



## Netmore partners with Austrian LoRaWAN specialist SENS

**Netmore establish LoRaWAN operations in Austria through a collaboration with the Austrian LoRaWAN specialist SENS. Netmore is providing LoRaWAN platform for SENS, which means that on top of continuing using SENS in Austria, customers can benefit from Netmore's growing pan-European LoRaWAN network. Thanks to the collaboration, Netmore will initially add approximately 20,000 connected devices to their platform.**

### Collaboration between Netmore and SENS

The collaboration between Netmore and SENS starts with Sens migrating its existing LoRaWAN network and devices to Netmore's platform. SENS thus becomes a customer of Netmore, which means Netmore will initially add approximately 20,000 devices, while Netmore's network is expanded with the coverage that SENS already offers today. Through the collaboration, SENS existing and new customers in Austria also get access to Netmore's entire European LoRaWAN network.

The parties have also agreed on a strategic collaboration where SENS will be responsible for the commercial processing of the Austrian market, while Netmore manages the network infrastructure and invests in the continued expansion of LoRaWAN for large-scale IoT projects in Austria. Netmore will further offer its existing customers to easily connect their devices in Austria.

*"We are pleased that SENS has selected Netmore's platform for its existing network and devices, and we look forward to cooperate with and to support SENS in future business opportunities."*  
**says Andreas Stenhager, CCO, Netmore Group**

*"Together with our partner Netmore, we combine our years of LoRaWAN experience to offer existing and future customers our portfolio of solutions ranging from smart energy and smart retail to smart industry and smart healthcare on the European market."*  
**says Marcus Mittermayr, CEO, Sensor Network Services GmbH**

### About Sensor Network Services ("SENS")

SENS offers sustainable and scalable solutions with its IOT ecosystem. Today, SENS already offer their users over 100 different applications for data collection in smart office buildings, factories, cities as well as in the field of energy management. This comprehensive standard catalog enables SENS customers to get started with their digitization solutions quickly and cost-efficiently. SENS implementations scale both technically and commercially from small SME applications with single gateways and sensors to comprehensive solutions with dozens of gateways and applications as well as thousands of sensors. As a subsidiary of K-Businesscom, SENS jointly accompany their customers as a digitization partner from requirements analysis to ongoing operation. By doing so, SENS offers a modular, scalable IOT ecosystem that enables flexible integration into their customers existing system landscape.

## One LoRaWAN network – multiple geographic markets

Choosing Netmore as an IoT operator means several advantages for service developers and other IoT actors.

- As Netmore's IoT network grows, so does the available market for our customers.
- Partners do not need to do separate network integrations for each market they want to join.
- One point of contact for all customer support, regardless of geographic market.
- Cost-effective connection and coverage guarantee for large-scale projects.

## Netmore LoRaWAN expands throughout Europe

Netmore has started a major expansion of LoRaWAN in Europe during 2022. The company now offers LoRaWAN in Sweden, UK, Spain, France, Sweden, Denmark, Netherlands, Ireland, Poland and Austria. In addition, there are roaming agreements that provide coverage in Finland and Switzerland.

The network expansion, in combination with Netmore's European "coverage guarantee" and "coverage on demand", enables the expansion of nationwide IoT projects in each country. Netmore and its principal owner and infrastructure investor Polar Structure are also opening doors for large-scale, socially beneficial IoT in additional countries in Europe.

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**Netmore Group is an IoT network operator, building the leading Pan-European network. We offer a reliable solution and leading connectivity expertise for efficient measuring, monitoring and optimisation of resource use. With 10 years in the industry we have a solid track record, operating borderless on the European market. Netmore group's main owner is the Nordic infrastructure investor Polar Structure.**

**Netmore Group was founded in 2010 in Sweden and since 2017 has been listed on the Nasdaq First North Growth Market. Redeye AB is the company's certified adviser.**