



3RD QUARTER 2015

Investor presentation
4 November 2015

CONTENTS

- + Highlights
- + Results – segments and Group
- + Strengthening our positions



Research facilities at Karolinska Institutet in Huddinge, Sweden

STRENGTHENED POSITIONS

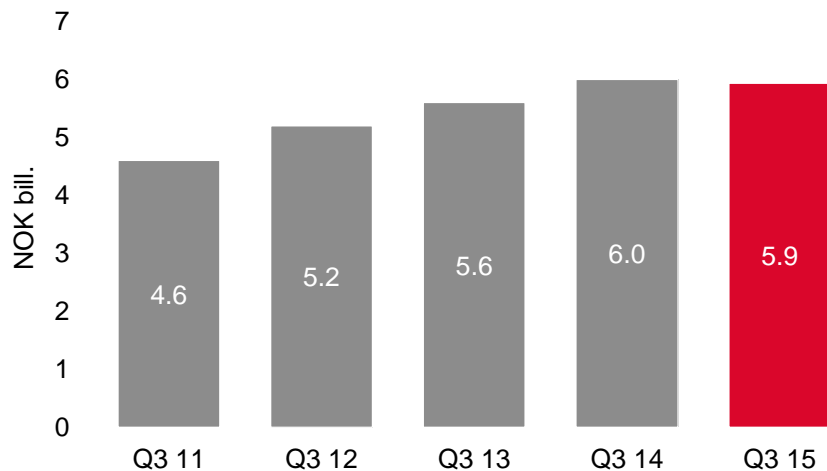
- + Improved results
- + Increased order backlog
- + Good residential sales
- + Strengthening our operational and financial positions



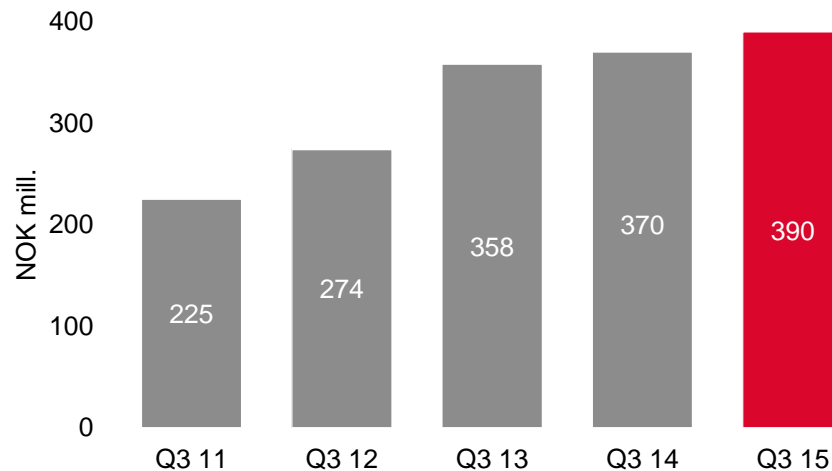
Danish Centre for Particle Therapy in Aarhus, Denmark

REVENUE AND EARNINGS – 3RD QUARTER

REVENUE

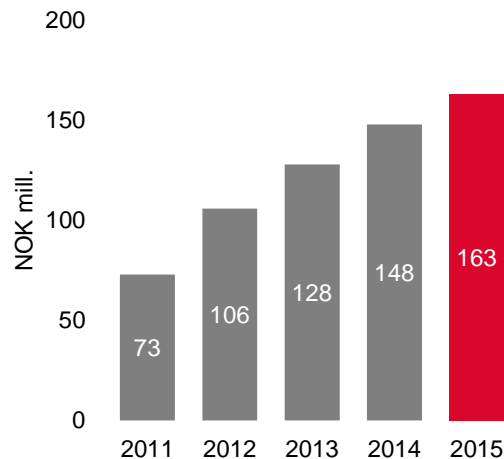


PROFIT BEFORE TAX

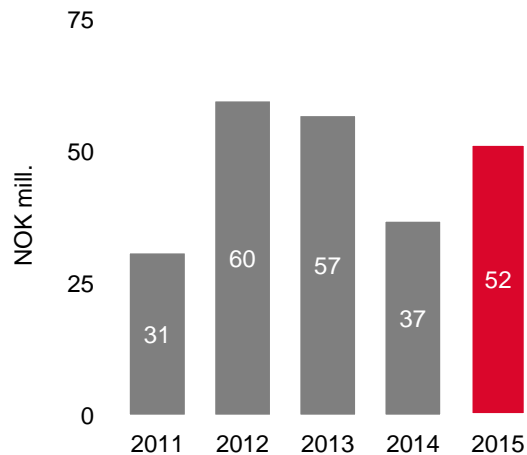


PROFIT BEFORE TAX – 3RD QUARTER

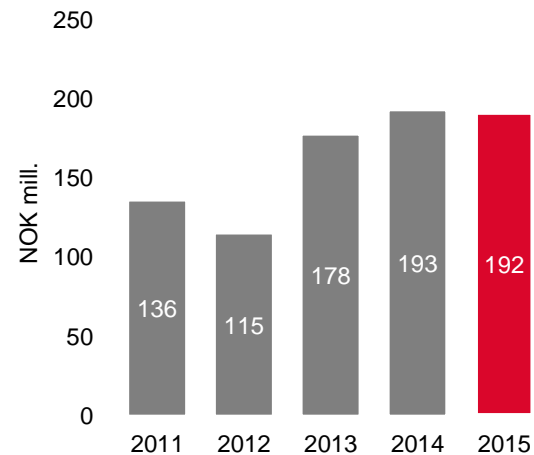
3RD QUARTER: CONSTRUCTION



3RD QUARTER: PROPERTY DEVELOPMENT

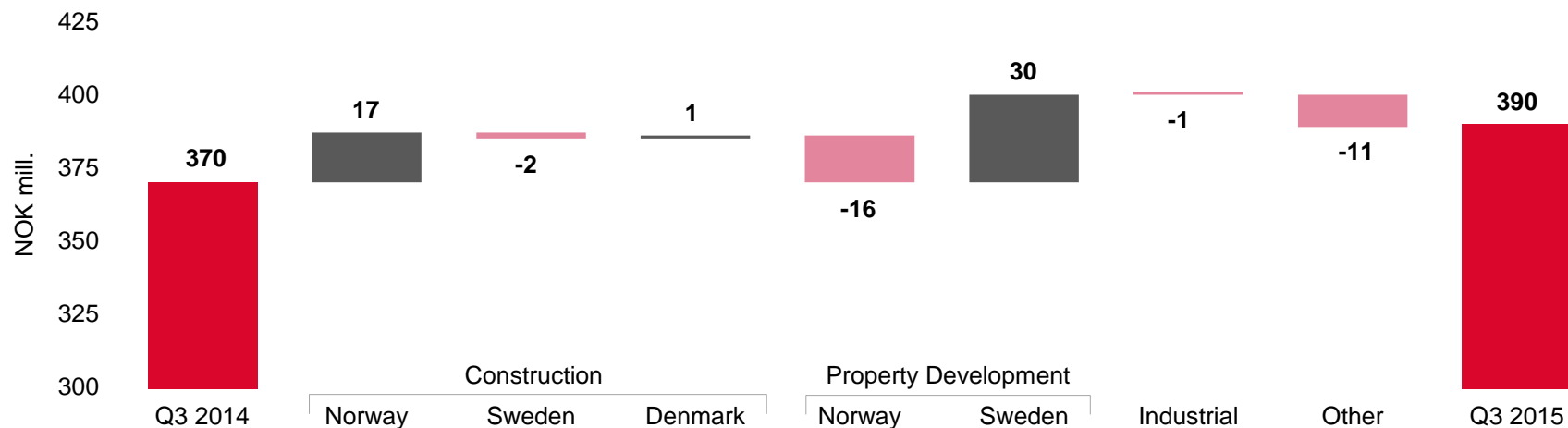


3RD QUARTER: INDUSTRIAL



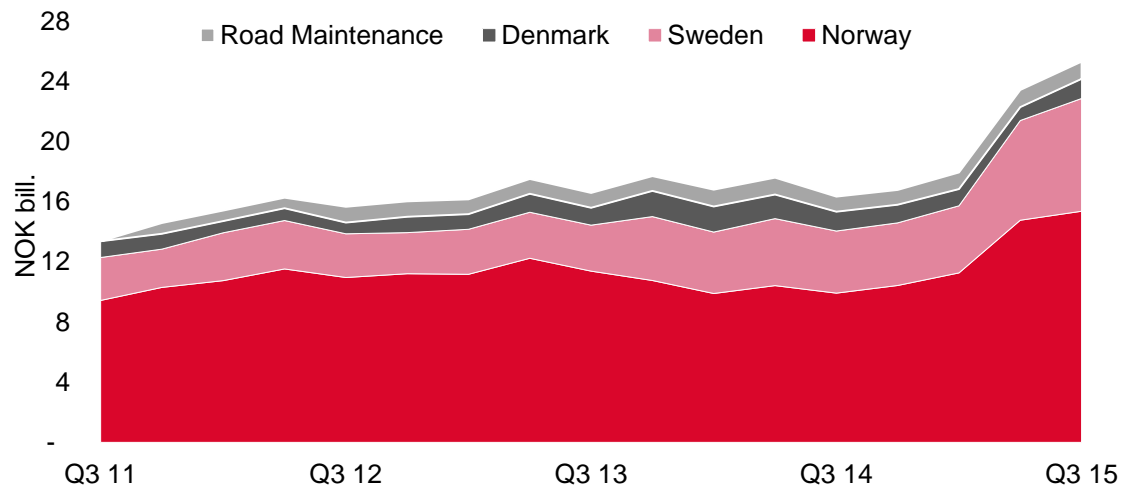
CHANGES IN PROFIT BEFORE TAX

PROFIT BEFORE TAX

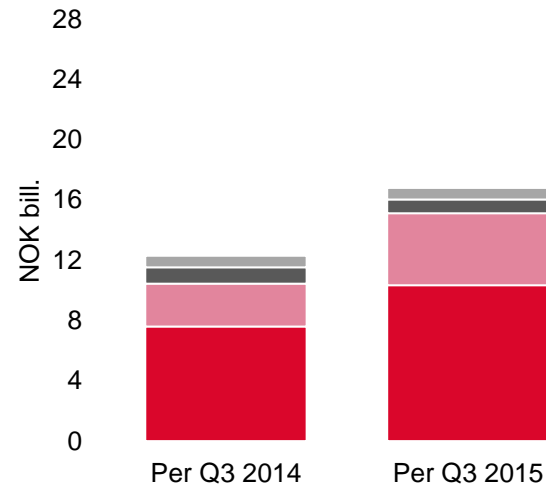


ORDER BACKLOG

ORDER BACKLOG CONSTRUCTION AND INDUSTRIAL



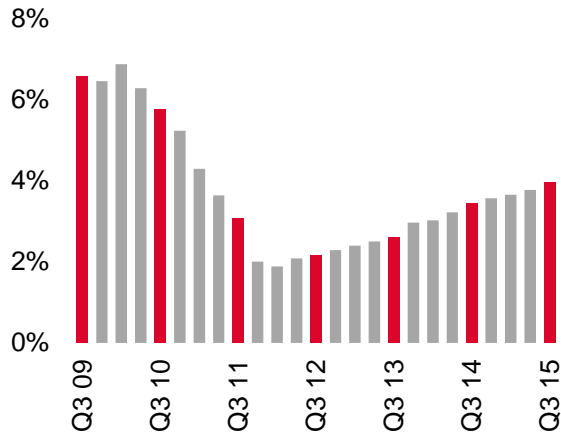
ORDERS IN REVENUE NEXT 12 MONTHS



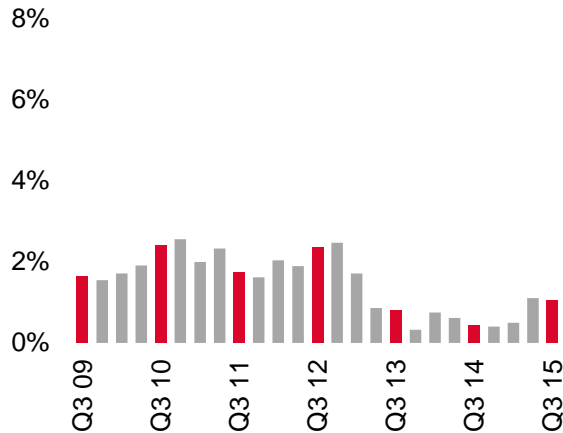
Order backlog for Industrial is presented as Road Maintenance next 18 months

POSITIVE MARGIN DEVELOPMENT CONSTRUCTION

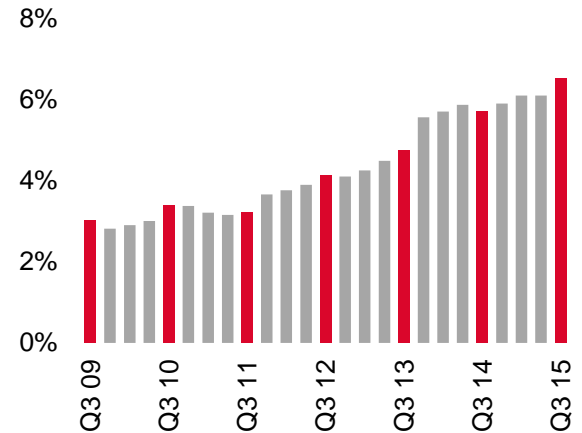
CONSTRUCTION NORWAY*



CONSTRUCTION SWEDEN*



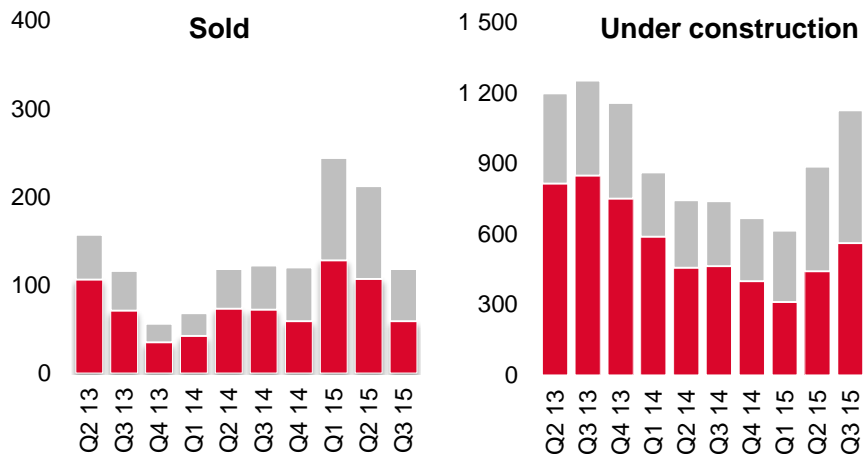
CONSTRUCTION DENMARK (HOFFMANN)*



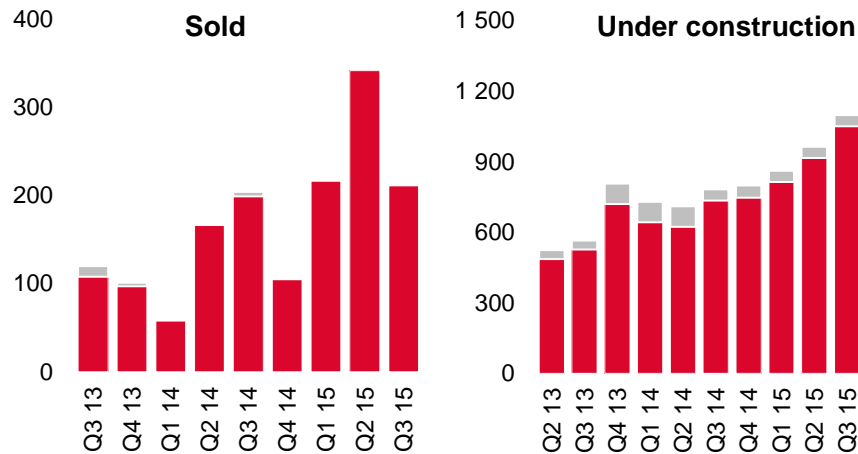
*12-month rolling

STRONG RESIDENTIAL SALES – INCREASING PRODUCTION

NORWAY: NO. OF UNITS SOLD AND UNDER CONSTRUCTION, END OF QUARTER



SWEDEN: NO. OF UNITS SOLD AND UNDER CONSTRUCTION, END OF QUARTER



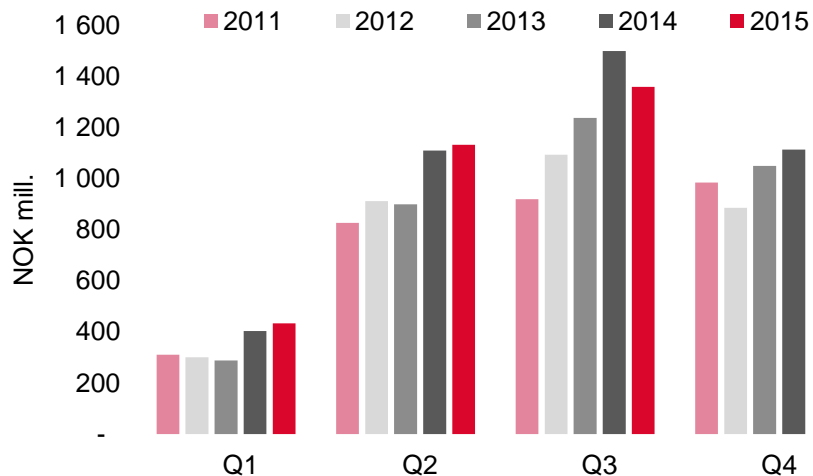
Net to Veidekke

Gross

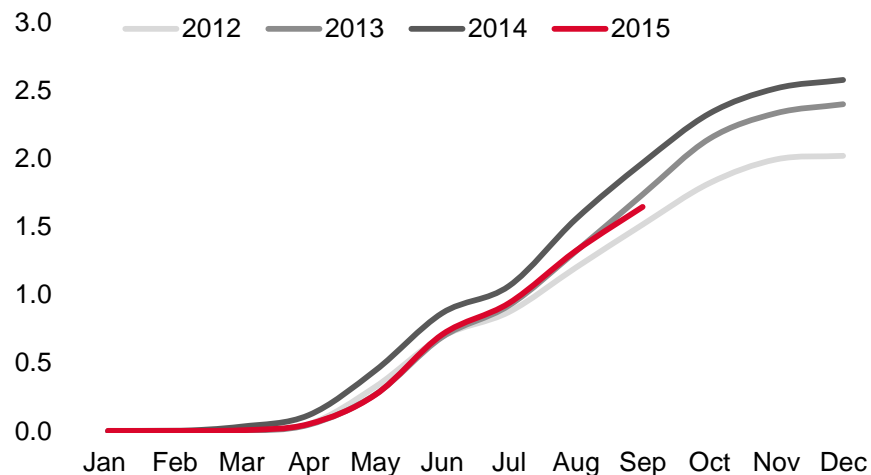


HIGH LEVEL OF ACTIVITY IN INDUSTRIAL

QUARTERLY REVENUE, INDUSTRIAL

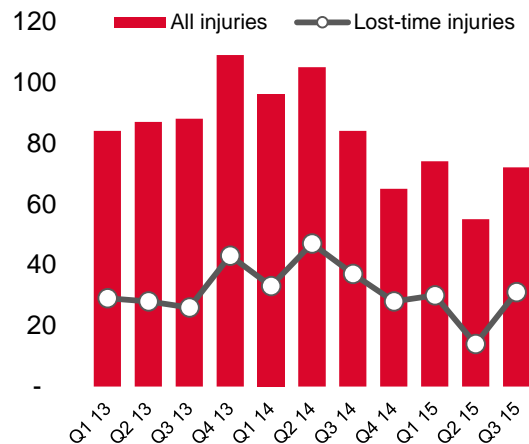


ASPHALT PRODUCTION (THOUSAND TONNES)

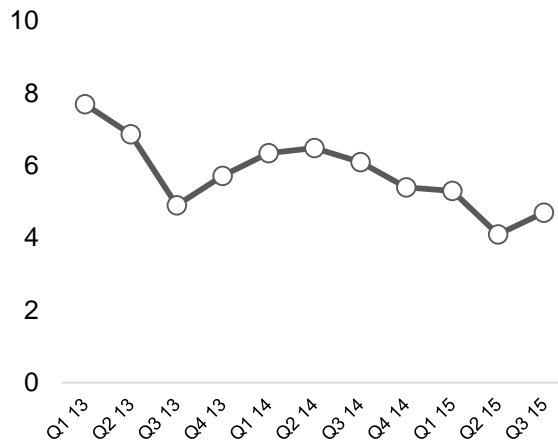


OCCUPATIONAL HEALTH AND SAFETY

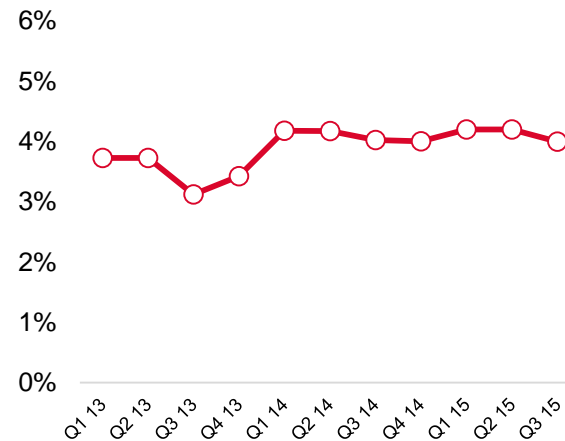
REPORTED INJURIES*



LTI RATE**



SICKNESS ABSENCE**



* Veidekke employees, hired staff and sub-contractors

**12-month rolling (LTI = Number of lost-time injuries per million hours worked for Veidekke employees)



Student accommodation at Campus Ringerike, Hønefoss

BUSINESS AREAS

BUSINESS AREAS, 3RD QUARTER

Amounts in NOK million	3 rd quarter 2015			3 rd quarter 2014		
	Revenue	Profit	Margin	Revenue	Profit	Margin
Construction Norway	2 742	127	4.6%	2 842	110	3.9%
Construction Sweden	1 405	12	0.9%	1 092	14	1.3%
Construction Denmark	354	24	6.8%	468	23	5.0%
Total Construction	4 501	163	3.6%	4 402	148	3.4%
Property Development Norway	43	6	14.4%	141	22	15.9%
Property Development Sweden	436	45	10.4%	197	15	7.4%
Total Property Development	479	52	10.8%	338	37	10.9%
Industrial	1 359	192	14.2%	1 500	193	12.8%
Other	-394	-18		-263	-7	
Total Group	5 946	390	6.6%	5 977	370	6.2%

CONSTRUCTION NORWAY

- + Stable revenue
 - Increase in Building Construction with regional variations
 - Decrease in Civil Engineering
- + Increased profit margin, primarily in Building Construction
- + High order backlog
 - Significant increase in orders in revenue next 12 months
- + High level of activity in the construction and civil engineering markets
 - Weaker development in areas impacted by the slowdown in the oil industry

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	2 742	2 842	8 406	8 681
Operating profit (EBIT)	115	95	278	228
Net financial items	11	15	35	49
Profit before tax (EBT)	127	110	313	278
Profit margin	4.6%	3.9%	3.7%	3.2%
Order backlog	15 375	9 927	15 375	9 927

CONSTRUCTION SWEDEN

+ Significant increase in revenue

- Increase in Building Construction, stable in Civil Engineering

+ Low profit margin

- Increased profitability in Civil Engineering
- Write-down on a residential project in Stockholm
- High tender costs in the quarter

+ Good order intake

- Majority from Building Construction

+ High level of activity in the residential and transport infrastructure markets

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	1 405	1 092	4 067	3 452
Operating profit (EBIT)	17	17	49	18
Net financial items	-5	-3	-1	-7
Profit before tax (EBT)	12	14	49	11
Profit margin	0.9%	1.3%	1.2%	0.3%
Order backlog	7 499	4 131	7 499	4 131

CONSTRUCTION DENMARK

- + Revenues impacted by completion of large projects
- + High profit margin
 - Strong profitability in the project portfolio
- + Increased order backlog
 - 32% increase in the quarter
 - Projects in Jutland the main driver
- + Market improvement, but from a low level

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	354	468	1 186	1 335
Operating profit (EBIT)	23	21	59	55
Net financial items	1	2	4	7
Profit before tax (EBT)	24	23	63	62
Profit margin	6.8%	5.0%	5.3%	4.6%
Order backlog	1 306	1 287	1 306	1 287

PROPERTY DEVELOPMENT IN NORWAY

- + High level of activity and many project start-ups
 - Projects in joint venture operations do not generate accounting revenues
- + Low quarterly result
 - Many projects in the start-up phase
- + Good sales in Oslo and Trondheim
- + Strengthened land bank at Skøyen, Oslo
 - 400 residential units and 15 000 sqm commercial building
- + Return on invested capital of 13.8%*

*12-month rolling

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	43	141	326	550
Operating profit (EBIT)	4	23	92	93
Net financial items	2	-1	-4	0
Profit before tax (EBT)	6	22	88	93
Invested capital	1 735	1 926	1 735	1 926
Veidekke's share				
Number of units sold	59	72	294	187
Numbers of units started	126	78	370	140
Units under construction	561	462	561	462
Sales ratio (under construction)	65%	70%	65%	70%

PROPERTY DEVELOPMENT SWEDEN

- + Substantial result improvement
- + Strong sales, particularly in Stockholm and Gothenburg
 - 65% of the sales are pre-sales
- + Substantial increase in number of residential units under construction
- + Very high sales ratio in the portfolio
- + Return on invested capital of 15.4%*

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	436	197	1 225	960
Operating profit (EBIT)	44	13	97	68
Net financial items	2	2	3	2
Profit before tax (EBT)	45	15	100	70
Invested capital	874	959	874	959
Veidekke's share				
Number of units sold	210	199	769	419
Number of units started	207	172	543	335
Units under construction	1 123	734	1 123	734
Sales ratio (under construction)	97%	88%	97%	88%

*12-month rolling

INDUSTRIAL

- + Margin improvement and a good result
- + Improved result in Asphalt
 - Lower volumes due to fewer new-build projects this year
 - Good project portfolio and operations
- + Project write-down in Road Maintenance
 - Provisions for increased operational costs in two projects
 - Portfolio of 25 contracts in total
- + Stable performance in Aggregates at good level

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	1 359	1 500	2 924	3 014
Operating profit (EBIT)	197	203	141	161
Net financial items	-4	-10	-16	-27
Profit before tax (EBT)	192	193	125	134
Profit margin	14.2%	12.8%	4.3%	4.4%
Order backlog*	1 146	1 002	1 146	1 002

Amounts in NOK million (Q3 2015)	Asphalt	Maintenance	Aggregates
Revenue	1 017	213	129
Profit before tax (EBT)	182	-16	26

*Order backlog for Industrial is presented as Road Maintenance next 18 months.





Brf Hovås Park, Göteborg

FINANCIAL STATEMENTS

IFRS

INCOME STATEMENT

	3 rd quarter		YTD	
Amounts in NOK million	2015	2014	2015	2014
Revenue	5 548	5 784	16 855	17 309
Operating expenses	-5 177	-5 394	-16 119	-16 571
Share of net income from associates and JVs	13	57	85	134
Depreciation/impairment	-90	-87	-266	-247
Operating profit	294	359	555	624
Net financial income	7	9	22	32
Profit before tax	302	369	577	656
Income tax expense	-60	-74	-115	-131
Profit after tax	241	295	462	525
Of which non-controlling interests	5	6	11	14
Profit after tax (net)	237	289	451	511
Earnings per share (NOK)	1.8	2.2	3.4	3.8
Profit before tax, segment	390	370	666	599

BALANCE SHEET – ASSETS

Amounts in NOK million	30.09.2015	30.09.2014	31.12.2014
Goodwill and other intangible assets	1 024	860	914
Deferred tax assets	54	55	54
Land and buildings	545	504	501
Plant and machinery	1 422	1 356	1 389
Investments in associates and joint ventures	1 069	1 068	1 151
Financial assets	626	460	408
Total non-current assets	4 739	4 304	4 416
Non-residential and residential projects	3 309	2 706	2 797
Inventories	387	246	255
Trade and other receivables	5 782	4 126	4 068
Cash and cash equivalents	729	1 378	847
Total current assets	10 207	8 455	7 966
Total assets	14 946	12 759	12 382

BALANCE SHEET – EQUITY AND LIABILITIES

Amounts in NOK million	30.09.2015	30.09.2014	31.12.2014
Equity	2 766	2 486	2 744
Pensions and deferred tax liabilities	691	555	744
Bonds	750	750	750
Amounts due to credit institutions	80	1 076	73
Other non-current liabilities	107	117	104
Total non-current liabilities	1 628	2 498	1 671
Debt to credit institutions	1 140	465	55
Trade payables and warranty provisions	4 302	4 017	3 957
Public duties and taxes payable	1 315	1 039	845
Other current liabilities	3 795	2 254	3 109
Total current liabilities	10 552	7 775	7 967
Total equity and liabilities	14 946	12 759	12 382
Net interest-bearing debt	927	576	-274

STATEMENT OF CASH FLOWS

Amounts in NOK million	YTD 2015				YTD 2014
	Construction and Other	Property Development	Industrial	Group	Group
Profit before tax	264	189	125	577	656
Depreciation/impairment	151	1	114	266	247
Other working capital	-1 018	332	-431	-1 117	-229
Cash flow from operating activities	-603	521	-192	-274	674
Acquisition/disposal of PPE	-109	-	-127	-236	-307
Other investing activities	-204	16	22	-165	-145
Cash flow from investing activities	-313	16	-104	-401	-451
Dividend paid	-	-	-	-468	-401
Other financial items	7	-41	-22	-57	-1
Cash flow from financing activities	7	-41	-22	-525	-402
Change in net interest-bearing debt	-909	496	-319	-1 200	-180
Invested capital at 30.09	444	2 789	1 439	4 672	4 777



STRENGTHENING OUR POSITIONS

MARKETS AND OUTLOOK



Neste år går Norge med underskudd

Europas krise

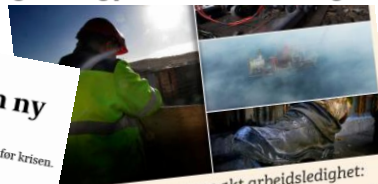
Europa opplever den største flyktningkrisen
Landene reagerer ulikt.



– Oljebremsen vil gi boligprisfall i Stavanger

Nu slår boligpriser i København rekord, men ny boble er ikke på vej

I flere områder overgår priserne nu toppniveauet fra 2007 – for krisen.
Men der er plads til yderligere stigning, siger eksperter.



Derfor frykter ekspertene økt arbeidsledighet:
– Det er en bekymringsfull utvikling

Så ska Stockholm få billigare bostäder

Fler tävlingar. Lägre priser och snyggare byggnader kan bryta ny mark och slå ut hogstjudande. © 131



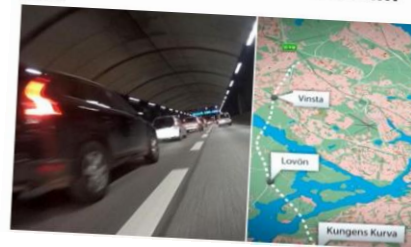
Vil bygge 300 boliger på grensen til Oslo:
– Overhodet ingen nedkjøling

Rentefest holder uroen på avstand



STATSBUDSJETTET 2016
Regjeringen bevilger 59,4 milliarder til vei og bane
– Her satsingen på vedlikehold.

Full fart för Förbifart Stockholm



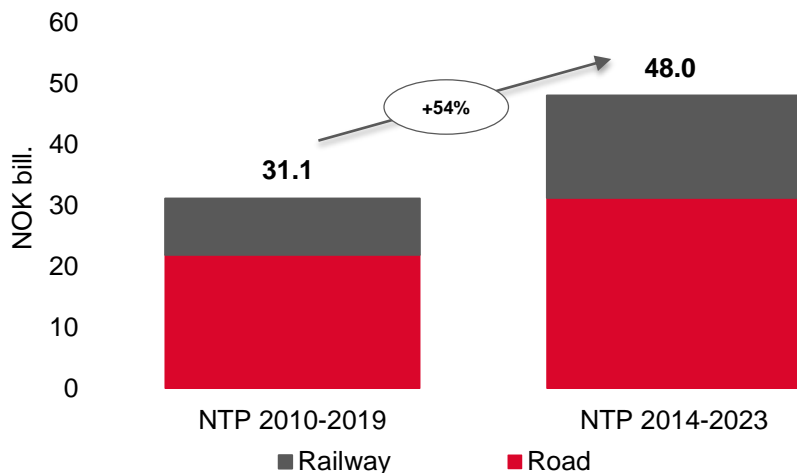
CONSTRUCTION MARKET FORECASTS



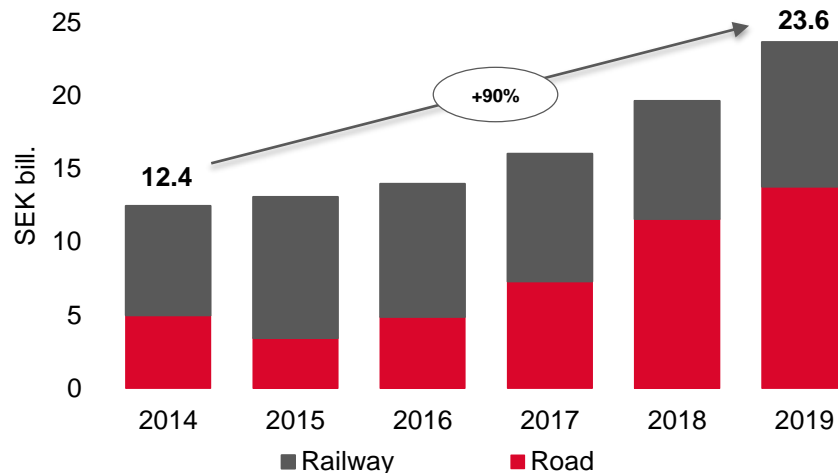
	2014 NOK bill.	2015 growth	2016 growth		2014 NOK bill.	2015 growth	2016 growth		2014 NOK bill.	2015 growth	2016 growth
Residential units	122	3%	1%		111	15%	3%		55	0%	10%
Private comm. buildings	55	-2%	-1%		80	5%	7%		18	0%	10%
Public comm. buildings	33	3%	3%		35	0%	-5%		20	-5%	0%
Civil Engineering	67	6%	9%		69	2%	1%		38	-5%	0%
Construction total	277	3%	3%		295	7%	3%		130	-2%	6%

HIGHER TRANSPORT INFRASTRUCTURE INVESTMENTS

ANNUAL ALLOCATION OF FUNDS NATIONAL TRANSPORT PLAN



ANNUAL ALLOCATION OF FUNDS IN NATIONAL PLAN

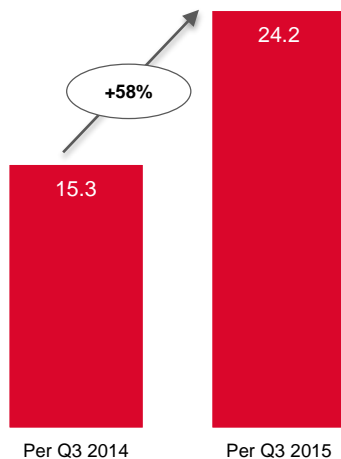


Sources: Regjeringen.no (N) og Regjeringen.se (S)

STRENGTHENING OUR POSITIONS

INCREASED ORDER BACKLOG CONSTRUCTION

(NOK bill.)



ACQUISITIONS

REINERTSEN

REKAB
ENTREPRENAD AB

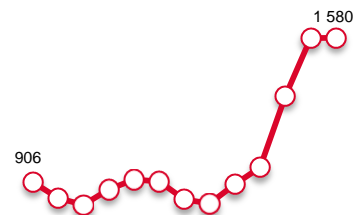
GRIMSRUD
- en del av GG gruppen

Martin Haraldstad AS

TØRE LØKKE AS
www.lokke.com

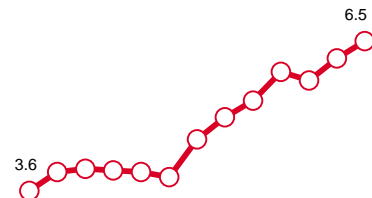
SALE OF RESIDENTIAL UNITS, GROSS

(Number of units, 12m)



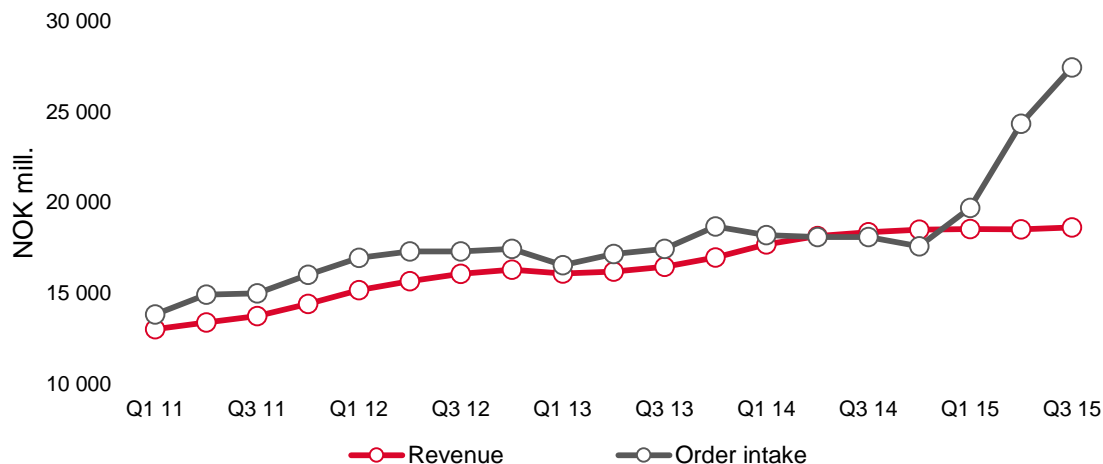
INCREASED ACTIVITY IN SWEDEN

(12m revenue, NOK bill.)

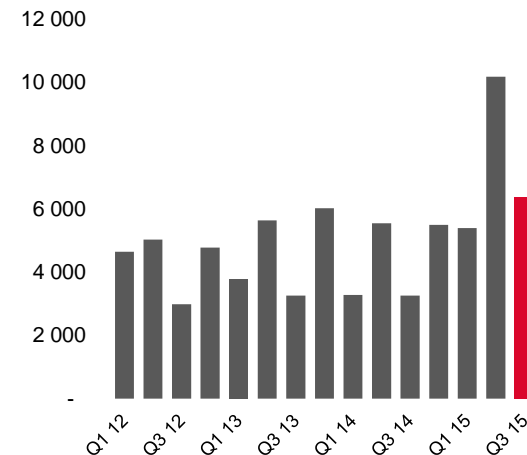


ORDER INTAKE AND REVENUE - CONSTRUCTION

12-MONTH ROLLING REVENUE AND ORDER INTAKE ("BOOK-TO-BILL" 1.47)



ORDER INTAKE PER QUARTER

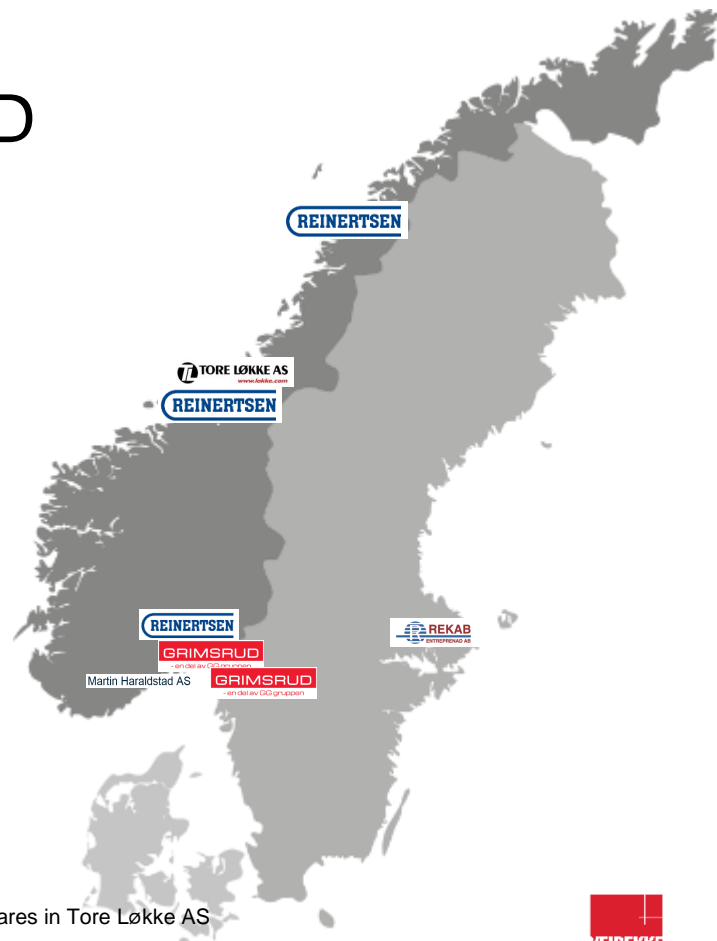


EXAMPLES OF NEW CONTRACTS THIS QUARTER



ACQUISITION OF RESOURCES AND EXPERTISE

- + Veidekke grows in construction and civil engineering
- + Regional strengthening through acquisition of **Reinertsen Entreprenør**, **Rekab Uppsala**, **Martin Haraldstad**, **Grimsrud*** and **Tore Løkke***
- + Increased resources, projects and expertise
- + 600 new Veidekke employees
- + Combined annual revenue of approx. NOK 1.5 billion



*) In October, Veidekke signed letters of intent to acquire 80% of the shares in Leif Grimsrud AS and 80 % of the shares in Tore Løkke AS

PROPERTY DEVELOPMENT AT SKØYEN, OSLO

ACQUISITION OF NEDRE SKØYENVEI 24-26 IN OSLO

- + Build over 400 residential units
- + Build new headquarters for Veidekke
 - 15 000 sqm
- + Project in partnership between Property Development and Construction
- + The purchase price of NOK 799 million is mainly due upon takeover
- + Takeover in 2019



Property development and new head office at Skøyen, Oslo

PROPERTY DEVELOPMENT PARTNERSHIPS, SWEDEN



RIKSHEM + VEIDEKKE

- + Joint venture company established in October
- + Rikshem is one of Sweden's largest residential property companies
- + Veidekke brings in property development and construction expertise
- + Three projects planned in the initial phase

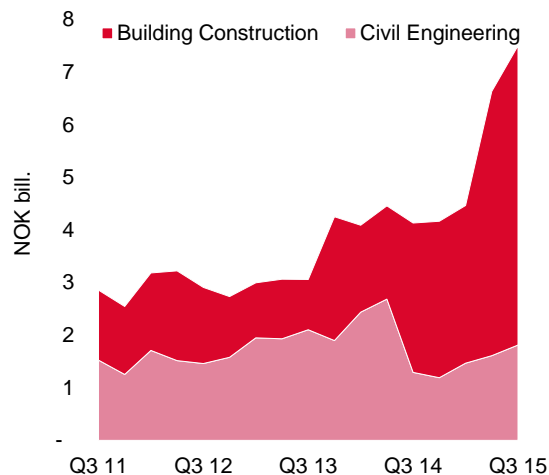


ICA FASTIGHETER + VEIDEKKE

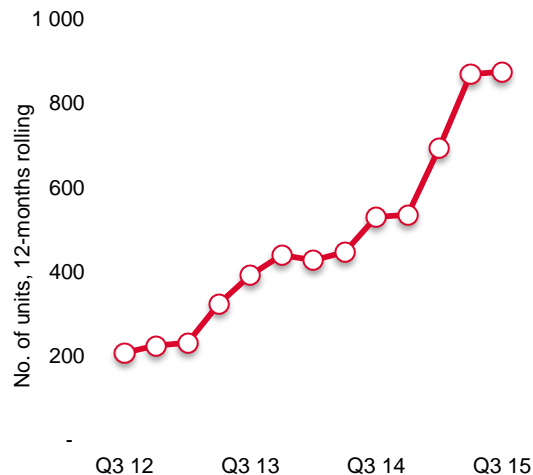
- + Joint venture company established in June
- + Development of more than 200 new residential units at Årstafältet, south of Stockholm
- + Construction to start in 2019

GROWTH IN SWEDEN

ORDER BACKLOG - SWEDEN



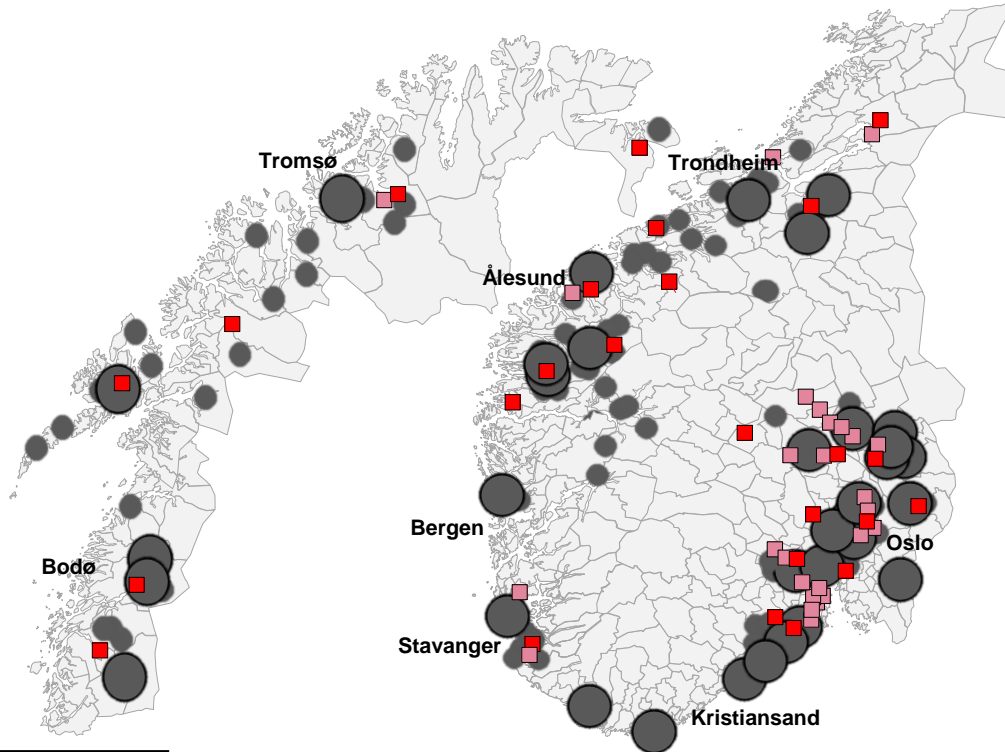
SALE OF RESIDENTIAL UNITS - SWEDEN



MAIN FOCUS

- + Construction
 - Increase profitability
 - Succeed within infrastructure
 - Negotiated contracts
- + Property development
 - Take advantage of the good market
 - Utilise the combined development and production competence together with Construction

GOOD POSITIONS WITHIN INDUSTRIAL



+ Veidekke's installations are well positioned for the many planned road projects

+ Asphalt plants covering the most important markets

Large projects¹
Smaller projects

Asphalt plants
Quarries and plants

1) Projects with expected volume of >100 000 tonnes asphalt (Sources: Veidekke, The Norwegian Public Roads Administration (SVV))

INCREASED FINANCIAL CAPACITY

NEW FINANCING AGREEMENT WITH DNB

- + Five-year multi-currency loan agreement of NOK 3.6 billion entered into in October
- + Fixed margin above NIBOR
- + NOK 1.1 billion has currently been drawn under the credit facility
- + Guarantee limit Construction at NOK 1.4 billion



New railway parcel at Vestfoldbanen under construction

SUMMING UP

A GOOD DEVELOPMENT



- + A solid quarter
- + Strengthening our positions

MAIN FOCUS



- + Increase profitability in the Swedish construction operations
- + Project execution



Announcement of 4th quarter 2015:
11 February 2016



APPENDIX

BUSINESS AREAS, YEAR TO DATE

Amounts in NOK mill.	First 9 months 2015			First 9 months 2014		
	Revenues	Profit	Margin	Revenues	Profit	Margin
Construction Norway	8 406	313	3.7%	8 681	278	3.2%
Construction Sweden	4 067	49	1.2%	3 452	11	0.3%
Construction Denmark	1 186	63	5.3%	1 335	62	4.6%
Total Construction	13 660	425	3.1%	13 467	350	2.6%
Property Development Norway	326	88	27.1%	550	93	16.9%
Property Development Sweden	1 225	100	8.2%	960	70	7.3%
Total Property Development	1 551	189	12.2%	1 510	163	10.8%
Industrial	2 924	125	4.3%	3 014	134	4.4%
Other	-956	-72	-	-747	-48	-
Total Group	17 178	666	3.9%	17 244	599	3.5%

HOUSING PORTFOLIO

Property Housing portfolio - Net	Under construction at 31 Dec. 2013	Completed 2014	Start-up 2014	Under construction at 31 Dec. 2014	Completed 2015	Start-up 2015	Under construction at 30.09.2015
Construction - number of homes							
Norway	749	-508	158	399	-208	370	561
Sweden	720	-347	377	750	-174	546	1 123
Total under construction	1 469	-855	535	1 149	-382	916	1 684
Of which sold							
Norway	533			272			362
Sweden	548			667			1 090
Total sold under construction	1 081			939			1 452
Sales rate %	74 %			82 %			86 %
Completed unsold homes							
Norway	16			32			19
Sweden	6			9			2
Denmark	-			-			-
Total completed unsold homes	22			41			21
Number of projects under construction							
Norway	23	-17	10	16	-9	15	22
Sweden	14	-7	6	13	-3	7	17
Total projects under construction	37	-24	16	29	-12	22	39

SOLID LAND BANK

- + A total of 14 350 units
 - Veidekke's share 11 650
- + In Norway
 - 7 200 units
 - Veidekke's share 4 750
- + In Sweden
 - 7 150 units
 - Veidekke's share 6 900
 - 70% options

