Risk Intelligence A/S signs an agreement for the Risk Intelligence System with the Portuguese Navy

Risk Intelligence A/S ("Risk Intelligence" or "the Company") announces today that the company has signed an agreement with the Portuguese Navy for the Risk Intelligence System (MaRisk+PortRisk) and the Portuguese Navy becomes the 8th NATO navy with access to the Risk Intelligence System.

The Portuguese Navy, Marinha Portuguesa, is the oldest continuously serving navy in the world. They are active members of NATO and have deployed as part of the EUNAVFOR operations. The Navy has blue water assets, including frigates, a corvette, and submarines, which are charged with protecting Portuguese sovereign and civil interests within their Exclusive Economic Zone (EEZ) and overseas.

Jim Pascoe, Chief Commercial Officer of Risk Intelligence, says:

"It's great to be able to welcome another NATO Navy to the Risk Intelligence System. We have been collaborating with the Portuguese Navy for some time, having shared interests in activity in the Middle East and West Africa. I'm delighted to be able to announce that they now have full access to our System and reports, enabling them to enrich their own reporting and have improved situational awareness of the challenges and threats which confront merchant vessels, as well as wider maritime crime issues."

With access to the Risk Intelligence System, the Portuguese Navy will be joining many other maritime organisations, operating word-wide, that are assessing security threats and risks based on intelligence and in-depth assessments from Risk Intelligence. Today, 14.7% of the global merchant fleet in international traffic, as well as 8 NATO navies, are operated by Risk Intelligence clients.

The Risk Intelligence System

The Risk Intelligence System is a digital security intelligence solution developed in close collaboration with global businesses that are established within the fields of shipping, offshore, oil and gas. The digital platform is designed on the basis of insights directly from customers and their needs as well as Risk Intelligence's experienced security risk analysts and developers' knowledge of intelligence and assessment needs.

The Risk Intelligence System offers customers a complete picture of immediate, short- and medium-term security risks for coastal areas, ocean, port and landside threats. The analysis is focused on insurgency, piracy, organised crime, activism, terrorism, military conflicts and any interplay between these. Risk Intelligence identifies where serious events arise and presents an assessment of how great the threat is in each area. This enables companies to evaluate both current and future security risks in real time to minimise risks across their operations.

Licences provide strong recurring revenue

The license agreement provides access to the Risk Intelligence System (MaRisk+PortRisk) through a subscription, paid for twelve months at a time, in advance. Variables of the Risk Intelligence System license agreements are number of system users and standard reports included. The Risk Intelligence System license agreements create recurring revenue with a renewal rate of 98-99% (churn of 1-2%) and generates strong cash flow for the Company.

For more information on services and the System:

Please watch our corporate video: Knowing Risk

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Risk Intelligence A/S was founded in 2001 by Hans Tino Hansen. The company has evolved to become a prominent company in security risk management by delivering threat and risk assessments worldwide. Risk Intelligence operates and assists customers and partners from headquarters located north of Copenhagen, the office in Singapore as well as through representatives in Europe, Asia and North America. The business model is designed with international scalability in mind and the company is globally regarded as an expert in its field. Risk Intelligence's core product is the 'Risk Intelligence System (MaRisk + PortRisk + LandRisk)', a digital platform that allows clients to monitor global security risks and enables them to plan and implement missions in risk areas. Risk Intelligence is listed on the Spotlight Stock market [RISK].