), equivalent to 1.6% (1.2%) of net sales.

## PERSONNEL

The average number of full-time equivalent employees (FTE) was 6,335 (Q2 2021: 6,033) in the second quarter. At the end of the quarter, the Group employed 6,752 (6,489) employees. The increase is related to new hires to production facilities.

## SUSTAINABILITY

### **Sustainability target: the majority of Fiskars Group's net sales comes from circular products and services by 2030**

Fiskars Group brands continued to develop new products made of recycled materials. This spring Iittala expanded its recycled glass range with a new Ultima Thule glass, launched bags made of recycled polyester, and piloted a new Teema mug made of partly recycled ceramics. During the first half of the year, 5% of the Group's net sales were generated from these product ranges.

To support Fiskars Group's circular economy target, the company also launched a new collaboration with Outokumpu, a global stainless steel manufacturer. Fiskars Group is the first company to make use of the new Circle Green stainless steel produced by Outokumpu. The Outokumpu Circle Green stainless steel is a new product line made from emission-minimized, recycled stainless steel, with the lowest carbon footprint in the stainless steel manufacturing industry – 92% smaller than the global average.\* This stainless steel is used in selected Fiskars branded cookware products made at Fiskars Group's Sorsakoski Factory in Finland. The collaboration also supports Fiskars Group's transformation to a carbon-neutral business.

### **Sustainability target: greenhouse gas emissions from own operations (Scope 1 and 2) reduced by 60% from a 2017 base year by 2030**

On Fiskars Group's journey to becoming a carbon-neutral business, the company is reducing greenhouse gas emissions through energy efficiency measures and the use of low-carbon or carbon-neutral energy sources, for example. During the first half of the year, Scope 1 and 2 greenhouse gas emissions decreased by 7% compared to 2021 and by 44% compared to the base year 2017.

**Fiskars Group wants to transparently communicate about its environmental and societal impact.** In April, Fiskars Group was one of the first companies to join the new impact data platform launched by Upright, a Finnish deep tech startup. On the platform, companies' own targets and disclosures are set in context with science-based modeling of their impact on the environment, health, society, and knowledge.

Iittala and Moomin by Arabia were both official Silver Partners of Helsinki Pride 2022, Finland's largest human rights and cultural event. The brands' Pride celebrations included colorful store displays, a customer event and communication about the topic in social media channels.

### **Sustainability target: zero Lost Time Accident Frequency (LTAF) by 2030**

At Fiskars Group, the health, safety, and wellbeing of the company's employees are key priorities. All lost time accidents are reported, investigated and analyzed, and corrective actions are implemented accordingly. The company's manufacturing units and distribution centers have created safety improvement plans and focused on safety observations. LTAF (the number of accidents causing injury that result in an absence of at least one workday per million hours worked) decreased by 6% to 4.9 (1-12/2021: 5.2) during the second quarter.

*\*) Compared to the global average according to the GHG Protocol scopes 1 to 3. Figures do not include any carbon offsetting. These calculations aim to be compliant with the ISO 14067:2018 (Greenhouse gases — Carbon footprint of products) standard with certain identified simplifications. The calculations have been reviewed by WSP.*

## CHANGES IN ORGANIZATION AND MANAGEMENT

In January–June, Fiskars Group announced the following changes in its Leadership Team. On January 18, 2022, Fiskars Group appointed Charlene Patten Zappa as Executive Vice President, Business Area Terra, and a member of the Fiskars Group Leadership Team. Charlene started in her position on January 18, 2022 and reports to the President and CEO. James Brouillard, previously Executive Vice President, Business Area Terra, decided to leave the company. Additionally, the Consumer Experience and Communications function was merged into the Business Areas and other functions. Consequently, Chief Consumer and Communication Officer Tina Andersson decided to leave the company. On January 31, 2022, Fiskars Group appointed Anna Mindelöf as Chief People Officer and a member of the Fiskars Group Leadership Team, reporting to President and CEO Nathalie Ahlström. Anna Mindelöf started in her position on March 1, 2022. Niklas Lindholm, Chief People Officer, decided to leave the company.



## OTHER SIGNIFICANT EVENTS DURING THE REPORTING PERIOD

There were no other significant events during the reporting period.

### ANNUAL GENERAL MEETING 2022

The Annual General Meeting ("AGM") of shareholders of Fiskars Corporation was held at Itämerentori 2, Helsinki, on March 16, 2022. To prevent the spread of Covid-19, the AGM was held without shareholders and their proxy representatives present at the meeting venue. The shareholders of the company participated in the meeting and exercised their shareholders' rights by voting in advance or through a proxy representative designated by the company. A total of 163 shareholders, representing 47.6 million shares and votes, was represented at the meeting. The AGM supported all the proposals by the Board of Directors with at least 96 percent of the votes cast. The AGM approved the financial statements for 2021 and discharged the members of the Board and the President and CEO from liability.

The AGM decided in accordance with the proposal by the Board of Directors to pay a dividend of EUR 0.76 per share for the financial period ending on December 31, 2021. The dividend will be paid in two instalments. The ex-dividend date for the first instalment of EUR 0.38 per share was on March 17, 2022. The first instalment was paid to shareholders who were registered in the shareholders' register of the company maintained by Euroclear Finland Ltd on the dividend record date, March 18, 2022. The payment date for this instalment was March 25, 2022.

The second instalment of EUR 0.38 per share will be paid in September 2022. The second instalment will be paid to shareholders who are registered in the shareholders' register of the company maintained by Euroclear Finland Oy on the dividend record date, which, with the payment date, will be decided by the Board of Directors at its meeting scheduled for September 7, 2022. The ex-dividend date for the second instalment would be September 8, 2022, the dividend record date for the second instalment would be September 9, 2022, and the dividend payment date September 16, 2022 at the latest.

The AGM decided to adopt the adjusted Remuneration Policy for the governing bodies.

The AGM decided that the Board of Directors should consist of eight (8) members. Albert Ehrnrooth, Paul Ehrnrooth, Louise Fromond, Jyri Luomakoski, and Ritva Sotamaa were re-elected to the Board of Directors. Julia Goldin, Carl-Martin Lindahl, and Volker Lixfeld were elected as new members of the Board of Directors. The

term of the Board members will expire at the end of the AGM in 2023.

Ernst & Young, the Authorized Public Accountants firm, was re-elected as auditor for the term, which will expire at the end of the AGM in 2023. Ernst & Young has announced that the responsible auditor will be Kristina Sandin, APA. The AGM decided that the auditors' fees would be paid according to a reasonable invoice approved by the Board of Directors.

The AGM decided to authorize the Board to decide on the acquisition of a maximum of 4,000,000 of the company's own shares, in one or several instalments, using the unrestricted shareholders' equity of the company.

The company's own shares may be acquired in public trading on Nasdaq Helsinki Ltd at a price formed in public trading on the date of the acquisition. The authorization may be used to acquire shares to be used for the development of the capital structure of the company, as consideration in corporate acquisitions or industrial reorganizations, and as part of the company's incentive system and otherwise for further transfer, retention, or cancellation.

The Board of Directors is authorized to decide on all other terms and conditions regarding the acquisition of the company's own shares. Based on the authorization, the acquisition of the company's own shares may be made otherwise than in proportion to the share ownership of the shareholders (directed acquisition). The authorization is effective until June 30, 2023, and it does not cancel the corresponding authorization granted to the Board by the AGM on March 11, 2021.

The AGM decided to authorize the Board to decide on the transfer of the company's own shares (share issue) held as treasury shares of a maximum of 4,000,000 shares, in one or several instalments, either against or without consideration. For example, the company's own shares held as treasury shares may be transferred as consideration in corporate acquisitions or industrial reorganizations or for the development of the capital structure of the company, or as part of its incentive system.

The Board of Directors is authorized to decide on all other terms and conditions regarding the transfer of the company's own shares held as treasury shares. The transfer of the company's own shares may also be carried out in deviation from the shareholders' pre-emptive rights to the company's shares (directed issue). The authorization is effective until June 30, 2023 and cancels the corresponding authorization granted to the Board by the AGM on March 11, 2021.



## CONSTITUTIVE MEETING OF THE BOARD AND BOARD COMMITTEES

Convening after the AGM held on March 16, 2022, the Board of Directors elected Paul Ehrnrooth as its Chairman and Jyri Luomakoski as its Vice Chairman.

The Board decided to establish a Nomination Committee and appointed Paul Ehrnrooth (Chairman), Louise Fromond and Jyri Luomakoski as members, and Alexander Ehrnrooth as an external member to the Nomination Committee. It further decided to establish an Audit Committee and appointed Jyri Luomakoski (Chairman), Albert Ehrnrooth, Louise Fromond, and Ritva Sotamaa as the members of the Audit Committee. The Board also decided to establish a Human Resources and Compensation Committee, and appointed Paul Ehrnrooth (Chairman), Jyri Luomakoski, Carl-Martin Lindahl, and Volker Lixfeld as members of the committee.

## SHARES AND SHAREHOLDERS

Fiskars Corporation has one share series (FSKRS). All shares carry one vote and equal rights. The number of shares in the Corporation totals 81,905,242. Fiskars Corporation held 811,200 of its own shares at the end of the quarter. The share capital remained unchanged at EUR 77,510,200.

Fiskars shares are traded in the Large Cap segment of Nasdaq Helsinki. The volume-weighted average share price during the second quarter was EUR 19.34 (Q2 2021: 17.11). At the end of June, the closing price was EUR 17.94 (EUR 18.34) per share, and Fiskars had a market capitalization of EUR 1,454.8 million (1,494.2). The number of shares traded on Nasdaq Helsinki and in alternative market places from April to June was 1.8 million (1.8), which represents 2.2% (2.2%) of the total number of shares. The total number of shareholders was 30,979 (28,671) at the end of June 2022.

### Flagging notifications

Fiskars was not informed of any significant changes among its shareholders during the quarter.

## BOARD AUTHORIZATIONS

### Purchase of the company's own shares

On February 4, 2022, the Board of Directors decided to commence acquiring the company's own shares on the basis of the authorization given by the AGM held on March 11, 2021, and that the maximum number of shares to be acquired was 200,000, corresponding to approximately 0.2% of the total number of shares.

Based on the same authorization, the Board of Directors decided on March 16, 2022 to increase the maximum number of the company's own shares to be acquired by an additional 500,000 shares, corresponding to a maximum of 0.6% of the total number of shares.

Hence, with the earlier decision, the maximum number of the company's own shares to be acquired by the company is 700,000, corresponding to a maximum of approximately 0.8% of the total number of shares. The shares will be acquired through public trading on the Nasdaq Helsinki exchange at the prevailing market price at the time of purchase.

During the second quarter, the company acquired 338,342 of its own shares for EUR 6.4 million. The average price of the acquired shares was EUR 19.23 per share, the highest price being EUR 20.95 per share, and the lowest price EUR 17.76 per share. By June 30, 2022, the company had acquired a total of 473,415 of its own shares for EUR 9.0 million since the beginning of the share repurchases in February.

## EVENTS AFTER THE REPORTING PERIOD

There were no significant events after the reporting period.

## OUTLOOK FOR 2022 (UNCHANGED)

Fiskars expects comparable EBIT to increase from 2021 (2021: EUR 154.2 million).

Fiskars closely monitors the development of consumer confidence, which has dropped to low levels in many of the company's key markets and could impact the demand for its products in the second half.

Furthermore, the challenges relating to global supply chains and raw material and energy price inflation continue. While the company has managed to mitigate the impacts of these factors, they continue to pose a risk for 2022 performance. The company expects that there will be volatility between the quarters due to timing differences between cost inflation and the respective mitigating actions.

Fiskars, Finland, July 27, 2022

## FISKARS CORPORATION

Board of Directors



# Consolidated income statement

EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
<b>Net sales</b>	<b>319.1</b>	<b>307.2</b>	<b>3.9%</b>	<b>651.7</b>	<b>609.4</b>	<b>6.9%</b>	<b>1,254.3</b>
Cost of goods sold	-178.9	-174.8	2.3%	-363.6	-345.0	5.4%	-714.6
<b>Gross profit</b>	<b>140.2</b>	<b>132.4</b>	<b>5.9%</b>	<b>288.1</b>	<b>264.4</b>	<b>9.0%</b>	<b>539.8</b>
Other operating income	7.0	1.2		12.2	2.1		4.1
Sales and marketing expenses	-71.2	-66.1	7.8%	-139.1	-125.6	10.7%	-267.5
Administration expenses	-29.2	-25.0	16.7%	-61.5	-48.8	26.1%	-116.9
Research and development expenses	-5.2	-3.8	38.4%	-10.2	-7.4	37.6%	-15.5
Goodwill and trademark impairment	-0.0	-0.0	0.0%	-0.0	-0.0	0.0%	-0.0
Other operating expenses	-2.1	-0.4		-8.6	-0.4		-1.1
<b>EBIT*</b>	<b>39.5</b>	<b>38.5</b>	<b>2.7%</b>	<b>80.9</b>	<b>84.3</b>	<b>-4.0%</b>	<b>142.8</b>
Change in fair value of biological assets	0.6	0.4	35.5%	1.1	0.8	37.8%	1.3
Financial income and expenses	-0.7	1.5		-0.1	-2.9	-97.1%	-0.0
<b>Profit before taxes</b>	<b>39.3</b>	<b>40.4</b>	<b>-2.6%</b>	<b>81.9</b>	<b>82.2</b>	<b>-0.4%</b>	<b>144.1</b>
Income taxes	-5.8	-9.0	-35.2%	-17.0	-42.7	-60.2%	-56.5
<b>Profit for the period</b>	<b>33.5</b>	<b>31.4</b>	<b>6.7%</b>	<b>64.9</b>	<b>39.5</b>	<b>64.3%</b>	<b>87.5</b>
Attributable to:							
Equity holders of the parent company	33.4	31.2	7.0%	64.6	39.1	65.2%	86.6
Non-controlling interest	0.1	0.2	-30.1%	0.3	0.4	-23.2%	0.9
Earnings for equity holders of the parent company per share, euro (basic and diluted)	0.41	0.38	7.4%	0.79	0.48**	65.3%	1.06
* Comparable EBIT (detailed in notes)	36.3	41.4	-12.2%	88.1	88.0	0.1%	154.2

\*\* EPS in Q1-Q2 2021 impacted by the negative ruling on the tax dispute (EUR 0.35 per share)

# Consolidated statement of comprehensive income

EUR million	Q2 2022	Q2 2021	Q1-Q2 2022	Q1-Q2 2021	2021
<b>Profit for the period</b>	<b>33.5</b>	<b>31.4</b>	<b>64.9</b>	<b>39.5</b>	<b>87.5</b>
<b>Other comprehensive income for the period</b>					
Items that may be reclassified subsequently to profit or loss:					
Translation differences	16.9	-1.6	17.9	5.9	13.6
Cash flow hedges	0.0	-0.0	0.0	-0.0	-0.1
Items that will not be reclassified to profit or loss:					
Defined benefit plans, actuarial gains (losses) net of tax	-0.1	-0.1	-0.2	-0.1	0.3
Other comprehensive income for the period, net of tax	16.8	-1.7	17.7	5.8	13.9
<b>Total comprehensive income for the period</b>	<b>50.3</b>	<b>29.7</b>	<b>82.7</b>	<b>45.3</b>	<b>101.4</b>
Attributable to:					
Equity holders of the parent company	50.2	29.7	82.2	45.1	100.6
Non-controlling interest	0.2	0.0	0.4	0.3	0.9
<b>Total comprehensive income for the period</b>	<b>50.3</b>	<b>29.7</b>	<b>82.7</b>	<b>45.3</b>	<b>101.4</b>



# Consolidated balance sheet

EUR million	Jun 30 2022	Jun 30 2021	Change	2021
<b>ASSETS</b>				
<b>Non-current assets</b>				
Goodwill	223.5	216.1	3.5%	219.1
Other intangible assets	273.6	269.6	1.5%	270.2
Property, plant and equipment	148.6	146.0	1.8%	144.9
Right-of-use assets	99.3	85.3	16.4%	106.8
Biological assets	46.4	44.9	3.5%	45.4
Investment property	3.5	3.8	-7.0%	3.6
Financial assets at fair value through profit or loss	32.3	30.0	7.8%	32.0
Other investments	3.8	0.8		3.7
Deferred tax assets	26.9	26.7	0.8%	27.5
Other non-current assets	6.8	6.6	2.3%	6.9
<b>Non-current assets total</b>	<b>864.7</b>	<b>829.7</b>	<b>4.2%</b>	<b>860.0</b>
<b>Current assets</b>				
Inventories	368.7	247.1	49.2%	272.9
Trade receivables	225.1	220.3	2.2%	206.3
Other current receivables	47.1	26.8	75.4%	23.6
Income tax receivables	2.8	7.0	-60.3%	2.6
Interest-bearing receivables	0.0	0.0	20.2%	0.0
Cash and cash equivalents	73.7	26.0		31.5
<b>Current assets total</b>	<b>717.5</b>	<b>527.2</b>	<b>36.1%</b>	<b>537.0</b>
Assets held for sale				38.4
<b>Assets total</b>	<b>1,582.2</b>	<b>1,356.9</b>	<b>16.6%</b>	<b>1,435.5</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Equity</b>				
Equity attributable to the equity holders of the parent company	814.0	755.0	7.8%	812.1
Non-controlling interest	3.6	4.0	-9.8%	4.2
<b>Equity total</b>	<b>817.6</b>	<b>759.0</b>	<b>7.7%</b>	<b>816.3</b>
<b>Non-current liabilities</b>				
Interest-bearing liabilities	0.5	51.0	-99.0%	0.7
Lease liabilities	82.7	67.5	22.5%	88.9
Deferred tax liabilities	34.6	32.6	6.2%	32.1
Employee defined benefit obligations	14.2	13.4	6.1%	12.8
Provisions	3.4	3.4	-2.4%	3.4
Other non-current liabilities	4.0	4.8	-15.1%	6.0
<b>Non-current liabilities total</b>	<b>139.4</b>	<b>172.7</b>	<b>-19.3%</b>	<b>143.9</b>
<b>Current liabilities</b>				
Interest-bearing liabilities	190.4	31.1		64.4
Lease liabilities	21.8	22.4	-2.4%	22.6
Trade payables	155.0	118.7	30.6%	139.3
Other current payables	241.3	229.7	5.0%	231.2
Income tax liabilities	5.2	16.9	-68.9%	3.2
Provisions	11.4	6.4	79.5%	14.7
<b>Current liabilities total</b>	<b>625.2</b>	<b>425.2</b>	<b>47.0%</b>	<b>475.4</b>
<b>Equity and liabilities total</b>	<b>1,582.2</b>	<b>1,356.9</b>	<b>16.6%</b>	<b>1,435.5</b>



# Consolidated statement of cash flows

EUR million	Q2 2022	Q2 2021	Q1-Q2 2022	Q1-Q2 2021	2021
<b>Cash flow from operating activities</b>					
Profit before taxes	39.3	40.4	81.9	82.2	144.1
Adjustments for					
Depreciation, amortization and impairment	14.7	15.3	29.8	30.4	61.6
Gain/loss on sale and loss on scrap of non-current assets	1.4	-0.0	-0.4	-0.8	-0.9
Other financial items	0.8	-1.5	0.1	2.9	-0.2
Change in fair value of biological assets	-0.6	-0.4	-1.1	-0.8	-1.3
Change in provisions and other non-cash items	-7.7	0.7	-14.8	0.2	17.7
<b>Cash flow before changes in working capital</b>	<b>47.9</b>	<b>54.4</b>	<b>95.6</b>	<b>114.2</b>	<b>221.1</b>
Changes in working capital					
Change in current assets, non-interest-bearing	19.2	-0.5	-34.3	-28.8	-7.4
Change in inventories	-89.8	-28.1	-83.7	-36.1	-96.0
Change in current liabilities, non-interest-bearing	38.7	21.0	-17.4	8.1	46.5
<b>Cash flow from operating activities before financial items and taxes</b>	<b>16.0</b>	<b>46.7</b>	<b>-39.9</b>	<b>57.4</b>	<b>164.2</b>
Financial income received and costs paid	-7.0	0.9	-6.5	-2.6	-5.0
Taxes paid	-6.2	-4.4	-11.0	-12.7	-36.4
<b>Cash flow from operating activities (A)</b>	<b>2.9</b>	<b>43.2</b>	<b>-57.4</b>	<b>42.1</b>	<b>122.9</b>
<b>Cash flow from investing activities</b>					
Investments in financial assets	-0.2	-0.2	-0.2	-0.2	-3.8
Capital expenditure on fixed assets	-13.5	-8.2	-22.9	-14.2	-34.4
Proceeds from sale of fixed assets	0.6	0.3	0.8	1.2	1.8
Proceeds from sale of assets held for sale			43.9		
Proceeds from sale of subsidiary shares				0.9	0.9
Other dividends received	0.2		0.2		
Cash flow from other investments	4.1	0.0	4.1	0.1	1.6
<b>Cash flow from investing activities (B)</b>	<b>-8.9</b>	<b>-8.0</b>	<b>25.9</b>	<b>-12.2</b>	<b>-33.7</b>
<b>Cash flow from financing activities</b>					
Purchase of treasury shares	-6.4		-9.0		
Change in current receivables	0.0		-0.0	0.0	
Proceeds from non-current debt					
Repayments of non-current debt	-0.1	-0.1	-0.2	-0.1	-60.5
Change in current debt	41.0	-33.4	123.9	-30.0	12.8
Payment of lease liabilities	-6.5	-6.6	-13.5	-13.2	-26.4
Cash flow from other financing items		-0.3		0.6	-0.0
Dividends paid	-1.0		-32.0	-24.5	-49.2
<b>Cash flow from financing activities (C)</b>	<b>26.9</b>	<b>-40.5</b>	<b>69.2</b>	<b>-67.2</b>	<b>-123.3</b>
<b>Change in cash and cash equivalents (A+B+C)</b>	<b>20.9</b>	<b>-5.2</b>	<b>37.7</b>	<b>-37.3</b>	<b>-34.2</b>
Cash and cash equivalents at beginning of period	48.4	31.1	31.5	62.5	62.5
Translation difference	4.4	0.1	4.5	0.9	3.3
Cash and cash equivalents at end of period	73.7	26.0	73.7	26.0	31.5



# Condensed consolidated statement of changes in equity

EUR million	Attributable to the equity holders of the parent company							Non-controlling interest	Total
	Share capital	Treasury shares	Cumul. transl. diff.	Fair value reserve	Actuarial gains and losses	Financial assets at FVTOCI	Retained earnings		
<b>Opening Balance Jan 1, 2021</b>	<b>77.5</b>	<b>-7.2</b>	<b>-4.5</b>	<b>0.1</b>	<b>-1.7</b>	<b>0.0</b>	<b>693.7</b>	<b>3.8</b>	<b>761.6</b>
Total comprehensive income for the period			6.0	-0.0	-0.1		39.1	0.3	45.3
Purchase and issue of treasury shares									
Share-based payments							0.9		0.9
Dividends paid							-48.9		-48.9
Other changes							0.0		0.0
<b>Balance at Jun 30, 2021</b>	<b>77.5</b>	<b>-7.2</b>	<b>1.5</b>	<b>0.1</b>	<b>-1.8</b>	<b>0.0</b>	<b>684.9</b>	<b>4.0</b>	<b>759.0</b>
<b>Opening Balance Jan 1, 2022</b>	<b>77.5</b>	<b>-7.2</b>	<b>9.2</b>	<b>0.0</b>	<b>-1.4</b>	<b>0.0</b>	<b>733.9</b>	<b>4.2</b>	<b>816.3</b>
Total comprehensive income for the period			17.8	0.0	-0.2		64.6	0.4	82.7
Purchase and issue of treasury shares		-9.0							-9.0
Share-based payments		1.6					-3.1		-1.4
Dividends paid							-61.9	-1.0	-62.9
Other changes			4.2				-12.1		-7.9
<b>Balance at Jun 30, 2022</b>	<b>77.5</b>	<b>-14.6</b>	<b>31.1</b>	<b>0.0</b>	<b>-1.6</b>	<b>0.0</b>	<b>721.5</b>	<b>3.6</b>	<b>817.6</b>



# Notes to the interim report

## **ACCOUNTING PRINCIPLES**

This unaudited Interim report is prepared in accordance with IAS 34 *Interim Financial Reporting* using the same accounting policies and methods of computation as in the annual financial statements.

Figures presented have been rounded and the sum of individual figures may therefore differ from the presented total figure.



# Reporting segments

EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
<b>Net sales</b>							
Vita	126.8	115.6	9.7%	247.5	223.8	10.6%	544.6
Terra	139.4	148.7	-6.2%	312.5	305.7	2.2%	535.4
Crea	51.9	42.2	23.2%	90.0	78.1	15.3%	170.6
Other	0.9	0.8	15.1%	1.6	1.8	-6.6%	3.8
<b>Group total</b>	<b>319.1</b>	<b>307.2</b>	<b>3.9%</b>	<b>651.7</b>	<b>609.4</b>	<b>6.9%</b>	<b>1,254.3</b>
<b>EBIT</b>							
Vita	14.4	9.9	46.5%	24.8	20.0	24.4%	69.4
Terra	18.1	17.3	4.8%	45.4	48.5	-6.5%	50.9
Crea	11.7	11.2	4.1%	19.7	19.3	2.3%	36.3
Other	-4.8	0.1		-9.0	-3.5		-13.8
<b>Group total</b>	<b>39.5</b>	<b>38.5</b>	<b>2.7%</b>	<b>80.9</b>	<b>84.3</b>	<b>-4.0%</b>	<b>142.8</b>
<b>Depreciation, amortization and impairment</b>							
Vita	8.3	8.7	-3.8%	17.1	16.8	1.7%	34.3
Terra	4.7	4.7	1.1%	9.6	9.0	6.1%	20.4
Crea	1.0	1.1	-6.0%	2.1	2.0	3.7%	4.4
Other	0.6	0.9	-29.6%	1.0	2.5	-59.5%	2.6
<b>Group total</b>	<b>14.7</b>	<b>15.3</b>	<b>-3.9%</b>	<b>29.8</b>	<b>30.4</b>	<b>-1.9%</b>	<b>61.6</b>
<b>Capital expenditure</b>							
Vita	6.4	3.9	62.3%	9.0	7.2	24.7%	16.0
Terra	4.1	2.9	42.1%	7.2	5.0	43.1%	12.2
Crea	1.1	1.0	13.7%	1.7	1.6	8.1%	3.3
Other	1.9	0.3		5.0	0.4		2.8
<b>Group total</b>	<b>13.5</b>	<b>8.2</b>	<b>65.5%</b>	<b>22.9</b>	<b>14.2</b>	<b>60.6%</b>	<b>34.4</b>

# Net sales by geography

EUR million	Q2 2022	Q2 2021	Change	Q1-Q2 2022	Q1-Q2 2021	Change	2021
<b>Net sales</b>							
Europe	145.1	136.6	6.2%	300.2	280.4	7.0%	592.2
Americas	119.0	129.5	-8.1%	243.6	248.5	-2.0%	475.9
Asia-Pacific	48.2	42.2	14.3%	99.4	83.1	19.6%	187.7
Unallocated	6.7	-1.0		8.5	-2.7		-1.4
<b>Group total</b>	<b>319.1</b>	<b>307.2</b>	<b>3.9%</b>	<b>651.7</b>	<b>609.4</b>	<b>6.9%</b>	<b>1,254.3</b>



# EBIT and comparable EBIT

EUR million	Q2			Q1-Q2			2021
	2022	2021	Change	2022	2021	Change	
<b>EBIT</b>	<b>39.5</b>	<b>38.5</b>	<b>2.7%</b>	<b>80.9</b>	<b>84.3</b>	<b>-4.0%</b>	<b>142.8</b>
<b>Items affecting comparability in EBIT</b>							
Gross asset write-down in Russia*)	-3.6			7.2			
Sale of Watering business	0.4			-1.1			
Changes in Group Leadership Team				1.1			
Restructuring program		0.8			1.6		7.6
Transformation program		2.2			2.2		3.9
Other adjustments to operating profit		0.0			-0.1		0.0
<b>Total items affecting comparability in EBIT</b>	<b>-3.2</b>	<b>2.9</b>		<b>7.2</b>	<b>3.7</b>	<b>94.4%</b>	<b>11.5</b>
<b>Comparable EBIT</b>	<b>36.3</b>	<b>41.4</b>	<b>-12.2%</b>	<b>88.1</b>	<b>88.0</b>	<b>0.1%</b>	<b>154.2</b>

\* Write-down of fixed assets, inventories and receivables, further significant write-downs are not expected.

## EBIT and comparable EBIT by income statement line item

EUR million	Q2 2022			Q2 2021		
	Total	Items affecting comparability	Excl. Items affecting comparability	Total	Items affecting comparability	Excl. Items affecting comparability
Net sales	319.1		319.1	307.2		307.2
Cost of goods sold	-178.9	1.7	-180.6	-174.8	0.0	-174.8
Sales and marketing expenses	-71.2	0.0	-71.3	-66.1	-2.2	-63.9
Administration expenses	-29.2		-29.2	-25.0	-0.8	-24.2
Research and development expenses	-5.2		-5.2	-3.8		-3.8
Goodwill and trademark impairment	0.0		0.0	0.0		0.0
Other operating income and expenses	4.9	1.4	3.5	0.9	0.0	0.9
<b>EBIT</b>	<b>39.5</b>	<b>3.2</b>	<b>36.3</b>	<b>38.5</b>	<b>-2.9</b>	<b>41.4</b>

EUR million	Q1-Q2 2022			Q1-Q2 2021		
	Total	Items affecting comparability	Excl. Items affecting comparability	Total	Items affecting comparability	Excl. Items affecting comparability
Net sales	651.7		651.7	609.4		609.4
Cost of goods sold	-363.6	-2.0	-361.6	-345.0	-0.1	-344.9
Sales and marketing expenses	-139.1	-4.0	-135.1	-125.6	-2.6	-123.0
Administration expenses	-61.5	-1.6	-59.8	-48.8	-1.0	-47.7
Research and development expenses	-10.2		-10.2	-7.4	-0.0	-7.4
Goodwill and trademark impairment	0.0		0.0	-0.0		-0.0
Other operating income and expenses	3.6	0.5	3.1	1.8	0.1	1.7
<b>EBIT</b>	<b>80.9</b>	<b>-7.2</b>	<b>88.1</b>	<b>84.3</b>	<b>-3.7</b>	<b>88.0</b>

EUR million	2021		
	Total	Items affecting comparability	Excl. Items affecting comparability
Net sales	1,254.3		1,254.3
Cost of goods sold	-714.6	-3.9	-710.6
Sales and marketing expenses	-267.5	-5.6	-261.9
Administration expenses	-116.9	-1.9	-115.0
Research and development expenses	-15.5	0.0	-15.5
Goodwill and trademark impairment	0.0		0.0
Other operating income and expenses	3.0	0.0	3.0
<b>EBIT</b>	<b>142.8</b>	<b>-11.5</b>	<b>154.2</b>



# Intangible and tangible assets

EUR million	Jun 30 2022	Jun 30 2021	Dec 31 2021
<b>Intangible assets and goodwill</b>			
Book value, Jan 1	489.3	481.9	481.9
Translation differences	7.5	3.6	8.5
Additions	7.5	6.8	13.4
Amortization and impairment	-7.0	-6.7	-14.0
Decreases and transfers	-0.2	0.0	-0.4
<b>Book value at end of period</b>	<b>497.2</b>	<b>485.7</b>	<b>489.3</b>
<b>Tangible assets and investment property</b>			
Book value, Jan 1	148.5	153.1	153.1
Translation differences	3.1	0.9	2.7
Additions	15.4	7.4	21.2
Depreciation and impairment	-10.4	-11.3	-22.5
Decreases and transfers	-4.5	-0.5	-1.0
Transfer to assets held for sale			-5.0
<b>Book value at end of period</b>	<b>152.1</b>	<b>149.8</b>	<b>148.5</b>
<b>Right-of-use assets</b>			
Book value, Jan 1	106.8	90.2	90.2
Translation differences	1.6	0.6	2.1
Additions	4.5	7.7	44.0
Depreciations	-12.6	-12.5	-25.1
Decreases	-1.1	-0.8	-4.3
<b>Book value at end of period</b>	<b>99.3</b>	<b>85.3</b>	<b>106.8</b>



# Contingencies and pledged assets

EUR million	Jun 30 2022	Jun 30 2021	Dec 31 2021
<b>As security for own commitments</b>			
Guarantees	6.9	10.6	6.7
Other contingencies*	2.6	3.6	2.4
<b>Contingencies and pledged assets total</b>	<b>9.6</b>	<b>14.2</b>	<b>9.1</b>

\*Other contingencies include a commitment of USD 1.7 million to invest in private equity funds.

# Derivatives

EUR million	Jun 30 2022	Jun 30 2021	Dec 31 2021
<b>Nominal amounts of derivatives</b>			
Foreign exchange forwards and swaps	306.2	210.2	338.3
<b>Fair value of derivatives</b>			
Foreign exchange forwards and swaps	-2.7	-0.2	0.6

Derivatives have been valued at market value on the reporting date.

# Net debt reconciliation

EUR million	Jun 30 2022	Jun 30 2021	Dec 31 2021
Loans from credit institutions	190.9	82.1	65.1
Lease liabilities	104.5	89.9	111.5
Cash and cash equivalents	-73.7	-26.0	-31.5
<b>Net debt</b>	<b>221.7</b>	<b>146.0</b>	<b>145.0</b>



# Exchange rate sensitivity of the operations

Less than 20% of Fiskars Group's commercial cash flows are exposed to fluctuations in foreign exchange rates. The most significant transaction risks relate to the appreciation of THB, USD and IDR, and the depreciation of SEK, AUD and CAD. The following table presents the estimated annual net commercial cash flows in the most significant currencies:

EUR million	USD	THB	SEK	AUD	CAD	IDR	JPY	NOK
Operational currency position	-33.9	-32.6	22.4	19.9	17.1	-12.9	12.7	9.3
Exchange rate sensitivity of the operations*	3.4	3.3	-2.2	-2.0	-1.7	1.3	-1.3	-0.9

\*Illustrates the impact of 10% depreciation of the currency on the Group's annual profit before taxes had the cash flows not been hedged.

Most of the foreign exchange transaction risks related to the commercial cash flows are hedged primarily through the use of currency forwards and swaps. As Fiskars does not apply hedge accounting to these currency derivatives, both the realized and unrealized gains and losses on the derivatives are included in the income statement.

## Fair value of financial instruments

Hierarchy level 1 includes financial assets that are publicly quoted in an active market. Level 2 includes financial assets and liabilities measured using directly observable market inputs. All interest-bearing debts and derivatives fall within this category. Level 3 includes financial assets and liabilities measured using non-market observable inputs. The asset classes in this category are unlisted equity investments and funds.

### Jun 30, 2022

EUR million	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit and loss			32.3	32.3
Other investments			3.5	3.5
Derivative assets		0.5		0.5
<b>Total assets</b>		<b>0.5</b>	<b>35.8</b>	<b>36.3</b>
Derivative liabilities		3.1		3.1
<b>Total liabilities</b>		<b>3.1</b>		<b>3.1</b>

### Jun 30, 2021

EUR million	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit and loss			30.0	30.0
Other investments	0.2		7.2	7.4
Derivative assets				
<b>Total assets</b>	<b>0.2</b>		<b>37.2</b>	<b>37.4</b>
Derivative liabilities		0.2		0.2
<b>Total liabilities</b>		<b>0.2</b>		<b>0.2</b>

### Dec 31, 2021

EUR million	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit and loss			32.0	32.0
Other investments	0.2		3.5	3.7
Derivative assets		1.0		1.0
<b>Total assets</b>	<b>0.2</b>	<b>1.0</b>	<b>35.5</b>	<b>36.7</b>
Derivative liabilities		0.5		0.5
<b>Total liabilities</b>		<b>0.5</b>		<b>0.5</b>



Financial assets at fair value through profit or loss consist of unlisted funds. The fair value of unlisted funds is based on the market value reported by the fund (level 3) and changes are recognized in the income statement. Other investments include listed and unlisted shares as well as non-current receivables. Listed shares have been recognized at their fair value based on quotation at the end of the reporting period (level 1). Unlisted shares and other investments are measured at fair value (level 3). Fair value of unlisted shares equals acquisition value.

Investment in a private equity fund was reduced as a result of a distribution in kind carried out by the fund. The listed shares received as distribution in kind were sold, and an insignificant net loss was realized on the sale.

## Acquisitions and divestments

### **Acquisitions and divestments in 2022**

On February 1, 2022, Fiskars Corporation announced that it had completed the sale of its North American Watering Business to Lawn & Garden LLC, a holding company owned by Centre Lane Partners (CLP), a New York headquartered American private equity company. The transaction was announced on December 21, 2021.

The transaction was structured as an asset sale. The agreement covered intellectual property including the Gilmour and Nelson brands, related trademarks and patents pertaining to watering equipment commercialized in North America. Included in the transaction were the manufacturing plant in Excelsior Springs, Missouri and the warehouse operations in Independence, Missouri, as well as the employees working in these two locations.

Assets directly associated with the sale were previously classified as held for sale.

### **Acquisitions and divestments in 2021**

The sale of watering assembly plant and related operations in Ningbo, China to Daye (Ningbo Daye Garden Industry Co. Ltd) was closed on January 22, 2021. The divestment did not have a significant impact on Fiskars Group's financial position or result in 2021.



# FISKARS

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FISKARS



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