

Risk Intelligence reaches important milestone as new commercial organisation is completed.

Today, Risk intelligence A/S (“Risk Intelligence”) announces that the company has completed the formation of the new commercial organisation and reached an important milestone in the company’s growth plan that aims to double sales revenues from existing maritime markets by the end of 2020 (compared to 2017).

On 1 May 2018 Sales Director Jan Kragh Michelsen started developing the new commercial organisation and this week’s start of Allan Steen and Jim Pascoe as International Sales Managers constitutes the final element in the department. They will develop and manage new and existing client relationships and promoting products/services to the shipping and maritime markets.

Allan Steen has since 2002 held various sales management positions within the maritime industry, providing business solutions to ship owners, offshore and shipyards on a global scale. Before joining Risk Intelligence, Allan was Account Manager at Cobham SATCOM.

Jim Pascoe comes to Risk Intelligence with a diverse background from private business since 2010 and earlier as a Royal Marine Commando officer for ten years.

Risk Intelligence Sales Director Jan Kragh Michelsen states: “Allan and Jim bring valuable shipping, security risk and commercial experience/insights to Risk Intelligence and I am pleased to announce that we have completed the creation of the commercial organisation ahead of our initial plan”

Risk Intelligence CEO Hans Tino Hansen states: “By having the right commercial setup in place, a vital element in our plan is established, to double sale revenues (compared to 2017) from our existing maritime-focused markets by the end of 2020. I am pleased that Allan Steen and Jim Pasco have decided to join Risk Intelligence and be part of the exciting journey we have already initiated”

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Risk Intelligence A/S was founded in 2001 by Hans Tino Hansen. The company has evolved into becoming a prominent company in security risk management by delivering threat and risk assessments globally. Risk Intelligence assists its customers and partners through offices north of Copenhagen as well as representatives in Europe, Asia and North America. The business has been designed with international scalability in mind and the company is globally regarded as experts in its field of business. Risk Intelligence provides a digital platform (Risk Intelligence System MaRisk + PortRisk) that allows clients to monitor global security risks to enable businesses to plan, and implement missions in risk areas.