



Presentation

3rd Quarter 2004

Thursday 28 October 2004



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Highlights

- Improvement continues in third quarter



- Good results
 - EBT NOK 105.1 million (57.9 million)
- High activity level
 - Turnover + 10 per cent
- Good order situation
 - Orders-on-hand amounting NOK 9.1 billion (8.6 billion)
- Good market outlook
- Strong financial position
 - Equity ratio 25.2 per cent (24.0 per cent)
 - Net interest-bearing debt NOK 521 million (855 million)



Highlights (II)

- Greatest improvement in Norway

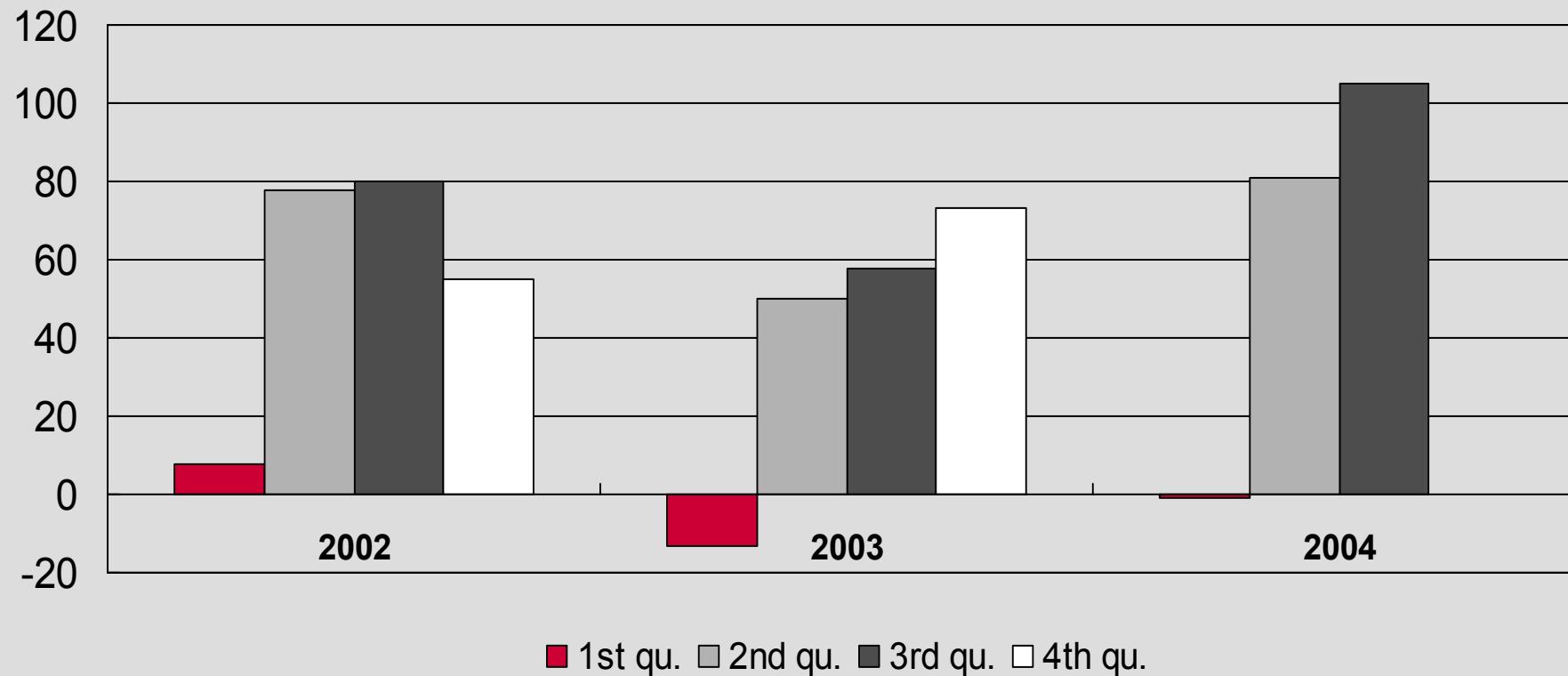


- Improvement greatest in Construction Norway and Property Division
- Improvement in Industry as well
 - Takes into account removal of Ramirent's profit
- Situation in Denmark and Sweden about to turn, but earning rate still low



A Good 3rd Quarter

Pre-tax profit per quarter



Profits 2002 – 2004

Profit Development Back On Track



A photograph of three construction workers in orange high-visibility jackets and hard hats standing on a steel framework of a building under construction. They are looking upwards and to the right, with one worker pointing. The background shows more of the steel structure and some scaffolding. The lighting is bright, likely from the sun or artificial lights.

Profit & Loss Account Balance Sheet

Profit & Loss Account

<i>3rd Quarter 2003</i>	<i>3rd Quarter 2004</i>	<i>Figures in NOK million</i>	<i>1.1. – 30.9. 2004</i>	<i>1.1. – 30.9. 2003</i>
2 816.8	3 106.0	Operating revenues	9 079.1	8 163.1
-2 674.8	-2 919.8	Operating expenses	-8 696.0	-7 850.5
-59.3	-68.0	Ordinary depreciation	-143.3	-137.7
-22.3	-24.4	Amortisation of goodwill	-58.0	-53.0
60.4	93.8	Operating profit	181.8	121.9
11.2	20.9	Profit associated companies	26.6	7.2
-13.7	-9.6	Net financial items	-24.7	-34.3
57.9	105.1	Profit/loss before taxation	183.7	94.8
-18.6	-31.6	Taxation	-55.1	-33.4
39.3	73.5	Profit/loss for the year	128.6	61.4
9.7	7.0	Of which minorities	11.3	12.3
29.6	66.5	Net profit/loss for the year	117.3	49.1

Figures per Share

<i>Figures in NOK million</i>	<i>3rd Quarter 2004</i>	<i>3rd Quarter 2003</i>	<i>2003</i>
Profit per share	2.4	1.1	3.8
Cash flow per share	5.7	4.1	14.2
Dividends per share	-	-	3.5
Average number of shares (million)	27.6	27.3	27.3

Number of shares at 30 September 2004 is 27 608 954. No dilution effects.

Balance Sheet - Assets

<i>Figures in NOK million</i>	30.09.2004	30.09.2003	31.12.2003
Goodwill	367	428	425
Buildings / land	351	343	356
Machinery / equipment	594	571	579
Investment in associated companies	202	555	492
Receivables, shares, etc. *)	542	232	200
Total fixed assets	2 056	2 129	2 052
Non-residential and residential projects	734	877	812
Stocks	197	176	187
Debtors, etc.	2 910	2 580	1 988
Liquid assets	363	423	593
Total current assets	4 204	4 056	3 580
Total assets	6 260	6 185	5 632

*) Of which Ramirent NOK 230 million. In 2003 classified as associated company.

Balance Sheet – Shareholders' Equity and Liabilities



<i>Figures in NOK million</i>	30.09.2004	30.09.2003	31.12.2003
Shareholders' Equity	1 577	1 484	1 459
Pension commitments and deferred tax	105	144	89
Debts to credit-issuing institutions, etc.	952	1 330	883
Creditors	2 355	2 118	2 070
Other liabilities	1 271	1 109	1 131
Total liabilities	4 683	4 701	4 173
Total shareholders' equity and liabilities	6 260	6 185	5 632
Net interest-bearing liabilities	521	855	238
Equity ratio (%)	25.2	24.0	25.9

Cash Flow

1 January – 30 September 2004



<i>Figures in NOK million</i>	<i>Construction Industry</i>	<i>Property</i>	<i>Group</i>
Profit before taxation	135	49	184
Depreciation	196	5	201
Residential and non-residential projects	-5	83	78
Other operating capital, etc.	-63	-387	-450
Cash flow from operating activities	263	-250	13
Investment in property, plant and equipment, net	-150	-4	-154
Change in long-term receivables	-95	54	-41
Cash flow from investment activities	-245	50	-195
Dividends paid	-102	-	-102
Other items	-1	2	1
Cash flow financing activities	-103	2	-101
Change net interest-bearing liabilities	-85	-198	-283
 Net interest-bearing position at 30.09.2004	 420	 -941	 -521
 Capital invested at 30.09.2004	 1 060	 1 469	 2 529

Volume of Orders-on-Hand Still Increasing



<i>Figures in NOK million</i>	30.09.2004	30.09.2003	31.12.2003
Norway	6 183	5 428	5 384
Denmark	1 753	2 066	1 832
Sweden	1 051	1 034	810
Other operations	73	123	94
Total orders-on-hand	9 060	8 651	8 120

In addition:

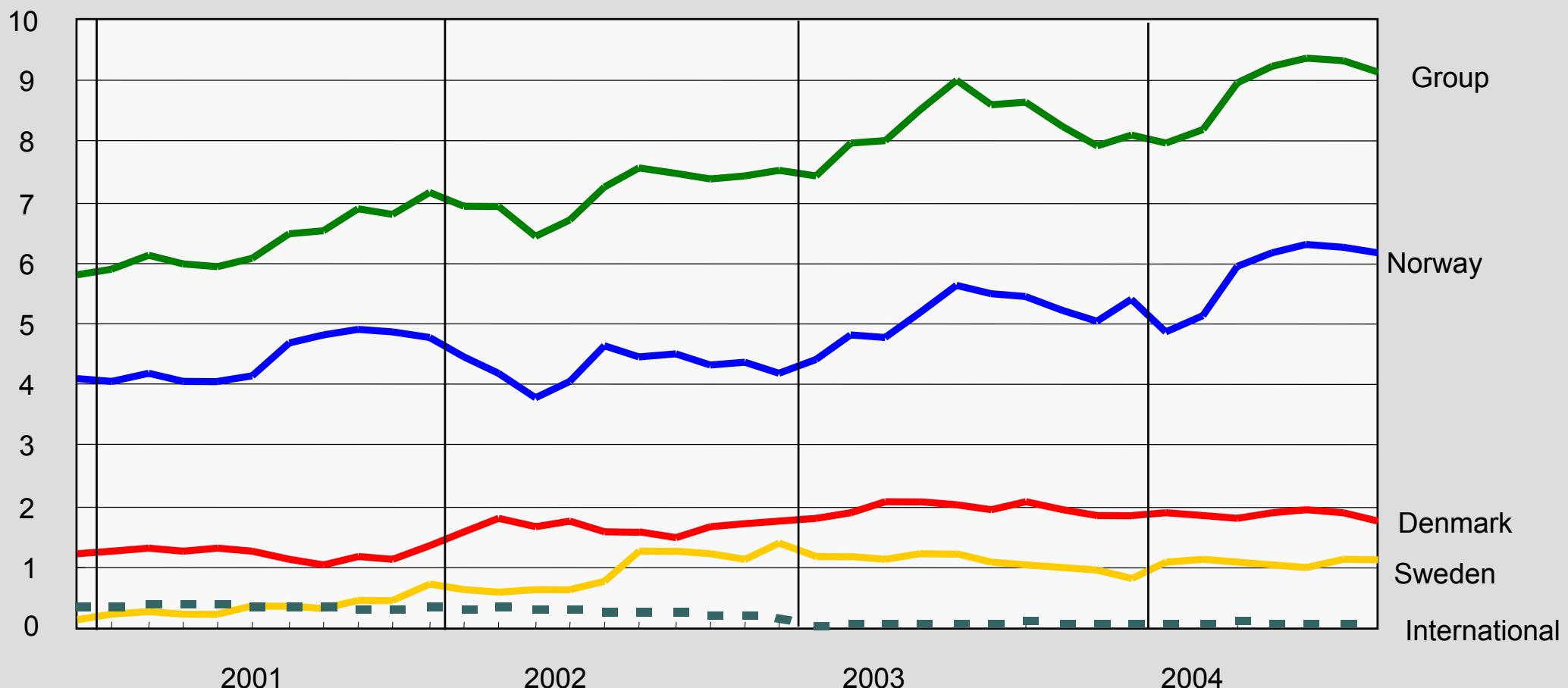
- "Orders-on-hand" Industry
- Development potential Property

Orders-on-Hand

50 per cent Increase in Three Years



NOK Billion



A construction worker wearing a hard hat and a high-visibility vest is working on a large steel structure, likely a bridge or industrial building. He is wearing a safety harness and is positioned high up, looking upwards. The background shows a complex steel framework and some electrical equipment. The lighting suggests it might be late afternoon or early evening.

Business Areas

Business Areas

<i>Figures in NOK million</i>	<i>3rd Quarter 2004</i>		<i>3rd Quarter 2003</i>	
	<i>Turnover</i>	<i>EBT</i>	<i>Turnover</i>	<i>EBT</i>
Veidekke Entreprenør (Construction Norway)	1 532.7	63.9	1 322.5	46.6
Hoffmann (Construction Denmark)	562.2	1.3	557.4	12.2
Veidekke Entreprenad (Construction Sweden)	306.0	0.6	262.8	-40.0
Total Construction	2 400.9	65.8	2 142.7	18.8
Veidekke Property	155.7	23.1	137.7	4.8
Veidekke Industry	681.3	26.3	595.1	35.2
Other operations	-131.9	-10.1	-58.7	-0.9
Total	3 106.0	105.1	2 816.8	57.9

Business Areas

<i>Figures in NOK million</i>	1.1. – 30.9. 2004		1.1. – 30.9. 2003	
	<i>Turnover</i>	<i>EBT</i>	<i>Turnover</i>	<i>EBT</i>
Veidekke Entreprenør (Construction Norway)	4 669.2	151.1	4 141.1	113.7
Hoffmann (Construction Denmark)	1 745.8	-17.6	1 666.7	18.4
Veidekke Entreprenad (Construction Sweden)	880.2	0.3	762.1	-50.9
 Total Construction	 7 295.2	 133.8	 6 569.9	 81.2
Veidekke Property	524.4	48.5	525.5	13.7
Veidekke Industry	1 408.4	25.8	1 125.4	24.7
Other operations	-148.9	-24.4	57.7	-24.8
 Total	 9 079.1	 183.7	 8 163.1	 94.8

Veidekke Entreprenør (Construction Norway)

- Improvement continues



- Profit improvement continues
 - Progress in all regions
 - Profit margin 4.2 % in 3rd Quarter
- Overall high activity
 - Particular focus on
 - Performing ability
 - Quality
 - Cost development
- Sound volume of new orders and positive market trends
- Major contracts in 3rd quarter
 - Framework constructions for new Opera House in Oslo (NOK 200 million)
 - Housing project Startbo in Stavanger (NOK 120 million)
 - Administration Building at Akershus Fortress in Oslo for Norwegian Defence Estates Agency (NOK 260 million)

<i>Figures in NOK million</i>	<i>3rd Quart 2004</i>	<i>3rd Quart 2003</i>	<i>The year 2003</i>
Operating revenues	1 532.7	1 322.5	5 786.2
Operating expenses	-1 453.7	-1 267.6	-5 559.2
Amortisation goodwill	-8.2	-8.2	-40.9
Other depreciation	-15.1	-8.1	-47.4
Operating profit (EBIT)	55.7	38.6	138.7
Profit associated companies	-	-	-
Net financial items	8.2	8.0	39.8
Profit before taxation	63.9	46.6	178.5



Hoffmann (Construction Denmark)

- Jylland still pulling profits down



- Unsatisfactory results, but development about to turn
 - Reorganisation carried out
- Low earnings rate because of
 - Lacking contributions from projects previously written-down
 - Low volume of new orders in Jylland
- Particular focus on
 - Increasing project margins
 - Securing margin on written-down project
- Activities on Sjælland showing good results
- Acceptable volume of orders-on-hand on Sjælland, improving in Jylland
- No major contribution to results expected for rest of year

<i>Figures in NOK million</i>	<i>3rd Quart 2004</i>	<i>3rd Quart 2003</i>	<i>The year 2003</i>
Operating revenues	562.2	557.4	2 346.0
Operating expenses	-557.8	-540.3	-2 304.9
Amortisation goodwill	-2.2	-2.2	-8.7
Other depreciation	-2.4	-4.5	-16.8
Operating profit (EBIT)	-0.2	10.4	15.6
Profit associated companies	0.4	-	1.3
Net financial items	1.1	1.8	2.4
Profit before taxation	1.3	12.2	19.3

Owner costs			
* Amortisation goodwill	2.2	2.2	8.7
** Financial items	2.2	2.9	10.5

***Increased operating revenues ascribable to currency changes

Hoffmann (Construction Denmark)

- Operations on Sjælland performing rather well



NOK million	First half-year 2004			3rd Quarter 2004			Per 3 rd Quarter 2004		
	Turn-over	Profit	Profit %	Turn-over	Profit	Profit %	Turn-over	Profit	Profit %
Sjælland	881.4	12.9	1.5 %	415.7	7.0	1.7 %	1 297.1	19.9	1.5 %
Jylland	302.2	-21.7	-7.2 %	146.5	-1.3	-0.9 %	448.7	-23.0	-5.1 %
Total Hoffmann	1 183.6	- 8.8	-0.7 %	562.2	5.7	1.0 %	1 745.8	-3.1	-0.2 %
Finance and goodwill	-	-10.1	-	-	-4.4	-	-	-14.5	-
Total	1 183.6	-18.9	-1.6 %	562.2	1.3	0.2 %	1 745.8	-17.6	-1.0 %

Veidekke Entreprenad (Construction Sweden)

- Stable development



- Stable development and improvement compared with 2003, a year with big write-downs
 - Still good results in Gothenburg
 - Stockholm improving
 - Still deficit in Skåne, but on right track
- Particular focus on
 - Profitability, not volume
 - Risk management
 - Exploitation of skills and resources
 - Coordination of organisation
- Satisfactory volume of orders-on-hand in all regions

<i>Figures in NOK million</i>	<i>3rd Quart</i> <i>2004</i>	<i>3rd Quart</i> <i>2003</i>	<i>The year</i> <i>2003</i>
Operating revenues	306.0	262.8	1 113.6
Operating expenses	-304.2	-301.2	-1 148.5
Amortisation goodwill	-0.2	-0.4	-4.6
Other depreciation	-0.9	-1.8	-11.7
Operating profit (EBIT)	0.7	-40.6	-51.2
Profit associated companies	-	-	-
Net financial items	-0.1	0.6	-2.8
Profit before taxation	0.6	-40.0	-54.0



Total Operations in Sweden

NOK million	First half-year 2004			3rd Quarter 2004			Per 3 rd Quarter 2004		
	Turn-over	Profit	Profit %	Turn-over	Profit	Profit %	Turn-over	Profit	Profit %
Veidekke Entreprenad	574.2	-0.3	-0.1 %	306.0	0.6	0.2 %	880.2	0.3	0.0 %
Joint ventures	53.0	2.6	4.9 %	5.0	0.3	6.0 %	58.0	2.8	4.8 %
Total construction	627.2	2.3	0.4 %	311.0	0.9	0.3 %	938.2	3.1	0.3 %
Veidekke Bostad & Fastighet (Property)	85.7	6.2	-	30.2	4.0	-	115.9	10.2	-
Total	712.9	8.5	1.2 %	341.2	4.9	1.4 %	1 054.1	13.3	1.3 %

Veidekke Property

- A good housing market



- Good sales gradually leading to improved profits
- At end of quarter:
 - 2000 dwellings in production
 - Of which 1 729 sold
 - 2 completed dwellings unsold
- Sale of non-residential projects
 - Harstad
 - Frees NOK 85 million
 - Gains NOK 1 million
 - Denmark
 - Frees NOK 77 million (4th quarter)
 - Effect in results NOK 2 million
- First project for Veidekke's own account in Denmark in progress
 - 21 dwellings

<i>Figures in NOK million</i>	<i>3rd Quart 2004</i>	<i>3rd Quart 2003</i>	<i>The year 2003</i>
Operating revenues	155.7	137.7	856.4
Operating expenses	-141.0	-115.5	-757.3
Amortisation goodwill	-0.2	-1.4	-1.9
Other depreciation	-3.0	-	-5.3
Operating profit (EBIT)	11.5	20.8	91.9
Profit associated companies	20.5	-1.8	4.6
Net financial items	-8.9	-14.2	-50.4
Profit before taxation	23.1	4.8	46.1



Some of Veidekke's Housing Projects

Norway:

- Sjølyststranda, Oslo, about 500 dwellings
- Rosenborg area, Trondheim, about 400 dwellings
- Baglerbyen, Oslo, about . 280 dwellings
- Startbo, Carl Berner, Oslo, 237 dwellings
- Lade Entre, Trondheim, 130 dwellings
- Startbo, Stavanger, 117 dwellings
- Sentralbadet, Trondheim, 97 dwellings
- Startbo, Bergen, 94 dwellings
- Strandkanten Ungbo, Tromsø, 86 dwellings
- Føyland, Nøtterøy, 57 dwellings
- Havnegata, Stord, 46 dwellings

Sweden:

- Flanören, Stockholm, 106 dwellings
- Furulund, Kävlinge, 76 dwellings
- Luxviken, Stockhoolm, 48 dwellings
- Isbjörnen, Södertälje, 46 dwellings
- Lustigknopp, Salem, 42 dwellings
- Trastvegen, Lund, 20 dwellings
- Jasminen, Södertälje, 17 dwellings
- Saltsjöbaden, Stockholm, 9 dwellings

Denmark:

- Ny Tøjhus, Copenhagen, 21 dwellings

Veidekke Industry

- Growth in Volume leading to Progress



■ Asphalt / Aggregates

- Asphalt market (tonnage) increased by more than 10 per cent
- High production volume/turnover compensates for lower prices
- Operation/maintenance contributes with NOK 96 million to turnover per September

■ Recycling

- Clear improvement on 2003, but operations still under consolidation

■ Ramirent

- 3rd quarter figures to be published on 11 November
 - Listed on Helsinki Stock Exchange
- Reduced ownership share (now 16.6%) requires change in accounting principles as of 2004
 - Share of profit NOK 11.7 million in 3rd quarter 2003

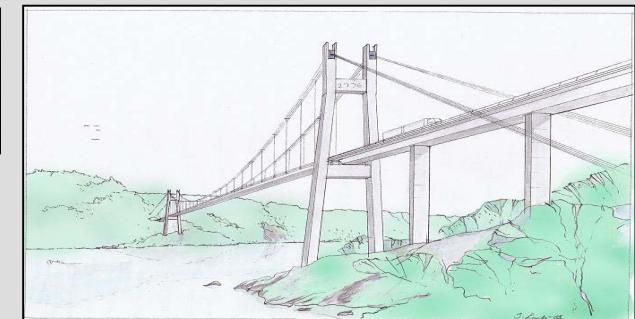
<i>Figures in NOK million</i>	<i>3rd Quart 2004</i>	<i>3rd Quart 2003</i>	<i>The year 2003</i>
Operating revenues	681.3	595.1	1 593.7
- Asphalt/aggregates	430.3	310.0	1 263.3
- Recycling	251.0	285.1	330.4
Operating expenses	-590.9	-512.3	-1 407.2
Amortisation goodwill	-13.6	-10.1	-27.0
Other depreciation	-43.3	-37.1	-97.6
Operating profit (EBIT)	33.5	35.6	61.9
Profit associated companies	-	13.0	17.4
Net financial items	-7.2	-13.4	-46.7
Profit before taxation	26.3	35.2	32.6



Other Operations

- International operations
 - Noremco developing according to plan
 - Road project for DANIDA
 - Progress in line with expectations
- Public Private Partnership (PPP)
 - Pre-qualification for third PPP project
 - Grimstad – the Zoo in Kristiansand
 - Expected in February

<i>Figures in NOK million</i>	<i>3rd Quart 2004</i>	<i>3rd Quart 2003</i>	<i>The year 2003</i>
International operations and PPP projects	-1.1	-2.7	-26.2
Non-distributable costs	-9.0	1.8	-28.2
Total	-10.1	-0.9	-54.4



New Accounting Principles IAS/IFRS (1:3)

- Reporting pursuant to IAS/IFRS as of 1st quarter 2005
 - Considerable work with implementation and quality assurance of change-over still remains
- Important effects for Veidekke related to
 - Pension commitments
 - Goodwill depreciation
 - Asphalt operations' seasonal reporting
- Changed accounting of pensions will increase pension commitments entered into balance sheet and reduce book equity
 - Estimate discrepancy at 1 January 2004 of approximately NOK 225 million reduces equity at 1 January 2004 by approximately NOK 160 million after taxation
 - Estimate discrepancy: Difference between pension commitments and pension funds

New Accounting Principles IAS/IFRS (2:3)

- Goodwill depreciation to be replaced by annual testing of balance sheet value
 - Goodwill at 1 January 2004 approximately NOK 425 million
 - To be written off over 7 to 12 years
 - Goodwill depreciation:
 - Approximately NOK 83 million in 2003
 - NOK 58 million at September 2004
 - Goodwill connected to about 30 acquisitions of companies
 - Largest items are Br. Reme (NOK 79 million), Hoffmann (NOK 76 million) and Litra Grus (NOK 46 million)

New Accounting Principles IAS/IFRS (3:3)

■ Change in seasonal reporting of asphalt operations will mean larger fluctuations in profits throughout the year

- Today, costs related to repair and maintenance of machinery and depreciation are entered as costs over operating period (May – October).
- IAS/IFRS principles require costs to be accrued linearly
- Important profit effects for
 - 1st quarter (-NOK 50 million) and
 - 3rd quarter (+NOK 80 million)

An aerial photograph of a multi-lane highway. The road is dark asphalt with white dashed lines. There are metal railings on the sides. A red car is driving away from the viewer on the rightmost lane. The highway curves to the right. The surrounding area is a mix of light-colored ground and some greenery.

The Road Ahead

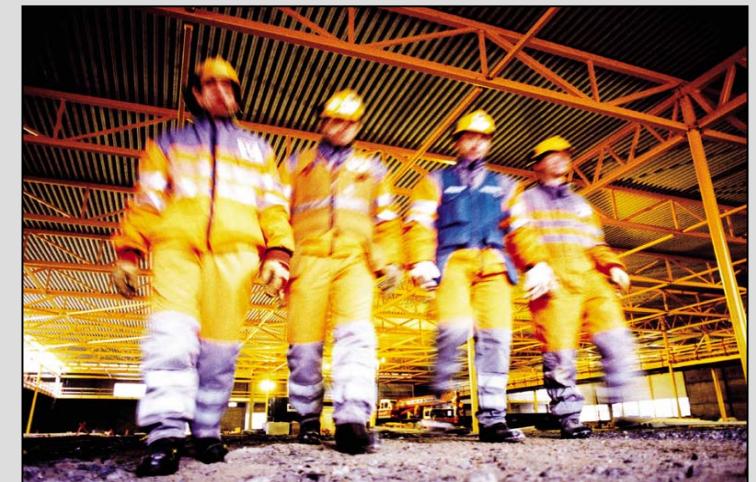
Share Issue Directed at Employees

■ Objective:

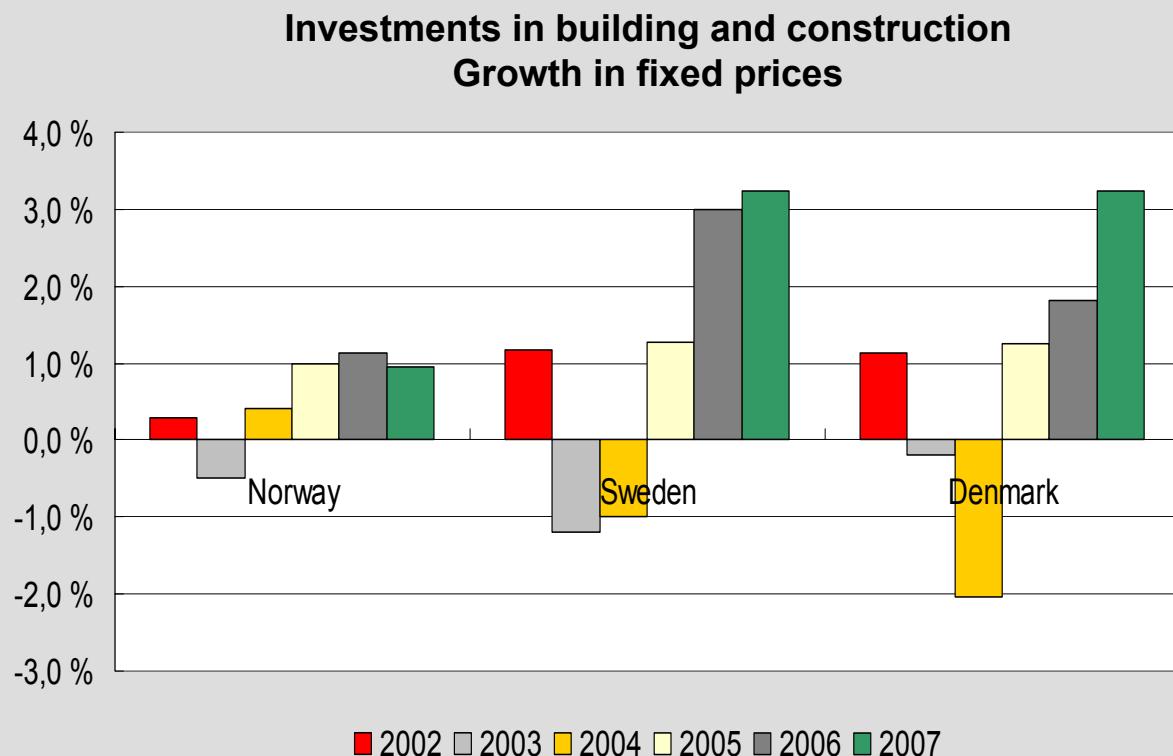
- Further strengthen ties between company and employees

■ Privileged share issue

- Up to 700 000 shares
- Directed at employees and key personnel
- Purchase price: 20 per cent discount on market price
- Purchase period in November
- Dilution effect 0.5 per cent



Market Outlook in Scandinavia



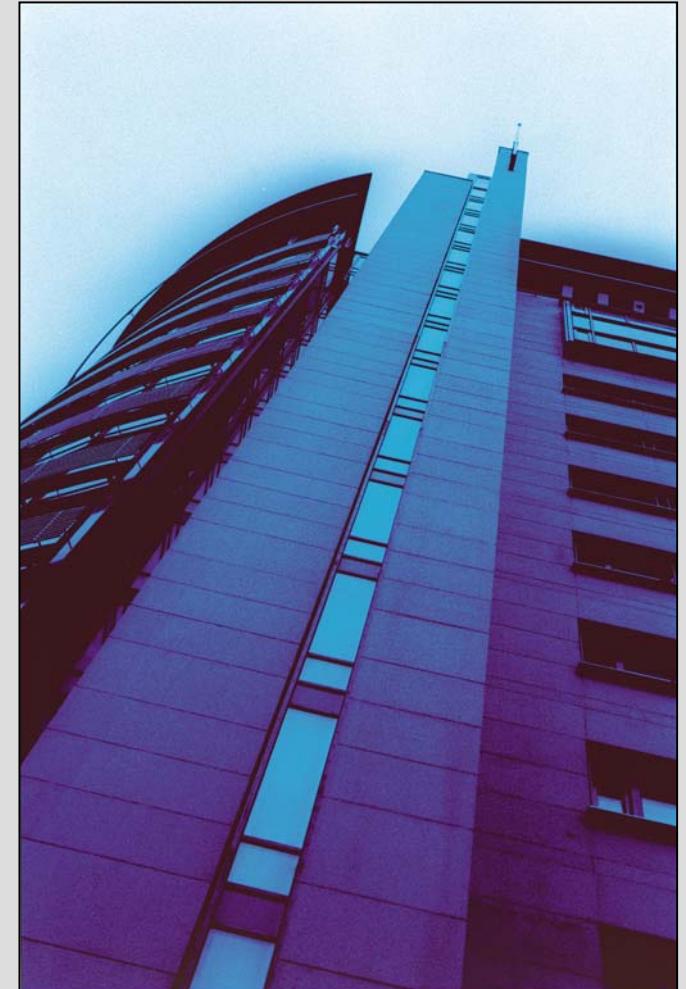
- Market outlook in Scandinavia characterised by optimism
- Norway: Activity picking up in all segments
 - Heavy construction and housing will contribute to growth
 - Rising trend in non-residential building as well
- Sweden: Growth continues
 - Primarily in housing projects
 - Several large infrastructure projects
- Denmark: Growth from 2005
 - Increase expected in housing at end of 2004
 - Investments in heavy construction expected to remain constant

Summary

- Improvement continues
- Greatest improvement in Norway, but
 - Development in Denmark and Sweden about to turn
- Good volume of orders-on-hand throughout Group
- Good market outlook
- Good financial position



2004 will put Veidekke back on track





Enclosures

EBITDA

<i>Figures in NOK million</i>	<i>3rd Quarter 2004</i>	<i>3rd Quarter 2003</i>	<i>2003</i>
Veidekke Entreprenør (Construction Norway)	79.0	54.9	227.0
Hoffmann (Construction Denmark)	4.4	17.1	41.1
Veidekke Entreprenad (Construction Sweden)	1.8	-38.4	-34.9
Veidekke Property	14.7	22.2	99.1
Veidekke Industry	90.4	82.8	186.5
Other operations	-4.1	3.4	-43.5
Total	186.2	142.0	475.3

Financial Key Figures

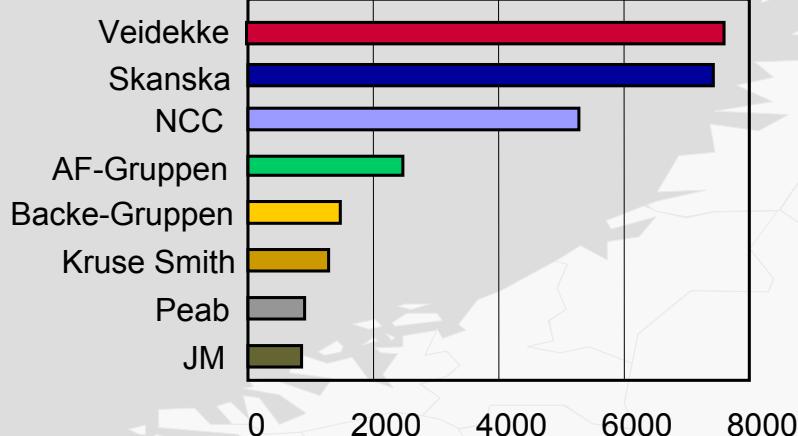
<i>Figures in NOK million</i>	30.09.2004	30.09.2003	2003	2002	2001
Equity					
Investments	162	163	327	377	451
Net interest bearing items	-521	-855	-238	-434	-1 347
Shareholders' equity	1 577	1 484	1 459	1 355	1 349
Equity margin (%)	25.2	24.0	25.9	25.9	21.4
Profitability (%)					
Operational margin	2.0	1.5	1.7	2.8	2.3
Profit margin	2.0	1.2	1.5	2.0	1.3
Shareholders'	8.5	4.3	8.4	10.5	6.6
Shares and shareholders					
Profit per share (NOK)	4.2	1.8	3.8	4.6	2.6
Cash flow per share	11.5	8.8	14.2	17.9	20.3
Share price (NOK)	79.5	51.0	58.5	51.0	51.0
Market price	2 195	1 393	1 615	1 393	1 379
Outstanding shares (average million)	27.6	27.3	27.3	27.1	26.9

Largest Construction Companies

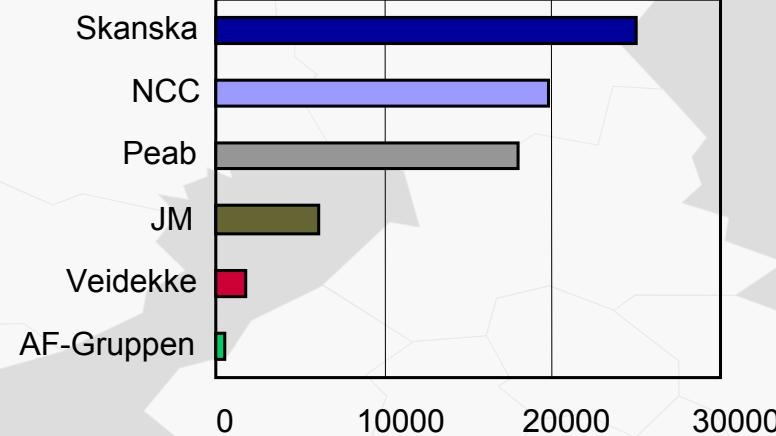
Turnover 2003



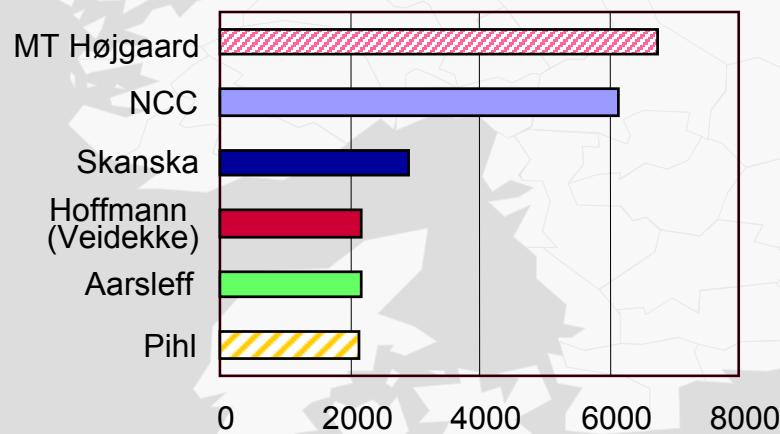
Norway NOK million



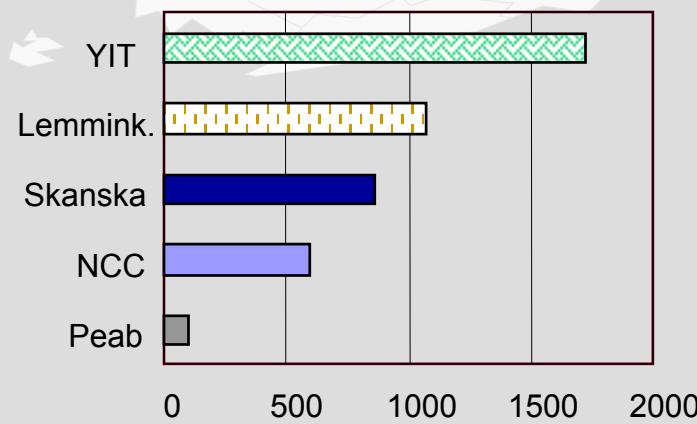
Sweden SEK million



Denmark DKK million



Finland Euro million



Profit Margin Development



Sjølyststranda Housing Development



- Sales better than expected:
 - Stage 1: 99 of 108 flats sold
 - (89 % of value)
 - Stage 2: 68 of 74 flats sold
 - (88 % of value)
 - Stage 3: 72 of 96 flats sold
 - (67 % of value)
 - Stage 4: 66 of 80 flats sold
 - (74 % of value)
- Production and progress in line with schedule