



Press Release
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CELLINK and Lonza Join Forces to Offer Complete 3D Cell Culture Workflows

- CELLINK has collaborated with Lonza to offer a comprehensive 3-dimensional (3D) bioprinting solution designed to advance complete 3D cell culture workflows.
- The solution combines CELLINK's 3D bioprinting instruments and bioinks with Lonza's primary cells and culture media, to meet the needs of cell biologists for enhanced bioprinting of complex 3D human tissue constructs.
- Under the agreement, CELLINK will provide this complete solution through its global sales channels, supported by Lonza's well-established logistics processes.

Ginger Lohman, Biodispensing Product Manager, CELLINK:

"Everything we do at CELLINK, from live cell imaging to our innovative bioprinting systems and bioinks, is meant to support our customers with the products and services needed for them to more effectively and efficiently research solutions to some of the most important challenges of our time. Challenges such as cancer therapeutics, regenerative medicine and the testing and development of drugs, to name a few. When it came time to expand our portfolio into complete 3D cell culture workflows, we knew it was critical that we brought the right partner onboard. We're confident that Lonza is that partner."

Katrin Hoeck, Head of Marketing for Cell Analysis and Testing Solutions, Lonza:

"Cell biology laboratories are constantly seeking innovative new technologies to enhance their experimental workflows and help deliver on their promise to drive the next research breakthrough. Our broad panel of human-derived primary cells is specifically engineered to enable researchers to develop biological in vitro model systems that more closely reflect disease biology. This new collaboration with CELLINK will enable our customers to build physiologically-relevant 3D models to accelerate target identification/validation, investigation of mechanisms of action and safety testing in drug discovery."

Gothenburg, 10 June 2020 – CELLINK and Lonza have partnered to offer a comprehensive 3-dimensional (3D) bioprinting solution designed to optimize and increase access to complete 3D cell culture workflows. The solution integrates CELLINK's 3D bioprinting instruments and bioinks with Lonza's broad selection of human-derived primary cells and supporting culture media. Cell biologists can now rely on this high-performing product portfolio to successfully execute even the most demanding 3D bioprinting work and boost their scientific research.

Under the agreement, CELLINK will be delivering the complete 3D bioprinting solution through its global sales channels, supported by Lonza's well-established logistics processes.

Cell biology laboratories on a global scale are increasingly adopting 3D over 2-dimensional (2D) cell culture approaches because 3D cell culturing more closely resembles the cells' in vivo environment and offers a more accurate and reliable means of predicting and analyzing cell behavior. However, as researchers look to create increasingly complex 3D constructs, finding solutions to structural and material engineering challenges is becoming progressively more important. 3D bioprinting has emerged as a powerful technology for engineering complex 3D tissues for in vitro drug discovery research.

CELLINK provides a wide range of user-friendly and flexible 3D bioprinting systems that are designed to offer improved levels of sterility, precision and versatility. Furthermore, the company's Bioink is the world's first universal bioink designed to print complex 3D human tissue constructs with any 3D bioprinting system. Offering superior biocompatibility, cell viability, printability and consistency, this biomaterial can be modified with peptides and growth factors to develop a series of customized bioink formulations to meet varying application needs.

Robust, viable cells are an essential component of any successful 3D bioprinting and cell culture application. Lonza offers an extensive array of high-quality human-derived primary cells and culture media specifically developed to improve experimental reliability and validity. All cells are ethically sourced and authenticated by thorough quality control testing, while the media are optimized for each cell type to support optimal, consistent growth and maintain the tissue-specific characteristics.

For more information about CELLINK's portfolio of 3D bioprinting instruments and bioinks, please visit <https://www.cellink.com/lonza-cellink/>.

Further information about Lonza's cells and media products can be found via <https://bioscience.lonza.com/Products/Primary-and-Stem-Cells/c/2>.

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About CELLINK

CELLINK is a global leader in developing and delivering life-science solutions, equipping hundreds of labs and thousands of scientists worldwide with cutting-edge technologies that power scientific breakthroughs. With a commitment to quality and innovation, our bioprinters, imaging systems and bioinks have contributed to revolutionary advancements in academic and clinical medicine.

CELLINK's solutions advance and accelerate the discovery process for customers in more than 55 countries, including university, hospital, pharmaceutical, public and commercial laboratories. Our industry knowledge, dedication to innovation and passion for excellence have positioned us as the driving market force in the fields of bioprinting and 3D cell culturing. We strive to push the limits of what is possible in regenerative medicine and pharmaceutical development, inspiring and empowering collaborators to innovate and overcome any and all challenges. CELLINK is listed on Nasdaq Stockholm Main Market under CLNK B. Join us on our journey to change the future of medicine at www.cellink.com.

About Lonza

At Lonza, we combine technological innovation with world class manufacturing and process excellence. Together, these enable our customers to deliver their discoveries in the healthcare, preservation, and protection sectors.

We are a preferred global partner to the pharmaceutical, biotech and specialty ingredients markets. We work to prevent illness and promote a healthier world by enabling our customers to deliver innovative medicines that help treat or even cure a wide range of diseases. We also offer a broad range of microbial control solutions, which help to create and maintain a healthy environment.

Founded in 1897 in the Swiss Alps, Lonza today operates in 120 sites and offices in more than 35 countries. With approximately 15,500 full-time employees, we are built from high-performing teams and of individual employees who make a meaningful difference to our own business, as well as the communities in which we operate. The company generated sales of CHF 5.9 billion in 2019 with a CORE EBITDA of CHF 1.6 billion. Find out more at www.lonza.com and follow us on Twitter @LonzaGroup or Facebook @LonzaGroupAG.