# HALDEX INTERIM REPORT JANUARY – MARCH 2012



# **Q1: Strong Sales and solid Cash Flow**

Haldex Group, January - March 2012

- Sales amounted to SEK 1,073 m compared to SEK 952 m in the corresponding period last year. Adjusted for exchange rate fluctuations, sales increased 10% compared with the same period prior year.
- Operating income and operating margin amounted to SEK 64 m (55) and 6.0% (5.8), respectively.
- Earnings after tax amounted to SEK 34 m (38). Earnings per share amounted to SEK 0.72 (0.82).
- Cash-flow from operating activities was strong in the period amounting to SEK 65 m (-109).
- Haldex continues the work in streamlining its processes and has initiated a program focusing on the production, engineering, sales and administration functions. One off expenses related to this program will amount to approximately SEK 60 m with annual savings of SEK 35-40 m. The costs related to this program will be taken in Q2 and Q3, with savings materializing in the latter part of the year.

Amounts in SEK m	Jan-Mar 2012	Jan-Mar 2011
Net sales	1,073	952
Operating income	64	55
Operating margin	6.0	5.8
Earnings after tax	34*	38*
Earnings per share, SEK	0.72	0.82

#### Key ratios, Haldex Group

\* "Items effecting comparability" are described on page 6.

# President and CEO Ulf Ahlén comments on the first quarter of 2012;

"Operating margin is sustained and cash flow generation is in line with operating earnings. From a sales viewpoint we saw differing developments between the regions. In North America we had strong sales in the quarter which were in line with expectations and the market development. In Europe our sales developed well whilst the market as expected was down. Concerns still exists around the European market and we continue to monitor the development closely. Sales started out more weak in South America and Asia, however the development improved by the end of the quarter.

After the prior years' work with process optimization, Haldex is today a much leaner and more flexible organization, with improved production and business processes. We now continue our efforts and have initiated a program focusing on production, engineering, sales, administration functions."

Net sales per busiliess unit	and region, n	ardox ereap	
			Change, Currency
	Jan-Mar	Jan-Mar	adjusted
Amounts in SEK m	2012	2011	Jan-Mar 2012/2011
Air Controls	478	454	3%
Foundation Brake	595	498	17%
Haldex Continued Operations	1,073	952	10%
Discontinued Operations <sup>1)</sup>	-	657	n.a.
Total Group	1,073	1,609	n.a.
•		,	
North America	593	464	23%
Europe	358	342	5%
Asia and the Middle East	84	92	-10%
South America	38	54	-28%
		-	
Haldex Continued Operations	1,073	952	10%
Discontinued Operations <sup>1)</sup>	-	657	n.a.
Total Group	1,073	1,609	n.a.

# Net sales per business unit and region, Haldex Group

<sup>1)</sup> Traction Systems Division pertains to January 2011 and Hydraulic Systems Division pertains to June 16, 2011

## **Operating income and margin, Haldex Group**

	Jan-Mar 2012	Jan-Mar 2011	Change Jan-Mar 2012/2011
Operating income, SEK m Operating margin,%	64 6.0	55 5.8	16% 0.2
Return on capital employed,% <sup>1)</sup>	10.1	7.0	3.1

<sup>1)</sup> Rolling 12 months.

# Net sales and earnings, Haldex Group

Sales totaled SEK 1,073 m (952). Adjusted for exchange-rate movements, sales rose 10% compared to the corresponding period in 2011. In Europe, sales totaled SEK 358 m (342), while North American sales amounted to SEK 593 m (464). Adjusted for exchange-rate movements, the year-on-year increase in sales was 5% in Europe and 23% in North America.

Sales within the Air Controls business unit amounted to SEK 478 m (454), adjusted for currency movements sales rose 3% compared to last year. Sales within the Foundation Brake business unit amounted to SEK 595 m (498), adjusted for currency movements sales rose 17% compared to last year.

Operating income totaled SEK 64 m (55), with the operating margin advancing to 6.0% (5.8). We now experience a stable operating margin on a historically high level, due to the recent projects run to improve the cost structure and factory productivity.

Exchange rate fluctuations and the results from currency hedging and translation effects had an adverse year-on-year impact on consolidated operating income of SEK 3 m compared with the corresponding period previous year.

# Industry Production Trends<sup>1)</sup>

	Jan-Mar	Jan-Mar	Change
Thousands of produced units	2012	2011	
Heavy trucks			
North America	76	52	46%
Europe	97	103	-6%
Asia	284	375	-24%
South America	26	30	-13%
Total regions	483	560	-14%
Trailers			
North America	65	51	27%
Europe	59	59	0%
Asia	68	102	-33%
South America	14	16	-13%
Total regions	206	228	-10%

2012's total build market for heavy trucks and trailers for the first quarter has decreased compared to 2011. Overall the production of heavy trucks has decreased with approximately 14% and trailers approximately with 10%.

#### Heavy Trucks

Production of heavy trucks decreased by 14% compared to the first quarter of 2011, all regions was down except for North America.

In the first quarter 2012, approximately 76 thousand units were produced in North America, 97 thousand units in Europe, 284 thousand units in Asia and 26 thousand units in South America.

Compared to the fourth quarter 2011 the production of heavy trucks has increased in North America and Asia while the production rates have decreased in Europe and South America. In total the production has increased with 4 % compared to the fourth quarter.

#### Trailers

2012's trailer production has developed similar to the production of heavy trucks, with an increased production trend in North America but decline in the other regions. Overall the trailer market has decreased 10% year-on-year.

In the first quarter 2012, approximately 65 thousand units were produced in North America, 59 thousand units in Europe, 68 thousand units in Asia and 14 thousand units in South America.

The trailer production in total was down 5% compared to the fourth quarter 2011 mainly driven by a decreased production in Asia and South America.

<sup>&</sup>lt;sup>1)</sup> Market data pertaining to trucks is based on statistics from JD Powers unless noted otherwise. Trailer market information pertaining to Europe is based on Clear statistics, North American truck and trailer is based on ACT statistics and South America and Asia trailer data are based on local sources.

# Streamlining processes

Haldex has since the recent market downturn taken significant steps to improve the cost base with footprint changes in North America and the recent factory consolidation in South America. Haldex today is a much leaner and more flexible company, and has stabilized and improved the production and business processes. The result is an improvement in quality, productivity and efficiency which has lead us to the improved earnings performance.

Haldex continues the work with the process optimizations. A program has been initiated with focus on the production, engineering, sales and administration functions. One off expenses related to this program will amount to approximately SEK 60 m with annual savings of SEK 35-40 m. The majority of the costs related to this program will be taken in Q2 and Q3, with savings materializing in the latter part of the year.

# Taxes

The Group's tax expense totaled SEK 19 m (18), resulting in a tax rate of 37% (32).

# Cash flow

Cash flow from operating activities in the first quarter amounted to SEK 65 m (-109). Even though the volumes increased in the quarter, we managed to keep the cash-flow in line with the earnings.

Investments amounted to SEK 23 m (32) resulting in a cash flow after investment of SEK 42 m.

# **Financial position**

As per March 31, 2012, the Group has a net debt amounting to SEK 446 m (net receivable: 604).

The net debt consists of cash and cash equivalents totaling SEK 416 m, interest bearing debt of SEK 661 m, and a pension liability of SEK 204 m. The value of derivatives in respect of the company's loans in foreign currency is also included in the net debt, positive SEK 3 m.

Haldex primary sources of loan financing comprise:

- A bond loan totaling SEK 270 m, maturing in 2015
- A syndicated credit facility in the amount of EUR 75 m, maturing in 2014. At quarter-end, EUR 33 m of the facility had been unutilized

Shareholder's equity amounts to SEK 1,345 m (3,410) resulting in an equity/asset ratio of 46% (61).

At the Annual General Meeting on April 18, 2012, it was resolved on a dividend of 2.00 SEK per share, a total of SEK 88 m. The dividend will be distributed to the shareholders on April 26, 2012, and will at that time effect the Group's equity and net debt position. Cash and unutilized long term credit facilities amounts to approximately SEK 700 m before the dividend has been distributed to the shareholders.

# **Employees**

The number of employees at the end of the period totaled 2,367 (2,346).

## Significant risks and uncertainties

Haldex is exposed to financial and operating risks. A Group process is used to identify risks and for risk management which is described in Haldex Annual Report and Corporate Governance Report for 2011.

The risk areas are described in Haldex Annual Report for 2011.

As described in the Annual Report, the Consolidated Financial Statements contains estimations and assumptions about the future, which are based on both historical experience and expectations about the future. Goodwill, development projects, income taxes, warranty reserves and pensions are the areas where the risk of future adjustments of carrying amounts are the highest.

## **Forward-looking information**

This report contains forward-looking information in the form of statements concerning the outlook for Haldex's operations. This information is based on the current expectations of Haldex's management, as well as estimates and forecasts. The actual future outcome could vary significantly compared with the information provided in this report, which is forward-looking, due to such considerations as changed conditions concerning the economy, market and competition.

# **Related-party transactions**

No transactions have been carried out between Haldex and related parties that had a material impact on the company's financial position and results.

#### Acquisition and divestments

No acquisitions or divestments have occurred during 2012.

## The parent company

Haldex AB (publ) Corp. Reg. No. 556010-1155, is a registered limited liability corporation with its registered office in Landskrona, Sweden. Haldex AB is listed on the OMX Exchange in Stockholm, Mid Cap. Net sales amounted to SEK 1 m (8) and earnings after tax SEK -6 m (300).

# Accounting principles

This interim report has been prepared in accordance with IAS 34 *Interim Financial Reporting*. The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU. The Parent Company's financial statements were prepared in accordance with RFR 2, *Accounting for legal entities* and the Annual Accounts Act. New or revised IFRS and interpretation statements from IFRIC did not have any effect on the consolidated or Parent Company earnings or financial position. Thus, the accounting policies applied comply with that stated in the annual report for the preceding fiscal year.

#### Discontinued operations

In 2011 the Haldex Group was restructured. The Traction Systems Division was divested in January 2011 while the Hydraulic Systems Division was listed as separate company in June 2011.

In the income statement for 2011, both the divisions Traction Systems and Hydraulics Systems, are reported as discontinued operations. The capital gain from the divestment of the Traction Systems Division, revaluation of Hydraulic Systems net assets and all costs attributable to the Group restructuring are also classified as discontinued operations.

In the balance sheet as per March 2011, assets and liabilities related to the Hydraulics System Division have been reported separately as assets and liabilities held for sales.

Comparative figures in the text sections in this report relates to the Haldex Group as it is structured today, ie. figures for discontinued operations are excluded unless otherwise is stated.

# Items affecting comparability

It is not possible to compare the financial net for the first quarter 2012 with the financial net for the first quarter 2011. The 2011 number, reflects a financial net that relates to the funding structure in Haldex at that time, i.e. including the funding structure for the two divested divisions.

Haldex Group has two business segments, Air Controls and Foundation Brake. Sales are disclosed on business segment level but for the rest of the financials, the two segments have been aggregated to one in the external reporting, in accordance with applicable accounting standards.

In 2012 some product lines have been moved out from the Foundation Brake segment into the Air Controls segment. The 2011 numbers in this report have been adjusted likewise for comparison reason.

*Other* Because of rounding off, the figures do not always tally when totaled.

Landskrona, April 25, 2012

Haldex AB (publ)

Ulf Ahlén President and CEO

# Calendar 2012

Q2: Six Month's report January – June Q3: Interim report January – September July 20 November 6

#### Invitation to telephone conference

Haldex invites media and analysts to a teleconference in connection to the company's Q1 Report 2012. Ulf Ahlén, CEO and President of Haldex, and Pramod Mistry, CFO of Haldex, will present and comment on the report. The presentation will also be webcasted live.

Date: Wednesday, April 25, 2012 Time: 11:00 AM CET

**To join the telephone conference:** You can participate with questions by telephone.

Dial-in numbers: SE: + 46 8 505 598 53 UK: +44 203 043 2436 DK: +45 369 541 87 US: +1 866 458 40 87

#### Internet: The presentation will be web casted live at:

http://storm.zoomvisionmamato.com/player/haldex/objects/2tkm35jg/

The webcast will also be available afterwards and you can download the Interim Report and the presentation from Haldex website:

http://www.haldex.com/en/GLOBAL/Investors/Report-archive/Interim-Reports/

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Haldex AB (publ) Corporate Registration Number 556010-1155 E-post: <u>info@haldex.com</u> <u>www.haldex.com</u>

This report is unaudited.

Haldex discloses the information in this Interim Report according to the Swedish Securities Market Act and/or the Swedish Financial Trading Act. The information was provided for public release at 8:30 CET on Wednesday April 25, 2012.

#### Consolidated income statement, January - March

		2012			2011	
	Continuing	Discontinued	Haldex	Continuing	Discontinued	Haldex
Amounts in SEK m	operations	operations	Group	operations	operations	Group
Net sales	1,073	-	1,073	952	657	1,609
Cost of goods sold	-789	-	-789	-680	-497	-1,177
Gross income	284	-	284	272	160	432
	26.4%	-	26.4%	28.6%	24.4%	26.8%
Sales, administrative and						
product development costs	-224	-	-224	-215	-93	-308
Other operating income and expenses	4	-	4	-2	-17	-19
Gain/Loss from divestment and demerger of						
subsidiary	-	-	-	-	1,115	1,115
Operating income <sup>1)</sup>	64	-	64	55	1,165	1,220
Financial income and expense	-11	-	-11	1	-6	-5
Earnings before tax	53	-	53	56	1,159	1,215
Taxes	-19	-	-19	-18	-15	-33
Net profit	34	-	34	38	1,144	1,182
of which non-controlling interests	2	-	2	2	-	2
Earnings per share before and after dilution, SEK	0.72	-	0.72	0.82	-	26.70
Average No. of shares (000)	44,216	-	44,216	44,008	-	44,008

#### Consolidated income statement by type of cost, January - March

		2012			2011	
Amounts in SEK m	Continuing operations	Discontinued operations	Haldex Group	Continuing operations	Discontinued operations	Haldex Group
Net sales	1,073	-	1,073	952	657	1,609
Direct material costs	-599	-	-599	-503	-364	-867
Personnel costs	-227	-	-227	-208	-135	-343
Depreciation and amortization	-41	-	-41	-33	-23	-56
Other operating income and expenses	-142	-	-142	-153	-85	-238
Gain/Loss from divestment and demerger of						
subsidiary	-	-	-	-	1,115	1,115
Operating income <sup>1)</sup>	64	-	64	55	1,165	1,220
Financial income and expense	-11	-	-11	1	-6	-5
Earnings before tax	53	-	53	56	1,159	1,215
Taxes	-19	-	-19	-18	-15	-33
Net profit	34	-	34	38	1,144	1,182
of which non-controlling interests	2	-	2	2	-	2

#### <sup>1)</sup>Operating Income

	2012			2011		
Amounts in SEK m	Continuing operations	Discontinued operations	Haldex Group	Continuing Operations	Discontinued operations	Haldex Group
Costs attributable to demerger of the Group	-	-	-	-	-17	-17
Amortization of acquisition-related surplus value	-	-	-	-	-7	-7
Gain/Loss from divestment and demerger of subsidiary Operating income excluding restructuring costs,	-	-	-	-	1,115	1,115
amortization of acquisition-related surplus value and nonrecurring items	64	-	64	55	74	129

#### Consolidated income statement, Full-year 2011

		2011	
Amounts in SEK m	Continuing operations	Discontinued operations	Haldex Group
Net sales	4,030	1,027	5,057
Cost of goods sold	-2,967	-768	-3,735
Gross income	1,063	259	1,322
	26.4%	25.2%	26.1%
Sales, administrative and			
product development costs	-829	-153	-982
Other operating income and expenses	1	-45	-44
Gain/Loss from divestment and demerger of			
subsidiary	-	1,904	1,904
Operating income <sup>1)</sup>	235	1,965	2,200
Financial income and expense	-18	-10	-28
Earnings before tax	217	1,955	2,172
Taxes	-75	-19	-94
Net profit	142	1,936	2,078
of which non-controlling interests	6	-	6
Earnings per share before and after dilution, SEK	3.08	-	46.94
Average No. of shares (000)	44,133	-	44,133

# Consolidated income statement by type of cost, Full-year 2011

		2011	
Amounts in SEK m	Continuing operations	Discontinued operations	Haldex Group
Net sales	4,030	1,027	5,057
Direct material costs	-2,235	-555	-2,790
Personnel costs	-855	-202	-1,057
Depreciation and amortization	-146	-36	-182
Other operating income and expenses Gain/Loss from divestment and demerger of	-559	-173	-732
subsidiary	-	1,904	1,904
Operating income <sup>1)</sup>	235	1,965	2,200
Financial income and expense	-18	-10	-28
Earnings before tax	217	1,955	2,172
Taxes	-75	-19	-94
Net profit	142	1,936	2,078
of which non-controlling interests	6	-	6

# <sup>1)</sup>Operating Income

		2011	
Amounts in SEK m	Continuing operations	Discontinued operations	Haldex Group
Costs attributable to demerger of the Group	-	-51	-51
Amortization of acquisition-related surplus value	-	-11	-11
Gain/Loss from divestment and demerger of subsidiary Operating income excluding restructuring costs, amortization of acquisition-related surplus value and	-	1,904	1,904
nonrecurring items	235	123	358

# Consolidated statement of comprehensive income

	January -	- March	Full year	
Amounts in SEK m	2012	2011	2011	
Net profit	34	1,182	2,078	
Other comprehensive loss				
Change in hedging reserve, net of taxes	0	-40	-38	
Translation difference	-25	-93	-82	
Reversal of translation difference	-	-	72	
Total other comprehensive loss	-25	-133	-48	
Total comprehensive income	9	1,049	2,030	

# **Consolidated Balance Sheet**

	March 31	March 31	December 31
Amounts in SEK m	2012	2011	2011
Goodwill	363	351	372
Other intangible assets	184	203	187
Tangible fixed assets	525	576	550
Financial fixed assets	23	24	22
Deferred taxes	145	211	145
Total fixed assets	1,240	1,365	1,276
Inventories	503	516	503
Current receivables	734	724	673
Derivative instruments	10	15	11
Cash and cash equivalents	416	1,331	395
Total current assets	1,663	2,586	1,582
Assets held for sale <sup>A)</sup>	-	1,603	-
Total assets	2,903	5,553	2,858
Total shareholders' equity	1,345	3,410	1,336
Pension and similar obligations	204	207	204
Deferred taxes	23	94	17
Long-term interest-bearing liabilities	645	456	675
Other long term liabilities	23	24	28
Total long-term liabilities	895	781	924
Derivative instruments	6	6	10
Short-term loans	16	4	3
Current operating liabilities	641	693	585
Total current liabilities	663	703	598
Liabilities held for sale <sup>B)</sup>	-	659	
Total liabilities and equity	2,903	5,553	2,858
<sup>A)</sup> Assets held for sale Goodwill		470	
Other intangible fixed assets	-	405	-
Tangible fixed assets	-	184	-
Financial fixed assets	-	7	-
Deferred taxes Inventories	-	- 186	-
Current receivables	-	289	-
Derivative instruments	-	1	-
Cash and cash equivalents Total assets held for sale	-	61 1,603	-
	-	1,003	
<sup>B)</sup> Liabilities held for sale		446	
Pension and similar obligations Deferred taxes	-	116 60	-
	-	60 8	-
Other long-term liabilities Derivative instruments	-	1	-
Other long-term liabilities	-		

#### Consolidated changes in Shareholders' equity

Amounts in SEK m	March 31 2012	March 31 2011	December 31 2011
Opening balance	1,336	2,351	2,351
Change in non-controlling interests	-	2,001	2,001
Payment of shares	-	18	20
Buyback of own shares	-	-8	-8
Value of employee services	-	-	1
Dividend, cash	-	-	-133
Share Redemption	-	-	-1,326
Dividend, shares in Concentric AB	-	-	-1,600
Total comprehensive income/loss	9	1,049	2,030
Closing balance	1,345	3,410	1,336
of which non-controlling interests	15	10	13

#### **Consolidated Cash Flow statement**

	January	– March	Full year	
Amounts in SEK m	2012	2011	2011	
Operating income <sup>1</sup>	64	1,220	2,200	
Reversal of depreciation, amortization and	41	56	182	
impairment losses	41	50	102	
Interest paid	-8	-8	-23	
Capital gain on sale of shares in subsidiaries	-	-1,115	-1,904	
Taxes paid	-11	-24	-16	
Cash flow from operating activities before changes in working capital	86	129	439	
Change in working capital	-21	-275	-325	
Cash flow from operating activities <sup>2</sup>	65	-146	114	
Net investments	-23	-49	-124	
Proceeds from sale of shares in subsidiaries	-	1,425	1,425	
Cash flow from investments <sup>3</sup>	-23	1,376	1,301	
Dividend to Haldex shareholders'	-	-	-133	
Share redemption	-	-	-1,326	
Transfer of debt in relation to the distribution of			274	
Concentric	-	-	274	
Change in loans	-18	-336	-347	
Change in long-term receivables	-1	4	13	
Cash flow from financing⁴	-19	-332	-1,519	
Change in cash and bank assets, excl.				
exchange-rate difference	23	899	-104	
Cash and bank assets, opening balance	395	502	502	
Exchange-rate difference in cash and bank assets	-2	-9	-3	
Cash and bank assets, closing balance	416	1,392	395	

<sup>1</sup> Operating income from the Haldex Group's continuing operations amounted to SEK 64 m (55) and from discontinued operations to SEK - m (1,165). <sup>2</sup> Cash flow from operating activities conducted by the Haldex Group's continuing operations was SEK 65 m (-109) and from discontinued operations SEK - m (-37). <sup>3</sup> Cash flow from investments conducted by the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from discontinued operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from discontinued operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continuing operations was a negative SEK -23 m (-32) and from the Haldex Group's continui

discontinued operations a positive SEK - m (1,408). <sup>4</sup> Cash flow from financing activities conducted by the Haldex Group's continuing operations was a negative SEK 19 m (-332).

	January – March		Full-year	
	2012	2011	2011	
Return on shareholders' equity, %	7.9	164.3	97.0	
Interest coverage ratio	8.1	100.8	41.5	
Equity ratio, %	46	61	47	
Debt/equity ratio, %	33	n.a.	37	
Profit/loss after tax, before and after dilution, SEK	0.72	26.70	46.94	
Shareholders' equity, SEK	30.41	77.09	30.20	
Average No. of shares (000)	44,216	44,008	44,133	
Number of shares at end of period (000)	44,216	44,176	44,216	
Market price, SEK	43.40	96.75	25.20	

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# Financial key figures and Share data

# **Quarterly Report, Haldex Continued Operations**

	2012			2011		
						Full-
Amounts in SEK m	Q1	Q1	Q2	Q3	Q4	Year
Net sales	1,073	952	1,026	1,017	1,035	4,030
Cost of goods sold	-789	-680	-747	-761	-779	-2,967
Gross income	284	272	279	256	256	1,063
	26.4%	28.6%	27.2%	25.2%	24.7%	26.4%
Sales, administrative and product development costs Other operating income and	-224	-215	-209	-195	-210	-829
expenses	4	-2	-4	4	3	1
Operating income	64	55	66	65	49	235
Financial income and expense	-11	1	6	-12	-12	-18
Earnings before tax	53	56	72	53	37	217
Taxes	-19	-18	-27	-18	-13	-75
Net profit	34	38	45	35	24	142
of which non-controlling interests	2	2	3	0	1	6

# Quarterly key figures, Haldex Continued Operations

	2012			2011		
Amounts in SEK m	Q1	Q1	Q2	Q3	Q4	Full- Year
Operating margin, %	6.0	5.8	6.4	6.4	4.8	5.8
Cash flow after net investments	42	-143	-40	40	152	9
Return on capital employed, % <sup>1,2)</sup>	10.1	9.7	10.1	10.4	10.1	10.1
Return on capital employed,% <sup>2)</sup>	10.1	7.0	7.7	10.4	10.1	10.1
Investments	23	32	20	22	26	100
R&D,%	3.0	3.6	3.5	3.4	3.2	3.3
Number of employees	2,367	2,346	2,418	2,360	2,365	2,365

<sup>1</sup> Excluding restructuring costs. <sup>2</sup> Rolling 12-month basis.

# Segment reporting

Since Haldex has a new management and two of the divisions now have been divested, the internal reporting and review has been changed. Haldex Group now has two segments Air Controls and Foundation Brake. Since the two segments have similar businesses, customers and long-term operational margins the two segments are aggregated and presented as one segment. Divested segments include Traction Systems and Hydraulic Systems.

#### January - March

	Cont Opera	inued ations		ested nents	No alloca		Halo Gro	
Amounts in SEK m	2012	2011	2012	2011	2012	2011	2012	2011
Sales	1,073	952	-	658	-	-	1,073	1,610
Operating income <sup>1)</sup>	64	55	-	74	-	-	64	129
Operating income	64	55	-	67	-	-	64	122
Operating margin, % <sup>1)</sup>	6.0	5.8	-	11.2	-	-	6.0	8.0
Operating margin, %	6.0	5.8	-	10.2	-	-	6.0	7.6
Demerger cost	-	-	-	-	-	-17		-17
Capital Gain	-	-	-	-	-	1,115		1,115
Financial items	-	-	-	-	-11	-5	-11	-5
Taxes	-	-	-	-	-19	-33	-19	-33
Net profit	64	55	-	67	-30	1,060	34	1,182
Investments	23	32	-	17	-	-	23	49
Depr./Amort.	41	33	-	23		-	41	56
Number of employees	2,367	2,346	-	1,165	-	-	2,367	3,511

<sup>1</sup> Excluding restructuring costs.

	January	January - March	
Amounts in SEK m	2012	2011	2011
Net sales	1	8	41
Administrative costs	-8	-10	-110
Operating loss	-7	-2	-69
Financial items	-1	17	45
Profit/loss after financial items	-8	15	-24
Dividend	-	287	297
Group Contribution	-	-	5
Profit/loss before tax	-8	302	278
Тах	2	-2	-3
Net profit/loss of the period	-6	300	275

# Parent Company income statement

# Parent Company statement of comprehensive income

Farent company statement of comprehensive income				
	January	January - March		
Amounts in SEK m	2012	2011	2011	
Net profit/loss of the period	-6	300	275	
Other comprehensive income	-	10	-	
Total comprehensive income	-6	310	275	

# Parent Company balance sheet

	March 31	March 31	Full-year
Amounts in SEK m	2012	2011	2011
Fixed assets	1,766	2,630	1,760
Current assets	1,155	2,579	1,038
Total assets	2,921	5,209	2,798
Equity	1,281	3,706	1,287
Provisions	31	29	30
Interest-bearing liabilities	645	643	670
Other liabilities	964	831	811
Total liabilities and equity	2,921	5,209	2,798