

Svenska Aerogel sends order of 2.2 tons to returning customer - representing an increase of nearly 50% compared to previous orders

An order of almost 2.2 tons of Quartzene® was recently sent to a returning European customer. Compared to the customer's previous orders, this order represents an increase in size of nearly 50%. Svenska Aerogel sees that the customer's order development is in line with expectations for a customer who is in the expansion phase. This case is a clear example of how Svenska Aerogel's long-term work on creating value throughout the entire customer journey is showing results.



The customer is in the Building & Construction segment, and this is the customer's largest order so far. The order was placed even though the market in Europe is challenging due to the current global situation. This is proof that Quartzene®, which contributes to more sustainable and energy-efficient end products, is in demand.

Joakim Wanner, Sales Director at Svenska Aerogel:

“We are very happy that the customer is pleased with our material and therefore wants larger volumes. The fact that our business with the customer has developed from ramp-up to the expansion phase over the past year shows that this is a successful collaboration. The material from the order will be used in an energy-saving surface treatment, which fits our focus on sustainable applications.”

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About Svenska Aerogel Holding AB (publ)

Svenska Aerogel manufactures and commercializes the mesoporous material Quartzene®. Svenska Aerogel's business concept is to meet the market's need for new materials that are in line with global sustainability objectives. Quartzene® is flexible and can be tailored to different applications to add essential properties to an end product. The company's vision is to be the most valued business partner providing pioneering material solutions for a sustainable world.

Svenska Aerogel Holding AB is listed on Nasdaq First North Growth Market. Certified Adviser is FNCA, info@fnca.se, +46 8-528 003 99.

Gävle, 5 April 2023