

## Risk Intelligence A/S signs an agreement for the Risk Intelligence System with a major Flag State

**Risk Intelligence A/S ("Risk Intelligence" or "the Company") announces today that the company has signed an agreement with a major Flag State for the Risk Intelligence System (MaRisk+PortRisk).**

Every merchant ship must be registered to a flag state. The ship will follow the regulation of the flag state nation's maritime law in the open sea and it will also conform to advisory notices for security, amongst other key topics. Hence it is key that situational awareness is maintained by the Flag State.

**Jim Pascoe, Sales Director of Risk Intelligence says:**

*"We really look forward to working with a ship registry that is at the very top of the field. With access to the Risk Intelligence System our client will benefit from enhanced situational awareness which they can pass onto their members through their advisory notices. We are proud that they have selected Risk Intelligence as their partner to assist them in their global threat and risk assessments."*

With access to the Risk Intelligence System, the Flag State will be joining many other maritime organisations, whose members operate world-wide, that assess security threats and risks based on intelligence and in-depth assessments from Risk Intelligence.

### **The Risk Intelligence System**

The license agreement provides access to the Risk Intelligence System (MaRisk+PortRisk). The agreement comes in the form of a subscription in which the client pays for access to the system for twelve months in advance. Risk Intelligence System subscriptions create recurring revenue and generate a strong cash flow for the Company. Currently, renewal rates run at 98% (churn 2%).

The Risk Intelligence System is a digital security intelligence solution that has been developed in close collaboration with global businesses established in the fields of shipping, offshore, oil and gas. The digital platform has been designed based on customer needs along with the experienced security risk analysts and developers at Risk Intelligence. The Risk Intelligence System offers customers a complete picture of immediate, short- and medium-term security risks for coastal area, ocean, port, and landside threats. The analysis is focused on insurgency, piracy, organised crime, activism, terrorism, military conflicts and any the interplay between these. Risk Intelligence identifies where serious events arise and presents an assessment of the level a threat represents in any given area. This makes it possible for companies to evaluate both current and future security risks with the purpose of minimising risks affecting their operations.

**For more information on services and the System:**

Please watch our corporate video: [Knowing Risk](#)

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**Website and social media:**

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Twitter: [www.twitter.com/riskstaff](https://www.twitter.com/riskstaff)

LinkedIn: [www.linkedin.com/company/risk-intelligence](http://www.linkedin.com/company/risk-intelligence)

Facebook: [www.facebook.com/riskstaff](http://www.facebook.com/riskstaff)

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*Risk Intelligence A/S was founded in 2001 by Hans Tino Hansen. The company has evolved to become a prominent company in security risk management by delivering threat and risk assessments worldwide. Risk Intelligence operates and assists customers and partners from headquarters located north of Copenhagen, the office in Singapore as well as through representatives in Europe, Asia and North America. The business has been designed with international scalability in mind and the company is globally regarded as an expert in its field. Risk Intelligence provides the 'Risk Intelligence System (MaRisk + PortRisk + LandRisk)' which is a digital platform that allows clients to monitor global security risks and enables them to plan and implement missions in risk areas. Risk Intelligence is listed on the Spotlight Stock market [RISK].*