

Interim Report  
January – March 2022

Q1



# Continued strong growth

Quarterly net sales increased by 85 percent, with a strong contribution from the Norrvidinge acquisition.

High market demand, but a global pandemic and the war in Ukraine have resulted in large price increases in fuels and raw materials, which has led to lower margins.

Cash flow from operating activities improved during the quarter.

The acquisition strategy remains firm, focusing on identified growth region in Sweden.

## First quarter, January - March 2022

- Net Sales amounted to SEK 861.4 m (466.2), an increase of 84.8 percent.
- EBITDA before items affecting comparability amounted to SEK 64.0 m (67.6), a decrease of 5.3 percent. The EBITDA margin before items affecting comparability amounted to 7.4 percent (14.5).
- Operating profit (EBIT) amounted to SEK 19.9 m (33.7), with an operating margin of 2.3 percent (7.2).
- Net profit for the quarter amounted to SEK 3.8 m (-0.8).
- Earnings per share, basic and diluted, equaled SEK 1.7 (-0.6).
- Cash flow from operating activities amounted to SEK 35.9 m (21.3).

## Financial overview <sup>1)</sup>

SEK m (unless stated otherwise)	Q1 2022	Q1 2021	Year End 2021
Net Sales	861.4	466.2	2,861.4
EBITDA before items affecting comparability	64.0	67.6	268.9
EBITDA-margin before items affecting comparability, %	7.4	14.5	9.4
Operating profit (EBIT)	19.9	33.7	89.9
Operating margin, %	2.3	7.2	3.1
Net profit	3.8	-0.8	5.3
Earnings per share (SEK), basic and diluted	1.7	-0.6	1.7
Cash flow from operating activities	35.9	21.3	128.1

<sup>1)</sup>The 2021 data includes Uppländska, Bellmans, VSM, Samgräv, SÅCAB and Ivarssons for the period January – December and Norrvidinge for the period June – December. The 2022 data includes Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and Norrvidinge for the period January - March.

Comparable figures in this report are provided in parentheses and refer to the corresponding period of the previous year, unless otherwise stated.

# Message from CEO

**We live in a troubled world. A global pandemic has been accompanied by the war in Ukraine with major humanitarian consequences. This has reinforced an ongoing trend of significant price increases on fuels and raw materials, as well as delayed deliveries of materials and production equipment. It is still not possible to fully assess the long-term consequences on the Swedish economy. However, we can conclude that the year has started well with a continued strong sales growth and that the organization has proven to be able to adapt to changing conditions.**

Having said that, we are of course not unaffected by the current situation, where, among other things, challenging cost increases have decreased margins. Our assessment is that we, within our projects, have been relatively successful in paring and navigating the market with suppliers and customers. Going forward, this is an issue that we will have to address in our daily operations. We have many ongoing dialogues with and inquiries from customers and expect margins to improve during the year.

Quarterly net sales increased by 85 percent, of which 66 percent was related to the acquisition of Norrvidinge, and 19 percent was organic growth. The organic growth was mainly driven by Bellmans and Samgräv which both experienced high demand for transport and machine services, mainly related to major infrastructure projects. For Bellmans' part in Stockholm and for Samgräv's part in Gothenburg.

We continue to see strong demand for the Group's comprehensive offering. The share of joint Group projects, as a percentage of sales, for the first quarter amounted to 16 percent. In Gothenburg, the West Link is a project where the Group, represented by Samgräv, VSM, Ivarssons and Uppländska, continues to expand its assignments, which now include all stages of the West Link. In southern Sweden, there are several discussions ongoing regarding joint Group projects, which strengthens our view that our strategy is absolutely the right one.

Basically, we have a favorable market. The challenges we see in terms of cost increases are addressed through a balanced dialogue with our suppliers and customers.

Another challenge is a possible cement crisis. The government's decision to extend Cementa's permit to mine lime in Slite until December 2022, does not mean that the cement issue is resolved. The major and negative consequences of a possible withdrawal of the authorization remain.

We want to strengthen our position through geographical expansion and continuously evaluate potential acquisitions targets. Our financial position is strong which enables us to expand in accordance with our acquisition strategy. We started 2022 by acquiring Axelssons Diamanthålltagning AB's production equipment and personnel. I envision that the Group will continue to expand through more acquisitions, which will further strengthen our offering to customers and society at large.

Magnus Persson, CEO Bellman Group



***“ We want to strengthen our position through geographical expansion and continuously evaluate potential acquisitions targets.”***



# Financial overview

## First quarter, January – March 2022

### Market

In April 2022, the Swedish Construction Federation published their forecast for 2022/23. The forecast included an assessment of the war in Ukraine and a potential cement crisis. The increased uncertainty and the rapid price increases in energy and commodities are expected to lead to higher interest rates and a more subdued external economy. The Swedish Construction Federation also pointed out that the forecast contains major uncertainty since these effects are difficult to predict.

The underlying demand in the area where Bellman Group has its predominant share of the business - infrastructure projects - remains high, driven primarily by investments in the metropolitan and other growth regions. The assessment is supported by the fact that the Group operates in a structured market, that the Group's service offering is in demand from customers and that the services have a high utility level. Long-term trends, such as urbanization, also work in the Group's favor. Urbanization promotes the market in which the Group's largest customers operate, thereby increasing the demand for the Group's services. The effects of a possible cement shortage are more difficult to predict and associated with great uncertainty for the entire industry.

### Net Sales

Consolidated net sales during the first quarter amounted to SEK 861.4 m (466.2), an increase of 84.8 percent or SEK 395.2 m compared to previous year. The June 2021 acquisition of Norrvidinge contributed with net sales of SEK 306.3 m. The organic growth of SEK 88.9 m is a combination of high demand for transport and machine services in the metropolitan regions (Bellmans and Samgräv) and high turnover in the infrastructure project West Link in Gothenburg (VSM, Uppländska, Samgräv and Ivarssons). This is a major joint project that accounted for approximately 15 percent of the Group's total net sales during the first quarter of 2022.

### Earnings

EBITDA before items affecting comparability amounted to SEK 64.0 m (67.6), a decrease of 5.3 percent or SEK 3.6 m, mainly due to cost increases. The pandemic and subsequent war in Ukraine have reinforced an ongoing trend of substantial price increases for fuel and raw materials, as well as extended delivery times of commodities and production equipment. This has deteriorated the margins mainly for Uppländska and VSM. The Group's challenges in the form of cost increases are addressed through a balanced dialogue with suppliers and customers. This was partly offset by the acquisition of Norrvidinge, which contributed with SEK 11.2 m. For further details, see the Segment overview.

Operating profit (EBIT) amounted to SEK 19.9 m (33.7) which included depreciation and amortization of SEK 43.2 m (30.1) due to depreciation of tangible assets and concessions of SEK 42.4 m (29.8) and amortization of intangible assets of SEK 0.8 m (0.3). In addition, items affecting comparability were also included, which during the period amounted to SEK 0.9 m (3.9) and consisted of costs for improvements of processes and procedures.

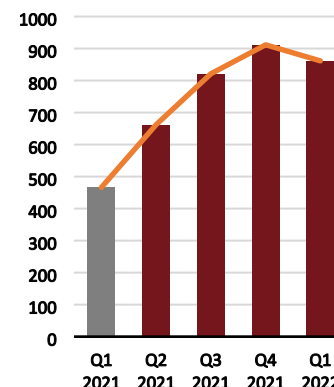
Net financial items totaled SEK -15.1 m (-34.7) mainly related to interest expenses on the corporate bond loan and a senior secured bank financing (RCF) of SEK -13.3 m (-12.6) and other financial items of SEK -0.6 m (-22.1).

The quarter net profit totaled SEK 3.8 m (-0.8) with an effective tax rate of 20.6 percent (20.6).

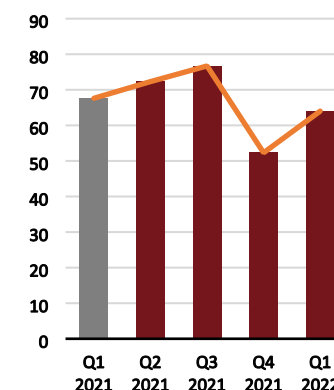
### Cash flow

The Group's cash flow from operating activities totaled SEK 35.9 m (21.3), an increase of SEK 14.6 m. This was a result of an increased cash flow from operating activities before changes in working capital of SEK 43.7 m (40.3) and a change in the working capital during the first quarter of SEK -7.8 m (-19.0). The

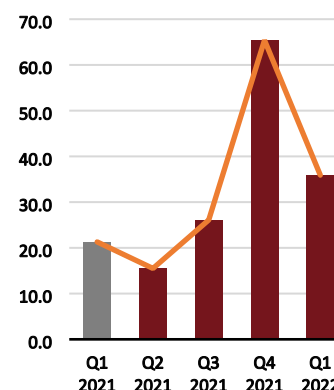
Net Sales, SEK m



EBITDA before items affecting comparability, SEK m



Cash flow from operating activities, SEK m



increased working capital during the quarter was mainly due to higher sales resulting in higher account receivables at the end of the quarter compared to the fourth quarter of 2021.

Cash flow from investment activities totaled SEK -6.0 m (-71.8). This was a result of the acquisition of Axelssons of SEK -9.1 m (-66.5), investments in tangible assets of SEK -9.9 m (-9.1), partly offset by sales of old vehicles of SEK 13.0 m (3.8).

Cash flow from financing activities totaled SEK 218.0 m (257.3) and was primarily a result of the admission of a new loan (RCF) of SEK 250.0 m (0.0) partly offset by amortization of the lease liability of SEK -16.1 m (-10.9) and amortization of installment loans, regarding the purchase of vehicles, of SEK -15.9 m (0.0).

The quarterly cash flow amounted to SEK 247.9 m (206.7) with total cash and cash equivalents at the end of the first quarter 2022 of SEK 394.1 m, compared to SEK 330.5 m at the end of the first quarter 2021.

### Investments

The Group's investments in tangible assets in the first quarter of 2022 totaled SEK 9.9 m (9.1) due to Smgräv (landfills) SEK 6.1 m (4.1), VSM (vehicles) SEK 1.9 m (3.7), Norrvidinge (vehicles and environmental facilities) SEK 1.3 m (0.0) and other SEK 0.6 m (1.3).

### Acquisitions

On 1 January 2022 Bellman Group acquired, through Uppländska, Axelssons Diamanthålltagning AB's production equipment and personnel for SEK 9.1 m. Thereby strengthening the Group's offering within diamond drilling and sawing of rock. For further information, see Note 6 Business combination.

### Net interest-bearing debt

At the end of the period, the Group's net interest bearing debt for covenant purposes amounted to SEK 999.7 m, compared to 692.1 as per 31 March 2021. This comprised of bonds to a nominal value of SEK 900.0 m (900.0), utilized RCF loans of SEK 250.0 m (0.0), lease liability (excluding office rent) of SEK 87.1 m (119.6) and installment loan and other debt of SEK 156.7 m (3.0) less cash and cash equivalents of SEK 394.1 m (330.5). Interest-bearing net debt in relation to rolling twelve-month pro forma<sup>1)</sup> EBITDA before items affecting comparability as of 31 March 2022 was 3.63 (2.50).

Total net debt at the end of the period amounted to SEK 1,113.7 m compared to SEK 708.9 m, as of 31 December 2021, and included a corporate bond of SEK 900.0 m (900.0), utilized RCF loans of SEK 250.0 m (0.0), lease liabilities of SEK 151.3 m (119.6), installment loan and other debt of SEK 156.7 m (3.0), a conditional purchase price for the acquisition of Samgräv and Norrvidinge at a fair value of SEK 47.0 m (12.7), a delayed purchase price for the acquisition of Losshållningsbolaget at a fair value of SEK 2.8 m (4.2) partly offset by cash and cash equivalents of SEK 394.1 m (330.5).

### Financial position and financing

At the end of the period, the Group's cash and cash equivalents amounted to SEK 394.1 m compared to SEK 146.2 m by 31 December 2021.

The Parent Company has issued a corporate bond on Nasdaq Stockholm. This instrument has been listed with 900 units, with a total outstanding nominal amount of SEK 900.0 million (900.0) and a nominal value of SEK 1.0 million per unit. The interest rate of the bond is the variable 3-month STIBOR plus 5.0 percent and is paid quarterly in arrears. The bond matures on February 10, 2026. The terms and conditions of the bond include an early redemption option. At the end of the period, this option has been valued at SEK 0.0 m (0.0 by 31 December 2021).

The company has also raised a senior secured bank financing in an amount of up to SEK 250.0 m (250.0 by 31 December 2021). The bank financing terms includes a quarterly maintenance test, which is deemed fulfilled if utilized bank credit in relation to adjusted pro forma<sup>1)</sup> EBITDA is below the ratio of 2.00:1. Utilized bank credit in relation to rolling twelve months pro forma<sup>1)</sup> EBITDA before items affecting comparability as of March 31, 2022, was -0.52 (-0.51). The terms and conditions of the bonds are available on [bellmangroup.se](http://bellmangroup.se).

<sup>1)</sup> Pro forma means that figures for the acquisitions are included as if the acquisitions had taken place as of January 1, 2021.

# Segment overview

Bellman Group was formed in April 2017 and consisted of Uppländska Berg and Bellmans Åkeri. In the following years, the Group has acquired VSM (2018), Samgräv (2019), SÅCAB (2020), Ivarssons (2021), Norrvinge (2021) and in the beginning of 2022 Uppländska acquired Axelssons Dimanthåltagning.

## Uppländska

Uppländska mainly performs rock blasting, rock drilling and wire sawing. The company employs approximately 70 machines, of which about 15 percent belong to subcontractors, and operates throughout Sweden. Just over 35 percent of sales during the first quarter 2022 were related to infrastructure (65 percent including material handling). Uppländska is certified according to ISO 14001, 9001 and 45001. On 1 January 2022, Uppländska Begborring AB acquired Axelssons Diamanthåltagning's production equipment and personnel.

Net sales in the first quarter increased by 3.8 percent to SEK 89.7 m (86.4), mainly due to increased sales in infrastructure projects in the Gothenburg region and in quarries. The largest ongoing projects, during the period, were the quarries and the West Link in Gothenburg, which combined account for 33 percent of total net sales.

EBITDA before items affecting comparability in the period decreased by SEK 4.4 m to SEK 4.0 m (8.4). This is mainly driven by increased costs for fuel and raw materials, which have had a negative impact on the purchase of materials for rock reinforcement, explosives, and drilling equipment.

Net sales during the period 2022, compared to the same period last year, was distributed between the Stockholm region 39 percent (48), the Gothenburg region 18 percent (16) and the rest of Sweden 43 percent (36). Order intake totaled SEK 44 m (33) and the order backlog amounted to SEK 162 m (109), as of 31 March 2022. Active customer projects during the period amounted to 142 compared to approximately 165 for the same period 2021.

## Bellmans

Bellmans conducts rock and soil excavation on its own and on behalf of clients, delivers aggregate and crushed aggregate, as well as supplies customers with contracts for trucks and construction machinery, including operators. Bellmans is certified according to ISO 9001, 14001 and 45001. The company daily utilizes over 500 vehicles, of which Bellmans owns close to 10 percent with the remainder belonging to subcontractors.

Net sales during the period increased by 47.8 percent to SEK 185.6 m (125.6), mainly due to a high demand for machinery services, material handling and transport services. This is primarily related to major infrastructure projects, where previous delays have affected demand in the Stockholm region.

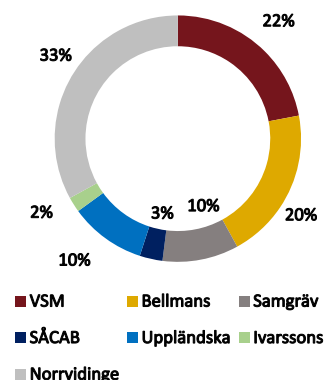
EBITDA before items affecting comparability increased by 48.0 percent during the period to SEK 7.4 m (5.0), due to increased net sales with a maintained margin.

Operations are concentrated in the Stockholm region, with turnover mainly related to infrastructure projects. Bellmans' processed approximately 12,400 customer orders during the first quarter of 2022, compared to about 10,000 for the same period of 2021.

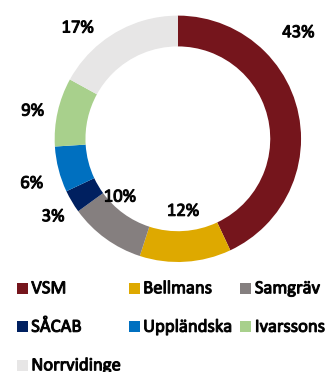
## VSM

VSM is a construction machinery company with a nationwide offering. Its customer base consists of construction firms needing assistance with various types of excavation work that requires machinery too large for public roads. Assignments may involve uncovering rock, unloading tunnels, or crushing and hauling bulk rock. The company is mainly engaged in infrastructure projects such as roads, railways, or airfields. VSM is certified according to ISO 9001, 14001 and 45001. The company employs almost 400

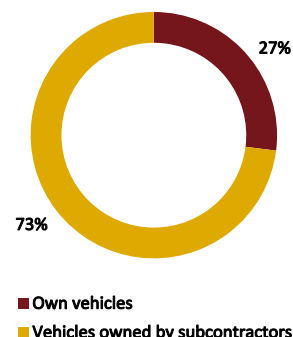
YTD Net Sales by segment



YTD EBITDA before items affecting comparability by segment



YTD distribution of vehicles



machines, of which approximately 45 percent belong to subcontractors.

Net sales increased by 2.5 percent during the period and amounted to SEK 206.1 m (201.2), which was mainly due to major infrastructure projects. This was partially offset by some larger 2021 projects that now have been completed. The largest ongoing projects are West link in Gothenburg and Bypass Stockholm, which combined accounted for about half of the total net sales in the first quarter of 2022.

EBITDA before items affecting comparability decreased during the period by SEK 8.8 m to SEK 27.7 m (36.0). The change in earnings was mainly caused by increased fuel prices and higher repair and maintenance costs, mainly a result of the global pandemic and the war in Ukraine.

Net sales in the first quarter of 2022 (compared to 2021) were divided between the Stockholm region 29 percent (49), the Gothenburg region 44 percent (27) and the rest of Sweden 27 percent (24). Order intake totaled SEK 41 m (102) and the order backlog amounted to SEK 689 m (444), as of 31 March 2022. Active customer projects in the first quarter of 2022 amounted to 72, compared to 65 projects in the first quarter of 2021.

### Samgräv

Samgräv provides major projects in the Gothenburg region, such as the infrastructure project West Link, with products and services in mass and materials handling. Samgräv operates its own inert landfills, soil processing, recycling facilities and quarries, and provides haulage and machine services. The company does not own any machinery but employs just over 260 subcontractors. The company is certified for ISO 9001, 14001 and 45001.

Net sales increased by 64.8 percent during the period to SEK 97.6 m (59.2), mainly due to high demand for transport services, material handling, machine services, and its own landfills. This is mainly driven by the large infrastructure project West Link in Gothenburg, but the local market in the Gothenburg region is also strong.

EBITDA before items affecting comparability increased by SEK 4.3 m in the period to SEK 6.5 m (2.2). This was mainly due to the increased own landfill intake (with higher margins) as well as improved external landfill margins. Although there were delays in the approval processes for new landfills, this was offset by higher volumes in existing landfills.

Net sales for the period were entirely concentrated in the Gothenburg region with close to 30 percent of the sales related to infrastructure projects (65 percent including material handling). Samgräv processed about 7,100 customer orders in the first quarter of 2022, compared to approximately 5,500 orders during in the first quarter of 2021.

### SÅCAB

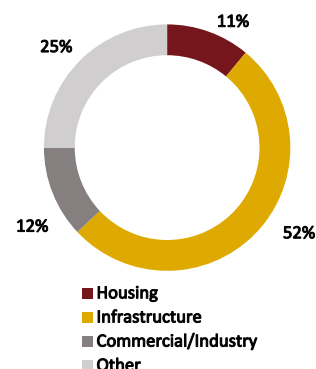
SÅCAB rents out trucks and construction machinery for all types of civil engineering work, as well as owning and operating its own landfill for inert excavation masses and recycling various types of gravel, crushed masses, and soil in the south of Stockholm. SÅCAB does not own any vehicles but employs about 60 subcontractors. SÅCAB is certified according to ISO 14001 and plans other certifications in 2023.

Net sales decreased by 22.9 percent in the first quarter to SEK 28.6 m (37.1). This was mainly due to lower landfill sales at Fors, as high volumes were brought in from an exceptionally large and profitable project in the first quarter of 2021. For SÅCAB, it is important to choose projects with care to be able to recycle and reuse the material as much as possible.

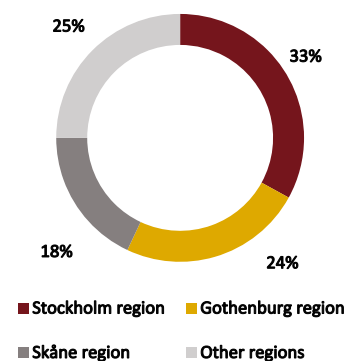
EBITDA before items affecting comparability decreased in the first quarter of 2022, compared to the first quarter of 2021, by SEK 5.4 m to SEK 1.7 m (7.1), which was driven by lower landfill sales (high margins).

Net sales for the period were entirely concentrated to the Stockholm region with 40 percent of the sales exposed to infrastructure projects (60 percent including material handling). SÅCAB processed about 2,300 customer orders during the first quarter of 2022, compared to approximately 2,400 orders in the first quarter of 2021.

Net sales by market, YTD



Net sales by region, YTD



## Ivarssons

Ivarssons is a land and civil engineering company that operates mainly in the Gothenburg region. Ivarssons performs all types of ground and civil engineering work and is also specialized in areas such as deep shafts and marine-related assignments with a focus on stability-enhancing measures and erosion protection. The unit owns around 60 track and wheel machines with a range of up to 30 meters. Ivarssons plans to be ISO certified in 2022.

Net sales in the first quarter decreased by 38.0 percent to SEK 15.6 m (25.1). This was mainly related to a major project with PEAB (Arendal Port of Gothenburg) that resulted in a high turnover during the first quarter of 2021.

EBITDA before items affecting comparability during the period SEK 1.9 m to SEK 6.1 m (8.0), largely due to the mentioned PEAB-project.

Net sales for the period were mainly concentrated in the Gothenburg region, with more than 60 percent of net sales exposed to commercial, industrial and infrastructure projects. Active customer projects in the first quarter of 2022 amounted to 52, compared to 40 in the first quarter of 2021.

## Norrvidinge

Norrvidinge provides transport and machine services as well as engineering materials in southern Sweden and performs all kinds of assignments within civil engineering logistics and construction. The vehicle fleet is large and varied to meet the customer needs. Norrvidinge employs just under 300 vehicles daily, of which about 20 percent are self-owned. Several environmental facilities are operated in Skåne, Blekinge and Halland under the Sortab brand. The business is geographically concentrated to Skåne, Blekinge, Småland and Halland. In Halland, Norrvidinge operates under the subsidiary brand name EliaExpress. Norrvidinge plans to be ISO certified in 2022.

Net sales in the first quarter of 2022 amounted to SEK 306.3 m (0.0), an increase entirely due to the acquisition of Norrvidinge in June 2021. Organic growth was very healthy and amounted to 38.9 percent, mainly related to recycling, transport, and machinery services.

EBITDA before items affecting comparability in the first quarter amounted to SEK 11.2 m (0.0) with a profit margin of 3.7 percent. Also here, organic growth was good (20.7 percent), even if slightly lower than the increase in net sales due to price increases and an organization that has been strengthened to cope with the high sales increases.

Net sales for the period were largely concentrated to southern Sweden with just over 50 percent of sales from infrastructure projects.



## Segment overview <sup>1)</sup>

	Q1 2022	Q1 2021	Year End 2021
<b>Net Sales, SEK m</b>			
Uppländska	89.7	86.4	326.6
Bellmans	185.6	125.6	635.0
VSM	206.1	201.2	950.9
Samgräv	97.6	59.2	289.9
SÅCAB	28.6	37.1	137.1
Ivarssons	15.6	25.1	66.5
Norrvidinge	306.3	-	714.3
Elimination, inter-company sales	-68.0	-68.4	-258.6
<b>Total Net Sales</b>	<b>861.4</b>	<b>466.2</b>	<b>2,861.4</b>
	Q1 2022	Q1 2021	Year End 2021
<b>EBITDA before items affecting comparability, SEK m</b>			
Uppländska	4.0	8.4	29.1
Bellmans	7.4	5.0	34.6
VSM	27.2	36.0	132.0
Samgräv	6.5	2.2	9.2
SÅCAB	1.7	7.1	17.7
Ivarssons	6.1	8.0	18.1
Norrvidinge	11.2	-	27.4
Other	0.0	0.8	0.8
<b>Total EBITDA before items affecting comparability</b>	<b>64.0</b>	<b>67.6</b>	<b>268.9</b>

<sup>1)</sup> The 2021 data includes Uppländska, Bellmans, VSM, Samgräv, SÅCAB and Ivarssons for the period January – December and Norrvidinge for the period June - December. The 2022 data includes Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and Norrvidinge for the period January - March.

# Other information

## Ownership and shares outstanding

At the end of the first quarter of 2022, Bellman Group had one shareholder, Haimos Holding 26 AB, who owns 100.0 percent of the shares in Bellman Group AB. Haimos Holding 26 AB is in turn 100.0 percent owned by Haimos Alexander Holding AB, which in turn is 100.0 percent owned by Haimos HoldCo AB. The ownership of Haimos HoldCo AB is distributed between Verdane (through the company BJP HoldCo AB), which at the end of the first quarter of 2022, controlled 64.5 percent of the shares, while management, key personal and parts of the Board controlled the remaining 35.5 percent through said holding company. For further details see note 32, Annual Report 2021.

## Organization

On 31 March 2022, the Group had 612 (432) employees. Of these, 192 (181) were employed by VSM, 162 (0) employed by Norrvidinge, 121 (112) employed by Uppländska, 70 (70) employed by Bellmans, 30 (35) employed by Ivarssons, 21 (18) employed by Samgräv, 4 (8) employed by SÅCAB and 12 (8) employed by the Parent Company.

## Sustainability at Bellman Group

In 2021, Bellman Group's sustainability work intensified. Four new strategic focus areas were adopted. These are Green fleet with enhanced focus on climate neutrality by 2045 and to increase the share of renewable fuel, Circular flows that addresses sustainable and circular mass management, Health and Safety with focus on the work environment, satisfied employees and preventing serious accidents, and Ethics and Compliance. For further information see Bellman Group's Sustainability Report in the 2021 Annual Report.

## Risks and undertakings

A description of the material risks and uncertainties can be found in the 2021 Annual Report, which is available at [bellmangroup.se](http://bellmangroup.se). This description is still relevant, but in addition the following have impacted the Group during 2022.

In February 2022, war broke out in Ukraine, which has had several consequential effects on the world economy. Due to dependencies in the supply chain that may so far be difficult to oversee, this could lead to even higher shortages or delays. The conflict has also reinforced an already ongoing trend of cost increases on key commodities, not least on fuel, which affects Bellman Group. The effects of the changing world situation are so far difficult to fully comprehend. A downturn in the economy and declining GDP poses a risk in the longer term. In Sweden, there is still uncertainty about the long-term supply of cement as the primary supplier does not have a long-term permit for continued operations. There is a risk of serious disturbances if cement production, in Slite on Gotland, were to cease or sharply decrease both temporarily and for a longer period.

## Events after the end of the period

No significant events have occurred after the end of the period.

## Annual General Meeting

The Board of Directors has decided that the Annual General Meeting 2021 will be held in Stockholm on May 23, 2022. The notice have been properly issued.

## Audit

This report has not been subject to review by the Group's auditors.

## Assurance

The Board of Directors and the CEO hereby confirm that this interim report for the period January - March 2022 provides a true and fair overview of the Parent Company's and the Group's operations, financial position, and earnings, and addresses significant risks and uncertainties related to the Parent Company and the companies within the Group.

Stockholm 19 May, 2022

**Björn Andersson**

Chairperson of the Board

**Charlotte Hybinette**

Board member

**Anne-Lie Lind**

Board member

**Ingalill Östman**

Board member

**Martin Nilsson**

Board member

**Per Nordlander**

Board member

**Magnus Persson**

Board member

## Financial calendar

Annual General Meeting 2022	23 May 2022
Interim report Q2 2022	30 August 2022
Interim report Q3 2022	16 November 2022
Yearend report 2022	23 February 2023

## Contacts

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## Group condensed and consolidated statement of comprehensive income <sup>1)</sup>

SEK, m	Note	Q1 2022	Q1 2021	Year End 2021
Net Sales	3	861.4	466.2	2,861.4
Other operating income		8.9	6.3	27.6
<b>Total revenue</b>		<b>870.3</b>	<b>472.5</b>	<b>2,889.0</b>
<b>Operating expenses</b>				
Raw materials and consumables		-664.9	-313.8	-2,156.9
Other external expenses		-23.9	-15.1	-107.7
Employee expenses		-119.0	-81.0	-381.4
Total depreciation, amortization		-43.2	-30.1	-153.0
Profit/loss from shares in associated companies		1.5	1.1	3.2
Other operating expenses		-0.8	0.0	-3.3
<b>Total operating expenses</b>		<b>-850.4</b>	<b>-438.9</b>	<b>-2,799.1</b>
<b>Operating profit (EBIT)</b>		<b>19.9</b>	<b>33.7</b>	<b>89.9</b>
<b>Net financial items</b>		<b>-15.1</b>	<b>-34.7</b>	<b>-84.7</b>
<b>Profit after net financial items</b>		<b>4.8</b>	<b>-1.0</b>	<b>5.2</b>
Income tax		-1.0	0.2	0.1
<b>Net profit for the period</b>		<b>3.8</b>	<b>-0.8</b>	<b>5.3</b>
Profit attributable to:				
- Owner's Income		3.5	-1.2	3.5
- Non-controlling interests		0.3	0.4	1.8
Earnings per share (SEK), basic and diluted		1.7	-0.6	1.7
Average number of shares, thousands		2,087.0	2,087.0	2,087.0
<b>Statement of comprehensive income</b>				
Net profit for the period		3.8	-0.8	5.3
<b>Other comprehensive income</b>				
<i>Items reclassified to profit or loss</i>				
Exchange differences on translation of foreign operations		0.0	-0.1	-0.1
<b>Total comprehensive income for the period</b>		<b>3.8</b>	<b>-0.9</b>	<b>5.2</b>
Total comprehensive income for the period is attributable to:				
- Owner's Income		3.5	-1.3	3.4
- Non-controlling interests		0.3	0.4	1.8

<sup>1)</sup> The income statement for 2021 refers to Uppländska, Bellmans, VSM, Samgräv, SÅCAB and Ivarssons for the period January – December and Norrvidinge for the period June - December. The income statement for 2022 refers to Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and Norrvidinge for the period January - March.



## Group condensed consolidated balance sheet <sup>1)</sup>

SEK m	Note	End Q1 2022	End Q1 2021	Year End 2021
<b>Assets</b>				
Intangible assets	6	759.4	511.8	757.8
Tangible assets		751.7	568.5	741.6
Non-current financial assets		27.7	17.3	26.3
Deferred tax		14.3	8.6	11.7
<b>Total non-current assets</b>		<b>1,553.2</b>	<b>1,106.2</b>	<b>1,537.4</b>
Inventories		31.9	12.3	26.7
Cash and cash equivalents		394.1	330.5	146.2
<b>Total current assets</b>		<b>1,147.5</b>	<b>744.0</b>	<b>803.8</b>
<b>TOTAL ASSETS</b>		<b>2,700.7</b>	<b>1,850.2</b>	<b>2,341.2</b>
<b>Equity and liabilities</b>				
Parent shareholders' equity		573.3	440.7	569.8
Non-controlling interests		8.6	7.7	8.3
Non-current liabilities		1,470.4	1,040.5	1,204.5
Current liabilities		648.3	361.3	558.6
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>2,700.7</b>	<b>1,850.2</b>	<b>2,341.2</b>

<sup>1)</sup> The statement of financial position for end of Q1 2021 refers to Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and the Parent Company. The statement of financial position for Year End 2021 and for end of Q1 2022 refers to all segments.

## Group condensed consolidated statement of changes in equity

### Attributable to shareholders of Bellman Group ab

SEK, m	Share capital	Other contrib. capital	Reserves	Retained Earnings	Owner's Equity	Non-contr. interests	Total Equity
<b>Opening balance, 1 Jan 2021</b>	<b>2.1</b>	<b>235.3</b>	<b>-0.1</b>	<b>173.4</b>	<b>410.6</b>	<b>7.3</b>	<b>417.9</b>
Net profit/less for the period	0.0	0.0	0.0	-1.2	-1.2	0.4	-0.8
Other comprehensive income for the period	0.0	0.0	-0.1	0.0	-0.1	0.0	-0.1
<b>Total comprehensive income</b>	<b>0.0</b>	<b>0.0</b>	<b>-0.1</b>	<b>-1.2</b>	<b>-1.3</b>	<b>0.4</b>	<b>-0.9</b>
Shareholders contribution	0.0	0.0	0.0	31.3	31.3	0.0	31.3
<b>Transactions with shareholders in their roles as owners</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>31.3</b>	<b>31.3</b>	<b>0.0</b>	<b>31.3</b>
<b>Closing balance, 31 Mar 2021</b>	<b>2.1</b>	<b>235.3</b>	<b>-0.2</b>	<b>203.5</b>	<b>440.7</b>	<b>7.7</b>	<b>448.4</b>
<b>Opening balance, 1 Jan 2022</b>	<b>2.1</b>	<b>235.3</b>	<b>-0.2</b>	<b>332.6</b>	<b>569.8</b>	<b>8.3</b>	<b>578.1</b>
Net profit/less for the period	0.0	0.0	0.0	3.5	3.5	0.3	3.8
Other comprehensive income for the period	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Total comprehensive income</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>3.5</b>	<b>3.5</b>	<b>0.3</b>	<b>3.8</b>
<b>Transactions with shareholders in their roles as owners</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Closing balance, 31 Mar 2022</b>	<b>2.1</b>	<b>235.3</b>	<b>-0.2</b>	<b>336.1</b>	<b>573.3</b>	<b>8.6</b>	<b>581.9</b>

## Group condensed consolidated statement of cash flows <sup>1)</sup>

SEK, m	Note	Q1 2022	Q1 2021	Year End 2021
<b>Cash flow from operating activities</b>				
<b>Operating profit (EBIT)</b>		<b>19.9</b>	<b>33.7</b>	<b>89.9</b>
<u>Adjustment for non-cash items</u>				
Depreciation and amortization		43.2	30.1	153.0
Other & non-cash items		0.5	-6.5	6.5
Interest income		0.1	-	0.4
Interest expense		-12.2	-8.5	-44.7
Dividends from associated companies		-	-	0.4
Income taxes paid / received		-7.8	-8.4	-23.3
<b>Cash flow from operating activities before changes in working capital</b>				
		<b>43.7</b>	<b>40.3</b>	<b>182.3</b>
Changes in working capital		-7.8	-19.0	-54.2
<b>Cash flow from operating activities</b>				
		<b>35.9</b>	<b>21.3</b>	<b>128.1</b>
<b>Cash flow from investing activities</b>				
Acquisition expense subsidiaries	6	-9.1	-66.5	-212.4
Sale of entity		-	-	12.3
Investments in tangible assets		-9.9	-9.1	-54.2
Sale of tangible assets		13.0	3.8	27.5
<b>Cash flow from investing activities</b>				
		<b>-6.0</b>	<b>-71.8</b>	<b>-226.8</b>
<b>Cash flow from financing activities</b>				
Shareholder contribution		-	-	18.5
Repayment of lease liability		-16.1	-10.9	-59.8
Repayment of instalment loan		-15.9	-	-51.0
Borrowings		250.0	900.0	900.0
Repayment of loans		-	-613.3	-662.1
Loan to associated company		-	-	-3.1
Refinancing cost bond		-	-18.5	-20.5
Dividends paid to minorities		-	-	-0.8
<b>Cash flow from financing activities</b>				
		<b>218.0</b>	<b>257.3</b>	<b>121.2</b>
<b>Cash flow for the period</b>				
		<b>247.9</b>	<b>206.7</b>	<b>22.5</b>
<u>Cash and cash equivalents at the beginning of the period</u>				
		146.2	123.8	123.8
<b>Cash and cash equivalents at the end of the period</b>				
		<b>394.1</b>	<b>330.5</b>	<b>146.2</b>

<sup>1)</sup> The cash flow statement for Q1 2021 refers to Uppländska, Bellmans, VSM, Samgräv, SÅCAB and Ivarssons for the period January – December and Norrvidinge for the period June - December. The 2022 cash flow statement refers to Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and Norrvidinge for January - March.

## Parent Company - Condensed consolidated income statement and comprehensive income

SEK, m	Note	Q1 2022	Q1 2021	Year End 2021
Net Sales		8.1	6.0	26.5
<b>Total revenue</b>		<b>8.1</b>	<b>6.1</b>	<b>26.6</b>
<b>Operating expenses</b>				
Other external expenses		-2.5	-4.1	-17.6
Employee expenses		-6.4	-4.0	-19.4
Total depreciation, amortization		-0.3	-0.2	-1.1
<b>Total operating expenses</b>		<b>-9.3</b>	<b>-8.2</b>	<b>-38.0</b>
<b>Operating profit/loss (EBIT)</b>		<b>-1.2</b>	<b>-2.2</b>	<b>-11.5</b>
<b>Net financial items</b>		<b>-11.2</b>	<b>-30.9</b>	<b>-65.8</b>
<b>Profit/loss after net financial items</b>		<b>-12.3</b>	<b>-33.1</b>	<b>-77.3</b>
Appropriations		-	-	84.1
Income tax		2.5	6.8	-2.0
<b>Net profit for the period</b>		<b>-9.8</b>	<b>-26.3</b>	<b>4.9</b>

## Parent Company - Condensed consolidated balance sheet

SEK m	Note	End Q1 2022	End Q1 2021	Year End 2021
<b>Assets</b>				
Intangible assets		1.3	1.5	1.4
Tangible assets		3.2	2.2	3.4
Non-current financial assets		1,781.9	1,374.3	1,781.9
Deferred tax		8.7	6.8	6.1
<b>Total non-current assets</b>		<b>1,795.0</b>	<b>1,384.9</b>	<b>1,792.8</b>
Current receivables		15.5	18.4	11.8
Cash and cash equivalents		376.8	308.0	128.7
<b>Total current assets</b>		<b>392.3</b>	<b>326.4</b>	<b>140.5</b>
<b>TOTAL ASSETS</b>		<b>2,187.4</b>	<b>1,711.3</b>	<b>1,933.3</b>
<b>Equity and liabilities</b>				
Parent shareholders' equity		495.5	349.6	505.2
Total provisions		19.0	11.0	19.0
Non-current liabilities		1,649.7	1,325.7	1,384.6
Current liabilities		23.2	25.1	24.6
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>2,187.4</b>	<b>1,711.3</b>	<b>1,933.3</b>

# Notes to the financial statements

## 1 Summary of significant accounting policies

The significant accounting policies applied in preparing these consolidated financial statements are described below. Unless otherwise stated, these policies have been applied consistently for all the periods presented. All amounts presented are in millions of Swedish kronor (SEK m) unless stated otherwise.

The carrying amount of the Group's long-term and short-term financial instruments valued at amortized cost corresponds essentially to its fair value, since the interest rate is at par with current market rates.

### 1.1 Basis of preparation of financial statements

The consolidated financial statements for the Bellman Group have been prepared in accordance with the Swedish Annual Accounts Act, Recommendation RFR 1 Supplementary Financial Reporting Rules for Corporate Groups of the Swedish Financial Reporting Board, the International Financial Reporting Standards (IFRS) and the interpretations of the IFRS Interpretations Committee (IFRS IC), as adopted by the EU. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act.

The parent company applies the Recommendation RFR 2 Financial Reporting for Legal Entities of the Swedish Financial Reporting Board and the Swedish Annual Accounts Act. The accounting principles and calculation methods applied in the interim report are consistent with those described in the 2021 Annual Report. For further information regarding applied accounting principles, see the Group's Annual Report for 2021.

### 2 Significant estimates and judgments regarding the accounting

Estimates and judgments are evaluated on an ongoing basis and are based on historical experience and other factors, including expectations regarding future events, which are seen to be reasonable under the circumstances at hand. Significant estimates and judgments made in the Group relate to impairment of goodwill. For more information, see note 15 in the Group's Annual report 2020.

### 3 Segment information

#### Description of segments and principal business activities:

The Bellman Group's Group management comprises of the Group CEO, Group CFO, Group CIO), Communication Manager and the Chief Executives of the subsidiaries. This group constitutes the chief operating decision makers in the Bellman Group and evaluates the Group's financial position and results, as well as makes strategic decisions. Group management has determined the operating segments based on the information available to it which is used as a basis for allocating resources and evaluating results. Group management monitors operations based on the seven operating segments Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and Norrvidinge. The parent company and the Group are followed-up under Other. Group management uses EBITDA before items affecting comparability in monitoring the Group's results.

Sales between segments are made on market terms. The income from external customers reported for the segments to Group management is measured in the same way as in the Group's income statement.

For further information regarding the segments, see the Group's Annual Report 2021.

## Summarized financial segment information

	Q1 2022	Q1 2021
<b>Net Sales, SEK m</b>		
Uppländska	89.7	86.4
Bellmans	185.6	125.6
VSM	206.1	201.2
Samgräv	97.6	59.2
SÅCAB	28.6	37.1
Ivarssons	15.6	25.1
Norrvidinge	306.3	-
Elimination, inter-company sales	-68.0	-68.4
<b>Total Net Sales</b>	<b>861.4</b>	<b>466.2</b>

	Q1 2022	Q1 2021
<b>EBITDA before items affecting comparability, SEK m</b>		
Uppländska	4.0	8.4
Bellmans	7.4	5.0
VSM	27.2	36.0
Samgräv	6.5	2.2
SÅCAB	1.7	7.1
Ivarssons	6.1	8.0
Norrvidinge	11.2	-
Other	0.0	0.8
<b>Total EBITDA before items affecting comparability</b>	<b>64.0</b>	<b>67.6</b>

SEK m	Q1 2022	Q1 2021
EBITDA before items affecting comparability	64.0	67.6
Items affecting comparability <sup>2)</sup>	-0.9	-3.9
Depreciation, amortization and impairment	-43.2	-30.1
Financial items and untaxed reserves	-15.1	-34.7
<b>Profit before tax</b>	<b>4.8</b>	<b>-1.0</b>

Working capital excl. Taxes, SEK m	Q1 2022	Q1 2021
Uppländska	26.5	27.5
Bellmans	0.1	-4.6
VSM	123.0	49.2
Samgräv	12.0	-0.1
SÅCAB	4.0	9.9
Ivarssons	1.0	5.8
Norrvidinge	25.3	-
Other	-7.3	-3.5
<b>Total working capital excl. taxes</b>	<b>184.6</b>	<b>84.3</b>

<sup>1)</sup> The 2021 data includes Uppländska, Bellmans, VSM, Samgräv, SÅCAB and Ivarssons for the period January - March. The 2022 data includes Uppländska, Bellmans, VSM, Samgräv, SÅCAB, Ivarssons and Norrvidinge for the period January - March.

<sup>2)</sup> Items affecting comparability were reported in segment Other; For the period January - March, these totaled SEK 0.9 m (3.9) and consisted of expenses for improvements of processes and procedures.

Geographic sales split	% split Stockholm region	% split Gothenburg region	% split Skåne region <sup>1)</sup>	% split Rest of Sweden
<b>YTD 2022</b>				
Uppländska	38.7	18.4	0.0	42.9
Bellmans	100.0	0.0	0.0	0.0
VSM	29.1	44.4	0.0	26.5
Samgräv	0.0	100.0	0.0	0.0
SÅCAB	100.0	0.0	0.0	0.0
Ivarssons	0.0	100.0	0.0	0.0
Norrvidinge	0.0	0.0	55.3	44.7
<b>Total Group</b>	<b>33.2</b>	<b>23.8</b>	<b>18.2</b>	<b>24.8</b>
<b>YTD 2021</b>				
Uppländska	48.2	15.6	N/A	36.2
Bellmans	100.0	0.0	N/A	0.0
VSM	48.8	27.3	N/A	23.8
Samgräv	0.0	100.0	N/A	0.0
SÅCAB	100.0	0.0	N/A	0.0
Ivarssons	0.0	98.5	N/A	1.5
Norrvidinge	N/A	N/A	N/A	N/A
<b>Total Group</b>	<b>56.6</b>	<b>28.5</b>	<b>N/A</b>	<b>14.9</b>

<sup>1)</sup> Follow-up of the new region Skåne started in the third quarter of 2021, therefore there are no figures (N/A) for previous periods.



<b>Market sales split</b>	<b>% split</b>	<b>% split</b>	<b>% split</b>	<b>% split</b>
	<b>Housing</b>	<b>Infrastructure</b>	<b>Commercial /Industry</b>	<b>Other</b>
<b>YTD 2022</b>				
Uppländska	17.6	35.1	16.9	30.4
Bellmans	11.3	48.2	13.1	27.4
VSM	0.0	70.1	0.5	29.4
Samgräv	13.8	31.7	17.8	36.6
SÅCAB	40.0	40.0	0.0	20.0
Ivarssons	6.5	9.2	55.0	29.4
Norrvidinge	14.0	55.4	15.0	15.6
<b>Total Group</b>	<b>11.4</b>	<b>51.5</b>	<b>12.1</b>	<b>25.0</b>
	<b>% split</b>	<b>% split</b>	<b>% split</b>	<b>% split</b>
	<b>Housing</b>	<b>Infrastructure</b>	<b>Commercial /Industry</b>	<b>Other</b>
<b>YTD 2021</b>				
Uppländska	15.3	40.9	23.0	20.8
Bellmans	11.3	51.7	13.1	23.9
VSM	0.0	69.9	7.0	23.0
Samgräv	20.3	40.7	20.3	18.6
SÅCAB	40.0	40.0	0.0	19.9
Ivarssons	0.0	87.0	0.0	13.0
Norrvidinge	N/A	N/A	N/A	N/A
<b>Total Group</b>	<b>10.2</b>	<b>56.4</b>	<b>11.7</b>	<b>21.7</b>

<sup>1)</sup> Follow-up of the new region Skåne started in the third quarter of 2021, therefore there are no figures (N/A) for previous periods.

#### 4 Financial assets and liabilities at fair value through profit or loss

The Group's financial assets measured at fair value through the income statement, consists of an early redemption option included in the bond loan which is recognized as a derivative. The Group has classified this financial instrument at Level 3 in the fair value hierarchy. The fair value of the derivative has been determined based on the present value and the discount rate applied has been adjusted for own credit risk. Unobservable inputs refer to the risk-adjusted discount rate and expected cash flows. As of March 31, 2022, the fair value was SEK 0.0 m (0.0 as of 31 December 2021).

At the time of purchase of Samgräv, a contingent purchase price of maximum SEK 96.5 m was incurred. As of March 31, 2021, this amounted to SEK 13.0 m (12.9 as of 31 December 2021). The change from year end 2021 is fully attributable to the fair value update and has been reported in the income statement. The contingent purchase price is based on EBITDA for the period 2019-2022 and is classified at level 3 in the fair value hierarchy.

At the time of purchase of Norrvidinge, a contingent purchase price of maximum SEK 35.0 m was incurred. As of March 31, 2022, this amounted to SEK 34.0 m (33.7 as of 31 December 2021). The change from year end 2021 is fully attributable to the fair value update and has been reported in the income statement. The contingent purchase price is based on EBITDA in 2021-2023 and is classified at level 3 in the fair value hierarchy.

No transfers between the levels were made during the period.

#### 5 Transactions with related parties

No transactions between the Bellman Group and its affiliates have materially impacted the Group's financial position or earnings during the period. For more information, see note 28 in the 2021 Annual Report.

#### 6 Business combination

##### Axelssons

On 1 January 2022 Bellman Group acquired, through Uppländska, Axelssons Diamanthåtagning AB's production equipment and personnel thereby strengthening the Group's offering within diamond drilling and sawing of rock. The total purchase price amounted to SEK 9.1 million, which was paid through own cash.

Information regarding purchase price, net assets acquired, and goodwill is shown below:

<b>Purchase consideration, SEK m</b>	<b>2022</b>
Cash paid	9.1
<b>Total purchase consideration</b>	<b>9.1</b>
<b>Fair value net assets, SEK m</b>	<b>2022</b>
Plant and equipment	4.6
Inventories	2.0
<b>Asset value Axelssons</b>	<b>6.6</b>
<b>Goodwill</b>	<b>2.5</b>
<b>Net assets acquired</b>	<b>9.1</b>

Net assets acquired; Reported identifiable assets in Axelssons at the time of acquisition were SEK 6.6 m and for intangible assets SEK 2.5 m has been identified and classified as goodwill. Goodwill is mainly attributable to synergies and the profitability of the acquired business. No part of reported goodwill is expected to be tax deductible.

The acquired business contributed with net sales of SEK 4.1 m and net profit (EBIT) of SEK 1.1 m for the period January – March 2022.

<b>Cash Flow effect, SEK m</b>	<b>2022</b>
Paid to vendor (Axelssons)	-9.1
<b>Net effect on cash flow at acquisition</b>	<b>-9.1</b>

Acquisition costs of SEK 0.1 m have been reported in other external expenses in the income statement for 2022.

#### 7 Pledged assets

There have been no significant changes in pledged assets.

#### 8 Interest bearing liabilities

Parent Company has a listed corporate bond on Nasdaq Stockholm. The bond is listed with 900 units (900), with a total outstanding nominal amount of SEK 900.0 m (900.0) under a framework of SEK 1,500.0 m, with a nominal value of SEK 1.0 m per unit. The bonds have a maturity of 5 years and carry a floating interest rate of 3 months STIBOR plus 500 basis points and are due for payment on February 10, 2026. Bond loan transaction costs of SEK 16.0 m are included as part of the effective interest method and are expensed continuously during the life of the loan as part of the interest rate.

Regarding the bond loan, collateral has been provided by the parent company in the form of shares in subsidiaries. The terms of the bond include an option that entitles the Group to early redemption of the loan. This option is recognized as derivative and classified as a financial asset that is measured at fair value through profit or loss. The value of the bond as of 31 March 2022, amounted to SEK 0.0 m, which was the same as at the end of 2021.

The company has also raised a senior secured bank financing (RCF) amounting to up to SEK 250.0 m (250.0). In the first quarter, the Group utilized this leverage which amounted to SEK 250.0 m as of 31 March 2022 compared to SEK 0 m as of 31 December 2021. RCF loan transaction costs of SEK 5.0 m are included as part of the effective interest method and are expensed continuously during the life of the loan as part of the interest rate and as of 31 March 2022, these amounted to SEK 4,4 m (0.0).

The terms and conditions of the corporate bond loan and the senior secured bank financing are available on [bellmangroup.se](http://bellmangroup.se).

The Group has certain tangible fixed assets and premises as well as some rights of use of land that are regulated by leasing agreements. As of 31 March 2022, the Group's leasing liabilities amounted to SEK 151.3 m compared to SEK 164.8 m as of 31 December 2021, of which SEK 88.1 m (102.3) were non-current liabilities and SEK 63.1 m (62.5) were current liabilities.

The Group has installment loans for vehicles and as of 31 March 2022, the Group's total installment loans amounted to SEK 156.7 m compared to SEK 124.0 m as of 31 December 2021, of which SEK 118.4 m (89.9) were non-current liabilities and SEK 38.3 m (34.1) were current liabilities.

#### Covenants

At any time when the Group takes on new interest-bearing liabilities, the bond terms stipulate that certain financial covenant shall be met. A loan of SEK 250 m has been drawn from the RCF-credit in the first quarter of 2022, compared to SEK 0 million as of 31 December 2021, and at this time all covenants were met.

# Definitions of performance

Below are descriptions of financial key ratios and descriptions of performance measures that are not found in the IFRS framework. Reconciliation of alternative performance measures (APM) is shown in a separate document published together with this interim report. The APMs not calculated in accordance with IFRS and presented in this report do not constitute recognized valuation principles for financial position or liquidity in accordance with IFRS but are used by Bellman Group to track the economic outcome of the Group's operations and the Group's financial position. Valuation of the ratios presented in the report shall always be made together with the information shown in the income statement, balance sheet, cash flow statement and key ratios prepared in accordance with IFRS. Bellman Group reports these measures since the Group considers them to be important complementary measures of profitability and financial position, and these measures are often used by external stakeholders to assess and compare business outcomes and position. When comparing the measures presented here, the calculation for other companies may have been made with different definitions, which means that the outcome is not directly comparable.

APM	DESCRIPTION
EBITDA	EBITDA, operating profit before financial items, tax and depreciation/amortization and impairment. EBITDA is an APM the Group considers relevant for investors who want to understand the earnings trend before investments in non-current assets.
EBITDA-MARGIN	EBITDA as a percentage of net sales during the period. The EBITDA margin is used to show EBITDA as a percentage of net sales.
EBITDA BEFORE ITEMS AFFECTING COMPARABILITY	EBITDA before items affecting comparability. EBITDA adjusted for items affecting comparability is used to give a clearer picture of the operating profit and to increase comparability over time.
EBITDA-MARGIN BEFORE ITEMS AFFECTING COMPARABILITY	EBITDA before items affecting comparability as a percentage of net sales during the period. The margin is used to show EBITDA before items affecting comparability as a percentage of net sales.
ITEM AFFECTING COMPARABILITY	Items that rarely occur or are unusual in day-to-day business operations, such as start-up costs, restructuring costs and acquisition costs. Items affecting comparability are used to give a clearer picture of the earnings trend and to increase comparability over time.
INTEREST-BEARING NET DEBT	Interest-bearing liabilities less cash and cash equivalents. This APM shows the Group's total interest-bearing net debt for covenant purposes.
INTEREST-BEARING NET DEBT IN RELATION TO EBITDA BEFORE ITEMS AFFECTING COMPARABILITY INCLUDING PRO FORMA FIGURES	Interest-bearing net debt in relation to EBITDA before items affecting comparability including pro forma figures. This is a new bond condition test (from Q1 2021) that is only relevant for new acquisitions, when the target company's EBITDA and liabilities are to be included. We follow the test internally monthly for continuity.
SUPER SENIOR LEVERAGE RATIO	This ratio is tested quarterly under the RCF terms and conditions in connection with financial reporting. Super Senior Net Debt through Adjusted EBITDA may not exceed 2.00:1 at any test time.
OPERATING PROFIT (EBIT)	Operating profit (EBIT). Total revenue less total operating expenses. EBIT is an APM the Group considers relevant for investors who want to understand the earnings trend before interest and tax.
OPERATING MARGIN	Operating profit as a percentage of net sales during the period. The operating margin shows the proportion of net sales that remain after operating expenses.
NET DEBT	Interest-bearing liabilities plus contingent considerations, delayed purchase price, less cash and cash equivalents.
WORKING CAPITAL	Working capital is calculated as current receivables (inventories, trade receivables and other non-interest-bearing current receivables) minus current liabilities (trade payables and other non-interest-bearing current liabilities). This measure shows how much working capital is tied up in the business operations and can be set in relation to the sales to understand how efficiently the tied up working capital is used.



# Laying the foundation of tomorrow's society

## About Bellman Group

Bellman Group is a construction company in strong growth with a pronounced acquisition strategy. The Group operates in rock blasting, excavation, haulage, and handling of masses in Sweden.

In 2021, Group net sales were SEK 2.9 billion. Bellman Group, with registered offices in Solna, Sweden, has approximately 600 employees and approximately 1,300 subcontractors. The parent company's corporate bond is listed on Nasdaq Stockholm.

## Vision

The easiest, most sustainable, and complete choice for our customers.

## Mission

We make it possible to build - sustainable and circular.

## Business concept

We are the preferred partner for circular mass management.

With expertise, from blasting and excavation to transport and handling of masses, we enable resource-efficient and sustainable projects for our customers.

## Core values

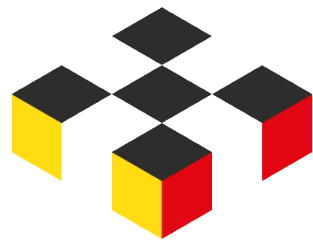
Quality

Competence

Safety

Sustainability





**BELLMAN  
GROUP**