

Flowscapes wins new deal in U.S

Flowscape's focus on the North American market is paying off with new business. The shift <u>towards new hybrid ways of working</u> is positive for the demand. Yet another major American architectural firm has chosen Flowscape as supplier for their workplace experience solution. Total order value for the first year is USD 117,000 (SEK 1,175,000) with a yearly SaaS fee of USD 30,200 (SEK 303,000) annually

"Flowscape was chosen in strong competition and evaluation against major competitors on the US market. An architectural firm, that is also a Flowscape customer gave very good references. According to the customer, we won the procurement on our outstanding end user interface and our ability to combine the latest sensor technology with the best benefit for both the company and end-users. We are clearly ahead of the competition when it comes to solutions for <u>hotdesking</u>, <u>booking conference rooms</u>, <u>planning the week</u> together with colleagues in the office and <u>statistics</u> for how the office is used," says Magnus Arildsson, Regional Manager North America, Flowscape

Read more on our website.

The order covers one of the company's offices with approximately 500 employees. As the customer has more than 10 offices, we see good conditions for expansions.

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About Flowscape Technology AB

Flowscape is a Prop-Tech company with a world-leading solution for social distancing in the office, optimization of office space and a more efficient workday. The solution uses the latest IoT sensors and indoor positioning technology to create a state of the art SaaS solution for smart offices. The main function, Flowmap, gives companies an overview of the office and enables them to quickly find rooms, desks, office equipment and colleagues as well as analysis of the use of the spaces. Flowscape also has a communication tool for efficient geo fence specific communication to people in a building or people within an area in the event of a crisis. Flowscape has offices in Stockholm (headquarters), Sofia, San Francisco and London.

For more information, please visit www.flowscapesolutions.com