

## Risk Intelligence experiences greater than expected interest in LandRisk

Risk Intelligence A/S (“Risk Intelligence”) announces today the Beta testing of LandRisk is progressing according to plan and we are pleased to experience a greater than expected interest from the market.

LandRisk has now passed the halfway stage of development and is progressing according to the project scope and plan. Together with the client pilot projects and beta testers several options and new ideas have been tested. Following feedback from participants the key LandRisk features have been refined and improved. LandRisk will be launched in October 2019 and will together with the existing products MaRisk and PortRisk provide clients with a seamless end-to-end security risk intelligence system.

Risk Intelligence staff displayed the LandRisk beta version at the recent Transport Assets Protection Association (TAPA) supply chain security conference in Berlin. This stimulated substantial interest from major players in both the manufacturing and logistics industries. Following the conference several companies were enrolled in the beta test program.

*“The substantial interest in LandRisk indicates a gap in the market for security information and analysis. Even though we are a new player on the security risk information market for road, rail and in-land waterways transportation, we can generate considerable interest whilst still in the beta phase of development. Since 2001 Risk Intelligence has specialised in security risk information and is now seen as a dynamic, world leader in the maritime security risk intelligence market and we are building on this while extending into the landside supply chain security logistics. Our experience, networks and established procedures are an integral part of the solution”* states Hans Tino Hansen, CEO of Risk Intelligence A/S.

Currently 37 companies (existing and potential new clients) and over 50 test users are using LandRisk Beta. They are providing feedback for the crucial final development sprint before the market launch in early October 2019.

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Risk Intelligence has an aim to double its existing maritime revenue by 2020 to 22m DKK and to generate additional revenue from LandRisk. As previously communicated, the growth plan investments and -initiatives will result in negative EBITDA during 2019, but will lead to positive EBITDA in 2020.

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Facebook: [www.facebook.com/riskstaff](https://www.facebook.com/riskstaff)

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*Risk Intelligence A/S was founded in 2001 by Hans Tino Hansen. The company has evolved to become a prominent company in security risk management by delivering threat and risk assessments worldwide. Risk Intelligence operates and assists customers and partners from headquarters located north of Copenhagen as well as through representatives in Europe, Asia and North*

*America. The business has been designed with international scalability in mind and the company is globally regarded as an expert in its field. Risk Intelligence provides the 'Risk Intelligence System (MaRisk + PortRisk)' which is a digital platform that allows clients to monitor global security risks and enables them to plan and implement missions in risk areas. Risk Intelligence is listed on the Spotlight Stock market [RISK].*