

Network component supplier Barcom enters reseller agreement with InCoax for the Swedish market

The Swedish network component supplier [Barcom](#) HE AB enters a reseller agreement with InCoax for the in:xtnd™ product portfolio. Barcom markets its products, primarily through eCom, to a nationwide network of system integrators, service and installation companies.

Barcom is a well-established supplier of components for transmission of sound and video. Their roots dates back to the 1950's pioneering TV-antenna products and networks. Today they have extended their product offer to amplifiers, network products, HDMI extenders, PA systems, surveillance cameras, measuring instruments, cables and optical fibers. They have a well-established nationwide network of customers with in-depth experience of coaxial networks.

"The in:xtnd system is a perfect fit and complement to our product portfolio. It is a system that I am sure will appeal to our customer base and allow them to grow their businesses and market offer – especially the ones with experience in delivering and servicing coaxial networks."; says Jonas Andersson MD of Barcom HE AB.

"I am sure that Barcom's experience and solid customer base will prove fruitful in reaching new customer segments. We see an increased interest from MDUs in Sweden to improve broadband access and abilities to e.g. work from home. With Barcom's customer network we can help them with exactly that. We are happy to welcome them onboard and looking forward to our cooperation." says Andreas Bergman, Head of Channel Sales at InCoax Networks AB.

For more information:

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About in:xtnd

In:xtnd is **EASY** to install as it uses the existing coax cable infrastructure for fiber access extension. Its plug-in Access modems allows for tenant's self-installment. It may be rolled out in stages and ensures minimal operational disturbances. In:xtnd is **FAST**, allowing 2.5 Gbps data traffic on each channel, almost as fast upstream as downstream (symmetrical). Using existing cable infrastructure makes in:xtnd the **SMART** and environmentally friendly choice. Fast and easy deployment allows for higher subscriber uptake with short time to revenue. For more information about our products, visit [inxtd.com](#).

About InCoax Networks AB

InCoax Networks AB (publ) is innovating the future of broadband access. In:xtnd™ provides the next-generation smart and sustainable networking solutions to the world's leading telecom and broadband service providers. To keep updated on corporate information, visit [incoax.com](#).
Augment Partners AB, tel. +46 8-505 651 72 info@augment.se, is acting as the company's Certified Adviser.