

Risk Intelligence A/S and a leading international bulk operator sign a deal for the Risk Intelligence System and reports

Risk Intelligence A/S ("Risk Intelligence" or "the Company") and a leading international bulk operator sign a deal for the Risk Intelligence System and reports.

Access to the Risk Intelligence system will provide the new client with situational awareness and planning tools to enable their operations. With a total fleet of over 280 vessels, including over 110 owned, these operations are truly global. The focus on Supramax and Handymax vessels means that they focus on flexibility and adaptability, enabling agile adaptation to the market – having access to the Risk Intelligence System means they have access to up-to-date threat assessments and country specialist knowledge at their fingertips.

The parties have agreed not to disclose the name of the client, but it is expected annual revenue will be at a level of 250,000 DKK per year with impact from Q3 2023.

Jim Pascoe, CCO of Risk Intelligence says:

"Our new client is at the cutting edge of the dry bulk market, challenging assumptions of size with a hugely flexible fleet. This offers their clients increased choice and opens up new markets to their operations, allowing versatility and triangulated route options to drive maximum efficiency and commercial success.

They focus on quality; with a fleet of new efficient vessels, they are exactly the kind of operator who appreciates the level of service all Risk Intelligence clients enjoy. Access not only to our 24/7 system and Duty Watch but also our consultancy and analysis teams who can provide expert advice on risk mitigation and upcoming threats."

About Risk Intelligence

Risk Intelligence is a security risk intelligence provider delivering security threat and risk analysis to clients all over the world via the cloud-based Risk Intelligence System, as well as consulting services. A large part of Risk Intelligence's clients is maritime, and these clients currently operate more than 15.4% of the global merchant fleet.

With its headquarters in Hellerup (Copenhagen), Denmark, an office in Singapore, and locations in North America, the dedicated staff of Risk Intelligence works in all major time zones to support their clients' operations. Since 2018, the company has been listed on the Spotlight Stock Exchange in Stockholm.

The Risk Intelligence System is a digital security intelligence solution developed in close collaboration with global businesses that are established within the fields of shipping, offshore, oil and gas. The digital solution is designed based on insights directly from customers and their needs as well as Risk Intelligence's experienced security risk analysts and developers' knowledge of intelligence and assessment needs.

The Risk Intelligence System offers clients a complete picture of immediate, short-, and medium-term security risks for coastal areas, ocean, port, and landside threats. The analysis is focused on insurgency, piracy, organised crime, activism, terrorism, military conflicts, and any interplay between these. Risk Intelligence identifies where serious events arise and presents an assessment of how great the threat is in each area, while at the same time providing 24/7/365 situational awareness with incident reports and alerts. This enables companies to evaluate both current and future security risks in real time and to minimise risks across their operations.

For more information on services and the Risk Intelligence System:

Please watch our corporate video: [Knowing Risk](#)

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Risk Intelligence A/S was founded in 2001 by Hans Tino Hansen. The company has evolved to become a prominent company in security risk management by delivering threat and risk assessments worldwide. Risk Intelligence operates and assists customers and partners from headquarters located north of Copenhagen, the office in Singapore as well as through representatives in Europe, Asia and North America. The business model is designed with international scalability in mind and the company is globally regarded as an expert in its field. Risk Intelligence's core product is the 'Risk Intelligence System (MaRisk + PortRisk + LandRisk)', a digital solution that allows clients to monitor global security risks and enables them to plan and implement missions in risk areas. Risk Intelligence is listed on the Spotlight Stock market [RISK].