

## Risk Intelligence A/S signs a three-year deal with a major cruise line operator for the Risk Intelligence System including the new cruise feature and intelligence reports

**Risk Intelligence A/S (“Risk Intelligence” or “the Company”) signs a new three-year deal with a major cruise line operator (“the Client”) for the Risk Intelligence System including the new cruise feature and intelligence reports.**

The Risk Intelligence System (MaRisk+PortRisk) including the cruise specific feature is now available to the client’s security and intelligence department. The Client is operating vessels on the traditional Mediterranean / Caribbean circuits as well as having boutique adventure experiences.

The Client also has access to Risk Intelligence Advisory analysis reports and consulting services, providing full spectrum support for the security and intelligence team when they need additional horsepower for new destinations, re-positioning voyages and contingency planning.

### **Jim Pascoe, CCO of Risk Intelligence says:**

*“We are delighted to have come out as the preferred choice from a lengthy selection process. Not only is this a real feather in our cap for the new cruise feature but it demonstrates that the foundations of quality analysis are truly appreciated by the security professionals who work for our clients. We very much look forward to working with the client’s team to further develop and refine our cruise specific offer, having their input as well as our other clients. This means we now have the full spectrum of cruise operators to provide continuous feedback which helps us deliver a stronger and stronger product. Finally, it’s always great to be able to seal a three-year deal, we have exceptional client retention anyway but to have three years to co-develop our product is a real show of trust which we massively appreciate.”*

The deal will impact ARR 2024 – 2026.

### **About Risk Intelligence**

Risk Intelligence is a security risk intelligence provider delivering security threat and risk analysis to clients all over the world via the cloud-based Risk Intelligence System, as well as consulting services. A large part of Risk Intelligence’s clients is maritime, and these clients currently operate more than 15.7% of the global merchant fleet.

With its headquarters in Hellerup (Copenhagen), Denmark, an office in Singapore, and locations in North America, the dedicated staff of Risk Intelligence works in all major time zones to support their clients’ operations. Since 2018, the company has been listed on the Spotlight Stock Exchange in Stockholm.

The Risk Intelligence System is a digital security intelligence solution developed in close collaboration with global businesses that are established within the fields of shipping, offshore, oil and gas. The digital solution is designed based on insights directly from customers and their needs as well as Risk Intelligence’s experienced security risk analysts and developers’ knowledge of intelligence and assessment needs.

The Risk Intelligence System offers clients a complete picture of immediate, short-, and medium-term security risks for coastal areas, ocean, port, and landside threats. The analysis is focused on insurgency, piracy, organised crime, activism, terrorism, military conflicts, and any interplay between these. Risk Intelligence identifies where serious events arise and presents an assessment of how great the threat is in each area, while at the same time providing 24/7/365 situational awareness with incident reports and alerts. This enables companies to evaluate both current and future security risks in real time and to minimise risks across their operations.

### **Disclaimer:**

Risk Intelligence typically uses press releases to announce new clients or significant expansions of

existing client contracts, in accordance with the wishes of those clients. However, there may be other business deals that Risk Intelligence chooses not to or cannot disclose through press releases. All deals classified as MAR will always be announced through press releases.

For more information on services and the Risk Intelligence System:  
Please watch our corporate video: [Knowing Risk](#)

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Facebook: [facebook.com/riskstaff](https://facebook.com/riskstaff)

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**Risk Intelligence A/S** was founded in 2001 by Hans Tino Hansen. The company has evolved to become a prominent company in security risk management by delivering threat and risk assessments worldwide. Risk Intelligence operates and assists customers and partners from headquarters located north of Copenhagen, the office in Singapore as well as through representatives in Europe, Asia and North America. The business model is designed with international scalability in mind and the company is globally regarded as an expert in its field. Risk Intelligence's core product is the 'Risk Intelligence System (MaRisk + PortRisk + LandRisk)', a digital solution that allows clients to monitor global security risks and enables them to plan and implement missions in risk areas. Risk Intelligence is listed on the Spotlight Stock market [RISK].