



# Flowscapes workplace management solution wins new deals in United States

Flowscape ends 2021 in a strong way with three new orders during one week in the US. The customers are in Los Angeles, Minneapolis and Philadelphia and the installations include Flowscape's leading solution for the [new hybrid way of working](#), with [room booking](#) and [desk booking](#). The order value for the first year is USD 39,000 (350,000 SEK) and thereafter USD 9,300 (84,000 SEK).

"We opened our office in the US in October 2020 and it has been a fantastic success for us on the North American market. We have gone from just five installations in 2020 to over 50 in 2021. We also see an increasing trend in the number of incoming leads and orders. Several companies that we had a dialogue with during the beginning of 2021 that are now coming back and are ready to do business.

We hear from the customers that our solution is the most attractive and easy-to-use on the market and that our solution for the new [hybrid way of working](#) is clearly ahead of our competitors. Our solution for [desk booking](#), [booking conference rooms](#), planning the [week](#) together with colleagues in the office and [statistics](#) on how the office is used are market leading. I am very much looking forward to our journey in year 2022, when we will focus even more on sales and marketing with new sales resources and higher marketing activity." says Magnus Arildsson, Regional Manager North America, Flowscape

**Read more on our [website](#).**

The three orders include installations in Los Angeles (California), Minneapolis (Minnesota) and Philadelphia (Pennsylvania). All three orders include Flowscape's leading solution for the [new hybrid way of working](#) with [room booking](#), [desk booking](#), smart [USB desk sensors](#) for workplaces, presence sensors in meeting rooms, room panels and Flowscape's powerful [statistics portal](#) for analyzing how the office is used.

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## **About Flowscape Technology AB**

Flowscape is a Prop-Tech company with a world-leading solution for social distancing in the office, optimization of office space and a more efficient workday. The solution uses the latest IoT sensors and indoor positioning technology to create a state of the art SaaS solution for smart offices. The main function, Flowmap, gives companies an overview of the office and enables them to quickly find rooms, desks, office equipment and colleagues as well as analysis of the use of the spaces. Flowscape also has a communication tool for efficient geo fence specific communication to people in a building or people within an area in the event of a crisis. Flowscape has offices in Stockholm (headquarters), Sofia, San Francisco and London.

For more information, please visit [www.flowscapecolutions.com](http://www.flowscapecolutions.com)