

## Svenska Aerogel Holding (publ) continues to grow globally

### - Two additional distributors agreements signed

**- We are well positioned to give our customers the right conditions and support globally to get the maximum effect from Quartzene, says Marco Mayor Sales Director Svenska Aerogel. We now have 12 distributors all over the world giving us access to industries with great potential for our material Quartzene.**

**- ResChem Technologies Pty Ltd**, Australia and New Zealand active since 2007 with a strong regional presence with products used in Building & Constructions, and by paint and coatings manufacturers. ResChem offers technical expertise and participates in customer projects to develop unique solutions. It is mainly Quartzene's insulating ability that is in demand to meet the market's need for new, thinner, lighter and more effective protection against both solar heat and cold.

**- VariaChem** covers Hungary, Bulgaria and Romania. Founded in 1994 with operations in Building & Constructions, Paint&Coatings- and Process industries. Demand for innovative thermal insulation solutions has increased significantly in these areas. An advantage of Quartzene solutions is that the insulation is applied in thin layers compared to traditional insulation. This means that even historically protected buildings can be climate renovated. This is relevant, not least in Europe where major investments are being made, to increase energy efficiency in existing buildings. (more: <https://www.aerogel.se/en/markets/our-market-segments/building-and-construction/>)

These agreements are direct results of Svenska Aerogel's plan to expand its sales network. The collaborations start immediately and several of their respective customers have now begun the evaluation of Quartzene.

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Svenska Aerogel manufactures and commercializes the nanoporous material Quartzene® for various industrial applications. Svenska Aerogel's business concept is to meet market needs for new materials focusing on sustainability. Quartzene is optimized to add desired properties in various applications. The company's vision is to be the most valued business partner providing new material solutions for a sustainable world. Svenska Aerogel Holding AB, Nasdaq First North Growth Market. Certified Adviser is FNCA [info@fnca.se](mailto:info@fnca.se), +46 8-528 003 99. June 23, 2021.