



Year-end Report

January-December 2019



YEAR-END REPORT JANUARY-DECEMBER 2019

2019 AT A GLANCE – GROUP

- Net turnover decreased to 92.0 (185.2) MSEK
- Order bookings decreased to 83.6 (182.9) MSEK
- Operating costs decreased to -186.8 (-247.0) MSEK
- Operating income amounted to -65.5 (-37.0) MSEK
- Net profit or loss amounted to -78.2 (-41.2) MSEK
- Cash flow from operating activities -47.8 (-13.5) MSEK

THE FOURTH QUARTER 2019 AT A GLANCE – GROUP

- Net turnover decreased to 7.5 (41.8) MSEK
- Order bookings decreased to 3.8 (37.5) MSEK
- Operating costs decreased to -31.7 (-74.0) MSEK
- Operating income amounted to -16.5 (-24.4) MSEK
- Net profit or loss amounted to -17.1 (-26.8) MSEK
- Cash flow from operating activities 3.2 (-1.6) MSEK

SIGNIFICANT EVENTS DURING 2019

- Alelion GmbH was declared bankrupt and operations were integrated with the Parent Company.
- Alelion made a new share issue in May that was fully subscribed and contributed 135 MSEK before deductions for transaction costs. A bridging loan of 50 MSEK and corporate bond were repaid.
- Contracts were signed with MHE Energy in Thailand and with GamaAku in Turkey to supply lithium-ion batteries and service for the industrial forklift truck aftermarket.
- Lennart Sparud was appointed as a new member of the board.
- The board decided in August to replace Daniel Troedsson as Company CEO.

SIGNIFICANT EVENTS DURING THE FOURTH QUARTER 2019

- The Company carried out changes in management in order to increase company focus on customers and markets and to better coordinate production and product development.
- Alelion signed a framework contract with Finnish Cargotec to develop and supply high voltage batteries for electrification of the company's various industrial vehicles. On signing the contract Alelion received an order from a Cargotec subsidiary to develop and deliver two high voltage battery prototypes.

- Alelion signed a contract with the Swedish construction machinery manufacturer Huddig AB to develop high voltage batteries. These are hybrid batteries to be used in the development of a hybrid model of the Huddig backhoe loader and excavator, "TIGON". The order includes development and production of an initial prototype battery and delivery is expected during the second quarter 2020. Total worth is around MSEK 1.8.
- Alelion Energy Systems high voltage batteries meet certification requirements for road vehicles, thus opening up new opportunities in the special vehicle sector.
- Åsa Nordström was appointed as new CEO for Alelion Energy Systems AB.

Key figures - Group	Oct-Dec 2019	Oct-Dec 2018	Jan-Dec 2019	Jan-Dec 2018
Net turnover, TSEK	7 549	41 809	92 046	185 153
Operating profit, TSEK	-16 523	-24 360	-65 516	-37 043
Operating margin	-218.9%	-58.3%	-71.2%	-20.0%
Net profit, TSEK	-17 139	-26 838	-78 193	-41 182
Earnings per share, SEK	-0.12	-0.55	-0.80	-0.84
Cash flow from ordinary business, TSEK	3 235	-1 629	-47 806	-13 498
Order bookings, MSEK	3.8	37.5	83.6	182.9

SIGNIFICANT EVENTS AFTER THIS QUARTER

- On the date of publication, the Company lacks liquid assets and cash flow to further operate over the coming 12 months. It is the board's assessment that the Company's cash at bank and in hand will be consumed within four months if new capital is not added. To secure continued operations and repayment of outstanding current liabilities a new financial solution must be implemented. By means of guarantees from major owners, Alelion will in the immediate future extend a loan of 30 MSEK until 31 March 2021. Talks are underway regarding operating credit to secure financing for implementing the business plan.
- Tests made by the Swedish Research Institute, Rise, confirm the quality of the new flexible module based batteries that Alelion Energy Systems are constructing in our own highly automated assembly line. The tested battery modules are constructed using various types of cells and configurations but have all met the high standards required for approval in accordance with UN 38.3, a so-called transport certification.
- Alelion Energy Systems is widening its network in the industrial forklift truck battery aftermarket through a distributor contract with the Sjuntorp Group. This contract involves sales and service of Alelion lithium-ion batteries for industrial trucks.

COMMENTS FROM THE CEO

Our biggest customer's decision in spring 2019 to start manufacturing their own lithium-ion batteries for their forklift truck fleet led to consequences that have affected our sales and our profits negatively even during the fourth quarter. To manage this situation, Alelion not only reduced costs and increased endeavours to build a position in the special vehicle industry, but also intensified relations with smaller manufacturers and users in the industrial forklift truck sector. Our financial situation is under strain but a number of measures are underway to ensure financing for the implementation of the business plan for the coming year.

Efforts to adapt the organisation's costs to the new conditions commenced at an early date. However, the major challenge is on the income side where it will be critical to launch new business, as there is a limit to how far costs can be reduced without negatively affecting the Company's capacity. Intensive efforts are being made to work with both existing and new customers where we hope and believe these will bear fruit and in turn bring the anticipated results.

During the fourth quarter we launched our new Generation 3 products on a wide front. These have now been certified for use in road-going vehicles and meet UN transport regulations for lithium-ion batteries. This means that Alelion is now one of a small number of manufacturers that can offer lithium-ion based solutions for the large road-going vehicle segment.

Compared with a year ago we are today fully equipped to meet new customers and to handle growing volumes in our new factory. We have a module based product generation that enables us to meet new customers' requirements regarding capacity, power and customized design with fewer adjustments. Thanks to our built-in flexibility in the new assembly line, we today use several different types of battery cells further strengthening our competitiveness and our ability to meet customers' demands.

A transition towards more sustainable and energy efficient solutions continues to drive the market where lithium-ion batteries account for a growing section of the industrial solutions to replace even fossil fuels. Against a background of the need for conversion, the market for lithium-ion batteries for special vehicles is expected to show vigorous growth. It is calculated that the global market will have grown to around 15 billion SEK by 2029. A figure that rises with every new industrial sector that recognises the opportunities offered by lithium-ion.



Before the close of the quarter the board expressed their continued confidence in me as CEO for the Company – a task I have met with enthusiasm and dedication as well as humility. We have already started taking measures to increase customer focus and to shorten the timespan for developing new products but both time and patience will be needed before we see the results of the changes being made. Our challenge this year will be to establish our new business and our business segments at a pace that will maintain our financial position intact and fairly robust. One thing that is however certain – I would never have shouldered this task had I not been convinced that we have every possibility of success.

Åsa Nordström
CEO Alelion Energy Systems AB

OPERATIONS AND PERSONNEL

The number of employees amounted to 41 on 31 December 2019. During the fourth quarter the following adjustments have been made so as to increase focus on customers and market:

- Quality and human resources management was placed with the senior management team.
- Product development and production management were merged.
- Over time the number of employees has been adjusted to meet a lower pace of production.

MARKET AND CUSTOMERS

Volume business from leading industrial forklift truck manufacturers that up until the third quarter 2019 contributed to order bookings has reached an anticipated low level during the fourth quarter. Based on Alelion's history and expertise in this segment Alelion is today focusing on new market channels, above all smaller industrial forklift truck manufacturers and aftermarket where distributors and agents offer replacing lead-acid batteries with lithium-ion batteries. Besides being a segment where Alelion has thorough expertise with thousands of batteries all around the world, this is a large and growing market. By 2025 it is expected to reach 40 billion SEK. During the year and after the close of the quarter important distributor contracts have been signed in both Sweden and in the Middle East and Asia.

In pace with more and more industrial vehicle manufacturers choosing electric and hybrid power to replace fossil fuels so as to adapt to tougher emissions regulations as well as noise and environmental regulations, the demand is rising for lithium-ion batteries for new vehicles in the special vehicle segment. Examples are various kinds of transport vehicles for airports, harbours and mines but also construction machinery, crane trucks and agricultural machinery. Alelion develops and manufactures high voltage systems from 80V up to 800V, all in accordance with the latest product generation, Generation 3. During this quarter two customer projects have qualified for certification for road-going vehicles and after project completion and certification are ready for serial production. Two new customers and development projects have been introduced in connection with the publication of the contracts with Cargotec and Huddig AB.

FINANCIAL DEVELOPMENT OVER YEAR – GROUP

Turnover and order bookings

Net turnover decreased over the year to 92.0 (185.2) MSEK. The lower net turnover is explained primarily by the fact that Alelion's industrial forklift truck manufacturing customers, who had been significant for the earlier growth in volume, have chosen to take over manufacturing of lithium-ion batteries themselves. New projects in special vehicles have not yet made a noticeable impact on turnover as these have been under development during this year.

Order bookings decreased over the year to 83.6 (182.9) MSEK. This is mainly due to a drop in volume from the industrial forklift truck segment that has not yet been compensated through order bookings from new channels or new customers. This is an on-going business transition.

Costs

Costs for the year amounted to -186.8 (-247.0) MSEK. The decrease in costs is a consequence of lower volume and is an effect of rationalisations in the organisation.

Currency exchange rates affected the Company's costs negatively over the year by -1.0 MSEK.

For the entire year development costs of 26.8 (21.3) MSEK were activated and depreciation amounted to -7.9 (-7.7) MSEK.

Cash flow from on-going operations was affected negatively by the drop in operating income as well as by interest paid and amounted to -47.8 (-13.5) MSEK. Over the year a new emission was made whereby net flow from financial operations increased by 79.9 (73.5) MSEK including repayment of raised bond loans along with investments in assembly line. Liquid assets amounted to 23.3 (35.7) MSEK at the end of the year.

Income

Operating income for the year was -65.5 (-37.0) MSEK and net income -78.2 (-41.2) MSEK.

The subsidiary in Germany was dissolved and operations transferred to and merged with the Swedish operations within energy management for the industrial sector.

The net income was negatively impacted by higher financing costs in connection with the repayment of raised bond loans and allowances for bridging loan and owner warranties.

FINANCIAL DEVELOPMENT FOURTH QUARTER – GROUP

Turnover and order bookings

The net turnover amounted to 7.5 (41.8) MSEK in the fourth quarter, which was 82.1 per cent lower than the fourth quarter in the previous year and 35.5 per cent lower than turnover for the third quarter. The explanation for the large drop is that the major industrial forklift truck manufacturers started their own production earlier in the year. During this quarter Alelion delivered from a lowered existing order stock.

Order bookings decreased during the fourth quarter by 90 per cent to 3.8 MSEK (37.5) MSEK compared with the same period in the previous year. Compared with the third quarter in 2019 order bookings decreased by 37.8 per cent. The low order bookings during this quarter are a result of a timing effect where Alelion's new products in the industrial truck sector will reach final customers through the new distribution network, which has taken longer than planned. In the special vehicle segment two major projects have undergone tests and certifications in this quarter to be made ready for the market and serial production.

Costs

Costs for the fourth quarter amounted to -31.7 (-74.0) MSEK. Compared with the third quarter costs decreased by 3.6 per cent. This drop reflects adjustments and efficiency measures made by the organisation during this period to meet a changed market environment.

Currency exchange effects impacted the Group's costs negatively during the quarter by -0.3 MSEK. During the fourth quarter development costs of 7.6 (7.2) MSEK in total were activated, while depreciation for development costs amounted to -2.0 (-2.0) MSEK.

During the fourth quarter the Company updated its assessments regarding warranty commitments based on history along with future assessed commitments. In consequence 8.0 MSEK of the warranty reserves were dissolved, which had a positive effect on income.

In connection with the introduction of the third generation products, balanced expenses for development work regarding earlier generations were written down by 10.0 MSEK, which had a negative effect on income.

Cash flow from ordinary operations was 3.2 (-1.6) MSEK. Working capital showed positive development while investments were made in product development and production. The total change in cash and cash equivalents was negative -8.6 (17.1) MSEK during the quarter. Prior to changes in working capital cash flow for the quarter improved -16.0 (-16.7) MSEK. During the fourth quarter inventories decreased by 4.0 MSEK to 42.0 MSEK and accounts receivables decreased by 6.9 MSEK to 5.7 MSEK.

Cash and cash equivalents were at the end of the period 23.3 MSEK, compared with 35.7 MSEK at the turn of the year 2018. Equity/assets ratio was 62.9 per cent compared with 34.4 per cent at the same point in time for the previous year.

Income

Income for the fourth quarter was -16.5 (-24.4) MSEK and the net income -17.1 (-26.8) MSEK. The income for the quarter was higher than for the equivalent quarter in the previous year, which is explained by the adjustments made by the organisation to the lower volumes.

OTHER INFORMATION

Depreciation in the Parent Company

Following the bankruptcy of Alelion GmbH the value of assets in the subsidiary have been written down. Income for the Parent Company over the year has been burdened with 6.1 MSEK in depreciation.

The Group

The Group comprises the Parent Company Alelion Energy Systems AB and the subsidiary Alelion Crew AB. In April 2019 Alelion Energy Systems GmbH was declared bankrupt. All development work in software systems for smart energy management will thereby be concentrated to Sweden. Alelion Crew AB conducts no operational business, but holds the stock options in reserve.

Shares and stock options

The Company's share is traded on First North Growth Market on Nasdaq Stockholm. Share capital amounted to 2,947,695 SEK on 31 December 2019 distributed over 147,384,750 shares with a quota value of 0.02 SEK.

The Company has two incentive schemes where employees have acquired 1,488,500 stock options.

Each option gives the right to subscribe for one new share in the Company during the period from and including 1 January 2021 up to and including 29 January 2021 respectively 1 June 2021 up to and including 30 June 2021 for cash payment of 15 SEK. Acquisition of an option (participation in the incentive scheme) presupposes the employee at both the point in time when the option is offered and when it is acquired is a permanent member of staff and has neither resigned nor been dismissed. Options have been acquired for cash payment equivalent to the market value of the options at the time of the transaction in accordance with the Black & Scholes formula, set at 0.11 SEK respectively 1.72 SEK per option.

Total dilution from this programme can be no more than 3.32%.

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Transactions with related parties

Fouriertransform AB and Pegroco Invest AB have issued a warranty in favour of banks. The three biggest owners, Fouriertransform AB, Pegroco Invest AB and Sammaj AB share the risk for the Parent Company warranty in accordance with the agreement concerning this. The warranty is however under condition that Alelion reimburses Fouriertransform AB, Pegroco Invest AB and Sammaj AB for the risk exposure to which they are subjected in consequence of the warranty. Reimbursement amounts to 4%.

Capital requirement

The board regularly reviews the Company's existing and forecast cash flow so as to ensure that the Company has the means and resources needed to operate in accordance with the strategic direction determined by the board. The Company's long-term cash requirements are decided to a great extent by the degree of success of current products on the market. To make use of the commercial opportunities available through new channels into the industrial forklift truck market and the market offered by new segments, continued efforts in sales and development are necessary. The board and management are working actively with financial issues as it is assessed that there is a continued need for capital.

Financing

At the time of publication of this report the Company lacks the liquid assets and cash flow to continue operating over the coming 12 months. It is the opinion of the board that the Company's funds will be exhausted within four months unless new capital is added. In order to secure continued operations and repayment of outstanding current liabilities a new financial solution must be put in place.

Through owner warranties Alelion will in the near future extent a loan of 30 MSEK up to 31 March 2021. Talks are further underway regarding an operating credit to secure financing to implement the business plan. Efforts are being made to find a sustainable solution and at the same time other measures in the Company are showing results. The management continues to focus on cash flow and sales that together with planned projects and launches form the basis for a more robust financial solution.

As financing is not guaranteed for the coming twelve-month period we must inform that there are essential uncertainties regarding the Company's financing situation that may lead to considerable doubt as to the Company's ability to continue with planned operations. Against the background of the above planned measures to secure financing this report has been compiled based on the assumption of continued operating as it is the assessment of the management and the board that there are a number of alternatives to obtain financing.

Financial calendar

24-04-2020 – Annual Report 2019

22-05-2020 - First-quarter Report January-March 2020

28-05-2020 - Annual General Meeting 2020

28-08-2020 - Six-month Report January-June 2020

17-11-2020 - Third-quarter Report January-September 2020

12-02-2020 – Year-end Report 2020

Risks

The board and management make regular assessments of the risks that can affect both the valuation of the Company's assets and liabilities as well as the Company's profitability. It should be noted that the chief business of the Company is producing and commercialising new technology. Development is thereby subject to technical, financial and regulatory risks. For additional information see the section on risks in the Annual Report 2018.

Group accounting and valuation principles

Alelion Energy Systems AB quarterly report has been prepared in compliance with the Annual Accounts Act and the general guidelines of the Swedish Accounting Standards Board BFNAR 2012:1 Annual reports and consolidated financial statements (K3).

Further refer to the accounting principles used in the Annual Report for 2018 that apply to the Parent Company and the Group.

The former subsidiary Alelion Energy Systems GmbH is no longer consolidated as from 26 April 2019.

Auditors' review

This financial report has not been subject to a review by the Company's auditors.

Declaration from the CEO

The CEO declares that this quarterly report is a fair review of the Company's operations, position and income and the report describes critical risks and uncertainties the Company faces.

Gothenburg, Sweden 13 February 2020

Åsa Nordström
CEO

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This information is such as Alelion Energy Systems AB (publ) is obligated to disclose pursuant to the EU Market Abuse Regulation and the Market Securities Act. The information was provided by the above persons for public disclosure on 13 February 2020 at 17:15 CET.

Income statement - Group

Income statement (TSEK)	Oct-Dec 2019	Oct-Dec 2018	Jan-Dec 2019	Jan-Dec 2018
Net turnover	7 549	41 809	92 046	185 153
Capitalised work on own account	7 631	7 205	26 777	21 276
Other operating income	30	586	1 853	3 507
Total income	15 210	49 600	120 676	209 936
Operating expenses				
Raw materials and consumables	-3 811	-28 329	-80 995	-145 710
Personnel expenses	-9 724	-11 309	-36 492	-39 611
Other external expenses	-4 309	-29 983	-44 971	-46 693
Depreciation and amortization of tangible and intangible fixed assets	-13 588	-6 929	-23 320	-14 826
Other operating expenses	-300	2 590	-1 019	-139
Total operating expenses	-31 733	-73 960	-186 797	-246 979
Deconsolidation of subsidiary	0	0	606	0
Operating income	-16 523	-24 360	-65 516	-37 043
Income from financial items				
Other interest income and similar items	432	10	432	73
Interest expenses and similar income items	-1 048	-2 488	-13 110	-4 212
Total income from financial items	-616	-2 478	-12 678	-4 139
Income after financial items	-17 139	-26 838	-78 193	-41 182
Taxes on year's income	0	0	0	0
Net income	<u>-17 139</u>	<u>-26 838</u>	<u>-78 193</u>	<u>-41 182</u>
Earnings per share, SEK	-0.12	-0.55	-0.80	-0.84
Average number of shares	147 384 750	49 128 250	98 256 500	49 128 250
Number of shares at the end of the period	147 384 750	49 128 250	147 384 750	49 128 250

Balance sheet - Group

Assets (TSEK)	21-12-2019	31-12-2018
Fixed assets		
<u>Intangible fixed assets</u>		
Balanced costs for development work	50 449	42 088
Patents, licences and similar rights	9 373	10 498
Goodwill	2 757	3 087
<u>Tangible fixed assets</u>		
Fixtures, tools and installations	30 795	8 078
Improvements leasehold	1 156	716
On-going construction	0	11 300
Total fixed assets	94 529	75 767
Current assets		
<u>Inventories etc.</u>		
Raw materials and consumables	42 022	56 424
Payment in advance to suppliers	0	616
	42 022	57 039
<u>Current receivables</u>		
Accounts receivables	5 736	17 963
Current tax assets	223	300
Other short-term receivables	7 158	4 448
Prepayments and accrued income	1 901	1 435
	15 017	24 145
<u>Cash and bank</u>	23 324	35 721
Total current assets	80 363	116 906
Total assets	174 893	192 673

Equity and liabilities (TSEK)	31-12-2019	31-12-2018
Equity		
Share capital	2 948	983
Other contributed capital	400 043	280 098
Other equity including year's income	-293 025	-214 832
Total equity	109 966	66 249
Non-current liabilities		
Liabilities to credit institutions	35 639	30 889
Total non-current liabilities	35 639	30 889
Provisions		
Provisions relating to warranties	5 259	10 630
Total provisions	5 259	10 630
Current liabilities		
Liabilities to credit institutions	2 056	46 766
Liabilities to suppliers	8 458	26 299
Other current liabilities	1 326	1 059
Prepayments and accrued income	12 190	10 782
Total current liabilities	24 029	84 905
Total equity and liabilities	174 893	192 673

Cash flow analysis - Group

	Oct-Dec 2019	Oct-Dec 2018	Jan-Dec 2019	Jan-Dec 2018
Operating activities				
Operating income	-16 523	-24 360	-65 516	-37 043
Adjustment for items not included in cash flow	6 071	10 079	18 362	20 056
Interest received	0	73	0	73
Interest paid	-5 560	-2 524	-13 074	-3 084
Cash flow from operating activities before change in working capital	-16 011	-16 733	-60 228	-19 997
Cash flow from change in working capital				
Decrease/increase in inventories	3 959	-5 952	14 985	1 331
Decrease/increase in accounts receivables	6 904	4 507	12 134	-1 935
Decrease/increase in operating receivables	-5 357	8 893	-3 717	-3 306
Decrease/increase in trade payables	2 774	10 016	-17 659	9 571
Decrease/increase in operating liabilities	10 966	-2 361	6 680	839
Cash flow from operating activities	3 235	-1 629	-47 806	-13 498
Investment				
Investment in tangible assets	-2 481	-14 562	-15 597	-19 457
Investment in intangible assets	-7 631	-10 136	-26 838	-36 264
Deconsolidation of subsidiary	0	0	-1 032	0
Cash flow from investment	-10 113	-24 698	-43 467	-55 721
Financing activities				
Liabilities to credit institutions	-1 380	44 296	-42 016	73 266
New issue of shares and stock options	0	0	121 910	272
Cash flow from financing activities	-1 380	44 296	79 894	73 538
Cash flow for the period	-8 257	17 969	-11 379	4 319
Currency change in cash and cash equivalents	-300	-911	-1 019	-43
Change in cash and cash equivalents	-8 557	17 058	-12 397	4 276
Cash and cash equivalents at the beginning of the period	31 881	18 663	35 721	31 445
Cash and cash equivalents at the end of the period	23 324	35 721	23 324	35 721

Change in equity - Group

TSEK	Stock capital	Other added capital	Other equity incl year's income	Total equity
Opening equity 31-12-2018	983	280 098	-214 832	66 249
New issue	1 965	132 646	0	134 611
Transaction and issue costs after tax effects	0	-12 698	0	-12 698
Stock options	0	-3	0	-3
Income for the year	0	0	-78 193	-78 193
Closing equity 31-12-2019	2 948	400 043	-293 025	109 966

Key ratios - Group

	Oct-Dec 2019	Oct-Dec 2018	Jan-Dec 2019	Jan-Dec 2018
Operating margin	-218.9%	-58.3%	-71.2%	-20.0%
Net margin	-227.0%	-64.2%	-85.0%	-22.2%
Return on equity	neg.	neg.	neg.	neg.
Equity/assets ratio	62.9%	34.4%	62.9%	34.4%
Earnings per share, SEK	-0.12	-0.55	-0.80	-0.84
Equity per share, SEK	0.75	5.65	0.75	1.35
Cash flow per share, SEK	0.02	-0.03	-0.49	-0.27
Average number of shares	147 384 750	49 128 250	98 256 500	49 128 250
Number of shares at end of period	147 384 750	49 128 250	147 384 750	49 128 250
Average number of employees	41	49	41	47

Quarterly data - Group

	Q4 2019	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018
Net turnover, TSEK	7 549	11 709	32 703	40 084	41 809	33 205	53 685	56 563
Operating income, TSEK	-16 523	-12 443	-17 930	-18 618	-24 360	-14 597	1 033	731
Operating margin	-218.9%	-106.3%	-54.8%	-46.4%	-58.3%	-44.0%	1.9%	1.3%
Net income, TSEK	-17 139	-14 324	-22 675	-24 054	-26 838	-15 679	982	203
Net margin	-227.0%	-122.3%	-69.3%	-60.0%	-64.2%	-47.2%	1.8%	0.4%
Order bookings	3 774	6 064	23 900	49 825	37 656	44 516	56 677	51 606
Return on equity	neg.	neg.	neg.	neg.	neg.	neg.	0.64%	0.19%
Equity/assets ratio	62.9%	66.1%	53.2%	19.5%	34.4%	54.4%	57.1%	75.8%
Earnings per share, SEK	-0.12	-0.10	-0.23	-0.49	-0.55	-0.32	0.01	0.01
Equity per share, SEK	0.75	0.86	0.96	0.86	5.65	1.83	2.13	2.19
Average number of shares	147 384 750	147 384 750	98 256 500	49 128 250	49 128 250	49 128 250	49 128 250	49 128 250

Income statement – Parent company

Income statement (TSEK)	Oct-Dec 2019	Oct-Dec 2018	Jan-Dec 2019	Jan-Dec 2018
Net turnover	7 549	41 031	91 767	179 146
Capitalised work on own account	7 631	6 185	26 282	20 256
Other operating income	30	383	1 693	2 995
Total income	15 210	47 600	119 742	202 397
Operating expenses				
Raw materials and consumables	-3 811	-26 056	-80 393	-141 175
Personnel expenses	-9 724	-8 115	-33 307	-28 966
Other external expenses	-4 309	-24 490	-43 041	-41 200
Depreciation and amortization of tangible and intangible fixed assets	-13 588	-3 029	-22 814	-10 568
Other operating expenses	-300	-139	-1 019	-139
Total operating expenses	-31 733	-61 828	-180 574	-222 047
Operating income	-16 523	-14 228	-60 832	-19 650
Income from financial items				
Income from shares in Group	0	-16 921	-6 100	-16 921
Other interest income and similar income items	432	309	432	620
Interest expenses and similar items	-1 048	-2 488	-12 753	-4 212
Total income from financial items	-616	-19 100	-18 421	-20 514
Income after financial items	-17 139	-33 328	-79 253	-40 163
Taxes on year's income	0	0	0	0
Net income	-17 139	-33 328	-79 253	-40 163
Earnings per share, SEK	-0.12	-0.55	-0.80	-0.84
Average number of shares	147 384 750	49 128 250	98 256 500	49 128 250
Number of shares at the end of the period	147 384 750	49 128 250	147 384 750	49 128 250

Balance sheet – Parent company

Assets (TSEK)	31-12-2019	31-12-2018
Fixed assets		
<u>Intangible fixed assets</u>		
Balanced costs for development work	50 449	42 088
Patents, licences and similar rights	9 373	10 498
Goodwill	2 757	3 087
<u>Tangible fixed assets</u>		
Fixtures, tools and installations	30 795	8 078
Improvements leasehold	1 156	716
On-going construction	0	11 300
<u>Financial fixed assets</u>		
Shares in subsidiaries	50	50
Receivables subsidiaries	410	413
Total fixed assets	94 989	76 230
Current assets		
<u>Inventories etc.</u>		
Raw materials and consumables	42 022	56 424
Payment in advance to suppliers	0	616
	42 022	57 039
<u>Current receivables</u>		
Accounts receivables	5 736	17 309
Current tax assets	223	300
Other short-term receivables	7 158	3 813
Prepayments and accrued income	1 901	1 065
	15 017	22 487
<u>Cash and bank</u>	<u>22 864</u>	<u>33 905</u>
Total current assets	79 903	113 431
Total assets	174 893	189 661

Balance sheet – Parent company

Equity and liabilities (TSEK)	31-12-2019	31-12-2018
Equity		
<u>Restricted equity capital</u>		
Stock capital	2 948	983
Development fund	<u>46 350</u>	<u>35 256</u>
Total restricted equity capital	49 298	36 239
 <u>Unrestricted equity capital</u>		
Capital surplus	353 283	244 429
Profit or loss brought forward	-213 359	-173 193
Profit or loss for the period	<u>-79 253</u>	<u>-40 163</u>
Total unrestricted equity capital	60 671	31 072
 Total equity capital	109 968	67 311
 Non-current liabilities		
Liabilities to credit institutions	<u>35 639</u>	<u>30 889</u>
Total non-current liabilities	35 639	30 889
 Provisions		
Provisions relating to warranties	<u>5 259</u>	<u>10 630</u>
Total provisions	5 259	10 630
 Current liabilities		
Liabilities to credit institutions	2 056	46 766
Liabilities to suppliers	8 458	25 941
Other current liabilities	1 326	931
Prepayments and accrued income	<u>12 187</u>	<u>7 193</u>
Total current liabilities	24 027	80 831
 Total equity and liabilities	174 893	189 661

Cash flow analysis – Parent company

	Oct-Dec 2019	Oct-Dec 2018	Jan-Dec 2019	Jan-Dec 2018
Operating activities				
Operating income	-16 523	-14 228	-60 832	-19 650
Adjustment for items not included in cash flow	6 071	6 030	18 462	15 834
Interest received	0	620	0	620
Interest paid	-5 203	-2 588	-12 717	-3 084
Income tax paid	0	0	0	0
Cash flow from operating activities before change in working capital	-15 654	-10 166	-55 087	-6 281
Cash flow from change in working capital				
Decrease/increase in inventories	3 959	-7 005	15 017	1 331
Decrease/increase in accounts receivables	6 904	1 592	11 573	-1 282
Decrease/increase in operating receivables	-5 357	9 796	-4 103	-2 302
Decrease/increase in trade payables	2 774	10 940	-17 484	9 213
Decrease/increase in operating liabilities	9 720	-2 266	6 952	-2 877
Cash flow from operating activities	2 346	2 891	-43 132	-2 197
Investment				
Investment in tangible assets	-2 481	-14 015	-15 295	-16 651
Investment in intangible assets	-7 631	-9 493	-26 282	-34 812
Investment in subsidiary	0	0	0	-252
Loans to subsidiary	0	-6 220	-6 097	-16 941
Cash flow from investment	-10 113	-29 728	-47 674	-68 656
Financing activities				
Liabilities to credit institutions	-491	45 045	-41 127	73 266
New issue of shares and stock options	0	272	121 910	272
Cash flow from financing activities	-491	45 317	80 783	73 538
Cash flow for the period	-8 257	18 480	-10 023	2 686
Currency change in cash and cash equivalents	-300	-903	-1 019	-36
Change in cash and cash equivalents	-8 557	17 577	-11 041	2 650
Cash and cash equivalents at the beginning of the period	31 421	16 328	33 905	31 255
Cash and cash equivalents at the end of the period	22 864	33 905	22 864	33 905

Definitions of financial terms and key ratios

Return on equity	Result after taxes in percentage of average equity
Equity per share	Equity divided by number of shares at the end of the period
Average number of shares	Total number of shares at the beginning of the period and at the end of the period divided by two
Cash flow per share	Cash flow from the operating activities after change in working capital divided by the number of shares at the end of the period
Average number of employees	Average number of employees during the fiscal year, converted into full-time employment
Net margin	Income after tax as a percentage of turnover
Earnings per share	Income after tax divided by average number of shares
Operating margin	Operating income as a percentage of turnover
Equity/assets ratio	Equity as a percentage of balance sheet total

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